1	Friday, 20 November 2015	1	so be it.	
2	(10.30 am)	2	That is the background.	
3	Housekeeping	3	We saw yesterday that in view of the answers that	
4	MR ALLISON: Good morning, my Lord.	4	Professor Mülbert gave, I actually I think only needed	
5	MR JUSTICE HILDYARD: Good morning.	5	to touch on one I think one and a half my Lord said	
6	THE WITNESS: Good morning.	6	at the end of yesterday. The half was in relation to	
7	MR ALLISON: Before continuing with Professor Mülbert, there	. 7	the burden of proof for lost profits, because	
8	was one matter where I agreed to provide I think my Lord	8	Professor Mülbert recognised that there are different	
9	and Mr Dicker with some further information. I have	9	decisions saying different things but then expressed his	
10	already provided it to Mr Dicker, and I will provide it	10	view as an expert as to what he thought the correct	
11	to my Lord now. This was in relation to the handful of	11	answer should be. Which was a balance of probabilities,	
12	further authorities that was provided to Freshfields at	12	so I don't think I need to go to that authority.	
13	1.00 on Tuesday, as my Lord knows.	13	I think there was only one authority that I would	
14	MR JUSTICE HILDYARD: Yes.	14	like to ask Professor Mülbert about today, which was the	
15	MR ALLISON: My Lord, the background is important but I can	15	heating bill case which I indicated to Professor Mülbert	
16	be short. We saw yesterday that in relation to each of	16	yesterday the relevant paragraph within that decision	
17	the arguments, ie when a sum from a terminated contract	17	and Professor Mülbert indicated that he had received the	
18	becomes due, whether a proof of debt can be a warning	18	materials in advance of the hearing and had a chance to	
19	notice and whether the exception to a warning notice	19	look at them.	
20	could be triggered by an insolvency application,	20	I am in my Lord's hands. That is the only one	
21	Professor Mülbert was very frank in acknowledging there	21	I actually wanted to put to the witness this morning, if	
22	was no textbook or authority in support of that. As	22	my Lord permits me.	
23	a result, those instructing me had continued to search	23	MR JUSTICE HILDYARD: Thank you very much, Mr Allison. Whe	
24	German materials to see whether there was anything else	24	you say "last Tuesday", do you mean Tuesday the 10th?	
25	not in the reports that could be brought to my Lord's	25	MR ALLISON: My Lord, I do mean Tuesday the 10th,	
	Page 1	Page 3		
1	attention as part of a process that would be of	1	absolutely.	
2	assistance.	2	MR JUSTICE HILDYARD: That is when it was provided to the	
3	That is a process that has been continuing since	3	translators?	
4	after the joint statement of experts was agreed and	4	MR ALLISON: My Lord, yes, as part of the larger batch.	
5	there was the addendum to that joint statement.	5	MR JUSTICE HILDYARD: Do you say it would have come to the	
6	The handful of the cases in the supplemental bundle	6	notice of Mr Dicker's clients at that stage?	
7	were part of a batch identified as part of that process.	7	MR ALLISON: My Lord, no, it was not. It was provided to	
8	Just so my Lord knows the chronology, they were sent to	8	translators Tuesday the 10th, we received translations	
9	the translator by those instructing me last Tuesday	9	on the Thursday evening and the Friday. They were	
10	while we were dealing with costs of funding issues.	10	reviewed along with other translations over the weekend	
11	They received translations on Thursday and Friday of	11	by Kirkland & Ellis both in Munich and London discussing	
12	last week. They reviewed them over the weekend,	12	with one another and also by junior counsel to see what	
13	provided comments to the translator on Monday and then	13	of the batch may be relevant to my Lord's issues.	
14	they were provided to Freshfields on Tuesday as soon as	14	MR JUSTICE HILDYARD: Right.	
15	the translator had looked at those comments. That is	15	MR ALLISON: Then as soon as the translator had agreed the	
16	the chronology for my Lord.	16	small suggested revisions to those documents on Tuesday	
17	Just so my Lord knows as well, I am sure the task	17	they were provided immediately to Freshfields that, is	
18	has been going on on the other side because there was	18	the chronology my Lord.	
19	one authority, I think it may have been referred to as	19	MR JUSTICE HILDYARD: Tuesday the 17th.	
20	a footnote in the reports but was not in the bundle. We	20	MR ALLISON: My Lord yes, absolutely. Absolutely.	
21	received a translation of that for the first time from	21	MR JUSTICE HILDYARD: I had understood that there was	
22	Freshfields at 10.00 pm this Tuesday but it was a short	22	a process for, as it were, everyone to be happy with the	
23	report we reviewed it Tuesday and thought it may be	23	translation?	
24	relevant to the court issues and so it should go into	24	MR ALLISON: My Lord, absolutely, there is a process for the	
25	the bundle. If they wish to ask Judge Fischer about it,	25	translations that are to go into the bundle, there is	
	Page 2		Page 4	

1			
1	an agreed translation	1	not become payable until after the invoice but not in
2	MR JUSTICE HILDYARD: When did that take place?	2	the context of a deposit, so that is the purpose.
3	MR ALLISON: The agreed translator, my Lord, looked at the	3	MR JUSTICE HILDYARD: I see.
4	documents, as I said, provided initial comments because	4	Mr Dicker?
5	they used the same agreed translator in advance as part	5	MR DICKER: My Lord, we are concerned to ensure that your
6	of the wider batch		Lordship decides matters on the basis of relevant German
7	MR JUSTICE HILDYARD: That is the agreed translator, but	7	law. What has happened in our submission is plainly not
8	when was the translation agreed?	8	satisfactory, but I am not going to say anymore about
9	MR ALLISON: By the agreed translator on Tuesday an agreed	9	that.
10	translation was approved by the agreed translator and	10	My Lord, the only thing I would say is that
11	sent to both Wentworth and to Freshfields at that time.	11	obviously Professor Mülbert needs to be able to say
12	MR JUSTICE HILDYARD: Maybe I am being opaque. My	12	whether and to what extent he has had a chance to
13	understanding is that there is an agreed translator who	13	consider the decision and to do the sort of research,
14	produces translations, which translations then go	14	which I think he indicated yesterday he might wish to.
15	through a process of being agreed so that the	15	We are slightly concerned on this side, as your
16	translation which emerges is one which neither side can	16	Lordship knows, this is not adversarial litigation of
17	object to.	17	the normal sort. We are here, although not in fact as
18	MR ALLISON: My Lord, that is absolutely correct.	18	representative creditors, running arguments in the
19	MR JUSTICE HILDYARD: When did that take place, that last	19	interests of all unsecured creditors of LBIE and
20	stage?	20	obviously their interests need to be taken into account
21	MR ALLISON: The last stage, I am sorry, my Lord, if	21	in this process as well.
22	I didn't make that clear. The last stage is the	22	My Lord, I do not object, all I do ask is obviously
23	translation, as prepared by the agreed translator was	23	Professor Mülbert is given an opportunity, if he feels
24	provided to Freshfields for the first time for any	24	it necessary, to be able to respond. I don't know
25	comments they had on the translation at 1.00 pm on this	25	whether he has had adequate opportunity so far.
	Page 5		Page 7
1	Tuesday.	1	MR JUSTICE HILDYARD: That seems fair and reasonable to me,
2	MR JUSTICE HILDYARD: Tuesday the 17th. I see.	2	Mr Allison.
3	MR ALLISON: Absolutely.	3	There is a certain unreality in the treatment of
4	MR JUSTICE HILDYARD: Okay.	4	foreign law as facts in that we can all read the English
5	This final case you wish to refer to, that was	5	translation provided there is no flaw in it we can
6	·		
	notified in that way and you only seek to rely on the	6	•
7	notified in that way and you only seek to rely on the		all reach our conclusions guided by the experts as to
7	passage you indicated to the Professor, is that right?	7	all reach our conclusions guided by the experts as to the proper way of approaching the German law.
8	passage you indicated to the Professor, is that right? MR ALLISON: My Lord, that is the key passage but I probably	7	all reach our conclusions guided by the experts as to the proper way of approaching the German law. Let us continue. I think if Professor Mülbert
8 9	passage you indicated to the Professor, is that right? MR ALLISON: My Lord, that is the key passage but I probably was going to take the Professor through the three-page	7 8	all reach our conclusions guided by the experts as to the proper way of approaching the German law. Let us continue. I think if Professor Mülbert wanted to cite additional authority or put in some
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1 happened only in the last month after the assignment, yesterday and finish the questions in relation to 1 2 2 assignment before we come to this point. isn't it? 3 We were looking at the ability of an assignee to 3 A. Yes. 4 assert a greater claim for further damage than the 4 Q. That is because the delay relevant to the damages claim 5 5 assignor, do you recall that yesterday? only occurred in that month? A. Yes. 6 6 A. My Lord, I would not put it that way. The delay 7 7 occurred on, as I understand the case, on 1 April and it Q. Can we agree -- again, I think we reached there -- what 8 an assignee can claim? A claim for further damage is 8 went on until the claim was repaid. It is just that the 9 a claim for damage actually suffered by reason of the 9 transferee had the claim only for the period from 1 June 10 10 to 30 June and because of that period, he is only delay, isn't it? 11 A. Yes. 11 entitled to damages for that period. 12 Q. You agree that the assignee cannot make a claim for 12 MR JUSTICE HILDYARD: In his own right? 13 further damage in respect of the period before the 13 A. Pardon? 14 MR JUSTICE HILDYARD: In his own right? 14 assignment, don't you? 15 15 A. My Lord, this is not a simple yes or no answer. It A. Pardon, yes, in his own right. 16 depends on whether the claim that arose prior to the 16 MR ALLISON: You said yesterday that that claim, the claim 17 of the assignee, was rooted in the claim of the 17 transfer was transferred as well or not. If not, he 18 cannot claim that net amount. If the transfer took 18 assignor. Do you remember that? 19 19 A. Yes, I -- my Lord, may I clarify? I said that -place, he can claim that amount. 20 Q. Thank you, Professor Mülbert. Just building on that, 20 I think I expressed it slightly differently. I said 21 2.1 when you say he can claim that amount, in relation to that the root for -- the damage claim rooted in the 22 the period before the assignment, by "that amount" you 22 claim that the debtor's claim existing at the time of 23 23 are referring to the loss of the assignor during that the delay default and it is the default -- and the claim 24 24 period, aren't you? arising out of that would -- did not materialise, the 25 A. Yes, I refer to that loss. 25 claim arising because of the default did not materialise Page 9 Page 11 Q. After the assignment, it is the loss of the assignee 1 1 or become fully existent because there was no damage on 2 2 that becomes relevant, yes? the part of the debtor, but still the legal basis for 3 3 A. Yes. that claim for the damages claim came into existence at 4 4 Q. Let's just see if we can agree how that works with the time of the default. 5 a simple example. 5 Q. You are not saying that the assignor actually had the 6 You have a debt where there is default on the 6 assignee's claim for further damage before the 7 7 1 April, so there is a sum that is owed which is assignment, are you? 8 defaulted on 1 April. 8 A. No, I don't say that. Q It is then assigned two months later and in that 9 Q. Can we just look at one authority on the point. If you 10 two-month period before the assignment the assignor has 10 could pick up volume 1, please, and go to tab 14. 11 not actually suffered any further damage during that 11 Professor Mülbert, you may recall that we looked at 12 12 period. this case together yesterday and you agreed that the 13 13 Bundesgerichtshof expressly left open the question of The debt is repaid a further month later. 14 If the assignee wants to assert a claim for further 14 whether the assignee's damages are limited to those of 15 damage, let's say the lost interest on a deposit 15 the assignor. Do you recall that? 16 account, the way it would have used the money, do you 16 A. Yes, I recall that. 17 Q. The passage I would like to have a look at with you is say that the assignee can claim further damage for the 17 18 lost interest for the whole three-month period or only 18 in (ii), and do you see in the English, on the third 19 line, the words "Claims for ..."? for the one month after the assignment? 19 20 A. My Lord, according to my understanding, he can claim the 20 A. Yes. 21 amount for the one month following the transfer. 21 Q. Would you mind just reading "Claims for ..." until you 22 Q. You would agree that it cannot claim any loss of 22 will see eight lines down the words, "... person of the 23 interest for the two-month period before the assignment? 23 assignee". 24 A. Yes, I agree with that. 24 (Pause) 25 Q. That is because the relevant loss for the assignee 25 A. Yes. Page 10 Page 12

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- 1 Q. Do you see that?
- 2 **A. Yes.**
- 3 Q. What the court says is that the claims for compensation
- 4 are allowed because of the -- they use the words, "The change in legal responsibility to a new creditor".
- 6 The court is talking about the assignee becoming
- 7 a new creditor, and a new creditor with its own claim to
- 8 damages, isn't it?
- 9 A. My Lord, I can't find that understanding even in the
- 10 English version and I can't find it even less in the
- 11 German original.
- 12 According to my understanding -- I have pondered
- that question we are discussing now myself before
- 14 writing my report -- the German version does not say
- 15 that there is a new claim, it talks about a new
- creditor, which is obviously the case because of the
- 17 transfer of the claim but, according to my
- 18 understanding, the German version, or the German
- original, does not say that there is a new claim
- arising.
- 21 Q. Would you agree that the court does say that there has
- been a change in legal responsibility?
- 23 A. Again, my Lord, the German word used is that -- the
- German idea, as I understand it, is that it is now the
- 25 new creditor who holds the claim, it is not about
 - Page 13
- 1 responsibilities, it is about who owns the claim.
- 2 Q. After the assignment, the assignee owns, as a new
- 3 creditor, the claim for its own further damages?
- 4 A. Yes.
- 5 Q. Thank you Professor Mülbert.
- 6 Just one quick series of questions in relation to
- 7 damages before we look at the additional case together.
- 8 In the joint statement you and Judge Fischer agree
- 9 that the court awards damages as a matter of the
- 10 exercise of its discretion, yes?
- 11 A. Yes, my Lord, subject, according to my understanding, to
- what is set out by substantive law and in particular
- subject to the requirements provided for by section 252.
- 14 The BGB, which is part of substantive law and not of
- 15 procedural law.
- $16\,$ $\,$ Q. Thank you. You also agree that when making a damages
- 17 award, if the court makes that award at a rate rather
- than an amount, it may refer to a smaller amount than
- 19 the one for which the debtor is in default?
- 20 A. Yes, my Lord. But this was meant to indicate cases
- where, for example, an amount would not be a part of the
- amount withheld, would not be invested and for that
- 23 reason would not be carrying interest. It was not to
- say that the court could arbitrarily award interest only
- 25 to a part of the funds, it relates back to the question
 - Page 14

- 1 what -- whether the amount withheld would have been
- 2 invested in total or only in part.
- 3 Q. It depends on the facts I think you would say?
- 4 A. It depends on the facts.
- 5 Q. Can I give you one, possibly two examples, to just check
 - we agree on the way it works. Company A and company B,
- 7 there is a debt of 2 million euros owed by company A to
- 8 company B. That is defaulted. Company B needs to
 - borrow during the period of default but only needs to
- 10 borrow 1 million euros, and it borrows 1 million euros
- 11 at 4 per cent.
 - Would you say that the court makes an award of
- 13 further damage based on the borrowing of
- 14 1 million euros, that is right, isn't it?
 - A. The court with respect to the 4 per cent, yes, he would
- make that award based on the 1 million, but that doesn't
- 17 tell anything about the rest that is to say the other
- 18 million owed.
- 19 Q. Which may, in relation to the other 1 million, if
- 20 a specific loss could be proved, there may be able to be
- an additional lump sum recovery in relation to that?
- 22 A. There may be, my Lord, but also if the company would
- 23 have invested that 1 million profitably and was not able
- to do that, the rules on the loss, the compensation for
- 25 missed investment opportunities would apply. That again
 - Page 15
- 1 could be explained as a rate, so it actually depends on
- 2 the facts of the case.
- 3 Q. It is fact sensitive, you agree?
- 4 A. I agree, yes.
- 5 Q. You could end up with a rate applicable on my example
- 6 only to 1 million euros of the 2 million?
- 7 A. Yes, you could --
- 8 Q. You could on your further example end up with two
- 9 different rates, one rate applicable to the 1 million
- 10 euros that was borrowed and another rate applicable to,
- on your example, the loss of investment opportunity?
- 12 A. My Lord, that is my understanding, yes.
- 13 Q. Thank you, Professor Mülbert.
- 14 I think the only thing I wanted to take you to now,
- back in the context of when a claim falls due, is the
- landlord heating case. I don't know whether you have
- 17 a copy of that?
- 18 A. Yes, I was provided with a copy.
- 19 Q. You very fairly indicated yesterday that you had had the
- 20 opportunity to look at it before yesterday. Have you
- 21 had a further opportunity to look at it overnight?
- 22 A. My Lord, I had an opportunity to take a look at the
- case, even though I obviously -- yes. I am still
- 24 curious about the exact -- about what the question will
- 25 be about, because that was not indicated. That was

indicated generally but ...

- 2 Q. Just to make sure we understand the context, this is
- a case in which the time at which the debt fell due was
- 4 important because the court had to decide when the
- 5 limitation period started to run, that is why the timing
- 6 of default was actually important in this case.
- 7 Have you picked that up from the case?
- 8 A. Yes.

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- 9 MR JUSTICE HILDYARD: Is this in tab 8?
- 10 MR ALLISON: My Lord, I am so sorry, it is not, it is in the
- 11 further bundle behind tab 3.
- 12 MR JUSTICE HILDYARD: Thank you.
- 13 MR ALLISON: I wonder, Professor Mülbert, out of fairness,
- maybe I will just give you a moment just to refresh your
- memory on the facts of the case on the first page.
- 16 (Pause)
- 17 A. Thank you.
- 18 Q. You see what the court had to consider for limitation
- 19 purposes was: does the debt become due in the period in
- which the heating was actually used or only when the
- 21 tenant received a bill for the heating?
- Do you agree with that?
- 23 A. Yes.
- Q. If we could turn over to the third page, at letter B,
- which was the passage I indicated to you yesterday, so

Page 17

- 1 page 3 of 4, letter B, do you see that?
- 2 **A. Yes.**
- 3 Q. Again, would you like to just refresh your memory on the
- 4 paragraph at letter B. (Pause)
- 5 A. I have refreshed, refreshed my memory.
- 6 Q. Thank you. You see this is a case in which the court
- 7 said that the parties had not actually agreed the due
- 8 date for the claim. Do you see that?
- 9 **A. Yes.**
- 10 Q. Therefore the court had to decide when the claim fell
- due, and what the court found is that the claim only
- falls due upon issue of a verifiable bill. Do you see
- 13 that?
- 14 A. Yes.
- $\,$ Q. The court said, in the last sentence, that this is to be
- 16 determined from the circumstances as defined by the
- provision that you referred to in your reports. The
- reason the court says that it doesn't fall due
- immediately is:
- 20 "Because the tenant cannot ascertain and therefore
- 21 cannot pay the amount owed without a bill."
- Do you see that?
- 23 A. Yes.
- Q. The court is saying that until the tenant knows what it
- has to pay, the debt should not be seen as being due, do

Page 18

- 1 you agree with that?
- 2 **A. Yes.**
- 3 Q. Then, if we can just go to the final page, there is one
- 4 other observation that the court makes in the
- 5 penultimate sentence of the judgment. Do you see the
- 6 sentence beginning "Otherwise" six lines up from the
- 7 bottom of the judgment?
- 8 Perhaps you could just read that sentence. (Pause)
- 9 A. Ves.

12

- 10 Q. The court is also saying that the date is important if,
- 11 actually, the calculation works the other way, so the
 - tenant is owed some money, isn't it? (Pause)
- 13 A. My Lord, may the question be repeated, please?
- 14 Q. Of course, let me try. What the court is saying here is
- that, if when the calculation is done actually the
- landlord owes the tenant money, limitation for that
- 17 claim does not start to run until the bill has been
- 18 sent.
- 19 A. My Lord, I am somewhat confused. I think I was asked to
- 20 start reading with the words "Otherwise"?
- 21 Q. Yes, let me read:
- 22 "Otherwise the interpretation given here leads to
- 23 the consequence beneficial for the tenant that the
- 24 limitation period for a potential repayment claim the
- 25 tenant has because of overpayment of utilities, also
 - Page 19
 - only begins when the bill is sent."
- 2 A. My Lord, it is talking -- it is talking about
- 3 an interpretation of the clause that is beneficial for
- 4 the tenant, not for the landlord.
- 5 Q. Indeed, I am so sorry, that is my point
- 6 Professor Mülbert. If the claim became due immediately
- 7 in the year the heating was used --
- 8 A. Okay.

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- 9 Q. That would be detrimental to the tenant because it would
 - not know it had the claim to assert, would it?
- 11 A. Yes, indeed.
- 12 Q. Thank you. Professor Mülbert, thank you --
- 13 A. No, first --
- 14 Q. Of course.
- 15 A. -- I would like to draw your attention, my Lord, to
 - another part of the decision and if I may take you to,
- it is on page 4, the final sentence in the third
- paragraph which, starting with, "Contrary to the view of
- 19 the submitting court ..."
- 20 Here the court explains in the final sentence --
- 21 MR JUSTICE HILDYARD: Sorry, where is that?
- 22 A. It is page 3, the third paragraph from above. The third
- 23 paragraph starts with, "Contrary to the view ..."
- 24 MR JUSTICE HILDYARD: Thank you, yes.
- 25 A. The court says that, here, at least in the ... (Pause)

Page 20

5 (Pages 17 to 20)

1	The court, according to my understanding, says in	1	Re-examination by MR DICKER
2	the last paragraph that the situation differs from the	2	MR DICKER: Professor Mülbert, just a few questions by way
3	normal situation for which the provisions of the BGB	3	of re-examination and then your work will be done.
4	apply.	4	I want to start with when the single compensation
5	No, sorry, my Lord. I think I misread that part of	5	sum became due. Can I remind you of a passage in the
6	the decision. Therefore it is not necessary to draw	6	bundles which you wanted added to the joint statement.
7	your attention to that part. I would just like to	7	You will find it in bundle 4, tab 15, page 527. It is
8	add	8	the second sentence of the first paragraph that I wanted
9	MR ALLISON: Can I maybe just help you, I think on this	9	to ask you about, you say there:
10	paragraph that you just referred to, all the court is	10	"German courts and legal literature very broadly
11	doing is saying, "These other provisions of the civil	11	agree that upon an early termination of a contract for
12	code do not actually help us at all".	12	cause, a compensation claim in favour of the party
13	A. That is, my Lord, indeed true. What I just wanted to	13	exercising its termination right, eg clause 7(1) GMA,
14	add, to what we discussed just now, is to draw your	14	becomes due and payable immediately upon termination."
15	attention, my Lord, to the fact that, as we said	15	As I understand it, you illustrated that by
16	yesterday, the landlord tenant cases are a vast area	16	referring to two cases, the first is the vehicle damage
17	which in part follows rules that are determined by the	17	case, if you remember that and you will find that in
18	idea of protecting the tenant to some extent and	18	bundle 1 of the authorities at tab 29, if you could take
19	therefore cannot be generalised.	19	that up. It is at tab 29A.
20	Moreover, in the reasoning of the court, the court	20	The passage which my learned friend took you to,
21	basically says that it follows from the circumstances,	21	I think, was paragraph marked 9. I just wanted to ask
22	one of the two elements mentioned in section 271 and	22	you about the first, I think it is three sentences where
23	following from these circumstances, he comes to the	23	the judgment says:
24	result that, in these circumstances, for this specific	24	"The concept of a due date refers to the point in
25	situation, the bill is, or the invoice, is required for	25	time where a creditor may demand performance. If the
	Page 21		Page 23
1	the claim to fall due but this is following from these	1	time for performance is not defined or is not apparent
2	circumstances.	2	from the circumstances then the creditor may demand
3	MR JUSTICE HILDYARD: Yes. I mean as I read it, and I may	3	immediate performance. If the injured party may demand
4	very well have misunderstood it and you must correct me	4	restoration of a damaged object or the amount of money
5	or show me how it works, there seem to be certain	5	required to restore the object, then the due date is the
6	circumstances, both generally and in the landlord and	6	same as the date when the damage to the legally
7	tenant context, where the obligation to pay arises in	7	protected interest occurs."
8	accordance with a set procedure, or some set rule. In	8	Can I ask, are those statements there in your view
9	those circumstances, the obligation to pay is not	9	limited to tort cases of the kind with which the
10	subject to any precondition of an invoice but in the	10	judgment is concerned or are those principles applicable
11	particular circumstances of this case, those automatic	11	more generally?
12	payment provisions were not applicable and the	12	A. My Lord, I am sorry, I understood paragraph 9, so I am
13	obligation to pay was preconditioned on the supply of	13	lost. Could I be taken to oh, sorry.
14	an invoice, or bill, and that being so the limitation	14	My Lord, the wording of that paragraph is very broad
15	period only ran after satisfaction of the precondition	15	and it is not limited, the wording of that paragraph of
16	by delivery of the invoice. Is that right?	16	the decision, is very broad and not limited to tort
17	A. That is my understanding of the case, yes.	17	cases.
18	MR ALLISON: My Lord I think just anticipated my last	18	There are other cases, or situations, in which the
19	question as a result	19	claimant has a right to choose between different methods
20	MR JUSTICE HILDYARD: Sorry.	20	of calculating his damages. One would be the cases we
21	MR ALLISON: Not at all.	21	discussed yesterday and which is also mentioned, is also
22	Professor Mülbert, I do not have anything further.	22	the case of the decision of the court of appeals of
23	Thank you very much. Mr Dicker may have some questions	23	Frankfurt, namely this isn't a situation that the
24	for you.	24	claimant claims the loss of profit because of an early
25		25	4
25	Page 22	25	termination of a loan contract and he has two different Page 24

1 methods of calculating his damages and the loss of 1 A. My Lord, if I may take you to the page I just mentioned. 2 2 profits and still, as the court of appeal states, the I am of the opinion that the closeout netting provisions 3 claim falls due immediately. Even though at the time of 3 not only apply in the case of a party becoming insolvent 4 the termination of the contract the creditor has not yet 4 but also in the case of an early termination of the 5 5 decided which method he will use to calculate the German master agreement pursuant to clause 7(1) of the 6 6 German master agreement. damages. 7 7 Q. Thank you. My learned friend asked you about a slightly For that reason -- for that reason, I think that the 8 different situation, which is where there is a contract 8 situation at hand is closer, is much closer to the 9 9 and the seller has to provide an invoice for the goods situation and can be, in the case of an early 10 10 or services that he has supplied. My learned friend put termination of a loan contract for cause, and that the to you yesterday the following. He said: claim for loss of profits are resulting there from 11 11 12 "The general rule is that where a debtor cannot 12 than -- than from the bill situation. Obvious from my 13 determine how much they have to pay before they receive 13 understanding of the workings of the German master 14 14 agreement, no bill or invoice has to be supplied to the the invoice, the amount does not become due until the 15 15 invoice is provided." other party. 16 Your response was: 16 Q. Can I show you two provisions of the German master 17 agreement and then ask you whether or not those are 17 "As a matter of German law, I think the majority 18 would require the bill to be presented to the debtor." 18 relevant to answering that question. If you go to core 19 19 Can I ask you this question: is the essential bundle --20 difference between yourself and Judge Fischer, as you 20 MR ALLISON: I am in my Lord's hand, but I didn't go to the 21 21 understand it, that you treat the claim under clause 9 document. We explored that construction was for your 22 of the German master agreement as a compensation claim 22 Lordship, Professor Mülbert confirmed that. It is 23 23 in favour of the party exercising its termination surprising that Mr Dicker is going to new documents but 24 right -- if you remember from the passage in your 24 of course it is a matter for your Lordship. 25 statement --25 MR JUSTICE HILDYARD: I think Mr Allison is right that we Page 25 Page 27 1 MR ALLISON: My Lord, I am very sorry. The first question 1 did only approach this by giving me German spectacles 2 2 we let go. It would be nice to hear why the witness whereby to review the documentation. What is your line 3 3 thinks there is a difference, rather than the potential here? 4 4 MR DICKER: Professor Mülbert has said in his report that difference being pointed out first in the question. 5 I just rise once and hope that the questions are put in 5 the compensation claim essentially under the German 6 a way that the witness gives his answers. 6 master agreement is to be viewed as a compensation claim 7 7 MR DICKER: Mr Mülbert -in favour of the party exercising its termination right. 8 8 MR JUSTICE HILDYARD: I think Mr Dicker was putting it as I just wanted to check whether, in his view, the 9 9 a confirmation, but I take your point that it would be provisions of clause 7(1) and 8(1) of the German master 10 10 best if the question were open-ended, rather than agreement are relevant or not to the view that he has 11 11 assuming an answer. expressed. 12 MR DICKER: Professor Mülbert, in the passage that 12 MR JUSTICE HILDYARD: I assume they are, but does it arise I referred you to at bundle 4, tab 15, you talk about 13 13 out of the cross-examination? 14 a compensation claim in favour of the party exercising 14 MR DICKER: Yes, my learned friend's --15 its termination right, eg clause 7(1) of the GMA. 15 MR JUSTICE HILDYARD: I can see it arises out of your 16 Mr Allison put to you, as I said, a situation where 16 witness's report but does it arise out of any 17 there is a contract and the seller has to provide 17 cross-examination of the witness? MR DICKER: Yes --18 an invoice for goods or services that he has supplied 18 19 19 MR JUSTICE HILDYARD: It does? and he said, and you agreed, that in that case you need 20 the invoice before the sums become due. 20 MR DICKER: -- because Professor Mülbert's view, as your 21 21 Lordship has seen from the extract I have shown your Can you indicate, perhaps if you are -- I am not 22 22 allowed to ask you to confirm -- that in your view the Lordship, is that the claim is to be regarded as 23 23 German master agreement single compensation claim is to a compensation claim arising on termination. My learned 24 be regarded as a compensation claim in favour of the 24 friend's line of cross-examination, as I understand it, 25 party exercising its termination right? 25 was, "No, that is wrong, the claim is properly to be Page 26 Page 28

Image: Processor Mulber's position in relation to that and the sensor port condustry understands precisely sensor manufacture, the classification of constructions of the data of the sensor of the construction of the data of the sensor of the construction of the data of the sensor of deferring the data of the sensor of deferring to the construction of the data of the sensor of deferring to the data of the sensor of deferring to the sensor of deferring to the data of the sensor of deferring to the sensor of deferring to the data of the sensor of deferring to the sensor of deferring to the data of the sensor of deferring to the Cerum law experts before me, but will allow it in case the sensor of deferring to the German law experts before me, but will allow it in case the sensor of deferring to the German law experts before me, but will allow it in case the sensor of deferring to the German law experts before me, but will allow it in case the sensor of deferring to the German law experts before me, but will allow it in case the sensor of deferring to the German law experts before me, but will allow it in case the sensor of deferring to the German law and the sensor of deferring to the German law and the data of the data of the data of the data of the deferring that the data of the	1			
course your Lordship understands precisely Professor Milbert's position in relation to that and the reasons for i. Oliviously altimately, to the extent a stagestion of construction, that is a matter for your Lordship but in reaching that decision it seemed to us important your Lordship at least understood the basis on which Professor Milbert was characterising to one way alther than the other. MR JUSTICE HILDYARD: Mr Althson, I think it is on the very edge but I think I am going to allow this question. MR JUSTICE HILDYARD: Mr Althson, I think it is on the very edge but I think I am going to allow this question. MR JUSTICE HILDYARD: Mr Althson, I think it is on the very edge but I think I am going to allow this question. MR JUSTICE HILDYARD: Mr Althson, I think it is on the very edge but I think I am going to allow this question. MR JUSTICE HILDYARD: Mr Althson, I think it is on the very edge but I think I am going to allow this question. MR JUSTICE HILDYARD: Mr Lord on which Professor Milbert agreed those make of interpretation under the German law, are matter for near, right or wrong. MR ALLISON: My Lord, on which Professor Milbert agreed those make of interpretation and the distriction. MR RUSTICE HILDYARD: It may be an irrelevant opinion, which would purm in difficulties of I disagreed with in the sense of deferring to the German law experts before me, but I will allow it in case it — Page 29 MR ALLISON: My Lord, very well. MR JUSTICE HILDYARD: Mr elicits some clarification. MR DICKER: Professor Milbert, could you take core bundle, that 9, page 29. MR ALLISON: My Lord, very well. MR DICKER: Professor Milbert, could you take core bundle, that 9, page 29. MR ALLISON: My Lord, way well. MR JUSTICE HILDYARD: Do you mean outside the context of all landord and tenut deposit? You may be here some Page 29. MR ALLISON: My Lord, way well. MR JUSTICE HILDYARD: Do you mean outside the context of all landord and tenut deposit? You may be here some Page 29. MR JUSTICE HILDYARD: Do you mean outside t		regarded as equivalent to the invoice case".	1	German writers of section 8, is a result of the
Professor Mülbert's position in relation to that and the season for it. Oliviously ultimately, to the seaten it is a question of construction, that is a matter for your of the saving that it is a matter for your of the season of construction, that is a matter for your of the season of construction, that is a matter for your of the season of which Professor Mulbert was characterising it one way which Professor Mulbert was characterising it one way ander than the other. MR INSTICE HILDYARD. That is what I understood your case to be deployed that this way to the saving that ultimately I lishil you are light understood your case to be saving that ultimately I lishil you are light understood have the saving that ultimately I lishil you are light understood have gets but I think I am going to allow this question. MR ALLISON: My Lord, on which Professor Mulbert agreed to be cross-examination. MR DICKER: Hank you. The court in the landford who holds a deposit as securily for any sums that he is neved by the treasus. "We comment Due, by Gage 26w substay to said: "The court in the landford treastr case has exactly said that that is not what German courts in general have said? MR ALLISON: My Lord, who which professor Mulbert agreed to me, but I will allow in in case in — Page 29 MR ALLISON: My Lord, very well. MR NISTICE HILDYARD: — chickis some charification. MR DICKER: Professor Mulbert, could you take core bundle, the same of deferring to the German law case is a landlord and tenant deposit? You may be here some page 208. MR PORTECHILDYARD: — what German courts in general have said? MR RISTICE HILDYARD: — what German courts in general have said? MR RISTICE HILDYARD: — what German courts in general have said? MR RISTICE HILDYARD: — what German courts in general have said? MR RISTICE HILDYARD: — what German courts in general have said? MR RISTICE HILDYARD: — what German courts in general have said? MR RISTICE HILDYARD: — what German courts in general have said? MR RISTICE HILDYARD: — what German courts	2	I am seeking to re-examine Professor Mülbert just to	2	German of the drafters of that provision to put it in
reasons for it. Obviously ultimately, to the extent it is a question of construction, that is a matter for your Londship but in reaching that decision if seemed to us important your Lordship at least understood the basis on which Professor Millbert was characterising it one way rather than the other. MR JUSTICE HILDYARD: Mr Allison. I think it is on the very edge but I think I am going to allow this question. MR JUSTICE HILDYARD: Mr Allison are the very that the question of interpretation under the German haw, are matters for me, right or wrong. MR ALLISON: My Lord, on which Professor Milbert agened theore rates of interpretation under the German haw, are the theorem cost interpretation and professor Milbert agenet theorem cost of interpretation and matter for your comment. Day 6, page 26, sas that you said: MR JUSTICE HILDYARD: It may be an irrelevant opinion, which the states: MR JUSTICE HILDYARD: It may be an irrelevant opinion, which the season of deferring to the German law, seperts before me, but I will allow it in case it— Page 29 MR ALLISON: My Lord, very well. MR ALLISON: My Lord, very well. MR ALLISON: My Lord, very well. MR DICKER: Professor Milbert, used the season of your comment. Day 6, page 26, sas that you said: "Where transactions have been entered into and not you fall the professor Milbert, could you take core bundle, by either party for material reason." MR DICKER: I mas sking Professor Milbert perhaps to elaborate on what he meant when he said that is not what the German courts in general have said? MR DICKER: I mas sking Professor Milbert perhaps to elaborate on what he meant when he said that is not what the German courts in general have said? MR JUSTICE HILDYARD: I will allow it in case it— MR JUSTICE HILDYARD: I will allow it in case it— MR JUSTICE HILDYARD: I will allow it in case it— MR JUSTICE HILDYARD: I will allow it in case it— MR JUSTICE HILDYARD: I will allow it in case it— MR JUSTICE HILDYARD: I will allow it in case it— MR JUSTICE HILDYARD: I will allow ith	3	ensure your Lordship understands precisely	3	the language of the German law on damages. That is,
is a question of construction, that is a matter for your Lordship but in reaching that decision it seemed to us important your Lordship at less understood the basis on which Professor Millbert was characterising it one way rather than the other. MR JUSTICE HILDYARD: Mr Allison, I think it is on the very deg but I think I am going to allow this question, subject to the saving that ultimately I think you are right. that questions of interpretation under the German law, are matters for me, right or word. MR ALLISON: My Lord, on which Professor Millbert and the security and I dairy go to these provisions as any Lord will recall. It is surprising that it is said it came out of the cruse scanniation. MR ALLISON: My Lord, but have a minelevant opinion, which would put me in difficulties II disagreed with it in the sense of deferring to the German law experts before me, but I will allow it in case it— Page 20 MR ALLISON: My Lord, very well. MR ALLISON: My Lord, the party entitled to hy either party for material recason.* MR DICKER: Thank you. The court in the landflord who holks a deposit as security for any sums that he is once buyle the tenant. Your comment, Day 6, page 26, was that you said. The court in the landford who holks a deposit as security for any sums that he is once buyle the tenant. Your comment, Day 6, page 26, was that you said. The court in the landford who holks a deposit as security for any sums that he is once buyle the tenant. Zo you just explain—in may be your last answer was the explanation—what German courts in general have said.* Any Lord, Wall. MR JUSTICE HILDYARD: Do you mean outside the context of a handford and tenant deposit? You may be here some Page 31 MR JUSTICE HILDYARD: Right. MR JUS	4	Professor Mülbert's position in relation to that and the	4	yes.
Condition Description De	5	reasons for it. Obviously ultimately, to the extent it	5	MR JUSTICE HILDYARD: Your interpretation which I may or
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9 (Dagga 20 to 22)	5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24	"Where transactions have been entered into and not yet fully settled, the agreement can only be terminated by either party for material reason." Then that is explained at 7(2) dealing with insolvency, and then 8(1): "In the event of termination, the party giving notice or the solvent party as the case may be, hereinafter called 'party entitled to damages' shall be entitled to claim damages." Can I just ask whether, in expressing the view that you did in the statement that I showed you that you regarded those provisions as relevant or irrelevant to the question of characterisation? A. My Lord, I regret this, that provision, but also clause 9(1) which talks about the damages which are payable or shall be combined by the party entitled to damages to as relevant as a basis for my comparison between the single compensation claim and the claim for damages pursuant to the early termination of a loan contract for costs. The whole wording, according to the	5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24	MR JUSTICE HILDYARD: Right. MR DICKER: I am asking Professor Mülbert perhaps to elaborate on what he meant when he said that is not what the German courts in general have said? A. My Lord, what I meant by saying that is that, again, as I said yesterday, at least according to my memory, which is not supported by a transcript, I said that in that situation, under these circumstances, if you would want to put it in the context of 271 BGB, under these circumstances, they have for that specific situation, given the purpose of the deposit, said that it would only become due upon the lender being able to specify the amount. That is again a fact specific interpretation and cannot be generalised to the extent that, as we have seen from, my Lord, the tort case, and also from the decision of the court of appeals of Frankfurt, that cannot be generalised to the point that only upon the creditor know exactly the amount the amount to be paid the debt falls due. That is what I wanted to say by that. Q. Thank you Professor Mülbert.

1 Can we turn to serious and definitive refusal. 1 a refusal to perform present in the following cases ..." 2 I want to do one thing, which is take you back to 2 Then there is a list of cases. Three lines from the 3 a document my learned friend showed you, it is in the 3 end there is a reference to the petition to open 4 authorities bundle at tab 70. 4 insolvency proceedings and then there is the word 5 5 A. Volume 2? "alone", which I think my learned friend omitted when he Q. It is by, I think Schwarze. You were shown I think if 6 6 referred to this, and then there is a reference. 7 you have volume 1 tab 70 --7 OLG Munich. I think you mentioned the case and 8 MR JUSTICE HILDYARD: 70 or 17? 8 indicated you wanted to refer to it. My learned friend 9 MR DICKER: 7-0, I am sorry. 9 said he would come back to it. In the end, I am sure he 10 MR JUSTICE HILDYARD: Is that volume 2? 10 overlooked it, he didn't. 11 MR DICKER: Sorry, they are arranged differently. 11 I would like to give you an opportunity to comment MR JUSTICE HILDYARD: I think you and I are in sync, but the 12 12 on the case if you want to. You will find it in 13 rest of them are out of sync. 13 bundle 3, tab 98. Perhaps if I could just give you 14 MR DICKER: Volume 2, tab 70. You were asked about the 14 a moment to remind yourself of it. (Pause) 15 paragraph marked B91, if you have that --15 A. Well, may I ... (Pause) 16 A. Yes. 16 It is an extract from a decision of the court of 17 Q. -- where it speaks of: 17 appeals of Munich and it notes in passing that the 18 "One can only speak of refusal of performance of the 18 opening of insolvency procedures cannot be regarded as 19 19 obligor denies performance in a certain manner as a serious and definite refusal and by implication from 20 a final act." 20 what follows from the rest of the text provided, or 21 Can you briefly explain what you understand the 21 published I should say, it follows that the opening of 22 concept of "final act" to mean and the purpose of this 22 the filing for -- the mandatory filing for insolvency 23 requirement? 23 proceeding, did not constitute a serious and definite 24 24 A. My Lord, my understanding, based on the German court refusal but the court does not explain that. You can 25 decisions is that the final act means that there is no 25 deduce that from the decision, but the court gives no Page 33 Page 35 1 way to turn around. Yesterday you used the example of 1 explanation whatsoever as to that position. 2 a sales contract, when the seller burns this old good, 2 MR JUSTICE HILDYARD: It appears that the context was, is 3 3 and so, according to my understanding, it is that there this right, that the debtor, the principal debtor, was 4 is no reasonable way the person could turn around and 4 claiming only what is here described as a temporary 5 say, "No, I behave differently". 5 liquidity bottleneck. Ie, he was not foreclosing the 6 Q. Thank you, if you go down to B94, you will see the 6 possibility that payment would be made in the end. Is 7 7 extract says: that right? 8 8 "The refusal to perform can be implied and be A. That can be inferred from what we are informed by other 9 9 concluded from external circumstances. The debtor sells texts published, yes. MR JUSTICE HILDYARD: I am reading it from page 2, in the 10 the merchandise to be delivered to a third party." 10 11 Again, just so we are clear, is your understanding second line. That seems to be the context. That gives 11 12 of the German law that where you take the example of 12 to my mind -- but you must correct me if I am wrong --13 some content to the word "alone" which Mr Dicker was 13 a debtor selling the merchandise to be delivered to 14 14 a third party, does that fact need to be known or does explaining. 15 it not need to be known to the other contracting party 15 Do I have that right or wrong? You can say wrong --16 for there to be a serious and definitive refusal? 16 I shan't be ... 17 A. May I be taken back to --17 A. My Lord, I seem to recall that I said yesterday that it MR JUSTICE HILDYARD: Yes, tab 98, it was, in the third 18 need not be known to the other party, but the other 18 19 19 party, at some point in time, needs to know the fact in volume 20 20 A. No, to the word "Alone" because, when reading, I think order to make use of, to rely on that fact to exert his rights resulting from that act. 21 the extract from Staudinger, I didn't see that word. 21 22 MR JUSTICE HILDYARD: It is in the last line or so: 22 Q. Thank you. 23 23 The last thing you were shown I think was in B95 "Beyond this it follows from section 17 KO that the 24 24 opening of a bankruptcy alone does not justify the where the text says: 25 "Some examples from the judicature, there is not 25 assumption of a refusal to perform." Page 34 Page 36

1	They are saying that, as I understand it, but please	1	A. Yes, that follows from section 404, basically.
2	correct me, in the context of the previous sentence	2	MR JUSTICE HILDYARD: Yes. The only issue for you, really,
3	where the plaintiff itself submits that the principal	3	is what rights the assignee has against the other party
4	debtor claims only a temporary liquidity bottleneck.	4	in legal terms. That is right, isn't it? It is only
5	That is my understanding.	5	legal rights?
6	A. My Lord, my understanding is a bit different. They are	6	A. My Lord, as I said yesterday, it is not only about the
7	talking about the that is my understanding, that they	7	legal rights of the assignee towards the debtor, but it
8	are talking about the opening of insolvency proceedings	8	is also about defences the debtor has against his
9	as such do not, does not suffice for a serious and	9	creditor and he should
10	definite refusal.	10	MR JUSTICE HILDYARD: That is a defences point, isn't it?
11	MR JUSTICE HILDYARD: I see.	11	A. Exactly, yes.
12	MR DICKER: Professor Mülbert, are you aware of any other	12	MR JUSTICE HILDYARD: Yes.
13	case which deals with whether or not the petition to	13	Supposing the assignor has already an accrued
14	open insolvency proceedings can constitute a serious and	14	entitlement in respect of time wasted before the
15	definitive refusal?	15	assignment, yes, and he sought to measure that with
16	A. My Lord, I am not aware of any other cases, otherwise	16	respect to some opportunity that he missed because he
17	I would have surely noted these cases in my report.	17	was out of the money. Right? He could assign that to
18	MR DICKER: Thank you Professor Mülbert.	18	the assignee as being an accrued claim
19	My Lord, I have no further questions.	19	A. Yes.
20	Questions from THE BENCH	20	MR JUSTICE HILDYARD: but the assignee, absent some
21	MR JUSTICE HILDYARD: Professor, can I just ask one or two,	21	special assignment, would not have any right in respect
22	I am afraid they will be rather muddled because I have	22	of that claim?
23	been trying to catch up in the meantime. I just want to	23	A. Absent any special
24	understand better your position on the issue of	24	Q. Special provision, yes.
25	assignment.	25	A. Yes.
	Page 37		Page 39
1	I wondered whether one could distinguish between	1	MR JUSTICE HILDYARD: That is one part of it, the second
2	various things. My understanding is that you consider	2	part I want to clarify is, can you mix and match, if
3	there to be no protection as regards the debtor in	3	I can put it that way?
4	respect of some worsening factual position which occurs	4	That is to say, supposing the assignor said:
5	upon assignment. That is to say the debtor must just	5	"Oh, I would have invested in a project which would
6	put up with the fact that the assignee may be a less	6	have come to fruition in five years time, and I would
7	reliable person, or the creditor or the debtor. Yes?	7	have had a tremendous bonanza from that, predicated on
8	A. Yes.	8	it resulting in some future time."
9	MR JUSTICE HILDYARD: Is that right?	9	Can the assignee then say:
10	A. Yes.	10	"Actually, I would have put the very same money"
11	MR JUSTICE HILDYARD: The facts is different, it is only	11	Which by comparative reason has already been locked
12	law.	12	up in some longer venture, can the assignee say:
13	A. May I explain?	13	"No, I would have put it on, I don't know, Red Rum
14	MR JUSTICE HILDYARD: Yes.	14	at 2.30"
15	A. If the claim were assigned to a creditor who is going	15	I don't know what it might be, can the assignee come
16	after the debtor, whereas the former creditor was more	16	up with a completely different investment theory?
17	lenient towards the creditor in enforcing his claims,	17	A. My Lord, only for the period after the transfer becoming
18	that would be also a factual deterioration of the	18	effective. Because, again, for the period prior to the
19	debtor's position, but there is nothing you can do about	19	transfer it is the assignor who serves as the point of
20	that.	20	reference for the determination of damages and from that
21	MR JUSTICE HILDYARD: No.	21	point onwards, from the point when the transfer becomes
22	Then there is another aspect, which I think you	22	effective, it is the assignee. Therefore his even
23	indicate in your report but please clarify for me, that	23	better story is understood here, example, his more
24	if there were available defences, by or against the	24	profitable business only comes into play from that point
25	assignor, the assignee can be in no better position.	25	in time onwards.
	Dama 20		
	Page 38		Page 40 10 (Pages 37 to 40)

1	MR JUSTICE HILDYARD: I can understand that in theory, but	t 1 I would have done this."		
2	what was worrying me was the assignor has locked the	2	The assignee can say:	
3	money up and the whole benefit to the assignor is in	3	"After the assignment, I would have had this money	
4	it having being locked up. Why is the assignee allowed	4	and I would have done that."	
5	to proceed as if the money were not locked up?	5	And there is no necessity to compare the two?	
6	A. My Lord, I am sorry, could you	6	A. Yes.	
7	MR JUSTICE HILDYARD: Sorry, supposing the assignor had	7	MR JUSTICE HILDYARD: Yes, okay.	
8	decided that he would invest in a long term project and	8	I think that is all I have.	
9	the long term project is assessed, taking account time	9	Does anything arise out of that?	
10	value of money et cetera, as having been very valuable	10	MR ALLISON: My Lord, no.	
11	and the opportunity cost as having been very great. It	11	MR JUSTICE HILDYARD: I am very grateful indeed for all your	
12	is of the essence of what the assignor's claim was that	12	assistance.	
13	that money would have been tied up for a long time. Do	13	MR DICKER: Thank you, Professor Mülbert. I think you can	
14	you see what I mean?	14	step down.	
15	A. Yes.	15	My Lord, I see the time. I don't know whether this	
16	MR JUSTICE HILDYARD: He has put it in something which is	16	would be a convenient moment before my learned friend	
17	a long term prospect, not instantly realisable, the	17	calls Judge Fischer.	
18	money would have been used for that.	18	MR JUSTICE HILDYARD: Yes, that does seem a good time.	
19	The rights under the agreement are then assigned.	19	Does that suit you?	
20	You accept, and have sought to clarify for me, that the	20	(11.50 am)	
21	assignee cannot claim in respect of that project unless	21	(A short adjournment)	
22	it was separately and specifically assigned.	22	(11.55 am)	
23	A. Yes.	23	MR ALLISON: My Lord, I would like to call Judge Fischer,	
24	Q. As regards the counterparty, can the counterparty say:	24	please.	
25	"Well, you cannot do this twice, the money has	25		
	Page 41		Page 43	
1	already been locked up in a long term project which you	1	MR JUSTICE HILDYARD: Can I just mention one thing.	
2	have said is very valuable, you cannot say the money is	2	I decided it was only fair that both should be sworn in	
3	available to you, Mr Assignee because, if it had not	3	on the same basis. It does occur to me that in some	
4	been a long term project, you would not have been able	4	ways the oath is not wholly honed to the position of	
5	to claim that huge amount."	5	an expert, but nevertheless I think it is as well to	
6	Do you see what I mean? The money, how can you mix	6	keep parity, but it is something which invite	
7	and match in that way?	7	reconsideration of.	
8	A. My Lord, at the moment I am very sorry but I have	8	MR ALLISON: Of course, my Lord.	
9	difficulties in understanding how the question where	9	(The interpreter was sworn)	
10	the money is fits in the problem, since it is the	10	JUDGE GERO FISCHER (sworn)	
11	money, the damage resulting from that on the part of the	11	MR JUSTICE HILDYARD: You have some water there. If you	
12	assignor as well as on the part of the assignee, as	12	need a break, you will let me know.	
13	I understand the example, is that they would have	13	A. Thank you.	
14	invested. It is not that the money is invested, but	14	Examination in-chief by MR ALLISON	
15	they would have invested and because they were not able	15	MR ALLISON: Good afternoon, Judge Fischer. If we could	
16	to invest, they have a loss of profit which they can	16	just look at your evidence in a moment but if first you	
17	claim as an investment. Therefore the money from the	17	could just confirm to the court your name and address.	
18	money from that perspective has gone to the debtor	18	A. My name is Gero Fischer and I am from Freiburg in	
19	this is, I am very sorry if I am	19	Germany. [German address given]	
20	MR JUSTICE HILDYARD: I think what you are saying is the	20	(Interpreted) 23.	
21	assignee can only claim in respect of the period after	21	23, yes.	
22	the assignment, subject to any special deal. The	22	Q. Thank you, if you could please be passed volume 4 of the	
23	assignor is allowed to say:	23	hearing bundle. If you could turn I will go slowly	
24	"Well, I would have done, with the money I would	24	but of course if you need any help, do say to tab 8,	
25	have accrued, had it properly be paid before assignment,	25	please.	
	Page 42		Page 44	
			11 (Dagga 41 to 44)	

- 1 A. Tab 8, yes.
- 2 Q. Is this your first expert report?
- 3 A. Yes, that is true.
- 4 Q. You confirm it is the evidence you wish to give in these
- 5 proceedings?
- 6 A. Yes, that's right.
- 7 Q. Could you turn to page 192, please.
- 8 A. 192, yes.
- 9 Q. Could you confirm to his Lordship that that is your
- 10 signature?
- 11 A. That is my signature, yes, that's right.
- 12 Q. If you could now turn to tab 10, this is your second
- 13 report.
- 14 A. Reply report, yes, that's right.
- 15 Q. Could you confirm that this is your reply evidence that
- 16 you wish to give in these proceedings?
- 17 A. Yes, that is okay, that's right.
- Q. Again, if we look at page 241 --19 A. Yes

18

- 20 Q. -- could you confirm to his Lordship that that is your
- 2.1 signature?
- 22 A. That's correct.
- 23 Q. Three more documents to look at. Tab 12, next. This is
- 24 your third report, is it?
- 25 A. Yes, my Lord, that is okay. That is my third report.

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- 1 Q. If you can go to page 347, again, could you confirm to
- 2 his Lordship that is your signature?
- 3 A. Yes, that is my signature, my Lord.
- 4 Q. The next document is tab 13, the next tab.
- 5 A. Yes.
- 6 Q. This is the joint statement you prepared with
- 7 Professor Mülbert?
- 8 A. Yes, you are right. Yes, my Lord.
- 9 Q. Again, you confirm that this is the joint statement, as
- 10 agreed by you and Professor Mülbert?
- A. Yes, I confirm my Lord. 11
- 12 Q. Page 390, should be --
- 13 A. Yes.
- 14 Q. Again, could you confirm to his Lordship, that is your
- 15 signature on the joint statement?
- 16 A. Yes, my Lord, that is my signature.
- 17 O. One more document to look at together, tab 16 -- it
- 18 should be the last tab -- could you confirm that this is
- 19 your reply to the text provided by Professor Mülbert
- 20 after your meeting?
- 21 A. Yes, this is a reply provided by Professor Mülbert,
- 22
- 23 Q. If we could go to page 543, you will know the question
- 24 by now --
- 25 A. I confirm it is my signature.

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- 1 MR ALLISON: Thank you very much.
- 2 If you could stay there, I am sure Mr Dicker will
- 3 now have some questions for you.
- 4 Cross-examination by MR DICKER
- 5 MR DICKER: Good afternoon.
- 6 A. Good afternoon.
- 7 Q. The first topic I want to ask you about concerns the
- 8 single compensation sum under clause 9 of the German
 - master agreement.
- 10 A. (Interpreted) Yes, I would like to have the single, the
- 11 German master agreement in front of me.
- 12 Q. I will come and ask you questions about the wording of
- 13 it later.

9

- 14 A. Yes, later. Okay.
- 15 Q. My first topic concerns when the sums become due.
- 16 No one, as I understand it, has been able to find
- 17 a decision of a court which decides this issue?
- 18 A. (Interpreted) Yes, that is correct. I haven't found any
- 19 decision either.
- 20 Q. Indeed, there is no case dealing with a situation where
- 21 there is a netting clause which operates on termination.
- 22 A. (Interpreted) To my knowledge, there is no decision of
 - a German court concerning this, in my view there is not
- 23
- 24 a decision -- such a decision.
- 25 Q. Thank you, so as I understand it, as a matter of German

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- 1 law, the answer depends on the construction of the
- 2 German master agreement in the light of general rules
- 3 and principles of German law?
- 4 A. I agree, but --
- 5 (Interpreted) That is correct that the construction
- 6 of the German master agreement is first of all that
- 7 arising from the German master agreement as a priority
- 8 of the general business conditions, but I would already
- 9 indicate here that it also involves the construction of
- 10 a section 104 of the insolvency act, the InsO, the
- 11 I-N-S-O.
- 12 Q. Can we leave aside for the moment rules and principles
- 13 of German insolvency law?
- 14 A. Yes.
- 15 Q. Can I start with section 271 of the BGB.
- 16 A. Yes.
- 17 Q. You will find that, I hope in bundle 2, tab 83 at
- 18 letter J. You may not have the benefit of tabs, but if
- 19 so I think it should be at page 27.
- 20 A. Yes. Thank you.
- 21 Q. As I understand it, this is a default rule. It applies
- 22 if no time for performance has been specified or is
- 23 evident from the circumstances.
- 24 A. (Interpreted) 271 does not deal with default as such but
- 25 only with the due date of performance, when the

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12 (Pages 45 to 48)

1 performance falls due. 1 MR DICKER: There is not, unless you have a copy, because 2 2 Professor Mülbert gave his report in English. Q. It is my fault; I don't think my question was 3 sufficiently clear. As I understand it, section 271 3 A. Yes. 4 applies if no time for performance has been specified or 4 Q. What I want to do is read a sentence and then perhaps it 5 is evident from the circumstances. 5 can be translated for you. The sentence is the second A. (Interpreted) That's correct, but one first has to ask 6 6 sentence in the first paragraph, which says: 7 whether a time has been determined contractually. 7 "German courts and legal literature very broadly 8 8 Second, whether the time can be inferred from the agree that upon an early termination of a contract for Q circumstances and, so to say, in order to fill the gap, 9 cause, a compensation claim in favour of the party 10 10 the performance can then be demanded immediately. exercising its termination right, eg clause 7(1) of the 11 Q. Although questions of construction are a matter for his 11 GMA, becomes due and payable immediately upon 12 12 Lordship, both you and Professor Mülbert agree that termination." 13 nothing has been specified in clause 9 of the German 13 I wonder if that could be translated for you. 14 master agreement. 14 A. No, it is clear for me. 15 15 Q. Do you agree with what Professor Mülbert says there, A. (Interpreted) That is correct. Section 729 of the 16 German master agreement do not contain any provisions as 16 ignoring, for the moment, the reference to the GMA? 17 to the time of the performance. This is agreed between 17 A. (Interpreted) Yes, with no reference to the GMA I would 18 myself and Professor Mülbert. 18 say that in principle I agree that prevailing opinion in 19 19 Q. The question is whether anything is evident from the Germany is that once a contract is terminated because of 20 circumstances, if not, the rule contained in section 271 20 unusual circumstances, the conditions provide that the 21 21 party claiming damages can do this immediately and also 22 A. (Interpreted) I agree that the next step should be the 22 the calculation can take place immediately. 23 circumstances, whether the circumstances can indicate 23 Q. Thank you. when performance should take place and if not then we 24 24 MR ALLISON: My Lord, I am so sorry to rise. A German 25 fall back on the gap filling. 25 speaker has suggested something may have gone wrong with Page 49 Page 51 the translation. It may be easier, and this is just 1 Q. Thank you. 1 2 2 It is probably easiest if you put away that bundle a suggestion, if it is possible for Judge Fischer to 3 3 and take out bundle 4, if you would. break up the answer for the benefit of the interpreter 4 4 A. That is 4, yes. as we go through. 5 THE INTERPRETER: We have it here. 5 MR JUSTICE HILDYARD: Yes. 6 MR DICKER: I want to show you a statement that 6 MR ALLISON: I have no idea, but I have just been told 7 7 Professor Mülbert wanted to include in the joint something was missed there. 8 statement, which you will find at tab 15, page 527. 8 MR JUSTICE HILDYARD: Yes, let's deal with that in stages. 9 It is an imposition but it would assist us all 9 10 10 THE INTERPRETER: Just for the German text. I think if you were to pause between sections of your 11 answer --11 A. The German text, yes. 12 MR DICKER: Page 527. 12 A. Yes. THE INTERPRETER: Would you allow me to take the English 13 MR JUSTICE HILDYARD: -- so that the interpreter has let 13 14 text out, so that I can --14 less to remember to interpret. 15 MR DICKER: Whatever is easiest. 15 A. Yes. 16 THE INTERPRETER: Thank you. 16 MR JUSTICE HILDYARD: Do you feel that the last answer needs 17 MR DICKER: In the first paragraph, the second sentence, 17 further consideration for accuracy -- I don't mean that 18 18 what it says in English is: impolitely, I just mean it was a quite long answer and 19 "German courts and legal literature very broadly 19 maybe towards the end it may have been lost. 20 agree ..." 20 A. (Interpreted) Yes, my Lord, I agree. 21 A. It is only in English. 21 (Interpreted) Should I repeat once more what --THE INTERPRETER: No, it is not. 22 MR JUSTICE HILDYARD: Do they have a telescreen? 22 23 A. Yes, that is only in English. 23 MR DICKER: I am not sure they do. 24 THE INTERPRETER: There is no German text. 24 I wonder whether it would not be easiest if I ask 25 A. There is not a German text, I think. 25 the question again, Judge Fischer answers and ideally, Page 50 Page 52

13 (Pages 49 to 52)

A. Yes. 1 as your Lordship suggested --1 2 2 MR JUSTICE HILDYARD: In sections. Q. If you go to paragraph 18, and you look at the last 3 MR DICKER: -- broken down into sections. 3 sentence of paragraph 18 --4 MR JUSTICE HILDYARD: I am sorry to have to do that, but 4 A. Yes. 5 5 Q. -- one of the grounds of challenge by the customer was let's do that. 6 that a calculation in respect of the repayment date was 6 MR DICKER: Can I ask the question again. If you look at 7 7 to be made, not in respect of the termination date. the sentence that I showed you in Professor Mülbert's 8 8 appendix, if you ignore the reference, leave out the A. Yes. 9 reference to the GMA, do you agree that that is 9 Q. What the customer was saying was the relevant date for 10 a correct statement of German law? 10 the sum becoming due was not the termination date, but 11 A. (Interpreted) This declaration is correct. Insofar that 11 was the repayment date, yes? 12 if there is an extraordinary condition existing that 12 A. Yes. 13 a claim for damages is in existence. 13 Q. If you go to paragraph 64, the court's conclusion, you 14 14 will see from the first sentence, which is that the It is not always self-evident -- in no way 15 15 damages claim in respect of the prepayment compensation self-evident that, after an extraordinary termination, 16 a damages claim is in existence. There can be a claim 16 was due immediately? 17 for performance, but not a claim for damages. 17 18 Q. Thank you. 18 Q. That was so, despite the fact that the claimant needed 19 19 to calculate the amount of the prepayment? We were shown, or referred to, I think four main 20 authorities, two by Professor Mülbert and two by 20 A. (Interpreted) Yes, this is correct. In German 21 yourself. I want to ask you some questions in relation 21 prevailing opinion, such a damages claim can arise 22 to each of them. 22 immediately with the prepayment before the actual due 23 The first case is in bundle 1, tab 29A. 23 date. 24 24 O. Thank you. A. 29A, yes. 2.5 Q. 29A? 25 I think that answer answers my next question, but Page 53 Page 55 1 A. Yes. 1 just in case: you accept that this case was correctly 2 Q. I want to ask you about the paragraph numbered 9, which 2 decided? 3 is on page 3 of the copy. 3 A. Yes, I accept. 4 4 O. Those are the two main authorities that A. Yes. 5 Q. I would like to ask you to read to yourself the first 5 Professor Mülbert refers to. I want to look at the two 6 three sentences of that paragraph. (Pause) 6 main lines of authority that you refer to. Can we start 7 As I understand it, you accept that those statements 7 with your third report, if you go to bundle 4, tab 12. 8 8 are generally correct as a matter of German law? A. Tab 12? (Pause) 9 9 A. (Interpreted) I cannot generalise this -- I cannot refer 10 it to a specific generalisation, but I would say that in 10 Q. Picking it up in the last sentence of paragraph 30, principle this is correct. 11 page 319 --11 Q. Can I ask, do you accept that these principles are not 12 12 A. Yes? limited simply to tort claims like the claim for damages 13 13 Q. -- I hope you have that, the English version says, last 14 to the vehicle in this case? 14 sentence of paragraph 30: 15 15 "As according to the wording and content of the A. (Interpreted) This does not just apply to tort cases but 16 it also applies to contractual damages claims. 16 contract, the reason for the establishment of the Q. The second decision that Professor Mülbert referred to 17 17 compensation claim and its amount depend on the 18 is at tab 39 and if you could have a look at that. 18 requirements governed by clauses 8 and 9, the 19 19 A. Yes, okay, hmm. compensation cannot become due and payable until the 20 20 Q. It is a claim for damages following termination of creditor has carried out the summarisation required a contract for cause. 21 21 under clause 9(1) of the GMA." 22 A. Yes. Yes. 22 Then you have a footnote, footnote 3 --23 Q. What happened was that the claimant made a claim for 23 A. Yes. 24 Q. -- which refers to Ernst and I would like to ask you a prepayment sum and the customer challenged the amount. 24

That is correct, yes?

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25

25

some questions in relation to that, so if you could now

1 go, if you would to tab 45, bundle 1, tab 45. A. (Interpreted) Obviously there is a difference between 2 THE INTERPRETER: 45? 2 the situation of the German master agreement and the 3 A. Bundle 1, tab 45. 3 case which I have chosen. The reason why I have chosen 4 MR DICKER: I hope you have some tabs behind 45, the extract 4 this case is as follows. 5 I want is tab A. (Pause) 5 This is because of the absence of decisions and 6 THE INTERPRETER: This is the German and the English? Yes. 6 views in the literature with regards to due date in the 7 7 MR DICKER: Just picking it up at the start, it is GMA. I have tried to find examples with different types 8 a paragraph numbered 5, do you have that? 8 of contracts from which I could draw conclusions for the 9 9 interpretation for clauses 7 to 9 GMA. The link with 10 10 Q. What the author is saying in the first two sentences is this is that according to 7 to 9, there is a provision 11 that the determination of the performance time is based 11 for cooperation between the two parties with regards to 12 on the circumstances, particularly with consideration to 12 the damages compensation claim. 13 the nature of the relationship. He says the 13 Q. The purpose of the deposit is to secure the claims which 14 determination is related to individual cases and as 14 the landlord has. 15 I understand it by that he means it depends on the 15 THE INTERPRETER: Could you repeat this? 16 facts 16 MR DICKER: I am sorry. The purpose of the deposit is to 17 A. (Interpreted) That is correct. Whether the performance 17 secure the claims which the landlord has. 18 can be deducted from the circumstances depends on the 18 A. Yes. 19 actual structure concerned. 19 Q. He needs to be able to pay himself in a simple way by 20 Q. As I understand it, the two examples that you refer to 20 relying on the deposit. 21 expressly in your report are firstly just at 21 A. (Interpreted) This concerns the time after the 22 footnote 79, the text at footnote 79, where the author 22 termination of the contract. After that termination is 23 23 says: the repayment is due by the landlord, but I explained 24 "Under a work agreement the entrepreneur's duty to 24 that this -- (Pause) 25 perform cannot become due before the time required to 25 The claim is not due until the landlord has Page 57 Page 59 1 produce the work has passed." 1 indicated that he has no further claims. Even when the 2 That is one of the examples you refer to? 2 landlord says that he has no further claims, then the 3 3 A. (Interpreted) Yes, that's correct, this is one of the repayment becomes due. 4 examples which I have mentioned but this example was not 4 Q. That is because if the landlord had to return the 5 important, in my view. 5 deposit before he worked out whether or not he had any 6 Q. Thank you. 6 claims, he would lose his security. 7 7 The second example you give is in the text at A. Yes. That is right. 8 footnote 82, where the text, at least in English, says: 8 Q. I suggest that it is that fact that constitutes the 9 9 "The tenant can demand repayment of his/her security circumstances that led the court to say it only becomes 10 deposit after the landlord tenant relationship is 10 due when the calculation has been done. 11 terminated once the amount of landlord's counter claims 11 A. (Interpreted) The termination depends on a declaration 12 have been determined." 12 by the landlord whether he still has any claims. Of A. (Interpreted) Well that is correct, this example had 13 13 course, this then gives, constitutes, a security for the 14 a certain significance in my view for the following 14 landlord. 15 reason. 15 Q. Could you take bundle 3, there is a case at tab 95 to 16 This is because the due date of the claim for 16 which I think you refer. 17 restoration by the tenant depends on the contract with 17 18 the other party, the landlord. 18 Q. You should have a bundle of authorities --19 In a very different contract body to the German 19 A. I think I have not the right one. 20 master agreement, what was important, significant, in my 20 THE INTERPRETER: Volume 3? 21 view, was that the due date -- that the performance, 21 MR DICKER: Volume 3, but of the cases, tab 95. 22 22 only becomes due after the cooperation of the other A. Tab 95. Yes. 23 23 Q. Thank you. There is one sentence I wanted to show you. party. 24 Q. Can I suggest that there may be a difference between 24 It is in paragraph 9 and it is the last sentence of 25 this sort of situation and the clause 9 situation. 25 paragraph 9, the English translation reads --Page 58 Page 60

1 A. Yes. 1 in principle. But this cannot lead to the conclusion 2 2 Q. "From this it already follows that the landlord is at that this is therefore also mandatory with respect to 3 least permitted to retain the portion of the deposit 3 the German master agreement. 4 that is reasonable to secure his claims from the tenancy 4 What is important is that the content and aim of the 5 5 until the expiration of the time limit granted to him, contract have to be deduced from the termination 6 6 otherwise the rental deposit would not be suitable for provisions contained in sections 7 to 9 of the GMA. 7 7 its security function." The circumstances pertaining to the cases we have 8 8 What I want to suggest to you is that is the reason just discussed, which lead with regard to the immediate 9 why the court held that the sum is not due from the 9 falling due of the claim, do not lead to a conclusion 10 10 landlord until the calculation has been done. that this is also the, applies to the present case, and 11 A. (Interpreted) Yes, I have already confirmed that that is 11 this case has to be examined anew. 12 the actual reason. 12 The special feature of this particular contract lies 13 Q. Thank you. 13 in the fact that several individual transactions are 14 14 Could you take the German master agreement. There being summarised within a unified, or unity contract. 15 15 is a copy in English in core bundle, tab 9. So that the individual, these individual transactions 16 I understand that there is a German language version. 16 may give rise to various reciprocal claims and they have 17 THE INTERPRETER: Is there a German version in there as 17 to be summarised in netting in one single final 18 well? (Pause) 18 contract, or transaction, sorry. 19 19 A. My Lord, I need it in German. Q. Thank you. 20 MR DICKER: I understand. 20 Can we take it in stages, please. The first point MR ALLISON: My Lord, I think people might be trying to 21 21 is 7(1) says that the agreement can only be terminated 22 locate it at the moment. 22 by either party for material reason. Yes? 23 23 MR DICKER: Bundle 5, tab 8. A. (Interpreted) That only refers to a termination -- not 24 MR JUSTICE HILDYARD: Do you have it? 24 to anything else. 2.5 A. Yes, I have it. 25 THE INTERPRETER: Giving notice I think. It is Page 61 Page 63 1 MR DICKER: Just reminding you of a couple of provisions, 1 a termination by giving notice of termination. 2 2 clause 7(1) --MR DICKER: I am just focusing at the moment on 7(1). 3 3 A. Yes. A. Yes. 4 Q. -- if you turn to that. 4 Q. The German master agreement are general business terms 5 A. Yes. 5 under German law, yes? 6 Q. 7(1), the English version, says: 6 A. Yes. 7 7 Q. As a result, provisions for termination under this "Where transactions have been entered into, not yet 8 8 agreement need to satisfy certain principles of German fully settled, the agreement can only be terminated by 9 9 either party for material reason. Material reason 10 includes circumstances where payment or other 10 A. (Interpreted) Under the reference to basic contractual performance due has not been received for whatever freedom, the contracts are concluded totally 11 11 12 reason." 12 independently, but of course they cannot offend or go 13 A. Yes. 13 against the basic principles of the general conditions 14 Q. 7(1) is essentially concerned with a situation of where 14 of business, which are contained in the BGB. And 15 15 because this does contain general conditions of there is a breach. 16 A. (Interpreted) Yes, 7(1) refers to where there is 16 business, they have to be compatible with section 305 17 a breach. (Pause) 17 and following of the BGB. 18 Q. As I understand it, under German law, clause 7 has to 18 Q. One of the points that Professor Mülbert makes is that, 19 19 conform with the guiding principles of the BGB because these are general business terms, the parties 20 20 cannot do away all together with the need for a breach concerning immediate termination. 21 A. (Interpreted) No, I see this differently. The immediate 21 or cause for termination as a precondition to 22 claim arises from the conditions of the contract 22 termination. 23 23 according to the circumstances under section 271(1) of A. (Interpreted) It is correct that the reason for 24 the BGB. That is why I said with respect to the 24 termination, including the revocation of a contract, are 25 termination of the loan contract, that this was correct 25 amongst the important reasons for the termination, that

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1 it has to be one of those important reasons for 1 a contract for cause. 2 termination. 2 A. (Interpreted) 7, 8(1) and 9 are the basis for such 3 MR DICKER: Thank you. 3 claims, but this should not be seen in isolation but it 4 My Lord, I wonder if that might be a convenient 4 should also include 8(2) and 9(2), because a separate 5 5 view of those would not be in accordance with the MR JUSTICE HILDYARD: Yes, we will reassemble at 2.00. 6 6 meaning and intent of the clauses. 7 7 (1.03 pm)Q. I was going to turn next to clause 9(2). As 8 8 (The Luncheon Adjournment) I understand it, your view is that the single 9 (2.00 pm)9 compensation claim is not due immediately and you can 10 10 MR JUSTICE HILDYARD: Good afternoon. see that, you say, when you look at clause 9(2)? 11 A. Good afternoon. 11 A. (Interpreted) If I understand the question correctly, as 12 MR DICKER: Judge Fischer, I asked you before lunch about 12 it has been translated to me, I see in 7 to 9 the -- not 13 clause 7(1) of the German master agreement. I wanted to 13 the basis for a compensation claim but of an overall 14 14 suggest to you that clause 7(2) also needs to satisfy arrangement of anything which is due arising from 15 the guiding principles of the BGB concerning 15 termination. 16 an immediate termination. 16 Of course taking full account of the events covered A. (Interpreted) Yes, it has to be in accordance with the 17 17 by 7 to 9, it is possible that a damages compensation 18 BGB and also with the German insolvency law. But I said 18 claim may arise, but this is not made mandatory but may 19 in my expert opinion that the conditions -- I assume 19 occur according to the circumstances. 20 that these conditions had been fulfilled. 20 Q. 9(1) refers to a party entitled to damages having 21 21 Q. I understand your point in relation to German insolvency a damages claim. That's correct? 22 law, and I will come to that. 22 A. (Interpreted) If a compensation claim exists in favour A. Okay. 23 23 of the party which is not insolvent then that is 24 24 O. We have in clause 7, various situations of a damages compensation claim. 25 termination --25 Q. Thank you. Page 65 Page 67 1 A. Yes. 1 Can we go through clause 9(2). 2 Q. -- and that leads to a claim for damages. You will see 2 3 3 that, as I am sure you know, clause 8(1) of the German Q. I want to see if you think I have it right. Obviously 4 4 ultimately it is a matter for his Lordship -master agreement which says: 5 "In the event of termination the party giving notice 5 6 or the solvent party as the case may be shall be 6 Q. -- but if you will allow me, 9(2) starts by saying: 7 7 entitled to claim damages." "A compensation claim against the party entitled to 8 8 A. Yes. damages shall become due and payable only to the extent 9 9 Q. As I think you pointed out this morning, that claim for such party does not for any legal reason whatsoever have 10 damages is then rolled up together with any unpaid 10 any claims against the other party." amounts --11 11 A. Yes. 12 12 Q. That is the first sentence of 9(2), if you have that in 13 Q. -- and it produces a single compensation claim? 13 14 A. (Interpreted) It is correct that any claims which arise 14 This is dealing with a situation in which 15 before the end of the contract, according to -- then 15 a compensation claim isn't being made by the party 16 have to be summarised and taken together with the claims 16 entitled to damages, it is being made against the party 17 arising under 8. 17 entitled to damages. 18 Q. Can I suggest to you that what we see in clauses 7, 8 18 A. Yes. 19 19 and 9(1) is a provision for a compensation claim upon (Interpreted) This is the 9(2) first sentence, 20 an early termination of a contract for cause. 20 concerns counter claims by the party which has become 21 THE INTERPRETER: Could you just ask the last part of the 21 insolvent against the other party. 22 22 Q. Take 7(1) as an example, it operates where the 23 MR DICKER: Just to repeat my question, can I suggest to you 23 defaulting party is entitled to a compensation claim 24 that what we see in clauses 7, 8 and 9(1) is a provision 24 against the party entitled to damages. 25 for a compensation claim on an early termination of 25 A. (Interpreted) 9(2) must be taken to mean that Page 66 Page 68

1 damages shall become due and payable only to the extent 1 a compensation claim against the party is to whom this 2 2 is due, is only due if there is an excess. (Pause) such a party does not for any legal reason whatsoever 3 3 So there has to be a surplus for a party which has have any claims against the other party." 4 become insolvent in the compensation claim by the party 4 If you were right it could simply have referred to 5 5 that is entitled to compensation. the compensation claim, couldn't it? 6 THE INTERPRETER: Does that make sense? 6 A. (Interpreted) I understand 9(2) first sentence, to 7 A. (Interpreted) The claims under 9(2)(1) concern whether, 7 concern claims for any legal reasons under any law which 8 8 under what conditions, the insolvent party has a claim, are within the scope of the GMA but not outside the GMA. 9 Q not just a claim that exists but a claim which is I don't want to bother you again with the insolvency 10 10 actually due. provisions which concerned other possibilities, other 11 Q. What happens in this situation is that the party 11 claims. 12 12 entitled to damages calculates whether he has a claim Q. Judge Fischer, you have not bothered me yet with the 13 against the insolvent party, or the party who was in 13 insolvency provisions. That is still to come. 14 14 The question of construction obviously is a matter breach, yes? 15 THE INTERPRETER: Could you repeat the question once more, 15 for his Lordship. I think I have adequately dealt with 16 so I can be sure --16 that point. MR DICKER: Yes, perhaps it is easiest if you go to 9(2) and 17 MR JUSTICE HILDYARD: His Lordship is feeling a little bit 17 18 read the third sentence. In English it begins, "For the 18 stuck actually. 19 19 purpose of calculating ..." This may be difficult because we are operating on 20 A. Ves 20 different versions. Although I understand this is to be 21 The second or the third? 21 an official translation. This is a standard 22 O. The third. 22 translation; is that right? 23 A. The third. 23 MR DICKER: As I understand it, yes. 24 24 MR JUSTICE HILDYARD: In the version that I am looking at -(Interpreted) That is a provision for calculation. 25 Q. What I was suggesting to you is the way it works is --25 Page 69 Page 71 MR JUSTICE HILDYARD: In 9(2) it reads: 1 A. Yes. 1 2 2 Q. -- the party entitled to damages works out whether it "A compensation claim against the party entitled to 3 3 has any other claims against the insolvent party or the damages [the 'party entitled to damages' being a defined 4 4 term] shall become due and payable only to the extent party in breach. 5 A. (Interpreted) What is "other claims"? What is exactly 5 that such party does not for any legal reason whatever 6 meant by "other claims"? There can be only such claims 6 have any claims against the other party." 7 7 as arise from the German master agreement, because that Is "such party" the party entitled to damages? 8 8 A. Yes. is the only thing that is provided for here. 9 9 MR JUSTICE HILDYARD: Yes. It is only to the extent that Q. If you go back to the first sentence of 9(2), it says in 10 10 English: the party entitled to damages did not for any legal 11 "A compensation claim against the party entitled to 11 reason whatsoever have any claims against the other 12 12 party, and they are rather to the immediate eye defined damages shall become due and payable only to the extent 13 oddly as counter claims? 13 that such party does not for any legal reason whatsoever 14 have any claims against the other party." 14 A. Yes. 15 Those are defined as counter claims. I was 15 MR JUSTICE HILDYARD: Yes, and does this master agreement -16 suggesting to you that the other claims are any other 16 I couldn't find whether it did or not, have any currency 17 17 of account? Does it stipulate payments in euros? claims that the party entitled to damages may have. 18 A. (Interpreted) I understood that this concerns only any 18 A. No, it doesn't have to be in euros. 19 MR JUSTICE HILDYARD: It could be under any currency. 19 claims arising from the contract and the master contract 20 concerns the number 1 -- this concerns number 1 of the 20 MR DICKER: I think your Lordship will find that from the master contract. I understand the provision not to be 21 third sentence --21 22 MR JUSTICE HILDYARD: I see that for claims under this there 22 a broad one but just compensation for those cases only 23 23 and for counter claims arising under 7 to 9. is a currency conversion provision, but I was wondering 24 Q. If you go back to the start of 9(2), it says: 24 whether there was any clue as to whether other claims 25 "A compensation claim against the party entitled to 25 were caught by reference to the currency, but I don't Page 70 Page 72

1 2			
2			absolutely right, is protection.
	A. (Interpreted) This could be correct and imaginable so	2	A. (Interpreted) That is why I mentioned German insolvency
3	long as it falls within the context of the German master	3	law provisions, because the provisions of the GMA become
4	agreement, but not goes beyond the German master	4	non-effective if they are in breach of the mandatory
5	agreement.	5	insolvency laws, because insolvency law deals with
6	MR JUSTICE HILDYARD: I mean I may be on a false track	6	all (Pause)
7	anyway, but so you should know what track I was on, all	7	May I ask, do you mean claims which have arisen
8	I was thinking was that if under the German master	8	before or after the insolvency?
9	agreement, there was a specified currency of account	9	Q. I mean for the purposes of the meaning of 9(2), any
10	under which all obligations were payable, the third	10	claims.
11	sentence would naturally have to refer to claims other	11	A. (Interpreted) If that broad construction is accepted,
12	than claims under the German master agreement, because	12	according to the insolvency provisions, the (Pause)
13	they would not otherwise be denominated in a currency	13	The party which has the claim cannot set off, set
14	other than euros.	14	off any claims arisen before the insolvency occurred.
15	You have explained to me that obligations under the	15	THE INTERPRETER: I am sorry.
16	German master agreement could be under any currency,	16	A. (Interpreted) According to the general insolvency rules,
17	hence the need for conversion, therefore my thought is	17	the party can set off claims which have arisen before
18	misplaced.	18	the insolvency has occurred but not after insolvency has
19	I only wanted to give an insight about how lost	19	occurred.
20	I am.	20	I must add, however, that I don't think this
21	A. Thank you, my Lord.	21	construction which I admit is possible according to
22	MR DICKER: Judge Fischer, can we just go to the penultimate		the wording is the correct construction.
23	sentence in 9(2).	23	MR DICKER: Now
24	A. Yes.	24	A. (Interpreted) The GMA provisions are construed both in
25	Q. "The party entitled to damages may set off the	25	the handbook on banking law and in the Munchen
	Page 73		Page 75
1	compensation claim of the other party against the	1	kommentar, which is the Munich commentary, as
2	counter claims calculated in accordance with sentence	2	an interpretation always that the effect of $7,8$ and 9
3	three."	3	is the effect has the effect of a closeout netting,
4	What I want to suggest to you is: this is very like	4	but no more.
5	the landlord and tenant cases you were referring to.	5	Q. You mentioned insolvency, and I will come to insolvency,
6	I will explain what I mean and then ask you to comment.	6	but the termination does not need to have involved
7	What I mean is that we have a situation in which the	7	an insolvency, does it?
8	defaulting party, if I may call him that, has a claim	_	an moor, energy, does it.
1		8	A. (Interpreted) That's correct, the termination can be
9	against the party entitled to damages. The party	8 9	•
9 10	against the party entitled to damages. The party entitled to damages is effectively able to say, "I only		A. (Interpreted) That's correct, the termination can be
10 11	entitled to damages is effectively able to say, "I only have to pay you the net amount"	9	A. (Interpreted) That's correct, the termination can be effected by revocation or also in insolvency law by
10 11 12	entitled to damages is effectively able to say, "I only have to pay you the net amount" A. Yes.	9 10 11 12	 A. (Interpreted) That's correct, the termination can be effected by revocation or also in insolvency law by an application for insolvency. It does not depend on insolvency proceedings to be opened. Q. Finally, the last sentence of 9(3).
10 11 12 13	entitled to damages is effectively able to say, "I only have to pay you the net amount" A. Yes. Q. " after setting off any other claim that I may have	9 10 11 12 13	 A. (Interpreted) That's correct, the termination can be effected by revocation or also in insolvency law by an application for insolvency. It does not depend on insolvency proceedings to be opened. Q. Finally, the last sentence of 9(3). A. Yes.
10 11 12 13 14	entitled to damages is effectively able to say, "I only have to pay you the net amount" A. Yes. Q. " after setting off any other claim that I may have against you."	9 10 11 12 13 14	 A. (Interpreted) That's correct, the termination can be effected by revocation or also in insolvency law by an application for insolvency. It does not depend on insolvency proceedings to be opened. Q. Finally, the last sentence of 9(3). A. Yes. Q. Sorry, 9(2).
10 11 12 13 14 15	entitled to damages is effectively able to say, "I only have to pay you the net amount" A. Yes. Q. " after setting off any other claim that I may have against you." A. (Interpreted) I understand your question to mean	9 10 11 12 13 14 15	 A. (Interpreted) That's correct, the termination can be effected by revocation or also in insolvency law by an application for insolvency. It does not depend on insolvency proceedings to be opened. Q. Finally, the last sentence of 9(3). A. Yes. Q. Sorry, 9(2). A. 9(2).
10 11 12 13 14 15 16	entitled to damages is effectively able to say, "I only have to pay you the net amount" A. Yes. Q. " after setting off any other claim that I may have against you." A. (Interpreted) I understand your question to mean I hope I understand your question correctly, but I see	9 10 11 12 13 14 15 16	 A. (Interpreted) That's correct, the termination can be effected by revocation or also in insolvency law by an application for insolvency. It does not depend on insolvency proceedings to be opened. Q. Finally, the last sentence of 9(3). A. Yes. Q. Sorry, 9(2). A. 9(2). Q. It says in English:
10 11 12 13 14 15 16 17	entitled to damages is effectively able to say, "I only have to pay you the net amount" A. Yes. Q. " after setting off any other claim that I may have against you." A. (Interpreted) I understand your question to mean I hope I understand your question correctly, but I see 9(2) as a protective norm	9 10 11 12 13 14 15 16 17	 A. (Interpreted) That's correct, the termination can be effected by revocation or also in insolvency law by an application for insolvency. It does not depend on insolvency proceedings to be opened. Q. Finally, the last sentence of 9(3). A. Yes. Q. Sorry, 9(2). A. 9(2). Q. It says in English: "To the extent that it fails to do so, the
10 11 12 13 14 15 16 17 18	entitled to damages is effectively able to say, "I only have to pay you the net amount" A. Yes. Q. " after setting off any other claim that I may have against you." A. (Interpreted) I understand your question to mean I hope I understand your question correctly, but I see 9(2) as a protective norm (Not interpreted) Not "I", he.	9 10 11 12 13 14 15 16 17	 A. (Interpreted) That's correct, the termination can be effected by revocation or also in insolvency law by an application for insolvency. It does not depend on insolvency proceedings to be opened. Q. Finally, the last sentence of 9(3). A. Yes. Q. Sorry, 9(2). A. 9(2). Q. It says in English: "To the extent that it fails to do so, the compensation claim shall become due and payable as soon
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10 11 12 13 14 15 16 17 18 19 20 21 22 23	entitled to damages is effectively able to say, "I only have to pay you the net amount" A. Yes. Q. " after setting off any other claim that I may have against you." A. (Interpreted) I understand your question to mean I hope I understand your question correctly, but I see 9(2) as a protective norm (Not interpreted) Not "I", he. THE INTERPRETER: He, sorry. A. (Interpreted) You see 9(2) as a protective norm which allows the non-insolvent party to set off any claims in order to protect the party. MR DICKER: Yes. Actually it doesn't matter whether the	9 10 11 12 13 14 15 16 17 18 19 20 21 22 23	 A. (Interpreted) That's correct, the termination can be effected by revocation or also in insolvency law by an application for insolvency. It does not depend on insolvency proceedings to be opened. Q. Finally, the last sentence of 9(3). A. Yes. Q. Sorry, 9(2). A. 9(2). Q. It says in English: "To the extent that it fails to do so, the compensation claim shall become due and payable as soon as and to the extent that it exceeds the aggregate amount of counter claims." What I want to suggest to you is that this is just like the landlord and tenant cases, that the non-defaulting party, if I can call them that, is

	1		
1	is before being liable to pay.	1	A. Yes. Yes.
2	THE INTERPRETER: Can I just ask back, " and is entitled	2	MR JUSTICE HILDYARD: If it fails to do that, the
3	"	3	compensation claim of the insolvent party then becomes
4	MR DICKER: The non-defaulting party is only entitled to pay	4	due and payable, as long as and only to the extent that
5	the net amount to the defaulting party and is entitled	5	it exceeds the aggregate amount of the party entitled to
6	to work out what that net amount is before becoming	6	damages' counterclaim. Is that right?
7	liable to pay, before that sum becomes due.	7	A. (Interpreted) The question is, my Lord, if the party
8	8 A. (Interpreted) I will try and explain it somewhat more		entitled to compensation does omit to set off, whether
9	extensively.	9	then the other party, the insolvent party, can ask for
10	The penultimate sentence in 9(2), so 9(2), read	10	payment due to that amount.
11	together with the last sentence of 9(2) is construed by	11	MR JUSTICE HILDYARD: Is there any express or implied time
12	me in such a way that the party which is not insolvent	12	within which the party entitled to damages must apply
13	can set off.	13	the set off not?
14	(Not interpreted) The party can choose.	14	A. (Interpreted) I think if a party does not set off and
15	(Interpreted) Can choose to set off before so	15	the parties are faced with each other with claims of
16	either to set off the amounts and in that way dissolve	16	500 euros, both claims are not applicable and cannot
17	the counter claims or extinguish the counter claims, or	17	and enforceable, if there is a right of retention of the
18	they can omit the set off with the consequence that to	18	parties, one of the parties, so that we have a
19	the extent that then there is no compensation, damages	19	I think it is called a pat position in chess, of the
20	compensation claim which arises to that extent.	20	parties.
21	Can I just give an example. Assume that the party	21	My Lord, may I make one additional statement?
22	entitled to the damages compensation claim under 7 and 8		MR JUSTICE HILDYARD: Sure.
23	amounts to 1,000 euros and the insolvent party has	23	A. (Interpreted) The last sentence, in my view, it is
24	a counterclaim of 500 euros.	24	essential that an additional argument that the payment
25	Then the party entitled to compensation has two	25	is only enforceable, or is due
23	Page 77	23	Page 79
	Tage //		1 age //
1	possibilities, the first possibility is it makes a set	1	(Not interpreted) Is due
2	off, and that the consequence is then that it has a due	2	(Interpreted) When the due date has occurred under
3	compensation claim of 500 euros.	3	9(2).
4	If there was no set off, there is then confronted	4	MR DICKER: Judge Fischer, what I want to suggest is that
5	1,000 euros of the party entitled to compensation, with	5	that postponement only applies in the case of 9(2), the
6	500 with the other party and then sentence three says	6	draftsman has not used similar words in 9(1).
7	that the amount in the amount of the counterclaim, 500	7	A. (Interpreted) No, I don't accept that view. My view is
8	euros is not due.	8	that 7 to 9 constitutes a united, a unified regulation
9	There is a claim of 1,000, but because of the	9	so that irrespective of (Pause)
10	counterclaim of 500, the insolvent party may refuse the	10	So that the due, the amount is only due after the
11	counterclaim to the extent of the 500.	11	proceedings have gone on have terminated.
12	Q. Yes. Judge Fischer, can I show you one	12	This also applies if in an individual case the
13	MR JUSTICE HILDYARD: Before you do, I am so sorry, can	13	insolvent party, the party which has become insolvent,
14	I simply clarify.	14	does not have a claim.
15	MR DICKER: Of course.	15	Insofar it is similar, and there I agree with you,
16	MR JUSTICE HILDYARD: In the last sentence of 9(2), it says:	16	to the landlord and the tenant case.
17	"To the extent that it fails"	17	The restitution in that case also only occurs when
18	That is a reference to the party entitled to	18	the landlord declares that he has no longer any he
19	damages, yes?	19	has no claims against the tenant.
20	A. Hmm.	20	In this case too, it only occurs when it has been
21	MR JUSTICE HILDYARD: To the extent that the party entitled	21	clarified what claims the party in insolvency has. And
22	to damages fails to do something, and I read that as	22	then the calculation process has been carried out.
23	fails to set off the compensation claim of the other	23	If there are counter claims from the party which has
24	party against a counter claims calculation in accordance	24	become insolvent, so then the proceedings start to run.
25	with sentence 3.	25	If the declaration (Pause)
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1 1 So when there are no counter claims, then once the maturity of the compensation claim of the other party is 2 2 insolvency has been declared then the sums become due, postponed, which is a reference to the last sentence of 3 but not before the due date. Yes. 3 clause 9(2), I would suggest. 4 4 If the insolvent party has no counterclaim, then the A. (Interpreted) I cannot agree with these comments, as set 5 5 due date has occurred with the declaration of the out here. In my view they are not compatible with what 6 insolvency. 6 is set out in 9(2). 7 7 Q. Thank you. Q. Judge Fischer, I am conscious, this is a question of 8 8 construction ultimately for his Lordship but you dealt Judge Fischer, I want to turn next to look at some 9 with it in your report so I wanted to give you the 9 of the consequences of the competing constructions and 10 10 opportunity to comment on it. I would like to show you ask you about some views you express in your reports on 11 one document in the bundles which contains a commentary 11 those. (Pause) 12 and show you two passages from that. It is in 12 Clause 9(1) deals with the single compensation claim 13 bundle 2 --13 and we have established that that single compensation 14 14 A. Bundle 2? claim replaces unpaid amounts and includes the damages 15 15 Q. I hope it is in your volume 2, tab 75. claim in clause 8. And, to the extent necessary, any 16 THE INTERPRETER: Which tab? 16 claims and cross claims are netted off against each 17 MR DICKER: Tab 75. 17 other in 9(1) to produce this single claim, yes? 18 THE INTERPRETER: 75. 18 I am sorry, that was a yes? Thank you. 19 MR DICKER: The first passage I wanted to show you was at 19 A. Yes. 20 20 O. Thank you. paragraph 50. 21 21 A. Yes. The purpose of the calculation method is to make the 22 Q. In paragraph 50, the author says: 22 party entitled to damages whole, in economic terms? 23 23 "Two further points should be noted ..." A. (Interpreted) Could you repeat the question because it 24 24 A. 15 or 50? is --25 Q. 5-0. 25 Q. The purpose of the calculation mechanism --Page 81 Page 83 1 A. 5-0. 1 A. Of 9(1)? 2 Q. In paragraph 50 the author says: 2 Q. -- of 9(1) is to put the party entitled to damages in 3 3 "Finally two points should be noted that do not the same position as it would have been in if the 4 4 explicitly emerge in the wording of clause 7, contract had been properly performed. 5 paragraph 3, clauses 8 and 9, paragraph 1." 5 A. (Interpreted) Yes, the result will be that the party 6 It is the second point. Would you just mind reading 6 will be in the same position as before. 7 7 to yourself the third paragraph in paragraph 50. Q. It was intended to provide a simplified way of 8 8 (Pause) calculating the amount that was necessary to do that? 9 9 I understand the author to be saying that in A. (Interpreted) Well, I wouldn't see this as a simplified 10 relation to clause 9(1) the compensation claim comes 10 calculation, a priori. I would see it that from all the 11 claims of the individual parties, then there would be 11 about automatically with the ending of the contract and 12 12 it doesn't depend on, and doesn't have to wait for, any one claim which would remain. 13 calculation to be done. 13 Q. Perhaps I was not entirely clear. I meant by 14 A. (Interpreted) German law distinguishes between the 14 "simplified", simplified as compared to the parties 15 rising of the claim and the becoming due of the claim. 15 having to go to court and work out what all of the 16 What is said here is that the claim has 16 amounts were? 17 17 automatically arisen, but not that it is also due. A. (Interpreted) Of course it is a simplification to the 18 Q. Can I ask, before coming back to that, you to look at 18 extent that instead of the very many claims to be 19 19 paragraph 54, where the author deals with 9(2). instituted, which the parties have is to institute, then 20 20 A. Yes. one payment remains which then has to be enforced. 21 21 O. Again, if you wouldn't mind just reminding yourself of Q. It is also simplified because the party entitled to 22 that and then I will ask you a question. (Pause) 22 damages does the calculation and we don't need a court 23 What the draftsman, the author, appears to be doing 23 and we don't need all the lawyers? A. (Interpreted) Yes, if such conditions for compensation 24 here, I would suggest, is drawing a distinction with 24 25 clause 9(1), and saying that in relation to 9(2) the 25 claim are present, then one can proceed in this manner. Page 82 Page 84

1 1 Although the debtor, because of the insolvency, is 2 2 Q. I want to ask you about what you say happens to unpaid not able to perform, the literature says that in such 3 3 amounts. In other words, sums due under clause 3 of the a case of default, the party in default is liable for 4 4 anything that arises, any chance events arising after master agreement. 5 5 A. Yes. the default. 6 O. If that is true --6 Q. Can I ask you to imagine a case in which a sum became 7 due before termination --7 A. (Interpreted) One more thing. There is the following 8 8 A. Yes. principle. If someone has gone into default, he will 9 Q. -- and was already accruing interest under clause 3(4). 9 remain in default insofar as he does not have a private 10 10 A. Yes. law -- a right of retention, for example, according to 11 Q. I suggest to you that the German master agreement cannot 11 private law. 12 have the effect of stopping interest running on that sum 12 Q. What you say in relation to a situation where someone is 13 and for interest only to start running again after the 13 insolvent, obviously applies also where there is 14 14 calculation has been done under section 9(1)? a termination under 7(1)? 15 15 A. (Interpreted) I also think that 3(4), when there is A. (Interpreted) The decisive point is whether or not the 16 already a default, but then a damages default claim 16 default has occurred before insolvency has occurred or 17 not, not when it has become due. I would emphasise 17 arises and this claim does not then end, because of the 18 proceedings contained in 7 to 9, the provisions 18 that. 19 19 contained in 7 to 9. The default, once it has occurred, is not stopped by 20 THE INTERPRETER: This was half the ... (Pause) 20 the insolvency proceedings. 21 A. (Interpreted) The claim under 3(4) should however be 21 So insolvency proceedings are opened before the 22 included in the calculation under 9 and does not remain 22 default has occurred --23 separate. But this cannot lead to the conclusion that 23 THE INTERPRETER: I will repeat. 24 A. (Interpreted) After the insolvency proceedings have been a compensation claim cannot arise when after a default, 24 25 no further damages claim arises. 25 started, default can no longer occur because the Page 85 Page 87 1 Maybe I may give an example as well. 1 defaulter has lost the control over his assets. 2 2 Under 3(4) the claim of 1,000 already exists, is So default, if default occurs before the insolvency 3 3 already due before the end of the contract and the other proceedings, then the proceedings, the default applies, 4 4 party to the claim has fallen into default. but after default occurs after insolvency proceedings 5 When insolvency proceedings are opened, there is the 5 are instituted, the default can no longer exist. 6 claim of 1,000 plus an additional interest claim of 50. 6 (Not interpreted) Can't exist. 7 7 THE INTERPRETER: Can't exist. The 1,000 euros ought to be included in the 8 8 A. (Not interpreted) Can't exist. compensation claim and also the 50, are both to be 9 9 included in the compensation claim to be billed. (Interpreted) And default cannot actually occur, 10 Let us assume in addition to the 1,000 and 50 there 10 cannot arise. will be another 2,000 euros. That would mean therefore 11 MR DICKER: I hesitate to interrupt, and it may be 11 12 12 convenient to have a short break. Can I just before we there would be a total compensation claim of 3,050 but 13 13 I must say that I have found no indications in do, just say this. I only have a day to ask you 14 literature or in case law which takes this. 14 questions. It would help me, at least, if you could 15 I think that the interest claim goes on running even 15 ensure you answer my question and, perhaps if I may 16 during the insolvency period, the interest claim which 16 respectfully say, confine your additions to what you 17 17 arises from the 1,000, when the default has occurred. feel is necessary. 18 Q. As I understand it, the long and the short of it is we 18 I only say that because my short question was 19 19 agree there cannot be a gap in the interest running on whether there was any gap in interest running. 20 an unpaid amount under clause 3. 20 My Lord, I wonder whether this would be a convenient 21 21 A. (Interpreted) In a claim when a default has occurred 22 22 beforehand, generally opinion in German literature MR JUSTICE HILDYARD: I think counsel has a point, that he 23 23 recognises that default which has occurred before the has a limited number of questions for you, limited by 24 insolvency has occurred does not cease with the 24 the day, and --25 insolvency. 25 A. Yes.

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1	MR JUSTICE HILDYARD: although it is generally of course	1	is just an estimated time of drawing stumps.
2	informative to know what the context is, I think we must	2	(3.31 pm)
3	allow him to choose the questions he thinks will	3	(A short adjournment)
4	illuminate and I must ask you to restrict your answers	4	(3.41 pm)
5	to those questions.	5	MR JUSTICE HILDYARD: Sorry to have kept you.
6	If at any given time you think the answer that you	6	MR DICKER: Dr Fischer I wanted to ask you a similar
7	give needs qualification, that is fine. But I think in	7	question about the claim for damages under clause 8 of
8	your endeavour to assist me as much as possible,	8	the master agreement.
9	nevertheless we will have to restrict it to the answers	9	This provision is also intended to ensure that the
10	that are required.	10	non-defaulting party receives I will rephrase that,
11	A. Okay. Yes.	11	is put in the same financial position as it would have
12	MR JUSTICE HILDYARD: I think we are going to have five	12	been in if the contract had been properly performed.
13	minutes now, and return to the fray thereafter.	13	A. That's right.
14	Do you wish to sit a bit late today or	14	Q. It is to make him whole?
15	MR DICKER: I am in your Lordship's hands. I am not making	15	A. Yes.
16	quite as much progress as I hoped.	16	Q. One thing he can do is enter into a replacement
17	MR JUSTICE HILDYARD: It is very dense, difficult stuff.	17	transaction?
18	The only other suggestion I have, and I mention it now	18	A. Yes.
19	with deference to you, but just in case it assists, it	19	Q. Another thing he can do is calculate his damages, yes -
20	may be that if you confine your responses in bite sized	20	A. Yes.
21	bits and then look at the interpreter to see whether	21	Q by reference to what he would have needed to pay
22	that is a suitable bite sized bit for her, that that	22	A. Yes.
23	would be better. I just think that even though it puts	23	Q and then, if you look at clause 8(1), about eight
24	a greater strain on you to be able to continue your	24	lines from the end of 8(1), it says, "At the time of
25	pattern of thought, nevertheless bite sized bits will	25	giving notice, or becoming aware of the insolvency".
	Page 89		Page 91
1	get us closer to the answer.	1	A. Would you please repeat?
2	A. Yes, okay.	2	Q. Yes, I am sorry, that was not a very helpful way of
3	MR DICKER: My Lord, thank you.	3	guiding you.
4	MR JUSTICE HILDYARD: That is the pessimism. Do you want to		If you go to 8(1).
5	sit a bit later? I don't want to sit as long as	5	A. Yes.
6	yesterday because I found that I was pretty I was	6	Q. Eight lines down there is a sentence that begins, in
7	floating towards the end I think.	7	English with the words, "Such parties shall be
8	MR DICKER: My Lord, I would wish to stop before your	8	entitled"
9	Lordship reaches that point.	9	It is the next sentence that I am concerned with,
10	MR JUSTICE HILDYARD: Yes.	10	the next contends in English reads:
			the next sentence in English reads:
11	MR DICKER: It may be useful to sit a little longer, I hope	11	"If it refrains from entering into such substitute
12	to finish shortly on the question of when clause 9	12	"If it refrains from entering into such substitute transactions, it may base the calculation of damages on
12 13	to finish shortly on the question of when clause 9 becomes due. I then have an equal amount in relation	12 13	"If it refrains from entering into such substitute transactions, it may base the calculation of damages on that amount which it would have needed to pay"
12 13 14	to finish shortly on the question of when clause 9 becomes due. I then have an equal amount in relation to roughly equal amount, maybe slightly less, in	12 13 14	"If it refrains from entering into such substitute transactions, it may base the calculation of damages on that amount which it would have needed to pay" A. Yes.
12 13 14 15	to finish shortly on the question of when clause 9 becomes due. I then have an equal amount in relation to roughly equal amount, maybe slightly less, in relation to default, and then a few questions in	12 13 14 15	"If it refrains from entering into such substitute transactions, it may base the calculation of damages on that amount which it would have needed to pay" A. Yes. Q. Then there is a reference to various rates and things.
12 13 14 15 16	to finish shortly on the question of when clause 9 becomes due. I then have an equal amount in relation to roughly equal amount, maybe slightly less, in relation to default, and then a few questions in relation to assignment. My best guess is that I am	12 13 14 15 16	"If it refrains from entering into such substitute transactions, it may base the calculation of damages on that amount which it would have needed to pay" A. Yes. Q. Then there is a reference to various rates and things. Then it says in English:
12 13 14 15 16 17	to finish shortly on the question of when clause 9 becomes due. I then have an equal amount in relation to roughly equal amount, maybe slightly less, in relation to default, and then a few questions in relation to assignment. My best guess is that I am probably looking at finishing, I would hope, Monday	12 13 14 15 16	"If it refrains from entering into such substitute transactions, it may base the calculation of damages on that amount which it would have needed to pay" A. Yes. Q. Then there is a reference to various rates and things. Then it says in English: " at the time of giving notice or upon becoming
12 13 14 15 16 17	to finish shortly on the question of when clause 9 becomes due. I then have an equal amount in relation to roughly equal amount, maybe slightly less, in relation to default, and then a few questions in relation to assignment. My best guess is that I am probably looking at finishing, I would hope, Monday lunchtime.	12 13 14 15 16 17 18	"If it refrains from entering into such substitute transactions, it may base the calculation of damages on that amount which it would have needed to pay" A. Yes. Q. Then there is a reference to various rates and things. Then it says in English: " at the time of giving notice or upon becoming aware of the insolvency."
12 13 14 15 16 17 18	to finish shortly on the question of when clause 9 becomes due. I then have an equal amount in relation to roughly equal amount, maybe slightly less, in relation to default, and then a few questions in relation to assignment. My best guess is that I am probably looking at finishing, I would hope, Monday lunchtime. MR JUSTICE HILDYARD: That is good news.	12 13 14 15 16 17 18 19	"If it refrains from entering into such substitute transactions, it may base the calculation of damages on that amount which it would have needed to pay" A. Yes. Q. Then there is a reference to various rates and things. Then it says in English: " at the time of giving notice or upon becoming aware of the insolvency." A. The third sentence, or fourth. Yes, I think I know what
12 13 14 15 16 17 18 19 20	to finish shortly on the question of when clause 9 becomes due. I then have an equal amount in relation to roughly equal amount, maybe slightly less, in relation to default, and then a few questions in relation to assignment. My best guess is that I am probably looking at finishing, I would hope, Monday lunchtime. MR JUSTICE HILDYARD: That is good news. Not that it is not enjoyable but it is just that we	12 13 14 15 16 17 18 19 20	"If it refrains from entering into such substitute transactions, it may base the calculation of damages on that amount which it would have needed to pay" A. Yes. Q. Then there is a reference to various rates and things. Then it says in English: " at the time of giving notice or upon becoming aware of the insolvency." A. The third sentence, or fourth. Yes, I think I know what you mean.
12 13 14 15 16 17 18 19 20 21	to finish shortly on the question of when clause 9 becomes due. I then have an equal amount in relation to roughly equal amount, maybe slightly less, in relation to default, and then a few questions in relation to assignment. My best guess is that I am probably looking at finishing, I would hope, Monday lunchtime. MR JUSTICE HILDYARD: That is good news. Not that it is not enjoyable but it is just that we have other cases.	12 13 14 15 16 17 18 19 20 21	"If it refrains from entering into such substitute transactions, it may base the calculation of damages on that amount which it would have needed to pay" A. Yes. Q. Then there is a reference to various rates and things. Then it says in English: " at the time of giving notice or upon becoming aware of the insolvency." A. The third sentence, or fourth. Yes, I think I know what you mean. Q. Can I just explain what I understand by that.
12 13 14 15 16 17 18 19 20 21 22	to finish shortly on the question of when clause 9 becomes due. I then have an equal amount in relation to roughly equal amount, maybe slightly less, in relation to default, and then a few questions in relation to assignment. My best guess is that I am probably looking at finishing, I would hope, Monday lunchtime. MR JUSTICE HILDYARD: That is good news. Not that it is not enjoyable but it is just that we have other cases. If I say around 4.45 being when I can recognise my	12 13 14 15 16 17 18 19 20 21 22	"If it refrains from entering into such substitute transactions, it may base the calculation of damages on that amount which it would have needed to pay" A. Yes. Q. Then there is a reference to various rates and things. Then it says in English: " at the time of giving notice or upon becoming aware of the insolvency." A. The third sentence, or fourth. Yes, I think I know what you mean. Q. Can I just explain what I understand by that. A. Yes.
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12 13 14 15 16 17 18 19 20 21 22 23 24	to finish shortly on the question of when clause 9 becomes due. I then have an equal amount in relation to roughly equal amount, maybe slightly less, in relation to default, and then a few questions in relation to assignment. My best guess is that I am probably looking at finishing, I would hope, Monday lunchtime. MR JUSTICE HILDYARD: That is good news. Not that it is not enjoyable but it is just that we have other cases. If I say around 4.45 being when I can recognise my concentration will waiver is that about right? If you want to stop before then, well and good, and if you	12 13 14 15 16 17 18 19 20 21 22 23 24	"If it refrains from entering into such substitute transactions, it may base the calculation of damages on that amount which it would have needed to pay" A. Yes. Q. Then there is a reference to various rates and things. Then it says in English: " at the time of giving notice or upon becoming aware of the insolvency." A. The third sentence, or fourth. Yes, I think I know what you mean. Q. Can I just explain what I understand by that. A. Yes. Q. He may calculate his damages but if he does so, he does it by reference to the position at the time of giving
12 13 14 15 16 17 18 19 20 21 22 23	to finish shortly on the question of when clause 9 becomes due. I then have an equal amount in relation to roughly equal amount, maybe slightly less, in relation to default, and then a few questions in relation to assignment. My best guess is that I am probably looking at finishing, I would hope, Monday lunchtime. MR JUSTICE HILDYARD: That is good news. Not that it is not enjoyable but it is just that we have other cases. If I say around 4.45 being when I can recognise my concentration will waiver is that about right? If	12 13 14 15 16 17 18 19 20 21 22 23	"If it refrains from entering into such substitute transactions, it may base the calculation of damages on that amount which it would have needed to pay" A. Yes. Q. Then there is a reference to various rates and things. Then it says in English: " at the time of giving notice or upon becoming aware of the insolvency." A. The third sentence, or fourth. Yes, I think I know what you mean. Q. Can I just explain what I understand by that. A. Yes. Q. He may calculate his damages but if he does so, he does

1 A. (Interpreted) The party entitled to claim has two 1 Q. However long the period is, whether it is short or long, 2 2 possibilities. on your construction of clause 9, he will not get 3 3 First of all, it can conclude replacement interest for that period, that gap? 4 business -- this is what is dealt with in the previous 4 A. (Interpreted) No, no payment of interest. 5 5 Q. So he will not be made whole? 6 6 A. (Interpreted) If there is a case of insolvency, that is The other one is to abstractly calculate what sort 7 7 of business, similar business, it could have conducted 8 within this time. 8 Q. Forget about insolvency. Just for the moment, assume 9 Q. My point was, in the second case --9 termination by notice. 10 10 A. Yes. Then he must --A. Yes. 11 11 (Interpreted) Then he has to receive the full amount Q. -- what he does is work out what he would have needed 12 to pay at the time of giving notice or upon becoming 12 of damages also including interest. 13 aware of the insolvency. 13 Q. Interest from the date that he was given notice of 14 termination? 14 A. Yes. 15 15 A. Yes. Q. Thank you. 16 Obviously it may take him some time to do the 16 Q. Thank you. 17 One further point. Going back to 9(1), we have the 17 calculation. 18 A. Yes. 18 unpaid amounts under clause 3 and the damages claim 19 19 Q. You could have a gap between the date he is given notice under clause 8 and they are both turned into one single 20 and the date of the calculation. 20 claim. 21 2.1 A. Yes. What I want to suggest to you -- it sounds like you 22 Q. As I understand it, your construction of the master 22 would agree -- if you ignore insolvency, those two 23 23 agreement means that he wouldn't receive interest for claims must be dealt with in the same way, as far as 24 interest is concerned. 24 that gap? 25 Just so we are clear, leaving aside for the moment 2.5 A. (Interpreted) Both claims have to be treated in the same Page 93 Page 95 1 any effect of insolvency. 1 way as if the contract had continued to run, it has to 2 2 be treated exactly in the same way. 3 Q. Just assume a termination on notice. 3 Q. Just as there is no gap in relation to an unpaid amount 4 4 A. (Interpreted) The party has to explain that if it had under clause 3, there is also, as I think you have just 5 conducted the replacement business, what its position 5 agreed, no gap in respect of a damages claim under 6 would then be. 6 clause 8? 7 7 It can either do a replacement business or calculate A. (Interpreted) Yes, of course. Apart from insolvency, 8 8 on the basis of probability what it would have achieved there is no gap in such a case. 9 9 if it had made such or conducted such replacement Q. If interest has started on an unpaid amount under 10 10 clause 3, it continues running? A. (Interpreted) I would limit this. In the commentary 11 Q. Just so we are clear, my point is this. Assume he 11 12 didn't enter into a replacement transaction. 12 I have not found anything to deal with this, to cover 13 A. Yes. 13 this. I think if the default -- my view is if the 14 Q. What he has to calculate is how much he would have paid 14 default has started, 2, 3, 4, then it has to continue to 15 on the day he is given notice. 15 16 I didn't phrase that very well. He has to 16 Q. There is a similar point in relation to clause 8, there 17 calculate, by reference to the day he was given notice, 17 is also no gap? 18 how much he would have had to pay. What I am asking is, 18 A. (Interpreted) The same would also refer to clause 8. 19 assume that, because it is all very complicated, it 19 Q. You don't have a situation in which the party entitled 20 takes him a year to work out how much it would have cost 20 to damages works out how much he would have needed on 21 21 day one, but then is not compensated for the period 22 A. (Interpreted) Well I think, and I say this on the basis 22 until he actually does the calculation. 23 of all the commentaries which I have studied, that they 23 A. (Interpreted) He made this calculation in such a way 24 all assume that such a calculation would have been 24 that he would not be in a worse situation than if the

possible a few days after the termination.

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25

contract had continued to run.

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2

- 1 Q. Thank you.
- 2 Can we turn now to the second topic, which is the
- 3 concept of default. Can I start with a number of
- 4 points, which I think are agreed --
- 5 **A. Yes.**
- 6 Q. -- so I hope we can take those shortly.
- 7 A. Yes.
- 8 Q. Firstly, a default must have occurred within the meaning
- 9 of section 286 for a party to be able to make a damages
- 10 interest claim.
- 11 A. (Interpreted) Before a damages claim is to be made --
- 12 that's correct.
- 13 Q. The second point is: for a default to exist, the debtor
- must have failed to perform when performance was due?
- 15 A. (Interpreted) The condition is that the debtor has not
- performed before the end of the due date for the
- 17 **performance.**
- 18 If the performance is due today, he will go into
- 19 default tomorrow, not before.
- Q. That is the discussion we have been having this morning
- and in the earlier part of this afternoon.
- The third point is: the creditor then needs to serve
- a warning notice or rely on one of the exceptions?
- 24 A. Yes, that's right.
- 25 Q. I want to start by looking at one of the exceptions --

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- 1 A. (Interpreted) This depends on the circumstances.
- 2 Usually a definitive refusal of performance is explained
- 3 to the other party and there could be other
- 4 circumstances which would also have to be explained to
- 5 the other party.
- 6 MR DICKER: Again, it may be that I was not clear enough,
- 7 and if so, I apologise, but my question was not about
- 8 whether the other party has to know, my question was
 - about the form which the serious and definitive refusal
- 10 had to take, and I was suggesting --
- 11 A. (Interpreted) Well, if you are just asking about the
 - form and not about the person addressed, then I must say
- 13 that there are no strict conditions as regards form.
- 14 Q. I was suggesting to you that the serious and definitive
- 15 refusal can be explicit or implicit.
- 16 A. Yes. Explicit and implicit.
- 17 Q. It may involve something that was said or it may depend
- on conduct of the defaulting party.
- 19 A. (Interpreted) The conduct may, can, constitute
- $20\,$ a definite refusal of performance. Whether this is the
- 21 case depends on the individual case.
- 22 Q. Thank you.
 - Professor Mülbert's view is that it is not necessary
- for the non-defaulting party to know.
- 25 A. (Interpreted) I am of a different opinion, I think that

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- 1 **A. Yes.**
- 2 Q. -- serious and definitive refusal.
- 3 A. Yes. Definitely for refusal, yes. Number 3.
- 4 Q. Number 3, yes. As I understand it, the point for this
- 5 exception, the reason why it is there, is because there
- 6 is no point sending a warning notice to someone who has
- 7 refused to perform.
- 8 A. (Interpreted) Yes, it is correct that it makes no sense
- 9 sending a warning notice to someone who has definitively
- 10 refused to perform.
- 11 Q. There is no point sending a warning notice if it would
- be an empty formality?
- 13 A. Yes.
- 14 Q. You agree with Professor Mülbert that there are strict
- 15 requirements for a serious and definitive refusal?
- 16 A. (Interpreted) Severe conditions, I agree with
- 17 Professor Mülbert, severe conditions have to be imposed
- on this, on such a refusal.
- 19 Q. I wanted to ask you about those requirements because
- there is not, if I may say, all that much detail on your
- 21 report on them.
- 22 My first point is this: a serious and definitive
- refusal can be explicit or implicit?
- 24 Judge Fischer can I --
- 25 THE INTERPRETER: No, it is all right.

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- $1 \hspace{1cm} \hbox{a refusal to perform can be either explicit or implicit} \\$
 - in the actions of the -- in actions, so that the party
- 3 can see. The other party must be capable of being aware
- 4 that the party in default is in default and is refusing
- 5 to perform.
- 6 Q. Can I give you an example that Professor Mülbert gave?
- 7 A. Ves.
- 8 Q. A seller agrees to sell a car, and he burns his car. He
- 9 destroys it totally. Professor Mülbert's view, as
- 10 I understand it, is that there would be no point sending
- a warning notice, that would just be an empty formality.
- 12 A. (Interpreted) May I ask, does the seller still owe the
- purchase price, or does the buyer, sorry, still owe the
- purchase price to the seller or what is the situation in
- 15 this case?
- 16 Q. There is an agreement to sell. The seller agrees to
- sell his car, the buyer agrees to pay for it when he
- gets it, and the seller sets fire to his car.
- 19 A. (Interpreted) In my view, burning the car does not
- 20 constitute a definitive refusal. This may have been
- done in a state of drunkenness or rage but it does not
- 22 constitute an express refusal to perform, made known to
- 23 the other party.
- Q. Then, can I change the facts --
- 25 A. Yes.

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25 (Pages 97 to 100)

	1		
1	Q very slightly?	1	a serious and definitive refusal.
2	The seller was not drunk, he just didn't want to	2	A. (Interpreted) I see that differently.
3	transfer the car to the buyer. In that	3	Well I see this differently, because if there are no
4	A. (Interpreted) Perhaps I didn't get it right. Has the	4	additional circumstances which indicate without doubt
5	seller not supplied the car and burnt it or has it been	5	that they are intended to constitute a definitive and
6	the purchaser who burnt it?	6	serious refusal, that should be then expressed.
7	Q. No, it is the seller who burnt it.	7	MR JUSTICE HILDYARD: Can I ask this, does the act have to
8	A. (Interpreted) Yes, the seller has burnt the car which he	8	be communicated or evident to the other party?
9	is supposed to supply.	9	A. (Interpreted) The act does not have to be precisely,
10	Q. Mr Fischer, I hesitate but I could see that	10	directly communicated to the other party but the act has
11	THE INTERPRETER: No, it is all right.	11	to be done in such a way that the other party is made
12	A. (Interpreted) This still depends on the circumstances.	12	aware of it.
13	If beforehand there have been big tensions between the	13	MR DICKER: Could you just turn up bundle, I think it is in
14	parties, and the seller for a sensible reason decides	14	bundle 2, tab 70.
15	not to supply the car, then it may be the case that	15	Just to show you one point that my learned friend
16	there is a definitive refusal, it cannot be excluded	16	showed to Professor Mülbert, it is paragraph B94.
17	but, basically, just burning a car does not constitute	17	A. 94?
18	a definite refusal.	18	Q. 94, yes.
19	Well if the car is to be given or sold to a third	19	A. Yes.
20	person, and this is then going to be, becomes known to	20	Q. Where the author says in English:
21	the purchaser, then I think it would constitute	21	"The refusal to perform can be implied and be
22	a definitive refusal.	22	concluded from external circumstances. The debtor sells
23	Yes.	23	the merchandise to be delivered to a third party."
24	MR JUSTICE HILDYARD: My understanding of the essence of	24	There is no reference there to the third party
25	your reply is that if what is relied on is implicit, or	25	having to be aware or capable of being aware of the fact
	Page 101		Page 103
1	a fact, or an event. To qualify, that event must be	1	the merchandise has been sold elsewhere.
2	explicable exclusively by reference to a refusal to pay.	2	MR ALLISON: My Lord, just for clarification I think
3	A. Yes.	3	I actually showed Professor Mülbert 93 and 95, I think
4	MR JUSTICE HILDYARD: It must be the only reason, is what	4	Mr Dicker took him to 94 during re-examination.
5	you have said.	5	MR JUSTICE HILDYARD: That does accord with my note, yes.
6	A. Yes.	6	MR DICKER: I stand corrected.
7	MR JUSTICE HILDYARD: So that in an extreme example that you		A. (Interpreted) What it says in 94 is that the refusal to
8	gave of the drunk or lunatic, you are telling me that	8	perform can be implied and can be concluded from
9	drunkenness or lunacy might be the explanation rather	9	external circumstances.
10	than a refusal to pay and therefore the event would not	10	The debtor sells the merchandise to be delivered to
11	be entirely unequivocal, a refusal to pay. Is that what	11	a third party. That is seen as a possible fact but not
12	you are telling me?	12	a mandatory, obligatory fact.
13	A. Yes. Yes, I agree. Yes.	13	Then it goes on to say:
14	MR DICKER: Again, my question, I am afraid, was slightly	14	"But under circumstances, a self help sale can be
15	different	15	intended with which the seller remains under contract."
16	A. Yes.	16	That is exactly what I wanted to say, that it
17	MR DICKER: but I am grateful for his Lordship's	17	depends on the circumstances, and that is whether
18	clarification of that. My question was let me go	18	a final refusal is known to the other party. It must be
19	back.	19	acknowledgeable, or recognisable without doubt by the
20	Whatever example you take, assume that it is	20	parties that that has been the case.
21	intended as a serious and definitive refusal.	21	Q. Professor Mülbert refers to a serious and definitive
22	Professor Mülbert gave the example of burning the car,	22	refusal as a real act. By which I understand him to
23	assume the facts are sufficient. Professor Mülbert's	23	mean that it doesn't require a declaration of intent or
24	view is that it is not necessary for the purchaser to	24	a quasi declaration of intent. Do you agree with
25	know that the car has been burnt for there to be	25	Professor Mülbert?
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	0		

1 A. (Interpreted) I agree with Professor Mülbert that there THE INTERPRETER: That is not the right one. Okay. It is 2 2 is no -- it does not need a declaration of intent. It only this one here? 3 can also constitute a definitive refusal by a particular 3 A. Administration, yes, okay. 4 4 MR DICKER: It is a very short document, for something which 5 5 Q. Thank you. had such big consequences. 6 Paragraph 1 says it is an application of 6 A slightly different possibility. Assume that the 7 7 Peter Robert Sherratt, and various other individuals, debtor made a generally available public statement that 8 8 he did not intend to perform. they are the directors of LBIE. 9 A. (Interpreted) Well I think this is very theoretical but, 9 10 10 if so, if I assume that if that statement has been made Q. If you go over the page to paragraph 7 it says that: 11 in public, that then the other party should also have 11 "The applicants believe that the company is or is 12 12 likely to become unable to pay its debts for the reasons been able to have knowledge of it. 13 13 stated in the witness statement in support attached to Q. In order to amount to a serious and definitive refusal, 14 14 it said it must amount to the debtor's last word, final this application." 15 15 word. As I understand it, what that means is that it You will see in paragraph 9 it says, "A witness 16 cannot just be a negotiating stance, for example, on the 16 statement in support of this application is attached". 17 17 part of the debtor. 18 A. (Interpreted) Pure negotiations, even contradictory 18 Q. I would like to show you the witness statement that is 19 19 negotiations, do not suffice. It has to be expressed referred to, it is in bundle 2(1), but before you turn 20 very clearly that this is viewed as a definitive and 20 21 21 final. My Lord, this was a document which as I understand 22 22 Q. One question about the timing of a serious and it, was at least at one stage opposed for inclusion by 23 23 definitive refusal. It is possible for the serious and my learned friend's solicitors. I don't know whether 24 definitive refusal to occur either when the relevant 24 they maintain that opposition. My bundle still includes 25 claim falls due --25 a piece of paper saying, "The fourth respondent does not Page 105 Page 107 1 A. Yes, that is possible. 1 agree to its inclusion". 2 Q. -- or after the relevant claim falls due? 2 MR JUSTICE HILDYARD: What is the position on this? 3 3 A. (Interpreted) A final refusal can occur, either after MR ALLISON: My Lord, no, we were just trying to ascertain 4 4 the claim becomes due or before, but the important thing for what purpose it was going to be used. There is no 5 is that the effects only occur after a claim is due. 5 objection --6 (Not interpreted) When the claim is due. 6 MR JUSTICE HILDYARD: At one moment there was a dispute a 7 7 Q. If the serious and definitive refusal occurs before the to the difference between the processes in Germany and 8 claim becomes due, it only takes effect when the claim 8 England, but --9 9 MR ALLISON: Indeed, as to how far and wide the enquiry may becomes due? There is only a default when the claim 10 becomes due? 10 MR JUSTICE HILDYARD: -- it is not really being relied on 11 A. Yes. 11 12 12 (Interpreted) But there too one has to say that the for that purpose? 13 MR ALLISON: Precisely, my Lord. 13 default only occurs a day after the due date. 14 Q. I want to ask you about another example, this one 14 MR JUSTICE HILDYARD: Is that right? 15 slightly less hypothetical. I want to ask you about the 15 MR DICKER: That's correct. All I was proposing to do, Judge Fischer, is show 16 effect of LBIE's application for an administration 16 17 17 you some passages from the witness statement. 18 A. The administration? 18 19 19 Q. Can I ask you to turn up bundle 1 --O. It is in bundle 2, tab 1 of the trial bundles. 20 20 A. Yes, Robert Sherratt, yes, okay. A. Yes. Q. -- and at tab 1 --21 21 Q. What I want to do is just show you some passages and 22 then at the end of it I want to ask you whether, in your 22 A. Bundle 1? 23 Q. Bundle 1, tab 1. 23 view, this was sufficient to amount to a serious and 24 It is not of the authorities bundle, we have 24 definitive refusal, and if not why. 25 bundle 1, tab 1 of the trial bundles, yes? 25 A. Yes. Page 106 Page 108

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9

- 1 Q. Can we start with the witness statement. 2
- 3 Q. Doing it as quickly as I can, paragraph 1.1, Mr Sherratt
- 4
- 5 "I am a vice chairman of Lehman Brothers, my role is
- chief legal office in Europe and Asia, I am a director 6
- 7 of Lehman Brothers International Europe."
- 8 A. Okay.
- 9 Q. He says in 1.2, in the second sentence, that he is
- 10 authorised by the board of directors of the company,
- 11 that is LBIE, to make this statement.
- 12 A. Yes.
- 13 Q. In 1.2.3, on the next page --
- 14
- 15 Q. -- he attaches a true copy of a resolution of the board
- 16 of directors to apply for an administration order.
- 17
- 18 Q. We have the board of directors of LBIE saying they want
- 19 an administration order --
- 20 A. Ves.
- 2.1 Q. -- and Mr Sherratt swears the witness statement in
- 22 support.
- 23 A. Yes.
- 24 Q. At 1.4 he describes the source of his knowledge --
- 25 A. Source of knowledge, yes.

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- 1 Q. -- and he says:
- 2 "I make this statement from facts and matters within
- 3 my own knowledge, where information has been obtained
- from elsewhere I specify the source." 4
- 5 Then he says:
- 6 "The financial information contained in this
- 7 statement has been confirmed to me by
- 8 PriceWaterhouseCoopers, who have in turn obtained that
- 9 information from employees of the companies. In each of
- 10 these cases I believe the facts to be true."
- 11 A. Yes.
- 12 Q. Then in paragraph 2 he says the matter is "Urgent", and
- 13 the last five lines he says:
- 14 "In particular, in circumstances where further
- 15 funding will not be provided from the United States, as
- 16 described further below, and bearing in mind the opening
- 17 of markets in which the administration companies
- 18 operate, the administration companies need to enter into
- 19 an insolvency process as a matter of urgency."
- 20 A. Yes.
- 21 Q. Then 3.4 he says he is going to set out the background
- 22 to the group's difficulties and the --
- 23 A. Yes.
- 24 Q. -- company's financial position in paragraphs 6 and 7
- 25 below.

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- A. Yes.
- 2 Q. If you go on to paragraph 6, there is a heading
- 3 "Background to current difficulties".
- 4
- 5 Q. Then 6.5, 6.6 and 6.7 are the relevant paragraphs.
 - At the end of 6.5 he says:
- "The companies within the group are reliant upon 7
- 8 receipt of cash from LBHI each day to enable it to make
 - any payments."
- 10 So before LBIE can make any payments it needs cash
- 11 from LBHI.
- In 6.6 he says: 12
- 13 "It is estimated that LBIE requires some 800 million
- 14 in cash over the next 24 hours in order to settle
- 15 payments contractually due to other financial
- 16 institutions."
- 17 Then he says in 6.7:
- 18 "My understanding is that LBHI is no longer in 19 a position to and will not provide any further cash to
- 20 any of the group companies and is preparing to file for
- 21 chapter 11 bankruptcy protection in the United States.
- 22 Accordingly the company and indeed the other companies
- 23 within the European group which are reliant upon
- 24 guarantees and ongoing funding from the United States,
- 25 cannot continue to trade."

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A. Yes.

1

- 2 Q. Then, finally, paragraph 7, over the page. In 7.1 he
- 3 sets out a summary balance sheet, in 7.2 he says:
- 4 "LBIE had a positive cash position as at
- 5 31 August 2008."
- 6 Then he says:
- 7 "The excess after deduction of client monies is
- 8 currently negligible."
- 9 In other words, if you put aside money held on trust
- 10 for clients, LBIE has negligible cash, so little or no
- 11 cash, yes?
- 12 A. Yes.
- 13 Q. Then, 7.4:
- 14 "Based on the above information, I am of the belief
- 15 that notwithstanding its summary balance sheet, as set
- 16 out above, in light of the cash requirements over the
- 17 next 24 hours, the company is unable to pay its debts
- 18 within the meaning given to that expression in
- 19 section 123 of the English Insolvency Act 1986."
- What Mr Sherratt was saying in essence was that LBIE 21 was unable to trade. It needed money from its parent
- 22 company and it had been told that that money would not
- 23 be coming and it had no alternative but to go into
- 24 administration.
- 25 A. Yes.

20

1 Q. The final piece of the jigsaw, before I ask you my 1 perform, I can't perform". 2 2 questions, is this: making an application for A. (Interpreted) Taking account of what appears in the 3 3 literature and in the case law for a definitive refusal an administration order in relation to a company like 4 LBIE is bound to have further consequences? 4 to perform, which is subject to very strict conditions, 5 5 A. Of course, hmm. it is not sufficient to say, "I am not in a position, I 6 cannot pay", one has to say, "I do not wish to pay, I do 6 Q. Any German master agreement will be automatically 7 terminated? 7 not want to pay". 8 8 A. Yes. In practice there are many cases where one party 9 Q. It is likely that other agreements will also terminate, 9 says I cannot no longer pay. There is practically no 10 10 and the consequence of making the administration case when this constitutes a definitive refusal within 11 application is likely to accelerate a lot of other 11 the meaning of 286(2), sentence 3. Particularly not if this concerns a group, a number 12 liabilities? 12 A. Yes. 13 of cases and not an individual case. As an insolvency 13 14 14 Q. Once you make the application for an administration petitioner, I would know if any such insolvency 15 15 order, effectively there is no turning back? application would have been assumed to be in refusal 16 A. Okay, yes. 16 according to article 286 BGB, 286(2)(3). In my view 17 17 Q. Against that background, can I ask you first about the this has not occurred. 18 express statements made by Mr Sherratt. 18 Q. I understand we are back to insolvency but just continue 19 19 Mr Sherratt, I would suggest, was saying very to park that for a moment. 20 clearly that LBIE would not be performing its 20 A. Okav. 2.1 obligations. That that was not a negotiating stance, it 21 MR JUSTICE HILDYARD: I hesitate to interrupt, and in any 22 was LBIE's final word. And those statements were made 22 event we are coming to the end of the witching hour. 23 in a witness statement to court on a public application. 23 What I am a little bit concerned about is in two aspects 24 24 and I would like you to consider this. If Mr Sherratt had said that, all those things, to 25 an individual creditor, would that have amounted to 25 First of all I think it is important to keep to the Page 113 Page 115 1 1 a serious and definitive refusal in your view? words that were actually used, and not to gloss them. 2 2 A. (Interpreted) An unconditional serious and definitive The second is, I am a little bit worried that, 3 3 refusal, not necessarily, because it expresses not being inevitably people look at things said in insolvency 4 4 able to, not not intending to -- not wanting to. context according to their perception of the insolvency 5 He expresses only that LBIE at the time cannot 5 purpose or the procedure's purpose and the result. What 6 fulfill its obligations but this is not necessarily 6 I am a bit worried about is it may be difficult to get 7 7 an answer which is helpful to me in those circumstances. definitive. It expresses no that he is incapable of 8 8 MR DICKER: My Lord, I am conscious of your Lordship's paying but if one looks further ahead, with a further 9 9 sight ahead, in my view that is still not even second point. MR JUSTICE HILDYARD: Yes. 10 sufficient because he only says, they cannot pay but not 10 11 MR DICKER: There are plainly potential differences between that are not wanting to, or wishing to or have no 11 12 12 policies underlying German insolvency law and English intention to pay. Q. Objectively he is saying that LBIE will not perform its 13 administration and those may in turn feed through to 13 14 obligations. 14 different treatments of different things. 15 15 My Lord, I was going to come to that. A. (Interpreted) This is correct, but factually it is 16 a fact that in perhaps not all but most insolvency 16 MR JUSTICE HILDYARD: Yes. You see I think you might want 17 17 cases, it is a declaration is made that they cannot in order to get a more reliable answer, to have 18 18 fulfill, they cannot fulfill their obligations, meet referred, amongst other things to paragraph 8.1. 19 19 their obligations. MR DICKER: Taking up --20 20 MR JUSTICE HILDYARD: In any event, it might be something Q. Just take it in stages, focusing just on what 21 21 you want to take up under advisement. If you are asking Mr Sherratt was saying, and imagine he said it to 22 22 a creditor. me to as it were accept from this witness an answer 23 whether this is a compliant 286 refusal, I think I would 23 A. To?

be wary without him knowing the entire context.

MR DICKER: Just so your Lordship is aware, that is not the

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Q. To a creditor.

What Mr Sherratt was saying was, "I am not going to

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24

25

24

25

1	exercise I am currently engaged on. The exercise I am	1	a bit longer and you will have to burn the midnight oil
2	currently engaged on is essentially trying to test how	2	but that will then give you Tuesday and Wednesday.
3	serious and definitive refusal operates in practice.	3	I think you think that it will not take that long but
4	Taking this essentially as a rather less hypothetical	4	just so that we don't have sudden surprises, I thought
5	example.	5	it best really to reserve you the Wednesday.
6	MR JUSTICE HILDYARD: That I understand, but the	6	MR DICKER: My Lord I spoke to my learned friend. Both of
7	hypothetical may assume more than one is fully	7	us are as confident as it is probably wise for us to be
8	MR DICKER: My Lord, I understand that. I wonder, given the	8	that that should be sufficient time.
9	time, if I can just ask Judge Fischer perhaps two	9	MR JUSTICE HILDYARD: Good.
10	further questions.	10	MR ALLISON: My Lord, yes.
11	The first is this. If a debtor comes to a creditor	11	MR JUSTICE HILDYARD: Yes.
12	and says, "These are the facts, I am not going to	12	You probably are very well aware of the rules that
13	perform, I wish it had not come to this but I am not	13	you are not to speak about this to anyone and you are to
14	going to perform", is that a serious and definitive	14	enjoy your weekend here.
15	refusal?	15	A. Thank you very much, I will do so.
16	A. (Interpreted) Actually, no, because he still says he	16	MR JUSTICE HILDYARD: We will meet again on Monday.
17	cannot do it but not that he does not wish to do it.	17	(4.52 pm)
18	The word "Refusal" "Verweigerung" in German	18	(The hearing adjourned until 10.30 am on Monday
19	constitutes a declaration of intent.	19	23 November 2015)
20	Q. Not wishing to travel over old ground, but I thought in	20	,
21	an earlier answer you gave you agreed with	21	
22	Professor Mülbert that a serious and definitive refusal	22	
23	was a real act and didn't require a declaration or	23	
24	a quasi declaration?	24	
25	A. (Interpreted) Even in a real act, to be assessed as such	25	
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1	from this real act must be concluded an actual refusal.	1	INDEX
1 2	from this real act must be concluded an actual refusal. MR ALLISON: My Lord, if it helps, the answer is at	2	
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2	MR ALLISON: My Lord, if it helps, the answer is at	2 3 4	Housekeeping
2 3	MR ALLISON: My Lord, if it helps, the answer is at page 106, 15 to 18. He didn't just say "yes", there was	2 3 4 5	Housekeeping
2 3 4	MR ALLISON: My Lord, if it helps, the answer is at page 106, 15 to 18. He didn't just say "yes", there was a very clear answer in response to the real act point.	2 3 4	Housekeeping
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