| 1 | Tuesday, 11 April 2017 | 1 | claims, including claims not in existence, including |
| :---: | :---: | :---: | :---: |
| 2 | (10.30 am) | 2 | proprietary claims against the creditor. There's no |
| 3 | Submissions by MR ZACAROLI (continued) | 3 | suggestion that that can be limited in some way to |
| 4 | LADY JUSTICE GLOSTER: Yes, Mr Zacaroli. | 4 | claims of a provable nature. |
| 5 | MR ZACAROLI: Picking up from yesterday afternoon, my plan | 5 | Now that last point is important we say because it |
| 6 | this morning is first of all to make some submissions on | 6 | stems from a key purpose of the agreement, that of |
| 7 | the structure on the admitted claims CDD that we looked | 7 | producing finality in the relationship between the |
| 8 | at already -- | 8 | creditor and the company. |
| 9 | LADY JUSTICE GLOSTER: Yes. | 9 | For this purpose, it is necessary to look at some of |
| 10 | MR ZACAROLI: -- then turn to the agreed claims CDD more | 10 | the background. I'm going to show you a document which |
| 11 | briefly, and then look at the question of waiver of | 11 | is probably at the core of submissions both by us and by |
| 12 | interest as a matter of construction under all three | 12 | the SCG for the purpose of the agreement, and that is |
| 13 | forms of agreement, the CRA and both forms of CDD. | 13 | the fourth progress report of the administrators. It is |
| 14 | So to recap briefly, our core argument on the | 14 | to be found in the supplemental bundle for part B at |
| 15 | currency conversion claims and the admitted claims CDD | 15 | tab 22. (Pause). |
| 16 | is as follows; that the CDD expresses an unambiguous | 16 | I am going to take the court through it and then |
| 17 | intention to restrict the creditor to claiming a single | 17 | make some submissions that we say are in our favour on |
| 18 | fixed sum in sterling and waives all other claims. From | 18 | this. You'll see first of all it is dated |
| 19 | that moment onwards, the creditor is agreeing that it is | 19 | 14 October 2010, so this is at the beginning of the |
| 20 | a sterling creditor and nothing else. | 20 | promulgation of Project Canada; that is the CDD project. |
| 21 | The agreement expressly envisages the possibility | 21 | First of all, page 3 under the important notice, |
| 22 | that there are possible claims out there that the | 22 | you'll see that: |
| 23 | parties have not contemplated and releases those claims. | 23 | "Creditors are warned that the report provides data |
| 24 | It includes the waiver of claims under the creditor | 24 | relating to estimated future recoveries of costs |
| 25 | agreement or not that squarely covers any residual right | 25 | creditor ...(Reading to the words)... exist regarding |
|  | Page 1 |  | Page 3 |
| 1 | (inaudible due to coughing). Thus the essential | 1 | the ultimate value realisable." |
| 2 | prerequisite of a currency conversion claim is simply | 2 | The next paragraph cautions creditors from using the |
| 3 | missing because the creditor is thereafter a sterling | 3 | data to estimate the value of their claims. |
| 4 | creditor. | 4 | Moving on to page 9, the larger page 9, still the |
| 5 | Just to draw together the five points which show | 5 | internal bundle reference, the heading is "Objective and |
| 6 | that the intended width of the release went beyond the | 6 | progress". The second bullet point notes: |
| 7 | release of just provable claims. | 7 | "The framework has been developed for a consensual |
| 8 | LADY JUSTICE GLOSTER: Yes. | 8 | approach for the expedited ...(Reading to the words)... |
| 9 | MR ZACAROLI: I think we've seen all these. There are | 9 | of client assets." |
| 10 | five -- | 10 | And the final bullet point on the page: |
| 11 | LADY JUSTICE GLOSTER: We've seen them all in the release | 11 | "It remains premature for the ...(Reading to the |
| 12 | clause. | 12 | words)... unsecured creditors claim or an indicative |
| 13 | MR ZACAROLI: We've been through them, but just to draw them | 13 | dividend range." |
| 14 | together. The first is that the release extends to | 14 | Nothing I need to show you then until we get to |
| 15 | claims existing now or in the future. | 15 | section 6 on page 29 headed "Unsecured creditors". |
| 16 | LADY JUSTICE GLOSTER: Yes. | 16 | Under the box at the top left of the page headed |
| 17 | MR ZACAROLI: Secondly, it includes the release of | 17 | "Highlights" -- |
| 18 | proprietary claims which wouldn't be provable on any | 18 | LADY JUSTICE GLOSTER: Yes. |
| 19 | basis. Third, it releases all claims to interest, and | 19 | MR ZACAROLI: -- the first bullet point: |
| 20 | when one sees the first variant CDD which expressly | 20 | "A key objective in the period has been to begin |
| 21 | preserves statutory interest we say that can only mean | 21 | ...(Reading to the words)... unsecured creditors' |
| 22 | waiving any non-provable claim to interest. | 22 | claims." |
| 23 | Fourthly, paragraph 2.4 precludes making any claim | 23 | That's what has given rise to this, as it were, |
| 24 | in an insolvency administration or otherwise, and | 24 | process. |
| 25 | fifthly the release is mutual. LBIE also releases all | 25 | Over the page on page 30 on the left-hand side, |
|  | Page 2 |  | Page 4 |


| 1 | under the heading "Claims submission": | 1 | point: |
| :---: | :---: | :---: | :---: |
| 2 | "Under UK insolvency legislation, a creditor wishing | 2 | "The consensual approach is designed to accelerate |
| 3 | to claim against an insolvent estate must submit | 3 | the agreement of unsecured claims with a view ultimately |
| 4 | a compliant POD [that's proof of debt]. Until they do | 4 | to expediting distribution of payments." |
| 5 | that, their claim cannot be agreed and admitted | 5 | The fourth bullet point: |
| 6 | ...(Reading to the words).... Accordingly creditors are | 6 | "The appeal court judgment [and that's on the client |
| 7 | encouraged to submit POD at their earliest possible | 7 | money] impacts the administrators' ability to formally |
| 8 | convenience ..." | 8 | admit claims for dividend. The immediate focus is |
| 9 | LADY JUSTICE GLOSTER: What are we picking up here other | 9 | therefore on agreeing balances provable." |
| 10 | than factual matrix stuff? | 10 | And then the last bullet point in the box: |
| 11 | MR ZACAROLI: Nothing. I am just taking you through this | 11 | "Alternatively, creditors can elect to have their |
| 12 | fairly to show you what's in this report. There will be | 12 | claims reviewed in detail, albeit this will take |
| 13 | points made for and against me on these aspects, I'm | 13 | significant time to conclude and in exceptional cases |
| 14 | just showing you what is there so you can see it -- | 14 | may require court adjudication." |
| 15 | LORD JUSTICE PATTEN: But why is any of this admissible? | 15 | Then picking up the right-hand column under the |
| 16 | MR ZACAROLI: Admissible? | 16 | heading "Consensual approach", halfway down: |
| 17 | LORD JUSTICE PATTEN: Yes. What we are being asked to | 17 | "The administrators' experience suggests that |
| 18 | receive this as -- for what purpose -- this goes to | 18 | resolution of LBIE's unsecured creditor claims outside |
| 19 | construction or what? | 19 | of the consensual approach is likely to take many years |
| 20 | MR ZACAROLI: To construction, yes. This is a document put | 20 | to conclude, requiring significant time and resources |
| 21 | out by the administrators explaining the process by | 21 | for both the creditors and the insolvent estate. |
| 22 | which they were trying to agree claims with creditors -- | 22 | Litigation may be necessary. To avoid this protracted |
| 23 | LORD JUSTICE PATTEN: Before they had formulated the terms | 23 | agreement process, the administrators announced to |
| 24 | of the agreement? | 24 | creditors that they were considering the establishment |
| 25 | MR ZACAROLI: Correct. | 25 | of a more expedient claims determination mechanism "the |
|  | Page 5 |  | Page 7 |
| 1 | LORD JUSTICE PATTEN: So this is to identify the object of | 1 | consensual approach" ...(Reading to the words)... with |
| 2 | the agreement, is it? | 2 | the largest unsecured creditors ..." |
| 3 | MR ZACAROLI: Yes. | 3 | LADY JUSTICE GLOSTER: What is a street creditor? |
| 4 | LORD JUSTICE PATTEN: Right. | 4 | MR ZACAROLI: That is essentially as opposed to an inside |
| 5 | MR ZACAROLI: We accept it is relevant, and most of the | 5 | affiliated creditor. |
| 6 | points on this document will be made against me, | 6 | LADY JUSTICE GLOSTER: I see. |
| 7 | I think. I want to show you it one go so you see it -- | 7 | MR ZACAROLI: It is LBIE's dealings with the market, so it |
| 8 | LADY JUSTICE GLOSTER: So you say actually this supports the | 8 | is unsecured creditors basically who are not I think |
| 9 | width of your construction? | 9 | other LBIE companies. |
| 10 | MR ZACAROLI: The points I draw out of it will show that it | 10 | LADY JUSTICE GLOSTER: Yes. |
| 11 | supports the width of the construction, because the | 11 | MR ZACAROLI: "Including those with the large unsecured |
| 12 | points I will come to particularly show that one of the | 12 | claims and most complex trading positions ...(Reading to |
| 13 | objectives was to create finality and certainty as | 13 | the words)... to gauge their response to the initiative. |
| 14 | between the estate and each creditor. But as we go | 14 | Positive feedback." |
| 15 | through, you'll see points that will be made against me, | 15 | Overview at the top of page 32: |
| 16 | but I'm trying to show you it in one go. | 16 | "... claim determination process available to street |
| 17 | LADY JUSTICE GLOSTER: Yes. | 17 | creditors currently estimated at 3,490 counterparties |
| 18 | MR ZACAROLI: Just picking up on the right-hand column of | 18 | with claims in excess of $£ 4.8$ billion, designed |
| 19 | that page, 30, just below the hole punch or about | 19 | primarily to accelerate the agreement of creditor |
| 20 | two-thirds of the way down: | 20 | claims." |
| 21 | "When a dividend is declared, only creditors who | 21 | Then the heading "Benefits" towards the lower half |
| 22 | have submitted a POD in accordance with the legislation | 22 | of the left-hand side: |
| 23 | and have limited claim will be eligible to be paid." | 23 | "The following benefits are identified: to provide |
| 24 | And then section 6.1 "The consensual approach", | 24 | finality and certainty regarding street creditors' |
| 25 | under the box headed "Highlights", the first bullet | 25 | financial claims against LBIE. That is it allows |
|  | Page 6 |  | Page 8 |


| 1 | creditors to agree at this juncture their total net | 1 | LORD JUSTICE PATTEN: Yes, all right. Anyway, you were |
| :---: | :---: | :---: | :---: |
| 2 | claim against LBIE without the need for further | 2 | going to show us something. |
| 3 | substantial documentation and interaction in support of | 3 | MR ZACAROLI: Yes. 6.2, and the reason I am showing you |
| 4 | their claim or to enter into what would become | 4 | this is because of the point made against us is that the |
| 5 | a protracted claims agreement ..." | 5 | purposes of conversion of claims into sterling were for |
| 6 | LADY JUSTICE GLOSTER: I think we have got the point. | 6 | the purposes of submitting a provable claim, and that's |
| 7 | Unless there's a really good nugget, do we have to go | 7 | clear. I mean, in a sense Rule 2.86 is referred to on |
| 8 | through all this? | 8 | page 35. The reason claims needed to be converted into |
| 9 | MR ZACAROLI: No. | 9 | sterling is because the claim was one that would be |
| 10 | LADY JUSTICE GLOSTER: Identify the points against you, if | 10 | admitted in the proof process. We accept that, and |
| 11 | you like, just so we get the feel of it. | 11 | that's the point that will be made against us, as |
| 12 | LORD JUSTICE BRIGGS: This is precious nearer a Prenn v | 12 | I anticipate, and is made against us in the skeletons, |
| 13 | Simmonds negotiating point or not quite. | 13 | based upon the material you see at page 35, and I'm |
| 14 | MR ZACAROLI: Well -- | 14 | going to come to address that point -- |
| 15 | LORD JUSTICE BRIGGS: It is starting to encourage people to | 15 | LORD JUSTICE BRIGGS: In a sense, it is obvious merely from |
| 16 | enter into these agreements rather than just setting out | 16 | reading the English insolvency legislation, which |
| 17 | the background against which the agreements were | 17 | I appreciate some of these people might have had to read |
| 18 | negotiated. But I gather you both think it is | 18 | for the first time, that the purpose of the exercise in |
| 19 | admissible, so I suppose we just have to sort of wallow | 19 | so far as it has a positive purpose for the creditor is |
| 20 | through it. | 20 | to identify a provable claim. |
| 21 | MR ZACAROLI: We don't suggest it is inadmissible, no. | 21 | MR ZACAROLI: Yes. |
| 22 | LADY JUSTICE GLOSTER: It is good background material. They | 22 | LORD JUSTICE BRIGGS: But I imagine you say, "Well, yes, but |
| 23 | want finality, they want it all to be cheaper, not spend | 23 | the quid pro quo is what they give up". |
| 24 | so much money on lawyers. I mean, you can see all that. | 24 | MR ZACAROLI: Exactly. So we say there are -- leaving that |
| 25 | MR ZACAROLI: Yes, that's right. | 25 | document now, just looking at the CDDs, we say that |
|  | Page 9 |  | Page 11 |
| 1 | LADY JUSTICE GLOSTER: What are the bits against you? | 1 | there are two important benefits the creditors receive. |
| 2 | MR ZACAROLI: So if you turn to "Currency matters" in | 2 | The first is the chance to get an early distribution as |
| 3 | particular -- well, let me pick up on page 34, the last | 3 | opposed to having to spend years resolving its claim on |
| 4 | paragraph, which is the first reference to currency | 4 | an outside consensual basis, saving both time and costs |
| 5 | matters -- | 5 | for the creditor. And secondly, it achieves finality, |
| 6 | LORD JUSTICE PATTEN: But I mean when this document was | 6 | in the sense that it is ensured that no possibility of |
| 7 | prepared in 2010 -- have I got this right -- that at | 7 | a further claim against it by LBIE can arise in the |
| 8 | that point they weren't contemplating it would be | 8 | future, whether it be a personal or proprietary claim or |
| 9 | a solvent liquidation, a solvent administration? | 9 | a claim of any nature, a claim that arises thereafter. |
| 10 | MR ZACAROLI: That's correct. | 10 | No claim can thereafter be made against the creditor. |
| 11 | LORD JUSTICE PATTEN: So in a way, the issue which we're | 11 | LORD JUSTICE BRIGGS: Wouldn't the admission of a proof |
| 12 | concerned with as a matter of construction wasn't there | 12 | largely achieve that as a result of insolvency set-off? |
| 13 | hovering in the background -- | 13 | MR ZACAROLI: Not in relation to proprietary claims. |
| 14 | MR ZACAROLI: That's correct. | 14 | LORD JUSTICE BRIGGS: No, I am talking about claims by LBIE |
| 15 | LORD JUSTICE PATTEN: -- as a feature of your clients' | 15 | against the creditor. You are not aware of any -- |
| 16 | thinking or some tentative agreement between them and | 16 | MR ZACAROLI: Not in relation to a proprietary claim that |
| 17 | the street creditors. | 17 | LBIE may have against the creditor. There may be |
| 18 | MR ZACAROLI: My Lord, that's correct. It is absolutely | 18 | proprietary claims of an investment bank against its |
| 19 | right that currency conversion claims were not on the | 19 | counterparties, there may be secured claims, for |
| 20 | evidence in contemplation, certainly by the | 20 | example. Or they could be claims that it is holding |
| 21 | administrators and hadn't been raised by any creditor -- | 21 | property that LBIE makes a claim over; and, in addition, |
| 22 | LADY JUSTICE GLOSTER: One can't know, can one? | 22 | claims that arise in the future. |
| 23 | MR ZACAROLI: We can't, no, but what we know is it hadn't | 23 | LORD JUSTICE BRIGGS: Yes. |
| 24 | been raised with the administrators at that stage, and | 24 | MR ZACAROLI: So we say it would cut across the mutual |
| 25 | they ... | 25 | release if the creditor could assert a later discovered |
|  | Page 10 |  | Page 12 |


| 1 | claim against LBIE that was somehow carved out of the | 1 | MR ZACAROLI: -- acting by its administrators. |
| :---: | :---: | :---: | :---: |
| 2 | release, because it would cut across the fact that | 2 | We say that this is actually both |
| 3 | release is supposed to be mutual and produce finality on | 3 | a mischaracterisation of the administrators' duties and |
| 4 | both sides. | 4 | also relevant when one is considering the construction |
| 5 | LADY JUSTICE GLOSTER: I can see that. I just can't see why | 5 | of these contracts. |
| 6 | this document helps us with that point. | 6 | So far as the administrators' duties are concerned, |
| 7 | MR ZACAROLI: I have moved away from that document, but yes, | 7 | these are well known. But just to remind my Lords and |
| 8 | that's our submission based on the CDD. | 8 | my Lady, if you turn to the Insolvency Act schedule B1, |
| 9 | LORD JUSTICE BRIGGS: Can I just check, the first document | 9 | paragraphs 3 and 4 -- |
| 10 | talked about getting an earlier distribution. Is there | 10 | LADY JUSTICE GLOSTER: Well, he sets them out, doesn't he? |
| 11 | any element in this of those who sign getting up | 11 | MR ZACAROLI: Yes, he does indeed. Yes, they are set out in |
| 12 | an earlier distribution than those who don't, or just | 12 | 66 and 67, exactly. |
| 13 | speeding up the distribution generally for everybody's | 13 | And there's no doubt that the administrator has |
| 14 | benefit? | 14 | a power to compromise any claim, paragraph 18 of |
| 15 | MR ZACAROLI: The former. So if you don't sign up as that | 15 | schedule 1. |
| 16 | document showed us, if you don't sign up, you go to the | 16 | The administrators have a duty to admit only such |
| 17 | back of the queue, essentially. | 17 | claims and in such amount as is proper. In exercising |
| 18 | So there is a very real benefit a creditor acquires | 18 | that duty to reject or admit claims and exercising the |
| 19 | by agreeing to this process, that is an earlier | 19 | power of compromise, the creditors are essentially on |
| 20 | distribution, than if it didn't sign up. | 20 | the opposite side of the negotiating table to each |
| 21 | Now, the judge in his judgment made six points -- | 21 | individual creditor that they are dealing with. So they |
| 22 | LORD JUSTICE BRIGGS: Just pausing there. Once | 22 | are acting on behalf of all of the creditors in dealing |
| 23 | a distribution is actually made, only made to those who | 23 | with one creditor because they've got a duty to ensure |
| 24 | sign up -- and we now know I think that all unsecured | 24 | that that creditor's claim is admitted in no more or |
| 25 | creditors have been paid 100 p in the pound. | 25 | less than the proper amount. And it's a perfectly |
|  | Page 13 | Page 15 |  |
| 1 | MR ZACAROLI: I don't know the answer to that question. | 1 | proper function of the administrators in doing that to |
| 2 | I'll find out as to what -- | 2 | enter into a compromise. |
| 3 | LORD JUSTICE BRIGGS: Have those who didn't sign up also | 3 | LADY JUSTICE GLOSTER: I just don't understand the logic of |
| 4 | been paid and were they paid later than those who did | 4 | 68. |
| 5 | sign up? | 5 | MR ZACAROLI: Well, with respect, my Lady, we agree. |
| 6 | MR ZACAROLI: I am assuming that is so from the fact that if | 6 | LADY JUSTICE GLOSTER: This was a deed between commercial |
| 7 | you signed up, you got an early distribution. But we | 7 | parties and the company. |
| 8 | will check if we're able to. | 8 | MR ZACAROLI: That's what we say. |
| 9 | LORD JUSTICE BRIGGS: Thank you. | 9 | LADY JUSTICE GLOSTER: The administrators no doubt had all |
| 10 | MR ZACAROLI: I don't have that information at my | 10 | these duties, but so what? |
| 11 | fingertips, but we'll see if we can find out. | 11 | MR ZACAROLI: My Lady, we would say precisely, and indeed it |
| 12 | LORD JUSTICE BRIGGS: I'm sure the administrators will know. | 12 | is consistent with the statutory regime of the |
| 13 | MR ZACAROLI: So turning to the judge's judgment on the | 13 | administrators to enter into what is a rough-and-ready |
| 14 | question of construction of the admitted claims CDDs, | 14 | compromise with the creditor, and in so doing achieving |
| 15 | and this begins at paragraph 65 of the judgment in | 15 | finality, saving costs for the creditor and for the |
| 16 | bundle B of the core bundle, volume 1, tab 2. (Pause). | 16 | estate more generally in not having to come back to that |
| 17 | The first point he makes at paragraphs 65 to 68 is | 17 | creditor ever again within the insolvency process to |
| 18 | that the CDDs do not represent an arm's-length bargain, | 18 | negotiate anything further. |
| 19 | but a bargain between administrators who are acting in | 19 | The second ground of objection or ground of the |
| 20 | the course of statutory duties and a creditor. | 20 | judge's conclusion is at paragraph 69. He says that the |
| 21 | LADY JUSTICE GLOSTER: But the deeds aren't between the | 21 | purpose of the CDDs was to facilitate the payments of |
| 22 | administrators, they are between the company -- | 22 | dividends and the release of a currency conversion claim |
| 23 | MR ZACAROLI: Yes, that's right. They are, however, | 23 | was irrelevant to that purpose. |
| 24 | I accept, entered into by the company -- | 24 | We say the purpose is broader than that, it is to |
| 25 | LADY JUSTICE GLOSTER: -- acting via its administrators. | 25 | reach finality between the estate and the creditor. Yet |
|  | Page 14 |  | Page 16 |



| 1 | A currency conversion claim is the opposite. It's | 1 | MR ZACAROLI: Yes. So there are two possibilities: one, a creditor did realise there was a thing called |
| :---: | :---: | :---: | :---: |
| 2 | not a consequence of the right to prove, but is just | 2 |  |
| 3 | that left behind under your underlying contract when all | 3 | a currency conversion claim and (inaudible) turned out |
| 4 | that you're entitled to through the proof process has | 4 | to be called to be that; and two, it didn't. If it |
| 5 | been received by you. It is those contractual rights | 5 | didn't know, then all the submissions I have just made |
| 6 | which are expressly released. | 6 | stand. If it did know, that creditor knows there may be |
| 7 | The judge's fourth point, paragraph 71, is that the | 7 | a claim within this category that it is expressly |
| 8 | administrators, in accordance with their duties, the | 8 | releasing. |
| 9 | judge says, explained what was going on in these CDDs in | 9 | LORD JUSTICE BRIGGS: One might ask: why is the burden on |
| 10 | the progress reports but made no mention of the fact | 10 | the administrators? If a creditor thinks they are not |
| 11 | that they might lose something that later came to be | 11 | being properly dealt with by English insolvency law such |
| 12 | called a currency conversion claim. We say this is | 12 | that they might have some further claim that proof is |
| 13 | irrelevant. | 13 | not going to settle, that in a sense is a matter for |
| 14 | First of all, there is a very clear and deliberate | 14 | them to think about, isn't it? |
| 15 | intention in these CDDs to denominate the amount that's | 15 | MR ZACAROLI: My Lord, it is, and I gratefully adopt that. |
| 16 | now owed to the creditor in sterling. That's | 16 | Its not the administrators' role to paternalistically |
| 17 | a deliberate choice. A choice to become a sterling | 17 | identify what possible claims may exist in favour of |
| 18 | creditor is a deliberate and obviously stated one. | 18 | creditors. |
| 19 | But it is also irrelevant, because the consequence | 19 | The fifth point the judge relies upon is the fact |
| 20 | that agreeing to become solely a sterling creditor and | 20 | that the conversion into sterling of foreign currency |
| 21 | waiving everything else meant that you then couldn't go | 21 | claims is a mandatory rule, it's done pursuant to |
| 22 | back for any shortfall in your dollar entitlement later. | 22 | Rule 2.86, and this was explained to creditors. |
| 23 | That was simply not in contemplation, it was simply | 23 | LADY JUSTICE GLOSTER: Yes, but so what? |
| 24 | an uncontemplated claim. And what the agreement | 24 | MR ZACAROLI: My Lady, yes. It is irrelevant, we say. What |
| 25 | undoubtedly does is waive uncontemplated claims as | 25 | that does is establish the reason why the underlying |
|  | Page 21 | Page 23 |  |
| 1 | a class. All that is, this is one of those claims that | 1 | claims were converted into sterling. But that is the |
| 2 | fall in that class as subsequently discovered. But it's | 2 | starting point of this CDD because it identifies that |
| 3 | an absolutely clear and deliberate intention to exclude | 3 | sum as the sterling sum, it having already been |
| 4 | it as part of a class of uncontemplated claims which may | 4 | converted from whatever currency it had. What matters |
| 5 | arise hereafter. | 5 | is what the CDD then does with that claim. The answer |
| 6 | It's wrong, we say, and the judge's point here | 6 | is very clear: it identifies it as the sole claim of the |
| 7 | strays into construing the CDD by reference to | 7 | creditor and everything else is waived. |
| 8 | hindsight -- | 8 | In other words, whilst Rule 2.86 converts claims for |
| 9 | LORD JUSTICE BRIGGS: Yes. | 9 | a limited purpose as the Court of Appeal found in |
| 10 | MR ZACAROLI: -- i.e. what would the parties have done if | 10 | Waterfall I for the limited purposes of proving, and |
| 11 | they had thought about this claim at the time? We say | 11 | that's why a currency conversion claim can exist at all, |
| 12 | that's one thing you cannot do. That's a breach of the | 12 | the CDD does the opposite. The creditor agrees in the |
| 13 | cardinal rule that you can only construe a contract by | 13 | CDD to be a sterling creditor and to waive absolutely |
| 14 | reference to the facts that existed at the date of the | 14 | everything else irrevocably, not for limited purposes. |
| 15 | contract. In a sense, you could ask that of any general | 15 | The wording of clause 2 is extremely clear on this, |
| 16 | release. You could say, "Well, what about if they had | 16 | it's an irrevocable release, not just for limited |
| 17 | thought about claim X, Y or Z that later turned out to | 17 | purposes. |
| 18 | be -- | 18 | The sixth point is at paragraphs -- |
| 19 | LADY JUSTICE GLOSTER: Who knows what people who were buying | 19 | LORD JUSTICE BRIGGS: Is there a sixth point? |
| 20 | up LBIE debt thought about the possibility of all types | 20 | MR ZACAROLI: There is, but it is much later. That's why |
| 21 | of claims, not just (inaudible). | 21 | I am pausing. It is paragraphs 166 to 168 in a section |
| 22 | MR ZACAROLI: No. | 22 | where he is dealing specifically with the effect the |
| 23 | LADY JUSTICE GLOSTER: We know that nobody raised it with | 23 | admitted claims CDDs on currency conversion claims. |
| 24 | the administrator, but to go and ask every single | 24 | Because in this section he goes back to the factors that |
| 25 | lawyer. | 25 | he's just identified in the paragraphs I've just been |
|  | Page 22 |  | Page 24 |

Page 22

|  | showing you and then identifies a further one at | 1 | the claims that was unknown at the time it was released. |
| :---: | :---: | :---: | :---: |
| 2 | paragraphs 166 to 168 and says it will result in | 2 | So first of all, it is not happenstance. Creditors |
| 3 | discrimination between creditors. | 3 | know when they sign up that they are agreeing to |
| 4 | The first point we make is this isn't discrimination | 4 | a sterling payment. It's not an accident, it's not |
| 5 | at all. A creditor who signs up to a CDD elects to be | 5 | a trick performed on them. And secondly, everyone is |
| 6 | a sterling creditor. It is a choice the creditor makes. | 6 | treated the same. They are all agreeing to waive any |
| 7 | Those creditors that have done that necessarily lose the | 7 | claims that are unknown. |
| 8 | ability to complain thereafter that they didn't receive | 8 | In a sense, the complaint about unequal treatment |
| 9 | the full amount of dollars they were previously entitled | 9 | would always apply to a general release where a claim |
| 10 | to. | 10 | subsequently arose in favour of, let's say, a creditor |
| 11 | LADY JUSTICE GLOSTER: I mean, they could have just proved | 11 | or a whole class of creditors. For example, if the |
| 12 | for their debts without entering into a CDD or a -- | 12 | valuation mechanism under the ISDA Master Agreement |
| 13 | MR ZACAROLI: Yes. | 13 | subsequently turned out to produce a wholly different |
| 14 | LADY JUSTICE GLOSTER: -- or a CRA at all, couldn't they? | 14 | result than had perceived at the outset, and no doubt |
| 15 | MR ZACAROLI: My Lady, they could. | 15 | creditors asked to sign a CDD later on would have had |
| 16 | LADY JUSTICE GLOSTER: And then there wouldn't be any | 16 | that taken into account, whereas the earlier ones would |
| 17 | release at all. | 17 | not. In that sense, that's a different treatment. But |
| 18 | MR ZACAROLI: Yes -- | 18 | that's just because the earlier ones agreed to waive any |
| 19 | LADY JUSTICE GLOSTER: Unless it is just by proving -- are | 19 | claim unknown at the time they enter into the |
| 20 | you saying that just by proving at all because they have | 20 | agreement -- |
| 21 | to prove in sterling they are releasing their -- | 21 | LADY JUSTICE GLOSTER: If you sign up to those words, you |
| 22 | MR ZACAROLI: No, no, I can't say that because the Court of | 22 | sign up to those words. |
| 23 | Appeal says the opposite. | 23 | MR ZACAROLI: So the judge's conclusion on construction is |
| 24 | LADY JUSTICE GLOSTER: Yes, okay. | 24 | at paragraph 169 and the core point of his conclusion -- |
| 25 | MR ZACAROLI: No. What would be said against us is that | 25 | LORD JUSTICE PATTEN: 160? |
|  | Page 25 |  | Page 27 |
| 1 | there are other forms of CDD, the agreed claim CDDs, | 1 | MR ZACAROLI: 169. |
| 2 | where most of the CDDs denominated the agreed claim | 2 | LORD JUSTICE PATTEN: Yes. |
| 3 | amount in another currency. | 3 | LADY JUSTICE GLOSTER: Where does he actually deal with the |
| 4 | So what is said is it is happenstance that some | 4 | words? |
| 5 | creditors signed up to an agreed claim CDD and the | 5 | MR ZACAROLI: This the closest it gets to the words. |
| 6 | happenstance is they may have had a client money | 6 | LORD JUSTICE PATTEN: He doesn't anywhere in the relevant |
| 7 | entitlement, therefore that is the CDD they entered | 7 | part actually grapple with the language he's got to |
| 8 | into. Whereas if they had no client money claim, they | 8 | construe, does he? |
| 9 | entered into this form of CDD where the claim was | 9 | MR ZACAROLI: With respect to the judge, this is the |
| 10 | denominated in sterling. | 10 | paragraph he gets closest to it. Without respect to the |
| 11 | Now, it is true to an extent that there is that | 11 | judge, we would say he doesn't do it adequately here. |
| 12 | difference between creditors, but we say the act of | 12 | LORD JUSTICE PATTEN: No. |
| 13 | signing up to an agreement which denominates your claim | 13 | MR ZACAROLI: This is the only paragraph you'll see, |
| 14 | in sterling is a deliberate act by the creditor. It's | 14 | I believe, which is addressing how you're to read the |
| 15 | not an accident. They are knowingly agreeing to be | 15 | words. And what he says, and it's about two-thirds of |
| 16 | a sterling creditor. | 16 | the way through -- well, it is probably worth reminding |
| 17 | Now, what they are perhaps -- it depends on the | 17 | ourselves of the paragraph as a whole because he refers |
| 18 | facts -- not knowingly doing is thereby foregoing the | 18 | to the contextual considerations, and in particular the |
| 19 | opportunity that they would have had if they'd agreed | 19 | mandatory application of Rule 2.86: |
| 20 | that their sum was payable in dollars, as originally | 20 | "The proper approach to construction is to have |
| 21 | denominated, to come back for more in the event that the | 21 | regard to the process ...(Reading to the words)... |
| 22 | proof process doesn't satisfy their dollar entitlement. | 22 | submitted proof in their underlying currency that is |
| 23 | To that extent, there is an element of an unintended | 23 | converted." |
| 24 | consequence, although there we say it's not | 24 | Then the important sentence is: |
| 25 | an unintended consequence because that was simply one of | 25 | "The admitted claim stated in the CDD to be |
|  | Page 26 |  | Page 28 |


| 1 | an admitted amount equal to the agreed claim amount | 1 | I am trying not to use -- well, I am using the phrase |
| :---: | :---: | :---: | :---: |
| 2 | which is a sterling figure is properly to be read as | 2 | "currency conversion claim" liberally. But when we use |
| 3 | a reference to the creditor's agreed claim converted | 3 | that phrase, all we're talking about is the remission to |
| 4 | into sterling under Rule 2.86." | 4 | a contractual right to be paid in dollars. |
| 5 | Now, we say it doesn't grapple with the language | 5 | LADY JUSTICE GLOSTER: Yes. So he says basically, and it's |
| 6 | sufficiently because all that does is describe the | 6 | a simple point, "Agreed claim amount includes any claim |
| 7 | process by which the sterling amount was arrived at | 7 | in dollars for the same sum". |
| 8 | prior to entry into the CDD. But having been through | 8 | MR ZACAROLI: Essentially he's saying that you've got to |
| 9 | that process, the CDD on its face and properly read | 9 | read that as if it was the original dollar amount |
| 10 | clearly identifies that as the sole remaining claim. | 10 | converted into sterling. |
| 11 | So actually to succeed, the SCG would have to | 11 | LADY JUSTICE GLOSTER: Yes. |
| 12 | rewrite the contract, so where it says "X pounds" it | 12 | LORD JUSTICE PATTEN: But the definition of "admitted claim" |
| 13 | actually means "Y dollars", and that is one thing which | 13 | is simply that the $£ 18$ million-odd is an unsecured claim |
| 14 | is beyond the bounds of permissible construction. | 14 | which qualifies the dividends, et cetera, et cetera. |
| 15 | LADY JUSTICE GLOSTER: So what clause of the CDD is he | 15 | MR ZACAROLI: Yes. |
| 16 | actually looking at here? | 16 | LORD JUSTICE PATTEN: Its genesis is irrelevant on one view. |
| 17 | MR ZACAROLI: I believe he's looking at the definition of | 17 | MR ZACAROLI: Yes. |
| 18 | "admitted claims amount". | 18 | LORD JUSTICE PATTEN: That is the claim, that's your case. |
| 19 | LORD JUSTICE BRIGGS: Yes. | 19 | MR ZACAROLI: Yes. |
| 20 | MR ZACAROLI: Let's turn it up. | 20 | LORD JUSTICE PATTEN: And we're not helped -- it is |
| 21 | LADY JUSTICE GLOSTER: On page 4 in tab 7. | 21 | irrelevant to look at -- |
| 22 | LORD JUSTICE BRIGGS: It's the agreed claim -- | 22 | LORD JUSTICE BRIGGS: I suppose you would say -- |
| 23 | MR ZACAROLI: Sorry, page 2 in tab 7. "The agreed claim | 23 | LORD JUSTICE PATTEN: -- where it started from. |
| 24 | amount", that's the phrase. | 24 | LORD JUSTICE BRIGGS: -- perhaps ironically the judge's |
| 25 | LADY JUSTICE GLOSTER: Sorry, tab 7, the CDD? | 25 | conclusion conflicts with his original statement of what |
|  | Page 29 |  | Page 31 |
| 1 | MR ZACAROLI: Yes, tab 7, the CDD. Page 2 is the definition | 1 | the purpose of the CDD was anyway; namely to identify |
| 2 | of first of all "admitted claim" and then "agreed claim | 2 | an amount you have and proof. |
| 3 | amount". | 3 | MR ZACAROLI: Yes, because to do that, it has to be a claim |
| 4 | LADY JUSTICE GLOSTER: I was looking at the bundle number. | 4 | in sterling, yes. |
| 5 | MR ZACAROLI: I'm sorry. | 5 | LORD JUSTICE PATTEN: But where does he construe clause 2? |
| 6 | LADY JUSTICE GLOSTER: So internal page 2 is the | 6 | (Pause). |
| 7 | definition -- | 7 | MR ZACAROLI: I don't believe he does -- he doesn't really |
| 8 | MR ZACAROLI: Yes. | 8 | focus on clause 2, I think. It's impossible to construe |
| 9 | LADY JUSTICE GLOSTER: -- of admitted claim and agreed claim | 9 | clause 2 in any sense other than the width of release |
| 10 | amount. | 10 | that he clearly states. |
| 11 | MR ZACAROLI: So what he appears to be saying is "agreed | 11 | LORD JUSTICE BRIGGS: But he probably doesn't have to on his |
| 12 | claim amount" where it says "£18 million-odd", that's to | 12 | analysis, does he? Because he says therefore the |
| 13 | be read as a reference to the creditor's agreed claim | 13 | currency conversion claim escapes the torrential |
| 14 | converted into sterling under Rule 2.86. So assuming | 14 | negative drafting of clause 2 for the same reason that |
| 15 | this was a dollar claim, what he's saying I think is | 15 | the statutory interest claim does, because they are both |
| 16 | that's to be read as a dollar claim that's been | 16 | claims which arise out of the agreement as to what is |
| 17 | converted into sterling pursuant to Rule 2.86 . | 17 | owing. |
| 18 | We say it doesn't go far enough, it just explains | 18 | MR ZACAROLI: Yes. Assume against me that you can read |
| 19 | how you got here. But it doesn't entitle you to rewrite | 19 | "agreed claim amount" as essentially referring to |
| 20 | $£ 18$ million as X million dollars or Y million dollars. | 20 | a foreign currency amount -- |
| 21 | LADY JUSTICE GLOSTER: So he's trying to explain why he has | 21 | LORD JUSTICE BRIGGS: Yes. |
| 22 | included the currency conversion claims in the | 22 | MR ZACAROLI: -- then the one thing we know is excluded from |
| 23 | definition of "admitted claims", is that right? | 23 | the release is the agreed claim amount. |
| 24 | MR ZACAROLI: He's trying to explain why the original | 24 | LORD JUSTICE BRIGGS: Yes. |
| 25 | underlying dollar entitlement is within that phrase. | 25 | MR ZACAROLI: So that's why he doesn't need to construe the |
|  | Page 30 |  | Page 32 |


| 1 | width of the release. | 1 | claims CDDs, the agreed claim amount was stated in some |
| :---: | :---: | :---: | :---: |
| 2 | LADY JUSTICE GLOSTER: No, it's the admitted claim that's | 2 | other foreign currency. So our case on this relates to |
| 3 | excluded from the release, not the agreed claim amount. | 3 | a much smaller proportion of them, and we're only |
| 4 | If you look at 2.3 -- | 4 | dealing with those where it says the agreed claim amount |
| 5 | MR ZACAROLI: Yes, fixed at the agreed claim amount. You | 5 | is sterling. And where it does, we say the same points |
| 6 | have to read it together with -- | 6 | arise really with no material distinction between this |
| 7 | LADY JUSTICE GLOSTER: Yes, absolutely. But what we've got | 7 | and the admitted claims CDD. |
| 8 | to decide is whether the currency conversion claim is | 8 | But to show you how it worked, because there are |
| 9 | part of the admitted claim. | 9 | some important differences in the mechanism of these |
| 10 | MR ZACAROLI: Yes. | 10 | agreements, starting at internal page 2 of the document, |
| 11 | LADY JUSTICE GLOSTER: That's the question of construction, | 11 | tab 4. |
| 12 | isn't it? | 12 | LADY JUSTICE GLOSTER: Tab? |
| 13 | MR ZACAROLI: That's correct, yes, and he gets there by the | 13 | MR ZACAROLI: 4. |
| 14 | route I've shown you in the paragraph 169. He doesn't | 14 | The recital B is very similar to the one we've |
| 15 | need to get there as my Lord Lord Justice Briggs points | 15 | already seen in the admitted claims CDD. "Admitted |
| 16 | out by construing -- limiting the width of the release | 16 | claim" has a similar definition to the one which is |
| 17 | one sees in clause 2. | 17 | available for proof in the -- qualifies for dividends |
| 18 | LORD JUSTICE BRIGGS: No. | 18 | from the estate. "Agreed claim", which here is expanded |
| 19 | And you can see the germ of that in that paragraph | 19 | to include any client money claim as well as |
| 20 | earlier on which you showed us, where he equated | 20 | an unsecured claim. "Agreed claim amount" here is in |
| 21 | interest and currency conversion. | 21 | pounds sterling. |
| 22 | MR ZACAROLI: Yes. I'm not entirely sure what one gets from | 22 | On internal page 4, there's a definition of "client |
| 23 | that, but it may be -- | 23 | money claim". At internal page 5, you'll see |
| 24 | LORD JUSTICE BRIGGS: Well, you don't realise until you get | 24 | an addition to what we've seen before, there's |
| 25 | to the end, and then maybe you do. | 25 | a definition of "exchange rate". |
|  | Page 33 |  | Page 35 |
| 1 | MR ZACAROLI: So, my Lords, that is our case on construction | 1 | And then clause 2, although the wording is slightly |
| 2 | of the admitted claims CDD. | 2 | different, we say has materially the same effect as |
| 3 | Turning to the agreed claims CDD which you can find | 3 | clause 2 in the admitted claims CDD. You'll see it is |
| 4 | in tab 4, and our case on this is -- | 4 | a very broadly worded "release of all claims". The |
| 5 | LORD JUSTICE PATTEN: Sorry to interrupt. One can't get | 5 | opening words reinforce the point that the agreed claim |
| 6 | very much out of this by a subsequent -- I agree you | 6 | amount is now the creditor's entire claim against the |
| 7 | can't construe this by looking at the way the subsequent | 7 | company. |
| 8 | agreements were drafted. But it is interesting, isn't | 8 | Paragraph 3 is now more complicated because it deals |
| 9 | it, because I think on the judge's logic, you wouldn't, | 9 | with the possibility that there is a client money claim |
| 10 | would you, have had to put in the saving provision that | 10 | and the possibility there is not. And if there is not, |
| 11 | was eventually put into the other agreement? | 11 | that's paragraph 3.2, so where it has either assigned it |
| 12 | MR ZACAROLI: True, yes, that would be true. But I endorse | 12 | or waived it, the client money claim, then: |
| 13 | your first comment, which is you can't really look to | 13 | "Then the agreed claim at the agreed claim amount |
| 14 | what was subsequently done to construe -- | 14 | converted to the extent not already nominated in pounds |
| 15 | LORD JUSTICE BRIGGS: Any more than you needed to put the | 15 | sterling at the exchange rate shall be accepted as |
| 16 | interest-saving clause in. | 16 | an admitted claim." |
| 17 | MR ZACAROLI: We agree with that point, yes. For what it is | 17 | So the agreement contains within it the mechanism |
| 18 | worth, that clause begins with the words, "For the | 18 | for converting foreign currency claims that might have |
| 19 | avoidance of doubt", but I don't think you can rely on | 19 | been payable as client money claims into sterling for |
| 20 | that either way for the earlier CDDS. | 20 | the purposes of admission for proof. |
| 21 | LORD JUSTICE PATTEN: Yes. | 21 | I'm not going to repeat the argument, we make the |
| 22 | MR ZACAROLI: So the agreed claims CDD, and reminding the | 22 | same point as a matter of construction in relation to |
| 23 | court that our case on this relates only to those CDDs | 23 | that document as to the admitted claims CDD. |
| 24 | where the agreed claim amount is expressed in sterling, | 24 | LORD JUSTICE BRIGGS: So the waiver is in relation to the |
| 25 | which this one happens to be, but the majority of agreed | 25 | agreed claim rather than the admitted claim? |
|  | Page 34 |  | Page 36 |


| 1 | MR ZACAROLI: That's correct. | 1 | concluded these claims were released by the terms of the |
| :---: | :---: | :---: | :---: |
| 2 | LORD JUSTICE BRIGGS: Yes. | 2 | CRA and the CDDs, so he concluded that all those |
| 3 | MR ZACAROLI: Yes. | 3 | agreements did indeed waive any non-provable claim to |
| 4 | LORD JUSTICE BRIGGS: So if had been denominated in dollars | 4 | interest and so we are the respondent on this point -- |
| 5 | would let in -- or you're not saying it doesn't let in | 5 | LADY JUSTICE GLOSTER: Yes. |
| 6 | a currency conversion claim? | 6 | MR ZACAROLI: -- except for interest on the currency |
| 7 | MR ZACAROLI: Yes. | 7 | conversion claim, which is the slight corner I need to |
| 8 | LORD JUSTICE BRIGGS: Yes. | 8 | deal with as an appellant. |
| 9 | MR ZACAROLI: So can I then turn to the next topic under | 9 | The CRA can be found at -- |
| 10 | this head, which is "Non-provable claims to interest", | 10 | LORD JUSTICE PATTEN: This was excluded by his complete code |
| 11 | and the effect of these documents on those claims. | 11 | finding? |
| 12 | Assuming that such a claim exists, which of course is | 12 | MR ZACAROLI: That's correct. So he didn't think there was |
| 13 | a matter for the decision of this court, but assuming | 13 | such a claim anyway but if there was -- |
| 14 | there is a non-provable claim to interest can I start | 14 | LORD JUSTICE PATTEN: Exactly. I'm just trying to make sure |
| 15 | then in chronological order -- | 15 | I've got all the pieces. |
| 16 | LADY JUSTICE GLOSTER: Sorry, I know it's not a legitimate | 16 | MR ZACAROLI: Yes. |
| 17 | guide to construction but I just want to look at how | 17 | LORD JUSTICE PATTEN: So this is, as he said, of only |
| 18 | they exclude the currency conversion claim. | 18 | academic interest -- |
| 19 | MR ZACAROLI: Tab 9 -- sorry in what? Sorry in ...? | 19 | MR ZACAROLI: Yes. |
| 20 | LADY JUSTICE GLOSTER: In tab 9 -- | 20 | LORD JUSTICE PATTEN: -- as far as he was concerned. |
| 21 | MR ZACAROLI: In tab 9. | 21 | MR ZACAROLI: Yes. Bundle 3 of part B, tab 11, the last tab |
| 22 | LADY JUSTICE GLOSTER: -- in the CDDs where they exclude it | 22 | in the bundle, is the claims resolution agreement. |
| 23 | from the release. | 23 | LORD JUSTICE BRIGGS: Sorry, where are you? |
| 24 | MR ZACAROLI: Yes, it is paragraph 2.3 on internal page 7. | 24 | MR ZACAROLI: Bundle B3. |
| 25 | LADY JUSTICE GLOSTER: Yes. | 25 | LORD JUSTICE BRIGGS: B3? |
|  | Page 37 |  | Page 39 |
| 1 | LORD JUSTICE PATTEN: And it is 2.1.3, where you have to put | 1 | MR ZACAROLI: B3, yes, tab 11. |
| 2 | a proviso in. | 2 | LORD JUSTICE BRIGGS: Yes. |
| 3 | MR ZACAROLI: Yes, yes. My Lord, yes. (Pause). | 3 | MR ZACAROLI: A number of other arguments were addressed to |
| 4 | LADY JUSTICE GLOSTER: Yes. Thank you. | 4 | the judge on the construction of the CRA which are not |
| 5 | MR ZACAROLI: Now, the question of the release of | 5 | raised on the appeal at all, so I'm going to deal with |
| 6 | non-provable claims to interest is only dealt with in | 6 | this relatively shortly to identify those provisions. |
| 7 | passing by the judge in the principal judgment in part B | 7 | To show how it works, I'm going to show you the two |
| 8 | and was revisited by him in the supplemental judgment, | 8 | interest provisions that matter, but I think one does |
| 9 | so it's in the supplemental judgment you'll find his | 9 | need to see it in context. |
| 10 | decision on this. | 10 | It's a very long document. It is modelled on the |
| 11 | LADY JUSTICE GLOSTER: Is that in B supplemental bundle? | 11 | way in which a document for a scheme of arrangement |
| 12 | MR ZACAROLI: Yes, that's back in A2. | 12 | would have been prepared, with a letter and |
| 13 | LADY JUSTICE GLOSTER: A2. Oh, it is the supplemental | 13 | an explanatory statement, et cetera. But the agreement |
| 14 | judgment in -- | 14 | itself starts at page 107 of the bundle. |
| 15 | MR ZACAROLI: It dealt with both parts. | 15 | Turning to page 115, which is the first page of the |
| 16 | LADY JUSTICE GLOSTER: Yes. | 16 | operative parts of the agreement -- or actually |
| 17 | MR ZACAROLI: A2, tab 1, paragraphs 55 to 60. | 17 | recitals. Under recital B you will see that: |
| 18 | Rather than jumping around between the judgments, | 18 | "The accompanying signatories have entered into this |
| 19 | I propose to show you the provisions in their context. | 19 | agreement to release, modify and agree all claims |
| 20 | LORD JUSTICE PATTEN: Sorry, which paragraphs did you say? | 20 | relating to trust assets and financial contracts to |
| 21 | MR ZACAROLI: Sorry, 55 to 60 of the judgment at tab 1. | 21 | determine the asset claims ..."' |
| 22 | LORD JUSTICE PATTEN: It's supplemental issue 4, isn't it? | 22 | And then (iv) in B: |
| 23 | MR ZACAROLI: That's right, yes. Can we begin by looking at | 23 | "... to determine, quantify and crystallise the |
| 24 | the claims resolution agreement for this aspect. | 24 | value of unsecured claims, and |
| 25 | I should remind the court that of course the judge | 25 | "(v) determine the net financial liability of all |
|  | Page 38 |  | Page 40 |


| 1 | signatories and net financial claim (inaudible)." | 1 | The net contractual position -- which you'll see is |
| :---: | :---: | :---: | :---: |
| 2 | I will come on to those definitions in a moment. | 2 | one of the things the creditor gets out of this |
| 3 | Then under part 1 "General provisions", page 117, | 3 | agreement and as a replacement for its released claims, |
| 4 | clause 4.1 deals with the releases in relation to trust | 4 | is dealt with at part $7-$-starting at the bottom of |
| 5 | assets claims. So with effect from a succession date, | 5 | page 142. |
| 6 | each signatory's asset claims to trust assets against | 6 | So the first thing that happens in relation to the |
| 7 | the released parties, and the released parties are | 7 | open contracts, clause 9.1, is that they are terminated |
| 8 | essentially LBIE itself and all other signatories. So | 8 | in accordance with this agreement. 19.3: |
| 9 | the idea was to preclude creditors making claims against | 9 | "Each open contract not terminated pursuant to |
| 10 | each other on the basis that "You've got my asset". | 10 | clause 19.2 shall be deeded to be terminated on the |
| 11 | They are all modified and amended. | 11 | relevant open contract termination date." (Pause). |
| 12 | Then 4.2 "Claims released by signatories" they | 12 | In essence, that's a date that's related to the date |
| 13 | shall: | 13 | on which a signatory signs up to this agreement. It's |
| 14 | "... waive and release the following claims against | 14 | the last business day of the month in which its relevant |
| 15 | the released parties: all claims for and in respect of | 15 | accession date falls, so contracts terminated. |
| 16 | ...(Reading to the words)... any asset, claims for | 16 | Then clause 20. 20.1: |
| 17 | consequential or economic loss." | 17 | "The close-out amount in respect of each financial |
| 18 | And then 4.2.3: | 18 | contract shall be determined by the relevant determining |
| 19 | "All claims apart from, for the avoidance of doubt, | 19 | party in accordance with the applicable financial |
| 20 | modified claims [which are the ones we see in relation | 20 | contract valuation methodology. For the avoidance of |
| 21 | to trust assets] in relation to any financial contract." | 21 | doubt, the overriding valuation provisions form part of |
| 22 | The definition of "Financial contract" is at | 22 | each financial contract valuation methodology." |
| 23 | page 245 and it's essentially: | 23 | You see a waterfall of possible valuation |
| 24 | "... any bilateral or multilateral contract entered | 24 | methodologies later on, but the overriding valuation |
| 25 | into before the administration date relating to one or | 25 | provisions appear in 20.4. There are various matters |
|  | Page 41 |  | Page 43 |
| 1 | more transactions or positions of a financial nature." | 1 | that needn't concern us for present purposes, but 20.4.7 |
| 2 | So it is a very broad nature definition, intended to | 2 | "Accrual of interest": |
| 3 | catch all things like ISDA Master Agreements, prime | 3 | "In determining the close-out amount in respect of |
| 4 | brokerage agreements, et cetera. | 4 | a financial contract, no interest shall accrue on any |
| 5 | So that's the claims released. | 5 | unpaid liability of the company from the administration |
| 6 | Clause 4.4 then provides for new claims. So | 6 | date, save to the extent that such interest would accrue |
| 7 | "modified claims" relates to the trust assets, and we | 7 | under Rule 2.88 of the Insolvency Rules." |
| 8 | needn't concern ourselves with that for the moment. We | 8 | That's an overriding provision that applies to all |
| 9 | turn to 4.2.2 "Released claims" -- so these are ones | 9 | valuations. |
| 10 | released by 4.2 and 4.4.2 -- those claims are exchanged | 10 | LORD JUSTICE BRIGGS: Sorry, where is that? |
| 11 | for the following: | 11 | MR ZACAROLI: 20.4.7, page 144. |
| 12 | "The right to have their net contractual position, | 12 | LORD JUSTICE BRIGGS: I've got it, yes. |
| 13 | allocations, distributions and appropriations determined | 13 | MR ZACAROLI: It is expressly dealing with administration |
| 14 | on the basis set out in this agreement. The right to | 14 | that would accrue after the administration date and |
| 15 | claim as a new obligation of the company their net | 15 | excludes it, save and to the extent that it would be |
| 16 | financial claim, if any, and an ascertained claim such | 16 | payable under Rule 2.88. It couldn't be clearer, we |
| 17 | amount as determined under this agreement." | 17 | say: it precludes any possibility of a claim for |
| 18 | An "ascertained claim" is defined at page 235 as: | 18 | non-provable interest in relation to that same period. |
| 19 | "An ascertained unsecured claim in the winding-up of | 19 | There are then various provisions dealing with which |
| 20 | the company or any distribution of the company's assets | 20 | valuation methodology applies and how it applies. |
| 21 | generally to its unsecured creditors." (Pause). | 21 | I don't think that needs concern us for present |
| 22 | LADY JUSTICE GLOSTER: But it's not envisaged by this stage | 22 | purposes. |
| 23 | there will be a surplus, is it? | 23 | Paragraph 24 on page 153, this is all about |
| 24 | MR ZACAROLI: No, this is at a very early stage in the | 24 | determining the net contractual position. And 24.1: |
| 25 | process. | 25 | "All close-out amounts shall be denominated in |
|  | Page 42 |  | Page 44 |


| 1 | US dollars. To the extent that a close-out amount is | 1 | cannot include interest post- the date of |
| :---: | :---: | :---: | :---: |
| 2 | denominated in a currency other than US dollars, the | 2 | administration -- |
| 3 | company shall convert such close-out amount into | 3 | LORD JUSTICE BRIGGS: Although because it's a claim in |
| 4 | US dollars using the spot rate as at the relevant FX | 4 | dollars it could include a currency conversion claim? |
| 5 | conversion time." | 5 | MR ZACAROLI: That's right. We don't run -- |
| 6 | So the number that comes out of the CRA is always in | 6 | LORD JUSTICE BRIGGS: You don't challenge that? |
| 7 | dollars. | 7 | MR ZACAROLI: No, we don't. We don't suggest that this |
| 8 | 24.2 -- | 8 | precludes currency conversion claims, and so there were |
| 9 | LADY JUSTICE GLOSTER: Sorry, here you're as respondent | 9 | arguments advanced -- |
| 10 | because the judge found in your favour on these | 10 | LORD JUSTICE BRIGGS: We're not here dealing with interest |
| 11 | provisions? | 11 | on currency conversion claims, are we, we're dealing |
| 12 | MR ZACAROLI: My Lady, yes. At 24.2 -- | 12 | with interest on non-provable claims generally? |
| 13 | LADY JUSTICE GLOSTER: Sorry, based on 24.7, effectively? | 13 | MR ZACAROLI: I am just dealing with interest generally. |
| 14 | MR ZACAROLI: Yes, and another clause we'll come to. There | 14 | Any interest accruing after the date of administration |
| 15 | are two clauses that deal with interest, that's the | 15 | we say is precluded, other than statutory interest, by |
| 16 | first. The second one is just coming up. | 16 | reason of this agreement. |
| 17 | LORD JUSTICE PATTEN: Is it anticipated, given you're | 17 | LORD JUSTICE BRIGGS: Yes. |
| 18 | respondent on this -- what's the order of speeches going | 18 | LADY JUSTICE GLOSTER: When the judge made his declaration, |
| 19 | to be? Are you going to have another go at this after | 19 | he wasn't addressing the CDD -- the CDD that permitted |
| 20 | Mr Dicker, or is this your moment in the -- | 20 | or carved out interest was only carving out statutory |
| 21 | MR ZACAROLI: I propose to deal with this fully on the basis | 21 | interest -- |
| 22 | we've agreed we will deal with it that way, so I'll have | 22 | MR ZACAROLI: Yes. |
| 23 | a right of reply only. | 23 | LADY JUSTICE GLOSTER: -- and so it wasn't expressly carving |
| 24 | LORD JUSTICE PATTEN: Right. | 24 | out dollar interest or foreign currency? |
| 25 | LADY JUSTICE GLOSTER: If he brings up anything new? | 25 | MR ZACAROLI: Correct. It wasn't expressly carving out |
|  | Page 45 |  | Page 47 |
| 1 | MR ZACAROLI: Yes, I am accepting that. I am dealing with | 1 | non-provable interest, yes. |
| 2 | the argument in full. It is a short argument actually | 2 | LADY JUSTICE GLOSTER: Yes. |
| 3 | when you see the clauses I say it's very obvious that it | 3 | MR ZACAROLI: So those are the relevant parts of the CRA. |
| 4 | had this effect. | 4 | We say it's very clearly precluding any claim for |
| 5 | LORD JUSTICE PATTEN: Right, okay. | 5 | interest accruing after the date of administration, |
| 6 | MR ZACAROLI: 24.2 just identifies how you get net | 6 | other than statutory interest, and the judge was right |
| 7 | contractual positions. | 7 | for the reasons he gave. |
| 8 | And 24.2.1, if there's only one financial contract | 8 | Turning to the CDDs, I have already shown you the |
| 9 | it's the close-out under that contract, but under 24.2.2 | 9 | wording, we suggest the argument is simple again, |
| 10 | if there is more than one contract then it is the | 10 | looking at the admitted claims CDD in bundle B2 at |
| 11 | aggregate of the close-out amounts. (Pause). | 11 | tab 7, internal page 6, paragraph 2.3, the fourth line. |
| 12 | So 25.1, "Net financial claim": | 12 | It includes "all Claims [capitalised 'Claims'] for |
| 13 | "A net contractual position in respect of | 13 | interest". |
| 14 | a signatory expressed as a positive number will | 14 | LORD JUSTICE PATTEN: Sorry, which -- |
| 15 | represent an amount due and owing by the company to that | 15 | MR ZACAROLI: Clause 2.3, tab 7, the fourth line -- |
| 16 | signatory which shall constitute an ascertained | 16 | LORD JUSTICE PATTEN: Oh, sorry. |
| 17 | unsecured claim of the signatory in the winding-up of | 17 | MR ZACAROLI: -- in parentheses. |
| 18 | the company or any distribution to unsecured creditors | 18 | LORD JUSTICE PATTEN: Sorry, the first line, yes. |
| 19 | defined as the 'net financial claim'. For the avoidance | 19 | MR ZACAROLI: Just a point of detail from yesterday, there |
| 20 | of doubt, no interest shall accrue on any net financial | 20 | is in fact -- this is dealing with a point in 2.4 -- |
| 21 | claim save to the extent provided in Rule 2.88 ..." | 21 | a definition of "claim" as a verb, it's the same as |
| 22 | LADY JUSTICE GLOSTER: So that's the other provision? | 22 | "claim" the noun, and you'll see at the end of the |
| 23 | MR ZACAROLI: That's the other provision. | 23 | definition of "Claim". |
| 24 | So, in short, there's a release of all claims by the | 24 | LORD JUSTICE BRIGGS: Yes, but we know they splashed the |
| 25 | creditor in exchange for a net financial claim which | 25 | capital C slightly irregularly here and there. |
|  | Page 46 |  | Page 48 |


| 1 | MR ZACAROLI: They did but the phrase '"to claim' and | 1 | We submit the judge was wrong in paragraph 67 |
| :---: | :---: | :---: | :---: |
| 2 | 'Claim' [capitalised] shall be construed in accordance | 2 | because he misunderstood the essential nature of |
| 3 | with the definition of 'Claim'." | 3 | a currency conversion claim which, as I've submitted on |
| 4 | LORD JUSTICE BRIGGS: Yes. | 4 | various occasions, is simply part of the underlying |
| 5 | MR ZACAROLI: The same wording appears in the agreed claim | 5 | foreign currency debt which is not discharged from |
| 6 | CDD, we've seen it already. We say when you get to the | 6 | payments from the estate. |
| 7 | what was already implicit but then is expressly included | 7 | Interest on a currency conversion claim is actually, |
| 8 | in the one at tab 8, when it preserves claims to | 8 | therefore, merely a part of the contractual interest due |
| 9 | statutory interest, it is clear as it can be that, by | 9 | on that underlying foreign currency debt. The waiver of |
| 10 | preserving interest under rules 2.88 (7) to (9) but | 10 | interest in the CDDs waives any interest accruing on |
| 11 | excluding interest otherwise, the agreement is | 11 | that underlying debt, apart from pursuant to statute. |
| 12 | undoubtedly releasing any claim to interest at all other | 12 | A fortiori, the waiver must include interest on that |
| 13 | than statutory interest. | 13 | part of the underlying debt which has not been |
| 14 | LADY JUSTICE GLOSTER: Is that a convenient moment? | 14 | discharged by the payments of proof in sterling. |
| 15 | MR ZACAROLI: It is, yes. | 15 | LORD JUSTICE BRIGGS: And this is really just a sort of |
| 16 | LADY JUSTICE GLOSTER: We will take ten minutes. | 16 | subset of your main submission -- |
| 17 | (11.42 am) | 17 | MR ZACAROLI: It is. |
| 18 | (A short break) | 18 | LORD JUSTICE BRIGGS: -- as to why the judge is wrong on the |
| 19 | (11.57 am) | 19 | main point on item 1. You say you can't put interest |
| 20 | MR ZACAROLI: The last construction question I need to deal | 20 | and currency conversion claims together. On the |
| 21 | with is the question of the release of a non-provable | 21 | contrary, they are completely different. |
| 22 | claim to interest on a currency conversion claim. | 22 | MR ZACAROLI: Yes. |
| 23 | LADY JUSTICE GLOSTER: So item 4 -- | 23 | LORD JUSTICE BRIGGS: Yes. |
| 24 | MR ZACAROLI: Yes. | 24 | MR ZACAROLI: That deals with my submissions on |
| 25 | LADY JUSTICE GLOSTER: -- tab 6, supplemental issue 5? | 25 | construction. I am turning now to the application of |
|  | Page 49 |  | Page 51 |
| 1 | MR ZACAROLI: Yes. This is one where we are partially the | 1 | the principle in Ex parte James and/or paragraph 74 of |
| 2 | appellant and partially the respondent. | 2 | schedule B1. |
| 3 | LADY JUSTICE GLOSTER: Yes. | 3 | The learned judge -- |
| 4 | MR ZACAROLI: Supplemental judgment in bundle A, volume 2, | 4 | LADY JUSTICE GLOSTER: You'd better show me section 74, |
| 5 | at tab 1 deals with this at paragraph 62 and following. | 5 | schedule B1, please. |
| 6 | LORD JUSTICE PATTEN: Sorry, say it again? | 6 | MR ZACAROLI: Yes. |
| 7 | MR ZACAROLI: So it's the supplemental issues judgment, | 7 | LADY JUSTICE GLOSTER: Do we have it in the bundle of |
| 8 | which is in bundle A, part 2 at tab 1, paragraph 62 and | 8 | authorities? (Pause). |
| 9 | following. | 9 | MR ZACAROLI: Tab 190 of bundle 4. |
| 10 | LORD JUSTICE PATTEN: Right, thank you. | 10 | LADY JUSTICE GLOSTER: Thank you. (Pause). |
| 11 | MR ZACAROLI: The judge's reasoning is quite short. He | 11 | LORD JUSTICE PATTEN: 74, isn't it? |
| 12 | deals with the CRA first of all at paragraphs 64 to 66 | 12 | MR ZACAROLI: It is 74 , correct: |
| 13 | and sets out the provisions that I've shown the court | 13 | "A creditor or a member of a company in |
| 14 | this morning about interest at 64 and 65. At 66, he | 14 | administration may apply to the court claiming that the |
| 15 | says: | 15 | administrator is acting or has acted so as unfairly to |
| 16 | "The effect of these provisions is the entire amount | 16 | harm the interests of the applicant, whether alone or in |
| 17 | are not determined as due under a financial contract is | 17 | common with some or all other members or creditors, or |
| 18 | calculated on the basis that it will not attract | 18 | the administrator proposes to act in a way which would |
| 19 | interest save in accordance with ...(Reading to the | 19 | unfairly harm the interests of the applicant, whether |
| 20 | words)... to be claimed on a currency conversion | 20 | alone or in common with some or all other members or |
| 21 | amount." | 21 | creditors." |
| 22 | We say he was right to do that. | 22 | And it is (b) that we're particularly concerned |
| 23 | The following paragraph he then deals with the CDDs, | 23 | with, because the complaint is that the enforcement of |
| 24 | and perhaps you could read paragraph 67 to yourselves. | 24 | the releases, it is that action that would result in |
| 25 | (Pause). | 25 | unfair harm to the creditors. |
|  | Page 50 |  | Page 52 |


| 1 | LADY JUSTICE GLOSTER: Maybe you'll come to this, but is | 1 | aggrieved by an act or a decision of the liquidator, |
| :---: | :---: | :---: | :---: |
| 2 | this absolutely in all squares with the principle in | 2 | that person can apply to the court to confirm, reverse |
| 3 | Ex parte James, or is it arguably smaller or greater | 3 | or vary. But the jurisprudence there is usually limited |
| 4 | than that principle? | 4 | to or limits the application of that subsection to where |
| 5 | MR ZACAROLI: Well, my basic submission will be -- and I'm | 5 | no reasonable liquidator could have acted in the way it |
| 6 | going to focus on Ex parte James first -- | 6 | was. It's dealing with a different point. |
| 7 | LADY JUSTICE GLOSTER: Yes. | 7 | So as say, I'm going to focus on Ex parte James, and |
| 8 | MR ZACAROLI: -- and when I've dealt with that, my | 8 | this will require a trawl through some of the |
| 9 | submission will be it's inconceivable that -- if we're | 9 | authorities. They are not long, luckily, but it will |
| 10 | wrong about that, we needn't go any further, because the | 10 | require me to take you through some of the authorities |
| 11 | release won't enforce. But if we're right about the | 11 | on the principle. But before we get to that, the |
| 12 | application of the principle in Ex parte James, we say | 12 | judgment dealt with this at paragraph -- |
| 13 | it is inconceivable that there could be some wider or | 13 | LORD JUSTICE BRIGGS: You are not submitting that the |
| 14 | different principle in paragraph 74 which somehow trumps | 14 | statutory code has displaced Ex parte James in relation |
| 15 | us or them in those circumstances. | 15 | to administration? |
| 16 | LADY JUSTICE GLOSTER: Yes. | 16 | MR ZACAROLI: No, we're not. |
| 17 | MR ZACAROLI: I am going to deal with that pretty shortly. | 17 | We're dealing with the part B judgment again, |
| 18 | There is only little learning on paragraph 74 -- | 18 | paragraphs 171 to 184. Just to take the court through |
| 19 | LADY JUSTICE GLOSTER: Is it there in a liquidation as well? | 19 | that quickly, the learned judge referred first of all to |
| 20 | MR ZACAROLI: It's not in a liquidation, no. | 20 | Ex parte James itself at paragraph 175, to a Court of |
| 21 | LADY JUSTICE GLOSTER: Why not? | 21 | Appeal case called Re Wigzell in paragraph 177 -- I will |
| 22 | MR ZACAROLI: Well, one answer may be because it is dealing | 22 | take you to these cases in due course. Then at |
| 23 | with -- administrations are dealing with things that are | 23 | paragraph 178 he relies on a decision of Walton J In re |
| 24 | potentially very different from liquidations, namely | 24 | Clark from 1975, noting that the judge in that case used |
| 25 | trading, and administrators will be taking all sorts of | 25 | the word "unfair" to describe the principle or the |
|  | Page 53 |  | Page 55 |
| 1 | steps in relation to the conduct of trading which | 1 | operation of the principle. So for example, |
| 2 | a liquidator could not do. And in so doing, it might be | 2 | paragraph 180, where David Richards J says: |
| 3 | said to deal with some creditors more fairly than | 3 | "It might be said that Walton J used the word |
| 4 | others. So one can envisage the circumstances in which | 4 | 'unfair' as synonymous with 'dishonourable' or even |
| 5 | an administrator might be required to act going far | 5 | 'dishonest', but I doubt it." |
| 6 | beyond those a liquidator would and therefore engaging | 6 | He then notes that at paragraph 181, Re Clark was |
| 7 | this principle. | 7 | cited to the Court of Appeal in the subsequent case of |
| 8 | Now to the extent that's right, we would say that | 8 | TH Knitwear but not referred to. He cites what Slade LJ |
| 9 | rather shows that in this context, paragraph 74 should | 9 | says about the principle there, and I will take you to |
| 10 | give no added ingredient or added impetus to any claim | 10 | that in a moment. |
| 11 | that the releases should not be enforced. Because what | 11 | Then he cites a passage from the decision In re |
| 12 | the administrators are doing in this case is what they | 12 | Nortel in the Supreme Court at paragraph 182. And in |
| 13 | would be doing as liquidators; they are distributing. | 13 | reliance on those authorities at 183, he says: |
| 14 | And in the course of distributing, they are reaching | 14 | "I take it that unfairness is a sufficient ground |
| 15 | compromises with creditors for the purposes of | 15 | for the application of the principle in Ex parte James |
| 16 | distribution. It's not concerned with that aspect of | 16 | if the court thinks that in all the circumstances it is |
| 17 | an administration which goes beyond the liquidation. | 17 | right to apply the principle." |
| 18 | LORD JUSTICE BRIGGS: Nonetheless, it is expressed in purely | 18 | He says that's not a surprising development: |
| 19 | general terms. | 19 | "Whilst in some of the earlier cases the judges |
| 20 | MR ZACAROLI: It is expressed in general terms, yes. | 20 | refer to the difficulty in applying the principle in |
| 21 | There is a provision in liquidation, I don't think | 21 | Ex parte James ...(Reading to the words)... just like |
| 22 | it's in the bundles, but a general provision in | 22 | what constitutes dishonourable conduct, depend upon the |
| 23 | section 168(5) -- | 23 | circumstances of the case." |
| 24 | LORD JUSTICE BRIGGS: About making applications, isn't it? | 24 | And then at 184, he applies that concept of |
| 25 | MR ZACAROLI: -- about making applications. If a person's | 25 | unfairness to the facts of this case. |
|  | Page 54 |  | Page 56 |


| 1 | LORD JUSTICE PATTEN: Do you criticise the judge's | 1 | which is something which is against natural justice -- |
| :---: | :---: | :---: | :---: |
| 2 | formulation of the principle in 183? | 2 | and I will show you the cases in which those sorts of |
| 3 | MR ZACAROLI: We do, yes, we do. | 3 | phrases have been used. |
| 4 | LORD JUSTICE PATTEN: You say that's a misdirection? | 4 | It's also a very dangerous principle because it is |
| 5 | MR ZACAROLI: It's a misdirection based upon two cases, Re | 5 | so difficult to define. It has been confined to the |
| 6 | Clark and Re Nortel, which when one looks at them | 6 | real edges of jurisprudence in practice, and we say this |
| 7 | properly in no way are intended to redefine, modify or | 7 | case would be a very substantial departure from the way |
| 8 | relax the principle. | 8 | it has been applied in cases to date. |
| 9 | So our first point is there was a misdirection. | 9 | So to go back to the beginning but only very |
| 10 | Then secondly, we say when the principle properly | 10 | briefly -- |
| 11 | understood is sought to be applied to this case, it does | 11 | LADY JUSTICE GLOSTER: Sorry. Just when the judge is |
| 12 | not or ought not to lead to the conclusion that the | 12 | referring in 183 to "unfairness as a substantive legal |
| 13 | administrator should be precluded from enforcing these | 13 | concept is now well embedded in our law", what is he |
| 14 | contracts. | 14 | referring to there? |
| 15 | Just to highlight a point I made a moment ago which | 15 | LORD JUSTICE BRIGGS: I think possibly a lecture which he |
| 16 | is important, we say, when one comes to applying the | 16 | has given on the subject. |
| 17 | principle in this case, it is not suggested by the judge | 17 | MR ZACAROLI: He doesn't -- |
| 18 | that the entry into these contracts engaged the | 18 | LADY JUSTICE GLOSTER: Is it to do with the concept of |
| 19 | principle, either principle, so paragraph 74 or | 19 | unfairness in contractual relations? |
| 20 | Ex parte James. It is only their proposed decision to | 20 | MR ZACAROLI: I think so. We can go back to the transcript, |
| 21 | enforce these contracts -- | 21 | because he doesn't explain in the judgment, there was |
| 22 | LORD JUSTICE BRIGGS: That's why I asked whether they were | 22 | some discussion during the course of the hearing. As |
| 23 | executed contracts, because they don't need any | 23 | I recall, he made some reference to unfairness in the |
| 24 | enforcement if they're executed contracts. They've had | 24 | employment context. |
| 25 | their effect, they had their effect the day they were | 25 | LORD JUSTICE PATTEN: Well, it's a concept, I think, that's |
|  | Page 57 |  | Page 59 |
| 1 | signed. So the real issue is whether the right should | 1 | been introduced in the law more by statute than under |
| 2 | be reinstated in some way. | 2 | the common law or even in equity -- |
| 3 | MR ZACAROLI: Yes. In a sense, the administrators should be | 3 | MR ZACAROLI: Yes. |
| 4 | directed to ignore -- | 4 | LORD JUSTICE PATTEN: -- because you get in the Unfair |
| 5 | LORD JUSTICE BRIGGS: Well, I'm not sure "ignore" is the | 5 | Contract Terms Act, for example, and you get it here |
| 6 | right word. | 6 | under 74 or -- |
| 7 | MR ZACAROLI: Unwind. | 7 | MR ZACAROLI: Which is the one that he does identify. |
| 8 | LORD JUSTICE BRIGGS: I'm not even sure "unwind" is the | 8 | LORD JUSTICE BRIGGS: And section 459 or 9, whatever it is |
| 9 | correct word. To recreate the rights which were | 9 | now. |
| 10 | abandoned by those perfectly fair contracts -- | 10 | MR ZACAROLI: Yes. |
| 11 | MR ZACAROLI: Yes. | 11 | LADY JUSTICE GLOSTER: But there's a lot on 459, or whatever |
| 12 | LORD JUSTICE BRIGGS: -- assuming there's nothing wrong with | 12 | it is now, about what is unfairly prejudicial -- |
| 13 | the making of them. | 13 | MR ZACAROLI: Yes. |
| 14 | MR ZACAROLI: Yes. We say on any view it does not operate | 14 | LADY JUSTICE GLOSTER: -- in the context of a company. |
| 15 | to that extent in this case. | 15 | MR ZACAROLI: Yes, as defined by statute. |
| 16 | So dealing with the misdirection point, if I may, | 16 | LORD JUSTICE BRIGGS: And paragraph 74 looks as if it is |
| 17 | and that's where we need to look through some of the | 17 | an administration version of that jurisdiction. |
| 18 | cases, I've already identified that he seems to regard | 18 | MR ZACAROLI: Yes, that's been said, and there's one |
| 19 | "unfairness" as the touchstone of the principle based | 19 | reference to pick up from Lord Hoffmann in |
| 20 | upon Re Clark and Re Nortel. | 20 | O'Neill v Phillips about how you need to be careful with |
| 21 | We say the principle is actually -- and it's a very | 21 | that sort of concept. It's not a free-standing concept |
| 22 | difficult one to define, but it means -- it has been | 22 | as to what the judge thinks fair and independent. It |
| 23 | applied in cases and been described in cases as | 23 | has to be embedded in -- |
| 24 | something more serious than that. It's | 24 | LADY JUSTICE GLOSTER: It all gets a bit subjective. |
| 25 | about dishonourable conduct, shabby conduct, conduct | 25 | MR ZACAROLI: Yes. |
|  | Page 58 |  | Page 60 |


| 1 | LORD JUSTICE PATTEN: It can't be a single yardstick of | 1 | parties. The trustee sought to recover from the bank |
| :---: | :---: | :---: | :---: |
| 2 | universal application. What is fair or unfair depends | 2 | the sums that were paid into it after the date of the |
| 3 | on the context in which the question comes to be asked. | 3 | receiving order. The Court of Appeal allowed that claim |
| 4 | Because under what used to be 459 , it's what -- as my | 4 | to be made and did not preclude it on the basis of |
| 5 | Lord has said, it is well established that certain | 5 | Ex parte James. Nothing in the principle precluded |
| 6 | aren't unfair in that context. | 6 | that. |
| 7 | MR ZACAROLI: Yes. The law has developed a number of | 7 | Now, the judgments deal with the principle primarily |
| 8 | principles to define the parameters of unfairness in | 8 | in the judgment of Lord Sterndale MR and then |
| 9 | that statutory context, as it will have done no doubt in | 9 | Scrutton LJ. So far as Sterndale LJ is concerned, if |
| 10 | many other areas -- | 10 | you turn to page 851, he starts referring to the |
| 11 | LORD JUSTICE PATTEN: But are you saying that unfairness | 11 | principle about the sixth line of 851: |
| 12 | isn't the touchstone here? | 12 | "The court will not allow a trustee in bankruptcy |
| 13 | MR ZACAROLI: Yes, we are. It is not as broad and relaxed | 13 | who is its officer to do and certainly will not make |
| 14 | as unfairness. It's more restricted than that. | 14 | an order that he shall do something which in its opinion |
| 15 | LORD JUSTICE PATTEN: Yes. | 15 | is dishonourable and not high-minded." |
| 16 | MR ZACAROLI: The principle gets its name from the case of | 16 | He then -- this is an aside -- notes that: |
| 17 | Ex parte James, which is at volume 1, tab 30 -- | 17 | "Lord Esher in ex parte Simmons ...(Reading to the |
| 18 | LORD JUSTICE BRIGGS: Did you say 30 ? | 18 | words)... eagerly desires to adopt it. I have not |
| 19 | MR ZACAROLI: I wrongly stated 30. It is tab 20. | 19 | thought it relevant to consider whether I adopt it with |
| 20 | The case involved essentially a mistaken payment | 20 | eagerness or not." |
| 21 | received by the estate, and the mistake was one of law | 21 | As he says a few lines down: |
| 22 | not fact. And at this time in our law, we did not | 22 | "When he has proved a legal or equitable title and |
| 23 | recognise a claim in unjust enrichment for payments made | 23 | this principle comes in ...(Reading to the words)... to |
| 24 | by mistake of law. | 24 | enable him to enforce that title." |
| 25 | The court held that the court that jurisdiction to | 25 | Over the page at 852 , he notes at line 4 that |
|  | Page 61 |  | Page 63 |
| 1 | relieve against a mistake of law and to order the money | 1 | Salter J in the judgment below, who seems to be of one |
| 2 | to be repaid by the trustee to the execution creditor. | 2 | extremely good sound sense and sound law, says this: |
| 3 | That's in the headnote. Then at page 614 in the | 3 | "Legal rights can be determined with precision by |
| 4 | judgment of James LJ, beginning in the first break: | 4 | authority, but questions of ethical propriety have |
| 5 | "With regard to the other point, the money was | 5 | always been and will always be the subject difference |
| 6 | voluntarily paid to the trustee under a mistake of law | 6 | amongst honest men. I do not know that I go quite as |
| 7 | not fact. I think the principle that money paid under | 7 | far as the learned judge in saying that legal rights can |
| 8 | a mistake of law cannot be recovered must not be pressed | 8 | always be determined or perceived by authority. There |
| 9 | too far and there are several cases in which the Court | 9 | are no doubt rules to which it can resort." |
| 10 | of Chancery has held itself not bound strictly by it. | 10 | Then he says: |
| 11 | I am of the opinion that a trustee of bankruptcy is | 11 | "But once you enter on the field in which there is |
| 12 | an officer of this court ...(Reading to the words)... in | 12 | no standard to be applied except that which each person |
| 13 | my opinion, the court of bankruptcy ought to be as | 13 | thinks is the one of honesty and right, the difficulty |
| 14 | honest as other people." | 14 | of course becomes enormously increased." |
| 15 | So that's the origins of the principle. We accept | 15 | He repeats Salter J's words: |
| 16 | it has not over the years been confined to cases of | 16 | "Questions of ethical propriety ...(Reading to the |
| 17 | mistaken payment, but that's its origins. | 17 | words)... honest differences amongst honest men." |
| 18 | The next case is Re Wigzell, ex parte Hart. This is | 18 | Turning to the judgment of Scrutton LJ at page 858, |
| 19 | at the same bundle, tab 32. Now, the principle was not | 19 | starting at the paragraph break just below halfway down |
| 20 | in fact applied in this case, the court held it wasn't | 20 | the page: |
| 21 | applicable. | 21 | "Now, the decisions of this court have established |
| 22 | The circumstances were there was a receiving order. | 22 | that though in law ...(Reading to the words)... yet he |
| 23 | There was a stay of its advertisement pending appeal. | 23 | may be restrained from enforcing his claim to it or |
| 24 | In the meantime, the bankrupt made payments into his | 24 | retaining it if ..." |
| 25 | bank account but drew out a greater sum to pay to third | 25 | And a series of phrases, none of which are very |
|  | Page 62 |  | Page 64 |


| 1 | definite, have been used: | 1 | MR ZACAROLI: That's correct. |
| :---: | :---: | :---: | :---: |
| 2 | "... it were not honourable, if it were not | 2 | LORD JUSTICE PATTEN: -- by resort to some of the arguments |
| 3 | high-minded, it would be contrary to natural justice. | 3 | about fairness or anything of that kind. |
| 4 | If it would be shabby ...(Reading to the words)... would | 4 | MR ZACAROLI: Yes. The next case is Re Clark, and this is |
| 5 | be inconsistent with natural justice and that which | 5 | the one the learned judge particularly relied on. It's |
| 6 | an honest man would do." | 6 | tab 43 of bundle 1. |
| 7 | He then says: | 7 | The facts of this case were that Texaco made |
| 8 | "I desire to say very respectfully that it seems to | 8 | deliveries of petrol to the bankrupt after the date of |
| 9 | me when we have gotten into this atmosphere, we have | 9 | a receiving order on what were called cash on delivery |
| 10 | reached a region of uncertainty." | 10 | terms, i.e. cash here meant by cheque. So it did it on |
| 11 | Over the next page notes the difficulties in courts | 11 | such terms but was paid a cheque. It acted in ignorance |
| 12 | being courts of morality as opposed to courts of law. | 12 | of the receiving order because of a printing dispute at |
| 13 | However, he accepts just before the paragraph break: | 13 | The Gazette. So Texaco was acting innocent in a sense. |
| 14 | '... there are the decisions and that this court | 14 | It was providing cash on delivery terms for petrol and |
| 15 | accepting the principles laid down will endeavour to | 15 | getting paid. The trustee sought to recover those |
| 16 | apply the principle." | 16 | payments that had been made to Texaco after the date of |
| 17 | Then just so you can see how the principle had | 17 | the receiving order. |
| 18 | developed in the intervening periods since | 18 | Now, at the time it's important to note that if the |
| 19 | Ex parte James, 859 to 861, he describes some of the | 19 | payments were set aside, Texaco would have no provable |
| 20 | prior cases. Can my Lords read from the bottom of 859 | 20 | claim at all, because the transaction was an entirely |
| 21 | to -- | 21 | post-receiving order transaction, so the claim would not |
| 22 | LADY JUSTICE GLOSTER: Yes. | 22 | have been provable, and that was an important element in |
| 23 | MR ZACAROLI: -- the end of the first paragraph on 861, | 23 | the judge's decision in the case. The judge held that |
| 24 | which deals with the question of an appeal. | 24 | the principle in Ex parte James applied to preclude |
| 25 | LADY JUSTICE GLOSTER: Yes. (Pause). | 25 | recovery being made against the trustee. |
|  | Page 65 |  | Page 67 |
| 1 | LORD JUSTICE PATTEN: So where are we reading from? | 1 | The judge begins to deal with the principle in |
| 2 | MR ZACAROLI: To the end of the first paragraph on page 861. | 2 | Ex parte James at page 563 between letters D and E, if |
| 3 | (Pause). | 3 | you have letters. At the end of the line, halfway down |
| 4 | So In re Tyler, for example, the principle was | 4 | the page, he says: |
| 5 | applied beyond the mistaken payment case to a case where | 5 | "This position [that is that there was no provision |
| 6 | the trustee had stood by and allowed a third party to | 6 | to protect the creditor, at least Texaco in these |
| 7 | pay premiums on an insurance policy, and then purport to | 7 | circumstances] was accepted by Ms Graham ...(Reading to |
| 8 | snaffle the proceeds of insurance when the claim fell in | 8 | the words)... important question which I have to answer |
| 9 | without recompensing the person who had made the | 9 | is ought the doctrine laid down in Ex parte James, the |
| 10 | premiums which he had allowed to be made. | 10 | rule, to be applied." |
| 11 | LORD JUSTICE PATTEN: But these are all cases, aren't they, | 11 | He then says: |
| 12 | where the issue is whether the money in question should | 12 | "Stating the matter in very broad terms indeed for |
| 13 | form part of the bankrupt's estate? | 13 | the moment and deliberately using for the purpose |
| 14 | MR ZACAROLI: Yes. | 14 | unemotive language, the rule provides that where it |
| 15 | LORD JUSTICE PATTEN: That's the context, isn't it? | 15 | would be unfair for a trustee to take full advantage of |
| 16 | MR ZACAROLI: They are essentially cases where the estate | 16 | his legal rights as such, the court would not afford him |
| 17 | has been enriched in some way by an asset. | 17 | to do so, and indeed will order him to return the money |
| 18 | LORD JUSTICE PATTEN: Yes. | 18 | which it may have collected. For the rule to operate, |
| 19 | MR ZACAROLI: Yes. | 19 | it is clear that certain conditions must be present. |
| 20 | LORD JUSTICE PATTEN: Which if it were the bankrupt, for | 20 | "First, there must be some form of enrichment of the |
| 21 | example in James itself, the bankrupt could have held on | 21 | assets of the bankrupt by the person seeking to have the |
| 22 | to the money? | 22 | rule applied [taking this from a speech of Lord Keith in |
| 23 | MR ZACAROLI: Yes. | 23 | Government of India v Taylor]." |
| 24 | LORD JUSTICE PATTEN: There would be no way that the payer | 24 | And then the second condition over the page: |
| 25 | of the money could have got it back -- | 25 | "It is I think clear that except in the most unusual |
|  | Page 66 |  | Page 68 |


| 1 | cases, the claimant must not be in a position to submit | 1 | from Texaco?" |
| :---: | :---: | :---: | :---: |
| 2 | an ordinary proof of debt ..." | 2 | Now three points to make about this case |
| 3 | Towards the end of that paragraph: | 3 | The first is there's no suggestion that Walton J was |
| 4 | "The rule is not to be used merely to confer | 4 | attempting or purporting to redefine or relax the |
| 5 | a preference on an otherwise unsecured creditor | 5 | principle in any way. He was purporting to apply the |
| 6 | ...(Reading to the words)... who would otherwise be | 6 | principle as he understood it in the cases. He was |
| 7 | without any. | 7 | deliberately using unemotive language, as he said at the |
| 8 | "The third condition, the third and crucial test for | 8 | beginning, not to water down the test, but just by way |
| 9 | the application of the rule is, I think, capable of | 9 | of description. |
| 10 | being stated as simply as follows. In all the | 10 | Secondly, his concept of unfairness only arises in |
| 11 | circumstances of the case, an honest man who would be | 11 | his view if the four preconditions for the operation of |
| 12 | personally affected by the result would nevertheless be | 12 | the rule are present. So you can't look at it just as |
| 13 | bound to admit, 'It is not fair that I should keep the | 13 | unfairness as a free-standing concept, it is necessarily |
| 14 | money, my claim has no merits'." | 14 | tied to the four conditions that he identified. |
| 15 | And finally for completeness, the fourth condition: | 15 | The third point to note is the facts are pretty |
| 16 | "When the rule does apply, it applies only to the | 16 | extreme and an awful long way from ours. It is a case |
| 17 | extent necessary to nullify the enrichment of the | 17 | where a creditor was induced by -- it was no one's |
| 18 | estate." | 18 | fault, or maybe the printers' dispute, he was innocently |
| 19 | The importance of the first condition, enrichment of | 19 | induced to provide services to the estate, provide |
| 20 | the estate, is emphasised by his reference to Re | 20 | property to the estate, namely by way of petrol, but |
| 21 | Scranton's Trustee v Pearse on page 566, two-thirds of | 21 | wasn't -- otherwise wouldn't have been paid for it. |
| 22 | the way down the page: | 22 | LORD JUSTICE PATTEN: But are you suggesting that it's only |
| 23 | "A trustee sued to recover betting losses of the | 23 | capable of application where there's been some payment |
| 24 | bankrupt which the latter had discharged by cheque from | 24 | into the estate which would otherwise be irrecoverable |
| 25 | the defendant bookmaker. The judge, Asprey J, thought | 25 | or couldn't be recovered by way of a dividend or |
|  | Page 69 |  | Page 71 |
| 1 | the rule should apply. The Court of Appeal disagreed, holding that such a case ...(Reading to the words)... properly arose at all." <br> Then as the judge says in this case, Walton J: <br> "Moreover, as it seems to me as there had been no enrichment ...(Reading to the words)... the very reverse, the doctrine would not apply on that ground alone." <br> Then at page 567, he cites a decision of Templeman J In re Wyvern Developments towards the top of the page. That was a case where the Official Receiver had made a promise to certain creditors that something would be done and the rule was applied by way of support to hold the Official Receiver to that promise that had been made. The judge at letter D: <br> "Once again, it would simply not be fair to allow the Official Receiver to back out of his promise in all the circumstances of that this case." <br> Then he concludes: <br> "Having dealt with all the cases on Ex parte James ...(Reading to the words)... analysis to be cases in which the rule was or was not as such applied, I turn to the facts of this particular case. The questions I feel that ought to be posed are simply is it fair that the trustee should recover the amount of these two cheques | 1 | something of that kind? |
| 2 |  | 2 | MR ZACAROLI: I can't say it's that limited, because as |
| 3 |  | 3 | we'll see from a later case the concept of it only |
| 4 |  | 4 | applies if those four conditions are present is somewhat |
| 5 |  | 5 | watered down later. So in fact Walton J's four |
| 6 |  | 6 | conditions are later doubted as being always necessary. |
| 7 |  | 7 | It is more fluid than that. |
| 8 |  | 8 | The point I am making here is that his use of |
| 9 |  | 9 | language about it being unfair -- |
| 10 |  | 10 | LORD JUSTICE PATTEN: Yes. |
| 11 |  | 11 | MR ZACAROLI: -- is in the context of him thinking there are |
| 12 |  | 12 | four preconditions. |
| 13 |  | 13 | The next case is TH Knitwear. That's in volume 1 at |
| 14 |  | 14 | tab 49. This case involved an attempt to extend the |
| 15 |  | 15 | principle so as to be applied in the case of a voluntary |
| 16 |  | 16 | liquidation, and the Court of Appeal refused to do that. |
| 17 |  | 17 | It immediately creates that anomaly that we were here |
| 18 |  | 18 | concerned with a voluntary liquidation, the principle |
| 19 |  | 19 | could not apply at all, nor could paragraph 74. But it |
| 20 |  | 20 | can apply in a case where the office holder is |
| 21 |  | 21 | an officer of the court, such as a liquidator or |
| 22 |  | 22 | an administrator. |
| 23 |  | 23 | The Court of Appeal nevertheless went on to consider |
| 24 |  | 24 | what the principle was and whether it would have been |
| 25 |  | 25 | appropriate to apply it had it been extended to |
|  |  |  | Page 72 |


| 1 | voluntary liquidations. Slade LJ's judgment on the | 1 | LORD JUSTICE BRIGGS: Yes. T\&N. |
| :---: | :---: | :---: | :---: |
| 2 | topic begins at page 287, two-thirds of the way down the | 2 | MR ZACAROLI: This is T\&N, a case in the T\&N line, 2004, |
| 3 | page under heading "The principle in Ex parte James". | 3 | a decision of David Richards J. |
| 4 | First of all, he refers to Re Wigzell, which we've | 4 | LADY JUSTICE GLOSTER: Is it 73B or 74? |
| 5 | seen, and then he's dealing at the top of the next page | 5 | MR ZACAROLI: It is 73B. |
| 6 | with there being a common element; namely the person to | 6 | LADY JUSTICE GLOSTER: Yes. |
| 7 | whom it was applied was an officer of the court, the | 7 | LORD JUSTICE BRIGGS: Yes, it is in mine. |
| 8 | principle point being dealt with. | 8 | MR ZACAROLI: "The question arose in circumstances where, as |
| 9 | Then page 289, he agrees with Harman J in a case | 9 | pointed out at paragraph 2 of the judgment, the question |
| 10 | called John Bateson \& Co. He said, without deciding the | 10 | was whether the associated companies, or the company in |
| 11 | point, it seemed to have no application in a voluntary | 11 | administration, should cease to participate in a pension |
| 12 | winding up: | 12 | scheme. Such a withdrawal would be a significant and |
| 13 | "I would so hold the entire basis of the principle | 13 | direct benefit to the creditors of the associated |
| 14 | ...(Reading to the words)... However, where it is | 14 | ...(Reading to the words)... to make very substantial |
| 15 | invoked it is likely save in the most obvious cases to | 15 | payments to the pension's trustee." |
| 16 | introduce a less welcome element of uncertainty [citing | 16 | So that was dichotomy; benefit to creditors but |
| 17 | Salter LJ's comments in Re Wigzell]." | 17 | a detriment to the trustee because the liability would |
| 18 | He then says: | 18 | not then arise. |
| 19 | "The principle is itself anomalous ...(Reading to | 19 | The judge dealt with question of Ex parte James at |
| 20 | the words)... to personal representatives of anyone | 20 | paragraphs 16 to 18 : |
| 21 | other than an officer of the court." | 21 | "Concerns as to dishonourable conduct stems from the |
| 22 | And then at the bottom of the page, he first of all | 22 | principle ...(Reading to the words)... The nature of the |
| 23 | refers to the decision In re Temple Fire and Accident | 23 | principle and its difficulty were summarised by Salter J |
| 24 | Assurance Co, and then he goes: | 24 | in Re Wigzell and approved by the Court of Appeal in the |
| 25 | "In case this view be wrong, however, I should add | 25 | same case." |
|  | Page 73 |  | Page 75 |
| 1 | that despite Mr Mummery's attractive presentation | 1 | Paragraph 17: |
| 2 | ...(Reading to the words)... I am not sure the principle | 2 | "For the principle to apply, there must be |
| 3 | is confined quite as narrowly as this [refers to | 3 | dishonourable behaviour or a threat of dishonourable |
| 4 | Re Tyler]. | 4 | behaviour on the part of a court officer by taking |
| 5 | "However, on the authorities, I agree with Mr Price | 5 | unfair advantage of someone." |
| 6 | for the contributories that for the principle to apply | 6 | They cited the passage of Lord Slade's judgment in |
| 7 | there must be dishonourable ...(Reading to the words)... | 7 | TH Knitwear, and he found that simply didn't arise on |
| 8 | relevant court officer by taking unfair advantage of | 8 | the facts of the case before him. Then paragraph 18, he |
| 9 | someone." | 9 | adds: |
| 10 | And he cites Scrutton LJ, the passage I've shown | 10 | "I should add that it would appear from the |
| 11 | you, about it being conduct that is not high-minded, | 11 | authorities the principle may be confined to cases where |
| 12 | dishonourable, shabby, or dirty trick, and on the facts | 12 | the assets available for distribution are increased as |
| 13 | they wouldn't have applied the principle had it been | 13 | a result of a mistake of law or fact or where advantage |
| 14 | applicable at all. | 14 | is taken of payments made by a third person without |
| 15 | Now, Re Clark, as the judge in our case noted, was | 15 | giving credit for them, i.e. an unjust enrichment of the |
| 16 | cited to the Court of Appeal -- you see it in the list | 16 | company. Unjust enrichment also underpins the reliance |
| 17 | of cases cited in argument -- but not referred to by the | 17 | on the principle in Ex Parte James for an award of |
| 18 | court. It's impossible to suggest, we submit, that the | 18 | interest in ...(Reading to the words)... There does not |
| 19 | Court of Appeal in TH Knitwear thought the test had been | 19 | appear to be any case in which the principle has been |
| 20 | watered down in any way by Re Clark. The Court of | 20 | held applicable to the exercise of rights analogous to |
| 21 | Appeal here relies upon earlier cases such as Re Wigzell | 21 | those relevant to this case." |
| 22 | for the way in which the at the test is put. | 22 | Just two more cases. The next one is tab 76 of |
| 23 | The next case to look at is one which I hope has | 23 | bundle 3, Re Collins \& Aikman Europe SA. |
| 24 | been inserted in the court's bundles at volume 2, | 24 | LORD JUSTICE BRIGGS: I'm so, sorry, which is this? |
| 25 | tab 73B. | 25 | MR ZACAROLI: It is tab 76 of volume 3, Re Collins \& Aikman. |
|  | Page 74 |  | Page 76 |


| 1 | LORD JUSTICE BRIGGS: I've got it, thank you. | 1 | Lord Neuberger here to redefine, relax or modify the |
| :---: | :---: | :---: | :---: |
| 2 | MR ZACAROLI: This involved a cross-border issue where the | 2 | rule in any way. It's a passing reference to the rule |
| 3 | administrators, as you'll see at the bottom of page 861, | 3 | which in the next paragraph he concludes: |
| 4 | had given oral assurances to creditors that if there | 4 | "None of these cases ...(Reading to the words). |
| 5 | were no secondary proceedings in the relevant foreign | 5 | the contention that an administrator can be ordered to |
| 6 | jurisdiction, then their respective financial positions | 6 | change the ranking of a particular debt simply because |
| 7 | as creditors under the relevant local law would so far | 7 | the statutory ranking appears unattractive." |
| 8 | as possible be respected in the English administration. | 8 | So there was no conceivable way in which the rule |
| 9 | So that was the assurance given. The holding in | 9 | was applicable in that case. Nothing that was said |
| 10 | paragraph 1, Lindsay LJ said: | 10 | there can possibly be taken as having being an intended |
| 11 | "The rule in Ex parte James permitted an officer of | 11 | reformulation of the rule. |
| 12 | the court in appropriate circumstances ...(Reading to | 12 | So having trawled through those authorities, we |
| 13 | the words)... honour a promise made that procured | 13 | submit the judge's description or defining of the rule |
| 14 | a better realisation of assets." | 14 | in the judgment below as being based upon unfairness in |
| 15 | So it is the reverse of our case, where someone is | 15 | some broad concept is simply wrong. It is and always |
| 16 | trying to enforce a promise. He deals with the rule at | 16 | has been a rule applied much more carefully than that |
| 17 | paragraphs 15 to 17, and in particular I refer the court | 17 | and in much rarer circumstances. |
| 18 | to this, because in paragraph 15 he notes just after the | 18 | As we'll go on to submit, it's never been used in |
| 19 | quotation from McPherson about it being an elusive and | 19 | any case that we've found so as to permit creditors to |
| 20 | difficult principle: | 20 | escape from a freely bargained contract entered into |
| 21 | "An attempt was made by Walton J to set out four | 21 | with the office holder which is unimpeachable on legal |
| 22 | conditions which in his view had to be present were the | 22 | or equitable grounds, let alone one where it is accepted |
| 23 | rule to be permitted to operate. Later authorities have | 23 | that the rule does not preclude the entry into that |
| 24 | done nothing to encourage so prescriptive an approach." | 24 | agreement in the first place but just some later |
| 25 | So the suggestion that there are always four | 25 | reliance on it by the administrators. |
|  | Page 77 |  | Page 79 |
| 1 | preconditions looks to be not such a firm requirement. | 1 | LADY JUSTICE GLOSTER: Is it accepted by Mr Dicker that in |
| 2 | Then he refers to TH Knitwear, which I've shown you, | 2 | circumstances where it would be unfair for the |
| 3 | a passage from Williams and Mortimer, and then, at 17, | 3 | administrators to enforce, it would also be unfair on |
| 4 | he refers to Wyvern Developments. I've already shown | 4 | the other side of the coin for the creditor to enforce? |
| 5 | how that was referred to earlier. He relies on that to | 5 | MR ZACAROLI: I'm not aware of that being accepted. |
| 6 | say in this case the administrators' promise should be | 6 | LADY JUSTICE GLOSTER: No. |
| 7 | honoured under the principle. | 7 | MR ZACAROLI: I don't think that's been raised as such, but |
| 8 | Finally, Re Nortel in the Supreme Court. There are | 8 | it's one of the points we'll make -- |
| 9 | just two paragraphs in the judgment which deal with the | 9 | LADY JUSTICE GLOSTER: So the position is you can't enforce |
| 10 | question. They are at paragraphs 122 and 123 -- | 10 | it but they can? |
| 11 | LORD JUSTICE PATTEN: Where's the -- | 11 | MR ZACAROLI: That appears to be -- |
| 12 | MR ZACAROLI: I'm sorry. Tab 96 of bundle 3 . | 12 | LADY JUSTICE GLOSTER: Sorry, you can't. |
| 13 | LORD JUSTICE BRIGGS: Paragraphs? | 13 | MR ZACAROLI: Well, the administrators. That appears to be |
| 14 | MR ZACAROLI: 122 and 123. Paragraph 122 is cited I think | 14 | the position as a result of the judge's judgment, yes, |
| 15 | in full in the judgment -- | 15 | which we say is one of the reasons why it can't be |
| 16 | LORD JUSTICE BRIGGS: Yes. | 16 | applied in this way. |
| 17 | MR ZACAROLI: It's correct that at 122 Lord Neuberger refers | 17 | I'm going to turn to the judge's reasoning in |
| 18 | to the principle in terms that it applied to the effect | 18 | paragraph 184 in a moment, but first of all just six |
| 19 | that where it would be: | 19 | points by way of -- |
| 20 | "... unfair for a trustee in bankruptcy ...(Reading | 20 | LORD JUSTICE PATTEN: Sorry. I think this is a point that |
| 21 | to the words)... the court will order him not to do so." | 21 | Lord Justice Briggs put to you earlier, but what are we |
| 22 | Quoting from Walton J. | 22 | looking at here in terms of relief? You, the |
| 23 | He also goes on to quote Slade LJ in TH Knitwear, | 23 | administrators, the court what? Would direct the |
| 24 | and also quotes Re Wigzell. | 24 | administrators to allow the relevant creditors to |
| 25 | We say there's manifestly no attempt being made by | 25 | continue to assert, for example, the currency conversion |
|  | Page 78 |  | Page 80 |


| 1 | claims, notwithstanding that they'd gone, they'd been | 1 | non-provable debts level, couldn't there, in this |
| :---: | :---: | :---: | :---: |
| 2 | released? Is that how it would work? I'm just not | 2 | context? |
| 3 | clear what would be required to put this right. | 3 | MR ZACAROLI: Yes -- |
| 4 | MR ZACAROLI: Yes. | 4 | LORD JUSTICE BRIGGS: Yes. |
| 5 | LORD JUSTICE PATTEN: As my Lady has said, one view would be | 5 | MR ZACAROLI: -- but of course in any other case there could |
| 6 | that the agreement should be, so to speak, set side. | 6 | obviously be such a shortfall. |
| 7 | But that's not realistic, I would have thought. | 7 | So I was going to make six points to start with |
| 8 | MR ZACAROLI: No. So if we start with what the judge | 8 | before looking at the judge's factors contained in |
| 9 | declared, it's tab 3 of bundle B, volume 1. | 9 | paragraph 184 for reaching the opposite conclusion. |
| 10 | LORD JUSTICE PATTEN: Yes. Directed not to enforce such | 10 | The first is we are operating on the assumption that |
| 11 | releases. | 11 | there is no civil law remedy for avoiding these |
| 12 | MR ZACAROLI: That's right. Now, I think it's fair to say | 12 | agreements. There's no claim for undue influence, |
| 13 | no one had spotted the logical flaw in that which my | 13 | mistake, misrepresentation or rectification. |
| 14 | Lord Lord Justice Briggs has identified today, but | 14 | Now, the SCG have reserved the right that in some |
| 15 | I would adopt that; that it is not possible simply to | 15 | subsequent proceedings on a case-by-case basis, because |
| 16 | direct them not to enforce them when it has happened. | 16 | particular facts are raised by other creditors that we |
| 17 | So it would have to be framed in some other way, which | 17 | don't know about, that could be the case. But we have |
| 18 | is that the -- well, the contract would be unwound. | 18 | to operate -- |
| 19 | LORD JUSTICE PATTEN: Or the administrators would have to be | 19 | LADY JUSTICE GLOSTER: Mis-rep claims or something? |
| 20 | directed to meet claims that they in fact -- | 20 | MR ZACAROLI: Exactly, but we have to assume for the moment |
| 21 | MR ZACAROLI: Yes. | 21 | that no such claims exist because, if they do, they |
| 22 | LORD JUSTICE PATTEN: -- didn't have. | 22 | provide their own reason for undoing the agreement. |
| 23 | LORD JUSTICE BRIGGS: Yes. | 23 | So we're operating in a world where there is no |
| 24 | MR ZACAROLI: Yes. If there's a way round it in practical | 24 | civil law remedy to undo these agreements. They are |
| 25 | terms, that would be it. | 25 | agreements freely entered into, fully enforceable as |
|  | Page 81 |  | Page 83 |
| 1 | LORD JUSTICE PATTEN: Yes. | 1 | a matter of law and equity. |
| 2 | MR ZACAROLI: They would have to be permitting claims to be | 2 | Secondly, a point I just want to repeat is that the |
| 3 | made which had in fact been released. | 3 | judge did not find that entry into the agreements |
| 4 | LORD JUSTICE PATTEN: Yes. | 4 | contravened the principle. So there's no contravention |
| 5 | LORD JUSTICE BRIGGS: Nortel is quite an interesting analogy | 5 | of the principle by agreeing a mutual release of all and |
| 6 | though, because it would be to give to a claim which has | 6 | any claims both ways between the company and the |
| 7 | gone some priority in the process. | 7 | creditors, including the release of non-provable claims. |
| 8 | MR ZACAROLI: Yes. | 8 | Third -- and, again, this is repetition to an extent |
| 9 | LORD JUSTICE BRIGGS: In this case, it would come in at the | 9 | but I will be short -- as to the complaint that the |
| 10 | non-provable debt level, I think, mainly. | 10 | release of the currency conversion claims was |
| 11 | MR ZACAROLI: Yes, yes. | 11 | an unintended consequence, we make two points. It is |
| 12 | LORD JUSTICE PATTEN: So it would deprive the shareholders, | 12 | superficially attractive but fundamentally the wrong way |
| 13 | potentially anyway, of an asset that they had -- | 13 | of looking at it. The first point is the creditor's |
| 14 | MR ZACAROLI: Yes. | 14 | decision to limit its claim to a sterling sum and waive |
| 15 | LORD JUSTICE BRIGGS: All the subordinate creditors, or | 15 | everything else was clearly a deliberate and intentional |
| 16 | indeed if there's a shortfall -- | 16 | step made by it. Secondly, the most that can be said is |
| 17 | MR ZACAROLI: Exactly. | 17 | that it was not appreciated by that creditor that by |
| 18 | LORD JUSTICE BRIGGS: -- the other non-provable claimants. | 18 | waiving any right to be paid in an underlying foreign |
| 19 | MR ZACAROLI: Precisely, my Lord. It would be allowing | 19 | currency the creditor was giving up anything of value, |
| 20 | a claim to be made against the estate to the prejudice | 20 | and we make that assumption that a creditor didn't know |
| 21 | of anybody else who has a claim in the estate. | 21 | about the currency conversion claims. If they did know |
| 22 | LORD JUSTICE PATTEN: Or was further down the line. | 22 | about it, it is important worse (inaudible). |
| 23 | LORD JUSTICE BRIGGS: Or in the same if there's a shortfall. | 23 | But that is still not an unintended consequence |
| 24 | MR ZACAROLI: Yes. | 24 | because the clear intention of the agreement was that |
| 25 | LORD JUSTICE BRIGGS: And there could be a shortfall at the | 25 | there may be claims no one had thought about, claims |
|  | Page 82 |  | Page 84 |


| 1 | that might arise as a result of a change in law in the | 1 | against the creditor would be released but not the inward claim. |
| :---: | :---: | :---: | :---: |
| 2 | future, but those would be released. It's the very | 2 |  |
| 3 | essence of an agreement to release claims known and | 3 | LORD JUSTICE BRIGGS: Is someone actually submitting it's |
| 4 | unknown, including those not contemplated as a matter of | 4 | a two-way bet? |
| 5 | law yet, that the effect of the release may be to | 5 | MR ZACAROLI: I don't think so. That's why it is probably |
| 6 | release something you haven't thought about. It's | 6 | unlikely, but it is the Supreme Court. |
| 7 | an obvious point. But that is not an inadvertent | 7 | So turning then to the judge's reasoning, which is |
| 8 | consequence, it's the obvious and necessary consequence | 8 | in paragraph 184 of the judgment, his first point -- |
| 9 | of what you've agreed to. | 9 | well, to be fair, he says in the second sentence that: |
| 10 | The fourth point, following on from the above, we do | 10 | "All of the background circumstances I have taken |
| 11 | ask rhetorically if it was not dishonourable to enter | 11 | into account in construing the agreements are relevant |
| 12 | into a full and final release of all claims on | 12 | in this context." |
| 13 | a reciprocal basis so as to achieve finality, if that | 13 | I've dealt with a lot of these in the context of |
| 14 | wasn't dishonourable, how could it be said to be | 14 | construction, so I can perhaps be quite short. But the |
| 15 | dishonourable that you then later enforce the contract? | 15 | first factor is he says: |
| 16 | We say cannot be said that it can be somehow okay to | 16 | "These are not ordinary bilateral contracts but made |
| 17 | enter into but not okay to stick by it. | 17 | by administrators acting in the course of their |
| 18 | The fifth point is that there's nothing | 18 | statutory duty to act in the interests of all |
| 19 | inconsistent, in our view, with the legitimate | 19 | creditors." |
| 20 | expectation of creditors in holding them to the release. | 20 | I have addressed this substantively in the context |
| 21 | On the contrary, the legitimate expectation of | 21 | of the argument on construction. One of the statutory |
| 22 | a contracting party is that the contract will be | 22 | purposes is distribution of the estate in as timely and |
| 23 | enforced in accordance with its terms. So to apply | 23 | efficient a manner as possible, and compromising claims |
| 24 | Ex parte James so as to preclude a contract being given | 24 | on a rough-and-ready basis is entirely part of that |
| 25 | full effect to would be to import an unwelcome air of | 25 | function. A full and final release is, indeed, |
|  | Page 85 | Page 87 |  |
| 1 | uncertainty into the context of contractual relations. It's indeed inconsistent with the legitimate expectation that the contracts will be enforced and honoured. <br> That's particularly important where there's an active trade in Lehman debt, where you're dealing with third parties that will buy not only these debts but other debts on the strength of what's contained in written documents between the company and its creditors. Insofar as the cases have touched upon the question | consistent with the purposes of the administrators and |  |
| 2 |  | 2 | the duties of the administrators. |
| 3 |  | 3 | The second factor is that the release of currency |
| 4 |  | 4 | conversion claims was irrelevant for the purposes for |
| 5 |  | 5 | which the CDDs were entered into. Again, I've dealt |
| 6 |  | 6 | with the factor insofar as it relates to construction. |
| 7 |  | 7 | A similar answer applies here. The purpose of the CDDs |
| 8 |  | 8 | is too narrowly stated, we say, by the judge, for the |
| 9 |  | 9 | reasons I've already given. It's an irrelevant question |
| 10 | of honouring contracts, it's noteworthy that they go the | 10 | to ask: did the purpose include release of currency |
| 11 | opposite way. So in Wyvern Developments -- not | 11 | conversion claims? The purpose basically was to enable |
| 12 | contracts but promises -- oral promises should be | 12 | creditors who signed up to avoid years of delay and |
| 13 | enforced pursuant to the principle, not the opposite. | 13 | expense in establishing claims, to get a quid pro quo |
| 14 | The sixth point is that to preclude enforcement of | 14 | was full and final release both ways, and then it is |
| 15 | or to allow a claim to be made contrary to the terms of | 15 | an irrelevant question because the intention of the CDDs |
| 16 | the agreements in this one respect would result in, in | 16 | was to release all unknown claims. |
| 17 | effect, insistence of performance of a different | 17 | I have probably made the submissions on that, |
| 18 | contract to the one that was agreed between the parties. | 18 | I think, in relation to construction. All the points |
| 19 | That is unfair to the estate and others interested in | 19 | I've made there apply mutatis mutandis here to the same |
| 20 | it, as we've just mentioned. If a claim subsequently | 20 | point. |
| 21 | emerged against creditors -- so, for example, if the | 21 | Again, the third point he makes is that the release |
| 22 | Supreme Court decided that the one-way bet about | 22 | of the currency conversion claims was an unintended |
| 23 | currency conversion claims was unfair and that actually | 23 | effect of the CDDs. That, we say, is a fallacy |
| 24 | claims exist both ways -- not likely, I suspect, but | 24 | resulting from seeking to identify the intention behind |
| 25 | it's not inconceivable -- the claim by the company | 25 | the CDDs with the perspective of hindsight, and I have |
| Page 86 |  | Page 88 |  |


| 1 | made my submissions in response to that. | 1 | against the client money trust. So that's the only |
| :---: | :---: | :---: | :---: |
| 2 | Fourthly, he said that if the administrators had | 2 | reason that claims were denominated in their underlying |
| 3 | known they had this effect they would have drawn it to | 3 | currency because of the continued possibility that there |
| 4 | the creditors' attention. This again, we say, is | 4 | might be a claim against the client money trust. The |
| 5 | an irrelevant factor because it assumes hindsight. The | 5 | client money trust, my Lord will perhaps remember, was |
| 6 | same could be said of any claim unknown at the time | 6 | held in dollars. |
| 7 | which later emerges, and you can never, we say, either | 7 | LORD JUSTICE BRIGGS: Yes. |
| 8 | construe an agreement or consider whether it is fair or | 8 | MR ZACAROLI: But it is not happenstance if you agree to |
| 9 | not to enforce it by reference to the emergence of | 9 | a CDD which includes the agreed claim amount in |
| 10 | claims that undoubtedly fall within the scope of the | 10 | sterling, you are agreeing that you are going to be |
| 11 | release on some later date and ask, "Well, if we'd known | 11 | a sterling creditor. That's all you have after that: |
| 12 | about at the time, what we would have done in relation | 12 | rights as a sterling creditor. |
| 13 | to them?" That is never a question one can ask and it | 13 | We say that in fact equal treatment here requires |
| 14 | has no impact on the fairness or dishonourability of | 14 | creditors who have entered into an agreement to be held |
| 15 | enforcing contracts. | 15 | to it. |
| 16 | The fifth point the judge made, in paragraph 184, | 16 | LADY JUSTICE GLOSTER: Is that a convenient moment? |
| 17 | was that it would create significant and unintended | 17 | MR ZACAROLI: It is my Lady, yes. |
| 18 | discrimination between creditors, including those who | 18 | LADY JUSTICE GLOSTER: Thank you very much. 2 o'clock. |
| 19 | entered into CDDs earlier rather than later. | 19 | (1.02 pm) |
| 20 | This, we say, should also be an irrelevant factor. | 20 | (The short adjournment) |
| 21 | No creditor was forced to enter into a CDD. Creditors | 21 | ( 2.00 pm ) |
| 22 | who signed up first get the advantage of an early | 22 | LADY JUSTICE GLOSTER: Yes, Mr Zacaroli. |
| 23 | distribution as against those who don't. They obviously | 23 | MR ZACAROLI: I've said all I meant to say about release of |
| 24 | take the inherent risk that in waiving unknown claims, | 24 | currency conversion claims and Ex parte James. The only |
| 25 | if someone entered into an agreement later some claim | 25 | other matter to deal with is the release of non-provable |
|  | Page 89 |  | Page 91 |
| 1 | might then have arisen and then be dealt with in that | 1 | claims to interest, because the judge held with us that |
| 2 | later person's CDD, but that doesn't create | 2 | he would not have precluded -- if he'd found differently |
| 3 | discrimination. All creditors are being treated | 3 | as a matter of construction, he wouldn't have -- sorry. |
| 4 | equally. They are being asked to waive anything which | 4 | He found for us on construction in relation to |
| 5 | is at the time they enter into the CDD unknown to them, | 5 | interest and did not find that they would be precluded |
| 6 | unknown to the parties. | 6 | from enforcing by reason of Ex parte James. So we won |
| 7 | LORD JUSTICE BRIGGS: The odd one, but the judge doesn't | 7 | on that point below, save for the non-provable claim to |
| 8 | mention it, is the happenstance that some have signed | 8 | interest on a currency conversion claim. |
| 9 | them denominated in sterling and some have signed them | 9 | LADY JUSTICE GLOSTER: Is this item 4? |
| 10 | denominated in dollars, as I understand it for reasons | 10 | MR ZACAROLI: It is, that's right. Items 3 and 4 insofar as |
| 11 | wholly unconnected with currency conversion claims, and | 11 | Ex parte James is relevant to those. |
| 12 | it is only the sterling ones who get clobbered by the | 12 | LADY JUSTICE GLOSTER: Yes. That's where he was with you on |
| 13 | consequences. | 13 | the construction -- |
| 14 | MR ZACAROLI: That is entirely true that you could have | 14 | MR ZACAROLI: With us on construction, also with us on |
| 15 | entered into an agreed claims CDD as opposed to | 15 | Ex parte James not having precluded enforcement of the |
| 16 | an admitted claims CDD. In relation to the admitted | 16 | release of interest. |
| 17 | claims CDD, they are all in sterling. | 17 | LADY JUSTICE GLOSTER: Yes. |
| 18 | LORD JUSTICE BRIGGS: Yes. | 18 | MR ZACAROLI: Except for interest -- |
| 19 | MR ZACAROLI: That's not true any longer once admitted | 19 | LADY JUSTICE GLOSTER: In relation to the CDD? |
| 20 | claims CDDs come along. In a sense, the reason why you | 20 | MR ZACAROLI: And the CRA. In relation to interest on the |
| 21 | agree to an agreed claims CDD in a foreign currency or | 21 | currency conversion claim, he was with us insofar as the |
| 22 | a sterling admitted claims CDD, the difference is to do | 22 | CRA precluded it, he was against us on the CDDs. |
| 23 | with conversion, in the sense that you want to retain | 23 | I don't propose to say anything more about that. The |
| 24 | the underlying currency in relation to the agreed claim | 24 | arguments fall as we've already discussed. |
| 25 | CDDs because of the possibility of there being a claim | 25 | The only point to mention then is that so far as the |
|  | Page 90 |  | Page 92 |


| 1 | general question of release of non-provable claims to | 1 | identified in the skeleton. |
| :---: | :---: | :---: | :---: |
| 2 | interest is concerned and the application of | 2 | Then we've cited three other cases; Four Private |
| 3 | Ex parte James, everything that I've said so far in | 3 | Investment Funds v Lomas, BLV Realty and Re Coniston |
| 4 | relation to currency conversion claims applies equally | 4 | Hotel (Kent). If I may, I'm going to take you to just |
| 5 | to interest, and the judge was right therefore not to | 5 | one of those, and that's the Four Private Investment |
| 6 | have precluded enforcement of those releases. | 6 | Funds case. You'll find that in bundle 3 of the |
| 7 | The only additional point is that insofar as the | 7 | authorities at tab 82. |
| 8 | court concludes that there is some question of | 8 | The context was very different from the |
| 9 | discrimination or an issue of discrimination in relation | 9 | circumstances we're here concerned with, although it did |
| 10 | to the operation of currency conversion claim releases | 10 | involve the LBIE administration. The context was the |
| 11 | and for that reason Ex parte James is engaged, we say it | 11 | order in which the administrators should be dealing with |
| 12 | shouldn't, but if it did come to that conclusion. | 12 | claims by creditors for the return of assets, and they |
| 13 | Interest is different because there's no question of | 13 | came up with a proposal, a plan, which prioritised |
| 14 | discrimination so far as the operation of the release of | 14 | certain types of claims over others. There was |
| 15 | interest is concerned. Anyone who signed up to a CRA or | 15 | a challenge to that, in particular on the basis of |
| 16 | any form of CDD released all claims to interest other | 16 | paragraph 74 of schedule B1. Blackburn J deals with |
| 17 | than statutory interest. So it's the same across the | 17 | this question at paragraphs 34 to 39 on page 644. Can |
| 18 | board. | 18 | I ask my Lords and my Lady to read those paragraphs, 34 |
| 19 | LADY JUSTICE GLOSTER: Yes. | 19 | through to 39. |
| 20 | MR ZACAROLI: That leaves then just paragraph 74 of | 20 | LADY JUSTICE GLOSTER: Certainly. (Pause). |
| 21 | schedule B1, and as I said at the outset, if you're | 21 | MR ZACAROLI: So acknowledging that the judge is dealing |
| 22 | against us on Ex parte James, we needn't bother with | 22 | with very different circumstances to ours, we |
| 23 | this. If you're with us on Ex parte James, we say no | 23 | nonetheless say there are two useful points to get out |
| 24 | additional factor or feature arises in paragraph 74 | 24 | of this passage. The first is, as he says at |
| 25 | which should lead to any different conclusion in its | 25 | paragraph 34: |
|  | Page 93 |  | Page 95 |
| 1 | operation. But just a couple of references to the | 1 | "The first thing you need is to show that the |
| 2 | cases, if I may. | 2 | conduct is causative of harm to creditors' interests. |
| 3 | We deal with this in our skeleton in bundle B, core | 3 | We would say that holding a creditor to a contract |
| 4 | bundle volume 1, tab 8. Paragraphs 64 to 68 is where we | 4 | freely made by it which is not impeachable in law or |
| 5 | deal with the legal test. | 5 | equity can hardly be described as harm. It is giving |
| 6 | LORD JUSTICE BRIGGS: Yes. | 6 | the creditor precisely that which it agreed to get." |
| 7 | MR ZACAROLI: There is very little learning on paragraph 74 | 7 | The second point is that when one considers the |
| 8 | and no learning in any circumstance that's akin to our | 8 | concept of unfairness as Blackburn J says at |
| 9 | case. So you won't find any real assistance in the | 9 | paragraphs 38 and 39, if what is being done by the |
| 10 | authorities in relation to cases that have any bearing | 10 | administrators is in accordance with their statutory |
| 11 | on this case. | 11 | functions, then it's very different to see how that |
| 12 | LORD JUSTICE BRIGGS: Yes. | 12 | could ever be described as unfair, even if it created |
| 13 | MR ZACAROLI: The first point to note is the point we make | 13 | some sort of harm. We would rely upon that here and say |
| 14 | in paragraph 64, picking up on my Lord | 14 | it was perfectly within the administrators' statutory |
| 15 | Lord Justice Briggs's point about the concepts of unfair | 15 | functions to enter into full and final releases with |
| 16 | harm being borrowed from what used to be section 459 of | 16 | creditors as part of a rough-and-ready approach to |
| 17 | the Companies Act. | 17 | distribution in speeding up that distribution process. |
| 18 | We point out that paragraph in Lord Hoffmann's | 18 | So those are the only two submissions that I would |
| 19 | judgment in O'Neill v Phillips. There's a prior | 19 | make directed specifically at paragraph 74. Otherwise, |
| 20 | sentence which if I can just read out -- for my Lords' | 20 | everything I've said in relation to Ex parte James, |
| 21 | note, the case is at tab 57, which is bundle 2. The | 21 | I would rely upon as a matter of general discretion of |
| 22 | sentence before that we've cited in paragraph 64 says: | 22 | the court to exercise its discretion under paragraph 74. |
| 23 | "But this does not mean that the court can do | 23 | I wouldn't wish to add anything to what I've said |
| 24 | whatever the individual judge happens to think fair ..." | 24 | already. |
| 25 | And then it goes on to the concept as we've | 25 | So unless I can assist further, those are my |
|  | Page 94 |  | Page 96 |


| 1 | submissions on part B. | 1 | quite as clearly as it might to the fact that up until |
| :---: | :---: | :---: | :---: |
| 2 | LADY JUSTICE GLOSTER: Thank you very much. | 2 | that stage, there had been a limited number of instances |
| 3 | MR ZACAROLI: There was one question asked of me in relation | 3 | where unsecured claims had been admitted by bespoke |
| 4 | to whether it was right that creditors came up the queue | 4 | contracts -- |
| 5 | if they signed a CDD. | 5 | LADY JUSTICE GLOSTER: Yes. |
| 6 | LORD JUSTICE BRIGGS: Yes. | 6 | MR BAYFIELD: -- i.e. where CDDs had not been used. |
| 7 | MR ZACAROLI: If I may, I'm going to ask Mr Bayfield to deal | 7 | LADY JUSTICE GLOSTER: Thank you. You haven't got any |
| 8 | with that. | 8 | position on this part of the case? |
| 9 | LORD JUSTICE BRIGGS: I imagine he would be better placed to | 9 | MR BAYFIELD: My Lady, no. |
| 10 | take instructions. | 10 | LADY JUSTICE GLOSTER: Thank you very much. That's very |
| 11 | MR ZACAROLI: Yes, I may ask him to deal with that. | 11 | helpful. |
| 12 | LADY JUSTICE GLOSTER: Yes, Mr Bayfield. | 12 | Submissions by MR DICKER |
| 13 | Submissions by MR BAYFIELD | 13 | LADY JUSTICE GLOSTER: Yes, Mr Dicker. |
| 14 | MR BAYFIELD: My Lady, the short answer to the question is | 14 | MR DICKER: The appeal on the main judgment on part B is |
| 15 | they were prioritised, and therefore in relation to the | 15 | concerned with the effect of CDDs on currency conversion |
| 16 | first three dividends as a general rule, it was those | 16 | claims. I was proposing to deal with those first and |
| 17 | that had entered into admitted claims CDDs that received | 17 | then turn and deal with the supplemental issues, which |
| 18 | those dividends when they were first declared. | 18 | as your Lordships know were dealt with by the learned |
| 19 | I can give you a slightly longer answer with | 19 | judge much more shortly. |
| 20 | reference to the statement of agreed facts if that would | 20 | So far as Wentworth's appeal is concerned, the court |
| 21 | be helpful, but that's the short answer to the point. | 21 | is now concerned solely with the effect of admitted |
| 22 | LADY JUSTICE GLOSTER: Just give us the paragraph numbers, | 22 | claims CDDs and with certain agreed claims CDDs, |
| 23 | don't -- | 23 | Wentworth having decided not to pursue any of the other |
| 24 | MR BAYFIELD: So chronologically, if one takes the statement | 24 | arguments it made below. |
| 25 | of agreed facts which is at tab 6 of the supplementary | 25 | Now, it is important to understand the common |
|  | Page 97 |  | Page 99 |
| 1 | bundle. | 1 | feature of such agreements is that they are CDDs in |
| 2 | LADY JUSTICE GLOSTER: Yes, we needn't go there. | 2 | which the agreed claim amount happens to be expressed in |
| 3 | MR BAYFIELD: One starts at paragraphs 8 to 13, which deals | 3 | sterling. Wentworth's argument is that in such cases, |
| 4 | with the chronology in relation to the CDDs and the | 4 | the creditor has agreed that his claim is limited to |
| 5 | dividends. | 5 | a specific sterling sum and that as a result, he's |
| 6 | One can then go to paragraph 56 which deals with | 6 | necessarily released any currency conversion claim he |
| 7 | what creditors were told in relation to the delay that | 7 | might otherwise have had. To use the expression I think |
| 8 | would be faced by them if they didn't sign a CDD. Then | 8 | my learned friend used was the creditor has elected to |
| 9 | if one looks at the SAF at tab 7 which relates to the | 9 | be a sterling creditor or to have a sterling claim. |
| 10 | Ex parte James argument -- | 10 | The judge as you know rejected this contention as |
| 11 | LORD JUSTICE PATTEN: Sorry. We're at tab 7, are we? | 11 | a matter of construction, and we say he was correct to |
| 12 | MR BAYFIELD: Sorry. The paragraph numbers I've given you | 12 | do so, essentially for the reasons he gave. |
| 13 | already relate to the statement of agreed facts at | 13 | Can I start by telling you where I will end up, |
| 14 | tab 6. | 14 | although it may take me a little while to get there. It |
| 15 | LORD JUSTICE PATTEN: Oh, right. | 15 | is important to understand that the issue in this case |
| 16 | LORD JUSTICE BRIGGS: Yes. | 16 | is not about the scope of the releases. We accept those |
| 17 | MR BAYFIELD: But the last bit of the jigsaw, one needs to | 17 | are widely drafted. |
| 18 | look at the statement of agreed facts at tab 7 for. | 18 | LADY JUSTICE GLOSTER: Yes. |
| 19 | LORD JUSTICE BRIGGS: Yes. | 19 | MR DICKER: The issue depends on -- |
| 20 | MR BAYFIELD: It's the final section of that which deals | 20 | LADY JUSTICE GLOSTER: Is whether you are within. |
| 21 | with the position from late 2013 onwards. | 21 | MR DICKER: -- the correct construction of what was |
| 22 | LORD JUSTICE BRIGGS: Paragraph? | 22 | preserved -- absolutely -- namely the admitted claim and |
| 23 | MR BAYFIELD: 23 to 26, when admittance letters were entered | 23 | the agreed claim amount. |
| 24 | into instead of CDDs for those not prepared to enter | 24 | Now, it is correct that in some of the CDDs, the |
| 25 | into CDDs. The final paragraph, 26, refers albeit not | 25 | agreed claim amount is an amount which is expressed in |
|  | Page 98 |  | Page 100 |


| 1 | sterling. However, construed in context, we say it is | 1 | LADY JUSTICE GLOSTER: Because that's where I think one has |
| :---: | :---: | :---: | :---: |
| 2 | perfectly clear that this is simply recording the amount | 2 | to start, perhaps, as the question of construction. |
| 3 | of the creditor's claim which has been agreed and which | 3 | MR DICKER: There's always a question about where it's |
| 4 | is to be admitted to proof after converting it into | 4 | easiest to start. In this case -- |
| 5 | sterling, pursuant to Rule 2.86 . | 5 | LADY JUSTICE GLOSTER: Right. Take your own course |
| 6 | LADY JUSTICE GLOSTER: Which one should we be working on? | 6 | obviously. |
| 7 | Item 6? -- sorry, tab 6 or is it tab 7? | 7 | MR DICKER: The context is the administrators were seeking |
| 8 | MR DICKER: The two you were shown were tab 7 for the | 8 | to make distributions to unsecured creditors in |
| 9 | admitted claims CDD, tab 4 for the agreed claim CDDs, | 9 | accordance with the requirements of the Insolvency Rules |
| 10 | both without reservation language. | 10 | and to do so in a way that was quick, efficient and |
| 11 | I'm also going to show you some CRA CDDs because | 11 | fair. We deal with the background in section B of our |
| 12 | Wentworth's argument also applies at least as a matter | 12 | main skeleton argument, and obviously you've also seen |
| 13 | of logic to those, although my learned friend didn't | 13 | the statement of agreed facts. |
| 14 | deal with them, no doubt because in that context, as you | 14 | Just to deal briefly with the admissibility of the |
| 15 | will see in other contexts, the consequences are absurd. | 15 | background material, as you know, there's no issue as to |
| 16 | So we say the judge encapsulated the right answer in | 16 | its admissibility. We say it's admissible for two |
| 17 | paragraph 169 of his judgment, where he said: | 17 | reasons. |
| 18 | "When you see a sterling sum, you have to understand | 18 | Firstly, because you can't construe what the |
| 19 | that as meaning in shorthand for X pounds in sterling | 19 | agreement means and decide whether or not it's |
| 20 | being the agreed amount of the creditor's entitlement to | 20 | ambiguous, or if it is ambiguous, what meaning should be |
| 21 | payment in the foreign currency as converted into | 21 | given to it without having the relevant context. |
| 22 | sterling, pursuant to Rule 2.86 for the purposes of | 22 | Secondly, the background is also relevant to show |
| 23 | proof." | 23 | the genesis or general purpose of the documents. |
| 24 | Now, we know from the judgment of this court in | 24 | So starting with the background. The starting point |
| 25 | Waterfall I -- | 25 | concerns the statutory regime for distributions. |
|  | Page 101 |  | Page 103 |
| 1 | LADY JUSTICE GLOSTER: Sorry, are you in 169 ? | 1 | Administrators can only make distributions in accordance |
| 2 | MR DICKER: Yes, unless my reference is ... (Pause). | 2 | with paragraph 65 of schedule B1 with the permission of |
| 3 | LORD JUSTICE BRIGGS: Yes, you are. The last five lines. | 3 | the court and in accordance with the rules. |
| 4 | MR DICKER: Yes. Now we know from the judgment of this | 4 | Permission was obtained from Briggs J (as he then |
| 5 | court in Waterfall I that the process of converting | 5 | was) in an order of 2 December 2009. Just to show you |
| 6 | a foreign currency claim into sterling under Rule 2.86 | 6 | that order, if you go to supplemental bundle B, tab 1, |
| 7 | does not result in the creditor losing his right to be | 7 | page 2 , you'll see paragraphs 1 and 2 of the order. At |
| 8 | paid the balance of his claim in the event of a surplus. | 8 | paragraph 1: |
| 9 | We say simply recording that this has been done as part | 9 | "The joint administrators be at liberty to give |
| 10 | of the proof process in a CDD would not have a different | 10 | a notice pursuant to Rule 2.95(1) of the |
| 11 | effect. Put another way, the conversion into sterling | 11 | Insolvency Rules in the form as set out in the schedule. |
| 12 | pursuant to Rule 2.86, which is recorded in the CDD, has | 12 | "2. Pursuant to paragraph 65(3) of schedule B1, the |
| 13 | exactly the same effect as any conversion under that | 13 | joint administrators be permitted to make a distribution |
| 14 | rule, no more and no less. | 14 | to LBIE's unsecured creditors." |
| 15 | As I say, that's where in summary I will end up. As | 15 | And page 3 sets out the notice to creditors, and |
| 16 | I said, it will take me a little while to get there. | 16 | you'll see from the first paragraph: |
| 17 | There is, attractively as my learned friend presented | 17 | "Notice is hereby given pursuant to Rule 2.95 of the |
| 18 | the background, inevitably another way of looking at | 18 | Insolvency Rules 1986. ...(Reading to the words)... to |
| 19 | this. As I said to the judge below, if you bear with | 19 | the preferential creditors, if any, and to the unsecured |
| 20 | me, I will set out the background which we say leads to | 20 | non-preferential creditors of LBIE." |
| 21 | the conclusion for which we contend. | 21 | So that's what triggered this process, and it's also |
| 22 | Now the short context -- | 22 | the order pursuant to which everything that followed |
| 23 | LADY JUSTICE GLOSTER: I think I would like some help with | 23 | essentially was done. The effect of the order was to |
| 24 | the words as well to understand your submission. | 24 | bring into operation chapter 10 of the Insolvency Rules, |
| 25 | MR DICKER: I will come back to that. | 25 | which comprise rules 2.68 to 2.105. Again, just to show |
|  | Page 102 |  | Page 104 |


| 1 | you a rule which I think you may have seen once before, | 1 | ensure the company's property is collected in and is |
| :---: | :---: | :---: | :---: |
| 2 | but just in case, Rule 2.68(1) you'll find in | 2 | applied in satisfaction of its liabilities pari passu |
| 3 | authorities 4, tab 167, 2.68(1) | 3 | among its proper creditors." |
| 4 | "This chapter applies where the administrator makes | 4 | One of the cases referred to, Tanning Research |
| 5 | or proposes to make a distribution to any class of | 5 | Laboratories v O'Brien deals with this in slightly |
| 6 | creditors | 6 | greater length, and we have it in tab 52. I think it is |
| 7 | "(2) The administrator shall give notice to the | 7 | worth quickly looking at that. It is the same bundle, |
| 8 | ...(Reading to the words)... in accordance with | 8 | bundle 2, tab 52. It's a decision of the High Court of |
| 9 | Rule 2.95." | 9 | Australia. The relevant passage you'll find starts at |
| 10 | Those rules as you know are essentially the rules | 10 | the bottom of 338. |
| 11 | equivalent to the rules in liquidation for making | 11 | I think it is probably sufficient for these purposes |
| 12 | a distribution. They include Rule 2.88, which we have | 12 | just to read the bottom of 338 to the start of the |
| 13 | spent so much time debating. They also include | 13 | citation from Viscount Simonds in Government of |
| 14 | Rule 2.86 , which deals with debts in a foreign currency. | 14 | India v Taylor. (Pause). |
| 15 | As you know, it requires such debts to be converted into | 15 | LADY JUSTICE GLOSTER: I know this is all factual |
| 16 | sterling for the purposes of proof at the official | 16 | background, but where is it going to inform the court |
| 17 | exchange rate prevailing on the date when the company | 17 | who has to carry out the exercise of construction? |
| 18 | went into administration. | 18 | MR DICKER: Well, what you see when you go through the |
| 19 | Now, Rule 2.86 is mandatory, so the regime which the | 19 | process is what happened -- all of this was in the |
| 20 | administrators had asked the court to bring into effect | 20 | context of making a distribution in accordance with |
| 21 | necessarily required any claims to be converted into | 21 | chapter 10 , albeit on a quicker and more efficient |
| 22 | sterling for the purposes of proof before any | 22 | basis. |
| 23 | distributions could be made. | 23 | LADY JUSTICE GLOSTER: Yes. |
| 24 | The other two general points are these. Firstly | 24 | MR DICKER: If one looks at how the process works, we say |
| 25 | it's important, we say, to understand the nature of the | 25 | it's perfectly clear that when the claims were converted |
|  | Page 105 |  | Page 107 |
| 1 | administrators' duties in this respect. It's a point I'll come back to in the context of Ex parte James, but it is also relevant as part of the context in which the creditors would have approached what was happening. <br> The administrators were obviously under a duty to distribute LBIE's assets in accordance with the statutory scheme, and indeed are potentially liable for breach of duty if they don't. <br> The duty in fact goes further than that. Administrators, like liquidators, act in what's been held to be a quasi-judicial capacity, according to standards no less than the standards of a court or judge when adjudicating on a proof. <br> Can I just show you two references in relation to that. The first is a case called Menastaff Finance $\operatorname{Ltd}(?)$ which you'll find in bundle 2 , tab 70. (Pause). <br> It's a decision of Etherton J (as he then was) in a case called Re Menastar Finance Ltd, and the relevant paragraph is paragraph 44 on page 411. <br> "The power of a liquidator is in this respect no different from that of the court itself since the liquidator in deciding whether to accept or reject a creditor's proof in whole or in part is acting in a quasi judicial capacity [reference to Tanning Research Laboratories v O'Brien]. The statutory duty is to | 1 | into sterling, they were recorded in the CDDs in |
| 2 |  | 2 | sterling, having been converted effectively under and |
| 3 |  | 3 | because of Rule 2.86 , which was mandatory. |
| 4 |  | 4 | We say that just as in the case of a creditor who |
| 5 |  | 5 | submitted a proof in the ordinary way and had his claim |
| 6 |  | 6 | converted into sterling would not lose a currency |
| 7 |  | 7 | conversion claim, so also we say that is the effect of |
| 8 |  | 8 | the agreement. This is simply a quicker and more |
| 9 |  | 9 | efficient way of making a distribution, such |
| 10 |  | 10 | distribution also requiring a mandatory conversion of |
| 11 |  | 11 | foreign currency claims into sterling for the purposes |
| 12 |  | 12 | of proof. |
| 13 |  | 13 | Just as conversion in an ordinary case wouldn't |
| 14 |  | 14 | extinguish a currency conversion claim, so also we say |
| 15 |  | 15 | a conversion which is pursuant to the same rule, which |
| 16 |  | 16 | is recorded in the CDD as having happened, doesn't have |
| 17 |  | 17 | any larger effect. |
| 18 |  | 18 | LADY JUSTICE GLOSTER: So what was the CDD doing that wasn't |
| 19 |  | 19 | going to happen anyway? |
| 20 |  | 20 | MR DICKER: What it was doing -- my learned friend refers -- |
| 21 |  | 21 | LADY JUSTICE GLOSTER: Obviously the general releases, but |
| 22 |  | 22 | what was it doing? |
| 23 |  | 23 | MR DICKER: The way of looking at it -- my learned friend |
| 24 |  | 24 | repeatedly referred to the need for finality. |
| 25 |  | 25 | LADY JUSTICE GLOSTER: Yes. |
|  |  |  | Page 108 |


| 1 | MR DICKER: And that was plainly part of this process. The easiest way to illustrate what the administrators were | 1 | claim to which clause 2 would apply and would exclude? |
| :---: | :---: | :---: | :---: |
| 2 |  | 2 | MR DICKER: The answer to that is it is, unless it's what is |
| 3 | seeking is perhaps by the following illustration. <br> Imagine a creditor who has ten claims, numbers 1 through | 3 | preserved. My Lord, I take your Lordship's point. If |
| 4 |  | 4 | you focus on the scale of the releases and you regard |
| 5 | to 10. He chooses to prove for whatever reason only in | 5 | that as the area of debate, then we will lose. |
| 6 | relation to claim 1. This document would preclude him | 6 | LORD JUSTICE PATTEN: Yes. No, I appreciate that, but I am |
| 7 | from making any claim subsequently in relation to | 7 | just -- but your argument, if I've understood it |
| 8 | claims 2 through to 10 . It would also preclude him from | 8 | correctly, is you don't have to be bothered about that |
| 9 | subsequently supplementing or amending his proof in | 9 | point because you construe the admitted claims doing |
| 10 | relation to claim 1 so as potentially to upset the | 10 | nothing more than stating what the effect of Rule 2.86 |
| 11 | calculations which the administrators have made as to | 11 | is. |
| 12 | how much they can distribute. | 12 | MR DICKER: Can I ask you just for the moment to imagine |
| 13 | What it was not intended to do, and we say this is | 13 | that instead of the sterling sum, one had a clause which |
| 14 | perfectly clear when one has seen how they were | 14 | effectively provided a US dollar sum and then said, |
| 15 | developed and operated, what it was not intended to do | 15 | "Convert which" -- once converted into sterling at the |
| 16 | was effectively ensure that a creditor who chose to | 16 | official exchange rate pursuant to Rule 2.88(6) is -- |
| 17 | prove in relation to a claim and whose claim could have | 17 | and then it gives the sterling equivalent. |
| 18 | been agreed without any dispute or compromise with the | 18 | LORD JUSTICE PATTEN: Yes. |
| 19 | administrators at all. The creditor submits a claim for | 19 | MR DICKER: We say that if potentially that is what's |
| 20 | US\$1 million, the administrator says, "I agree you have | 20 | preserved, then the scope of the releases are |
| 21 | a claim for US\$1 million", they record it in sterling | 21 | irrelevant. We say when you look at how this works and |
| 22 | equivalent in a CDD because that's what the rules | 22 | how it worked in practice, that is all that's going on |
| 23 | require. This process did not require, did not justify | 23 | here. When you come -- one of the points the judge |
| 24 | and we say did not involve that creditor losing his | 24 | referred to, which I will come back to, concerned the |
| 25 |  | 25 | way in which the claims portal worked -- this was the |
| Page 109 |  | Page 111 |  |
| 1 | The finality required by the liquidators simply | 1 | online process for proving claims. |
| 2 | didn't necessitate it and indeed more strongly, as | 2 | LADY JUSTICE GLOSTER: Yes. |
| 3 | I will submit in due course, it wouldn't have justified | 3 | MR DICKER: What he says is: based on the statement of |
| 4 | it. | 4 | agreed facts, based on the underlying evidence, what |
| 5 | LORD JUSTICE PATTEN: But if the definitions of "admitted claim" and "agreed claim amount" are simply | 5 | happened was that a creditor was required to submit |
| 6 |  | 6 | a proof of debt. He would do it in his underlying |
| 7 | a contractual way or a contractual alternative simply | 7 | foreign currency. The administrator would look at it |
| 8 | proving for X dollars converted into sterling, then | 8 | and the administrator would make an offer in the |
| 9 | isn't clause 2 relevant in those circumstances? Because | 9 | creditor's underlying foreign currency. And if that was |
| 10 | you're then dealing with a situation where there are | 10 | acceptable and agreed, the parties then would record |
| 11 | other claims floating about which clause 2 may have some | 11 | that in a CDD. But we are focusing at the moment |
| 12 | application. | 12 | essentially just on admitted claims CDDs, but because |
| 13 | MR DICKER: And we say those are the claims -- to use the | 13 | that sum was going to be admitted immediately for proof, |
| 14 | example I gave, claims 2 to 10 do get released. So to | 14 | it had to be converted into sterling pursuant to |
| 15 | that extent -- | 15 | Rule 2.86. |
| 16 | LORD JUSTICE PATTEN: Okay, yes. But what about the | 16 | Now you can see this clearly from the way in which |
| 17 | currency conversion claim? Because if this is doing no | 17 | the CDDs were developed. My learned friend dealt with |
| 18 | more or less than what would be the position as if you | 18 | agreed claims CDDs very shortly indeed, potentially just |
| 19 | put a proof in for your indebtedness which was | 19 | saying the answer is the same in relation to them. |
| 20 | compulsorily changed into sterling, leaving you with at | 20 | They in fact came first in time, provided part of |
| 21 | least potentially \$1 residue -- it depends obviously how | 21 | the background to anyone entering into an admitted |
| 22 | the exchange rate goes, but potentially at least | 22 | claims CDD. And if you look at how the agreed claims |
| 23 | a shortfall -- why isn't that a future claim? Or | 23 | CDDs work, you can see this essentially operating on its |
| 24 | working on that construction, the agreement and that | 24 | face. |
| 25 | hypothesis, why isn't that a shortfall to which a future | 25 | I'm conscious not to, as it were, anticipate much of |
|  | Page 110 |  | Page 112 |


| 1 | the argument in advance. The only point I'm seeking to | 1 | LADY JUSTICE GLOSTER: Irrespective of what valuation |
| :---: | :---: | :---: | :---: |
| 2 | make at the moment is we're essentially in a regime | 2 | mechanism was chosen under the ISDA particulars master |
| 3 | brought about by a court order, permitting the | 3 | agreement? |
| 4 | administrators to make a distribution in accordance with | 4 | MR DICKER: Yes. |
| 5 | chapter 10, and their duties so far as adjudication of | 5 | LORD JUSTICE PATTEN: Can I just put to you, Mr Dicker, |
| 6 | claims are concerned require them to adjudicate claims | 6 | while it's in my mind -- |
| 7 | in a quasi-judicial manner, certainly not to act in some | 7 | MR DICKER: Of course. |
| 8 | adversarial way or to try and procure some collateral | 8 | LORD JUSTICE PATTEN: -- as much as in yours what I was |
| 9 | advantage for the company, still less subordinated | 9 | trying to explain to you not terribly well, I think. |
| 10 | creditors or shareholders. | 10 | If you go to clause 2 of the CDD -- I am working on |
| 11 | LADY JUSTICE GLOSTER: Can I just understand this. In the | 11 | the tab 7 version -- and look at clause 2.3 , the release |
| 12 | one at tab 7, which is the CDD admitted claim, there is | 12 | which you accepted is very widely drawn -- I'm sorry, |
| 13 | a reference to one creditor agreement, which is an ISDA | 13 | I hope I've got the right -- tell me if I've got the |
| 14 | Master Agreement, and presumably there are a number of | 14 | wrong one, but that's the one I've been marking up. |
| 15 | different transactions under that master agreement. | 15 | MR DICKER: No, you have -- |
| 16 | MR DICKER: There may or may not be. No doubt with some | 16 | LORD JUSTICE PATTEN: The release in 2.3 which we all accept |
| 17 | creditors, there were -- | 17 | is very widely drawn is subject to the saving provisions |
| 18 | LADY JUSTICE GLOSTER: There was only one. | 18 | right at the start, the "What is preserved". What's |
| 19 | MR DICKER: -- with others, there may not have been. | 19 | preserved is solely the admitted claim. So on your |
| 20 | LADY JUSTICE GLOSTER: So would there have been open | 20 | argument, as I understand it, we've got to find in the |
| 21 | contracts at the time the CDD was entered into, in other | 21 | admitted claim, the definition of the admitted claim, |
| 22 | words that would be closed out under the CDD? I thought | 22 | everything you need for your currency conversion claim. |
| 23 | Mr Zacaroli took us to a provision where they were, and | 23 | MR DICKER: Correct. |
| 24 | I imagine -- | 24 | LORD JUSTICE PATTEN: Now if you go to the definition of the |
| 25 | MR DICKER: That depends on the circumstances. | 25 | admitted claim, that's an unsecured claim of the |
|  | Page 113 |  | Page 115 |
| 1 | LADY JUSTICE GLOSTER: Right. | 1 | creditor which qualifies for dividends. |
| 2 | MR DICKER: Presumably most creditors by the time one had | 2 | I agree with you that for the purposes of argument |
| 3 | got to the stage of the CDDs had closed out their | 3 | it doesn't matter that -- it is expressed in sterling |
| 4 | transactions. | 4 | and one can say, "Right, well that's the 2.86 equivalent |
| 5 | LADY JUSTICE GLOSTER: Well, it depends on whether they're | 5 | of what your dollar claim was". But it is important in |
| 6 | in the money or not. They might have just wanted to let | 6 | this sense that it's only -- the only part of your claim |
| 7 | things -- | 7 | that qualifies for dividends is the part that's |
| 8 | MR DICKER: If they weren't, then different issues may have | 8 | converted into sterling. Because by definition, the |
| 9 | arisen. (Pause). | 9 | currency conversion claim is a claim if it arises at all |
| 10 | LADY JUSTICE GLOSTER: I'm just trying to understand what | 10 | that has to be dealt with as a post-administration, |
| 11 | actually happens to a creditor when he decides to enter | 11 | post-liquidation claim that comes in in the event of a |
| 12 | into a CDD as part of the factual matrix. | 12 | surplus. It doesn't qualify for dividends. |
| 13 | MR DICKER: We'll see this in due course. But the short | 13 | At the moment, I don't really understand why it |
| 14 | point is what the administrators wanted to do was | 14 | therefore isn't excluded by the application of the |
| 15 | essentially to get away from dealing with creditors' | 15 | defined term "admitted claim". |
| 16 | claims on a purely bilateral basis. In other words, | 16 | MR DICKER: Essentially our answer to that is the claim |
| 17 | you'd have a creditor who would submit a claim, and | 17 | qualifies for dividends. But for the purposes of |
| 18 | they'd say, "My valuation approach for my claim is as | 18 | dividends, it will only receive dividends on the |
| 19 | follows", and the administrator would have to deal with | 19 | sterling equivalent. Effectively it's not the entirety |
| 20 | that. Another creditor would come up with a different | 20 | of what the creditor may be entitled to. |
| 21 | approach and the administrators would have to deal with | 21 | LORD JUSTICE PATTEN: But it doesn't -- this is the point. |
| 22 | that. The administrators said, "What we propose to do | 22 | On one view, it doesn't -- do you see what I mean? It |
| 23 | is to use our in-house valuation methodology" -- | 23 | depends how you look at it. |
| 24 | LADY JUSTICE GLOSTER: Yes. | 24 | MR DICKER: It absolutely depends how you look at it. My |
| 25 | MR DICKER: -- "and we will apply to everyone". | 25 | Lord, I entirely understand where your Lordship is |
|  | Page 114 |  | Page 116 |


| 1 | coming from, and in a sense it's not dissimilar from the | 1 | which when converted using exchange rates at the cut-off |
| :---: | :---: | :---: | :---: |
| 2 | issues which arose before the judge at first instance. | 2 | date produces a figure of 18.070 million. |
| 3 | LORD JUSTICE PATTEN: Yes. | 3 | MR DICKER: Two points. One, it is common ground that that |
| 4 | MR DICKER: What we do say is when you get to the end of the | 4 | is in fact what that sum represents. |
| 5 | story, particularly when you see the absurdities of the | 5 | LORD JUSTICE BRIGGS: Oh, yes, sure. |
| 6 | construction for which my learned friend contends -- | 6 | MR DICKER: And you'll see express recognition and reference |
| 7 | LORD JUSTICE PATTEN: Yes. | 7 | to the official exchange rate in the earlier CDDs, |
| 8 | MR DICKER: -- the judge was satisfied there was a different | 8 | namely the agreed CDDs. |
| 9 | result, and we say your Lordship should as well. | 9 | LORD JUSTICE BRIGGS: Yes. I've just looked at some of |
| 10 | LORD JUSTICE PATTEN: But in terms of the language of the | 10 | those, yes. |
| 11 | contract, it's that definition, isn't it, which is | 11 | MR DICKER: Can I again -- |
| 12 | critical to this? Because it's that and only that which | 12 | LORD JUSTICE BRIGGS: I don't want to anticipate -- |
| 13 | is saved from the general release of all claims. | 13 | MR DICKER: No, I'm just conscious -- I am conscious that we |
| 14 | MR DICKER: We say one needs to essentially read the two | 14 | do say your Lordships need to see the background in |
| 15 | parts together. So one is talking about an admitted | 15 | a sense before perhaps being able to see the full |
| 16 | claim in the agreed claim amount. | 16 | context and the reasons why we make the submissions we |
| 17 | LORD JUSTICE PATTEN: Of course, yes. | 17 | do. |
| 18 | MR DICKER: Subject to that, yes. | 18 | LORD JUSTICE BRIGGS: Yes. |
| 19 | LADY JUSTICE GLOSTER: So you would say, would you, that it | 19 | MR DICKER: The only thing I would say, and not wishing to |
| 20 | is an unsecured claim of a creditor of the company? As | 20 | dissuade your Lordships from asking questions is -- |
| 21 | it happens, it qualifies for dividends pursuant to the | 21 | LADY JUSTICE GLOSTER: Bear with you. |
| 22 | Insolvency Rules, but that's not an exclusive | 22 | MR DICKER: -- they will be easier I hope to answer once one |
| 23 | restrictive sub-clause of the unsecured claim. | 23 | has seen -- |
| 24 | MR DICKER: Correct. | 24 | LORD JUSTICE PATTEN: I know, but it is quite helpful to |
| 25 | LADY JUSTICE GLOSTER: It also, you say, qualifies for | 25 | have in mind what the point of construction actually is. |
|  | Page 117 |  | Page 119 |
| 1 | a claim in the surplus? | 1 | MR DICKER: And that's why I started by saying where I hoped |
| 2 | MR DICKER: Correct. | 2 | to get to was the submission I've made -- |
| 3 | LADY JUSTICE GLOSTER: But it is the same unsecured claim. | 3 | LORD JUSTICE PATTEN: Yes. |
| 4 | MR DICKER: Provided of course that it's a currency | 4 | MR DICKER: -- so your Lordship had that in mind. |
| 5 | conversion claim arising in respect of the one claim | 5 | LORD JUSTICE PATTEN: Yes. |
| 6 | which the creditor has essentially chosen to prove for, | 6 | MR DICKER: Can I then just deal briefly with the |
| 7 | which has been accepted and admitted by the | 7 | communications to creditors. |
| 8 | administrators. And one can -- | 8 | My learned friend has dealt with this shortly, but |
| 9 | LADY JUSTICE GLOSTER: Therefore the analysis is very | 9 | as you know the administrators made a number of progress |
| 10 | dependent on it being a claim in debt, not a claim in | 10 | reports to creditors explaining what they were doing. |
| 11 | damages, isn't it? | 11 | The judge referred to these in his judgment at |
| 12 | MR DICKER: And it is -- | 12 | paragraphs 41 to 45 , and you have copies of the third, |
| 13 | LADY JUSTICE GLOSTER: I know you've all told me that it is | 13 | fourth and fifth reports in supplemental B bundle at |
| 14 | a claim in debt, not one in damages. | 14 | tabs 21, 22 and 23. |
| 15 | MR DICKER: I think to be fair, it's the judgment of this | 15 | Again, although I am sure you're aware of this at |
| 16 | court in more than one -- | 16 | this stage, obviously, no one was anticipating |
| 17 | LADY JUSTICE GLOSTER: Yes, absolutely. | 17 | a surplus. As my learned friend indicated, there was |
| 18 | LORD JUSTICE BRIGGS: So bearing in mind, just looking at | 18 | some market speculation during the course of 2012 as to |
| 19 | the tab 7 piece which was made on February 2012, by | 19 | whether there might be a surplus. But it was only in |
| 20 | February 2012, the conversion rate between pounds and | 20 | the administrators' ninth report published in April 2013 |
| 21 | dollars would have moved somewhat from where it was on | 21 | that they provided for the first time a potential |
| 22 | the cut-off date. So you say that the phrase 18 million | 22 | surplus on a high case. In other words, the report set |
| 23 | whatever it is on page 4 is the amount described as the | 23 | out potential outcomes low, medium and high, and the |
| 24 | agreed claim amount, I think you're saying means the | 24 | ninth report was the first to show a potential surplus |
| 25 | underlying debt claim which we have as at February 2012 | 25 | on a high case. |
|  | Page 118 |  | Page 120 |


| 1 | Just again for your note, you'll see that recorded | 1 | MR DICKER: I'm going to show you -- that's all right. At page 38 , just the first paragraph: |
| :---: | :---: | :---: | :---: |
| 2 | by the judge in paragraph 53 of his judgment. (Pause). | 2 |  |
| 3 | So can I quickly show you a limited number of | 3 | "A key aspect of the case which will be materially |
| 4 | excerpts from the third, fourth and fifth reports. The | 4 | progressed over coming months ...(Reading to the |
| 5 | third report is in supplemental bundle B, tab 21. I'm | 5 | words)... and accelerate the claim admission and asset |
| 6 | just identifying the most important points. Tab 21, | 6 | distribution." |
| 7 | page 12 -- | 7 | Then the third point is the reference to the process |
| 8 | LORD JUSTICE PATTEN: I'm sorry -- | 8 | being fair, transparent and equitable. If you just go |
| 9 | MR DICKER: I'm sorry. It is supplemental B -- | 9 | back a page to 37 , it's the last paragraph on that page, |
| 10 | LORD JUSTICE PATTEN: Yes. | 10 | bottom of the right-hand column: |
| 11 | MR DICKER: -- tab 21, page 12. | 11 | "The administrators are exploring with other |
| 12 | LORD JUSTICE PATTEN: Yes. | 12 | affiliate office holders the manner in which claims |
| 13 | MR DICKER: It's the first three bullet points, left-hand | 13 | under the various master agreements are formulated and |
| 14 | column on page 12: | 14 | submitted in order to establish whether a global |
| 15 | "LBIE are now able to agree claims and make | 15 | approach can be adopted for the treatment of creditor |
| 16 | distributions to creditors in accordance with the order | 16 | claims. ...(Reading to the words)... consistent |
| 17 | granted by the High Court on 2 December 2009. A notice | 17 | approach to claim determination and resolution." |
| 18 | of intent of dividend pursuant to Rule 2.9(5) was issued | 18 | So that's all I wanted to show from the third. If |
| 19 | to all known counterparties and potential creditors | 19 | you then go to the fourth report, which is tab 22, my |
| 20 | ...(Reading to the words)... and to ultimately expedite | 20 | learned friend showed you certain extracts from this. |
| 21 | a cash dividend distribution to unsecured creditors." | 21 | Just identifying the points we rely on, the first, |
| 22 | At page 33, there are certain highlights in the box | 22 | page 31 -- |
| 23 | on the left-hand side. On the right-hand side, there's | 23 | LADY JUSTICE GLOSTER: We're still on the same document? |
| 24 | a heading halfway down "Volume of claims". At the | 24 | MR DICKER: We're in the next document, tab 22. |
| 25 | bottom, last paragraph: | 25 | LADY JUSTICE GLOSTER: Yes. |
|  | Page 121 | Page 123 |  |
| 1 | "The investment and the management valuation and | 1 | MR DICKER: Page 31, it is in fact the same highlight as my |
| 2 | validation processes should enable LBIE to form | 2 | learned friend referred to, top left: |
| 3 | an initial view on the value of inbound claims. | 3 | "The consensual approach designed to accelerate the |
| 4 | ...(Reading to the words)... claim valuation process | 4 | agreement of unsecured claims in view ultimately to |
| 5 | which is fair, transparent and recognises market | 5 | expediting distribution payments." |
| 6 | principles sits at the heart of the approach." | 6 | Then if you go over the page in the top left-hand |
| 7 | And then over the page -- | 7 | corner, just below the first paragraph which my learned |
| 8 | LADY JUSTICE GLOSTER: It is interesting to see there that | 8 | friend showed you, there's a paragraph: |
| 9 | there were a lot of identified counterparties with open | 9 | "Under the consensual approach, LBIE will offer to |
| 10 | positions. | 10 | agree each eligible street creditor's claim using LBIE's |
| 11 | MR DICKER: Yes. | 11 | in-house valuation methodology." |
| 12 | LADY JUSTICE GLOSTER: 6,300 -- | 12 | And at page 32 as well, in the next paragraph, last |
| 13 | MR DICKER: Out of the 11,000. | 13 | sentence, you'll see: |
| 14 | LADY JUSTICE GLOSTER: Yes. | 14 | "Creditors should note that in offering a LBIE |
| 15 | MR DICKER: Yes. And then over the page "Bar date", Ithink | 15 | determination, the administrators are seeking to treat |
| 16 | we can ignore the first paragraph. The next paragraph: | 16 | creditors consistently, are not simply imposing |
| 17 | "To optimise the claim submission and agreement | 17 | a discount or haircut to their claims." |
| 18 | process ...(Reading to the words)... the ability to have | 18 | LADY JUSTICE GLOSTER: So if a creditor didn't want to go |
| 19 | a claim determined in the LBIE estate ahead of the | 19 | along this route, it could simply say, "No, I want to |
| 20 | unsecured bar date." | 20 | apply my own valuation under the master agreement. I've |
| 21 | LADY JUSTICE GLOSTER: This is the answer to the questions | 21 | got the right to determine how the valuation happens at |
| 22 | I was asking you about what was actually happening. | 22 | least in the first instance. I am proposing to do that. |
| 23 | MR DICKER: Right. I am glad it does that. | 23 | You can't impose on me your model". |
| 24 | LADY JUSTICE GLOSTER: So one is looking at all the trades | 24 | MR DICKER: They could, but as the administrators repeatedly |
| 25 | and all the -- to get to the valuation. | 25 | emphasised in their progress reports, there was |
|  | Page 122 | Page 124 |  |


| 1 | a potential price to be paid. Bear in mind at this | 1 | And then two points are made. |
| :---: | :---: | :---: | :---: |
| 2 | stage, everyone thought LBIE was insolvent. | 2 | Just below that, the paragraph beginning, "To assist |
| 3 | LADY JUSTICE GLOSTER: Yes. | 3 | creditors": |
| 4 | MR DICKER: If you didn't agree to a CDD, you wouldn't, as | 4 | "To assist creditors, the claims portal contains |
| 5 | Mr Bayfield indicated, participate -- | 5 | relevant exchange rates as at 15 September and |
| 6 | LADY JUSTICE GLOSTER: Get paid in the first round. | 6 | automatically converts non-sterling denominations." |
| 7 | MR DICKER: -- the first, second or third rounds in the | 7 | And then the last sentence on that column: |
| 8 | main. If you got paid later, then you would inevitably, | 8 | 'Although the law also prescribes the creditors' |
| 9 | if LBIE turned out indeed to be insolvent, not receive | 9 | claims are to be converted into sterling, the relative |
| 10 | any interest on the sum that you eventually received. | 10 | share that an individual creditor will have is |
| 11 | So from a creditor's perspective, the consequence of | 11 | unaffected either by which common currency adopted |
| 12 | that in terms of the time value of money put real | 12 | [I will come back to that] or the original currency |
| 13 | pressure on creditors to enter into a CDD to ensure that | 13 | denomination of the creditor's claim." |
| 14 | they would be able to share in early distributions. | 14 | LADY JUSTICE GLOSTER: I don't understand what that means, |
| 15 | LADY JUSTICE GLOSTER: Yes. | 15 | "the relative share is unaffected". What does that -- |
| 16 | MR DICKER: Now the most important aspect of the fourth | 16 | MR DICKER: In other words, the administrators are saying, |
| 17 | report concerned currency conversion matters. If you go | 17 | "All we're doing is what we're doing under Rule 2.86. |
| 18 | on to page 35, section 6.2 is headed "Currency matters | 18 | We're putting everyone on essentially -- treating |
| 19 | and dividend prospects". | 19 | everyone by reference to their position as at the date |
| 20 | LORD JUSTICE PATTEN: Which page? | 20 | of the administration by converting all claims |
| 21 | MR DICKER: I'm sorry, 35. | 21 | essentially into a common account as Rule 2.86 |
| 22 | LORD JUSTICE PATTEN: 35. Yes, thank you. | 22 | requires". (Pause). |
| 23 | MR DICKER: This page includes the passage which the judge | 23 | LORD JUSTICE PATTEN: But the "relative share" means the |
| 24 | refers to in his judgment at paragraph 74. The passage | 24 | share in relation to the pari passu distribution, |
| 25 | he refers to essentially starts two-thirds of the way | 25 | doesn't it? |
|  | Page 125 |  | Page 127 |
| 1 | down the left-hand column and runs through to the end of | 1 | MR DICKER: It's not perhaps entirely happily worded. |
| 2 | the right-hand column. My learned friend mentioned this | 2 | I think you can fairly read this as meaning simply, |
| 3 | page, he didn't take you through it. But just picking | 3 | "We're converting all claims pursuant to 2.86 into |
| 4 | up the relevant points, at the top "Impact on creditor | 4 | a common currency of account, and effectively what |
| 5 | claims": | 5 | happens thereafter is not going to affect your relative |
| 6 | "In the last report to creditors, the administrators | 6 | shares in the sense of how much you receive". |
| 7 | explained all unsecured claims would be proved in | 7 | LORD JUSTICE PATTEN: I thought it was just -- I agree with |
| 8 | sterling." | 8 | you, it's not 100 per cent -- but I thought it was just |
| 9 | Then in the next paragraph, there's a reference to | 9 | making a point that the fact they chose to do it all in |
| 10 | the order of 2 December 2009: | 10 | sterling didn't work to anybody's detriment. |
| 11 | "The effect of this order was to convert LBIE's | 11 | MR DICKER: Two points. One, in a sense they had no choice. |
| 12 | administration into a distributing administration and it | 12 | Rule 2.86 says that. |
| 13 | secured an efficient means of distributing the assets | 13 | LORD JUSTICE PATTEN: No, I appreciate that. |
| 14 | without requiring another insolvency process. This | 14 | MR DICKER: Two, if that's what they were saying, then on |
| 15 | order also meant that ..." | 15 | one view at least with hindsight, that would not be |
| 16 | Then the second bullet: | 16 | accurate. |
| 17 | "... brought into the effect the provisions of | 17 | LORD JUSTICE BRIGGS: It's only accurate on the cut-off |
| 18 | Rule 2.86 of the Insolvency Rules which stipulates ..." | 18 | date. It doesn't matter which currency you use on the |
| 19 | Then the effect of the rule is set out: | 19 | cut-off date. |
| 20 | "Accordingly, applying Rule 2.86, the general | 20 | MR DICKER: But the point we make here is when you see |
| 21 | principles of UK insolvency law, all unsecured creditor | 21 | a conversion into sterling, what the administrators are |
| 22 | claims which include any unsecured claims relating to | 22 | saying is, "It is being converted into sterling because |
| 23 | CRA signatories are to be converted into sterling as at | 23 | that's what the rules require us to do". |
| 24 | 15 September 2008 for the purposes of having a proven | 24 | LORD JUSTICE BRIGGS: Yes. |
| 25 | claim against LBIE, specifically ..." | 25 | MR DICKER: There's no indication that the conversion into |
|  | Page 126 |  | Page 128 |


|  | sterling was to involve some election by the creditor as |
| :---: | :---: |
| 1 | if he had a choice to treat himself hereafter as |
| 3 | a sterling creditor as opposed to any other creditor, |
| 4 | and certainly no suggestion that if he did choose to |
| 5 | elect to be a sterling creditor, he would lose any |
| 6 | currency conversion claim that he might otherwise have. |
| 7 | LADY JUSTICE GLOSTER: It could be said it's in your favour, |
| 8 | because if you are crammed down simply to your sterling |
| 9 | claim, it clearly is affected by the original currency |
| 10 | of your claim. |
| 11 | MR DICKER: Yes. |
| 12 | LADY JUSTICE GLOSTER: Because let's say the dollar has |
| 13 | appreciated vastly, if all you've got is your currency |
| 14 | claim, your English currency claim -- probably that's |
| 15 | a bad example -- but you're getting more. |
| 16 | MR DICKER: Yes. We say essentially one -- |
| 17 | LADY JUSTICE GLOSTER: Whereas if you've done it in some |
| 18 | other currency which has depreciated, it isn't affected |
| 19 | on your construction because you've still got your |
| 20 | currency claim which is going to bring you up to the |
| 21 | equivalent value of the original claim. |
| 22 | MR DICKER: We say we've already got there, because all of |
| 23 | this is essentially saying, "This is essentially simply |
| 24 | a quicker way of operating the proof process to get to |
| 25 | the position of making a distribution". |
|  |  |

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## LADY JUSTICE GLOSTER: Yes.

MR DICKER: Other statements by the administrators that it is meant to be fair, transparent, equitable, et cetera, none of those contain any suggestion that creditors will lose whatever it is, 1.5 billion of currency conversion claims. To the converse. Your Ladyship is right, this is another statement although more specific to the same end.
LADY JUSTICE GLOSTER: Yes. It supports your case, you say. MR DICKER: Yes.
LORD JUSTICE BRIGGS: It brings in mind the famous statement of Harold Wilson in the late 1960s, the famous, "British devaluation doesn't affect the pound in your pocket". In one sense it's true, in another sense it's nonsense.
MR DICKER: It's true taken very literally, but in substance not, yes.

The fifth report is at tab 23, and there's only two things I want to show you from this, the first on page 29. It's in the bottom right-hand column on page 29. It's the last sentence where it says:
"Unless there is a compelling legal or commercial
reason to the contrary, it is the administrators' current intention to deal with all street creditors under the consensual approach before deploying resources to agree financial trading creditor claims in any other
way, such as via bilateral negotiations."
LADY JUSTICE GLOSTER: What page was that on?
MR DICKER: I'm sorry. Page 29, bottom right-hand column.
The second point I wanted from this document is on page 31, left-hand column. And just for the purposes of orientation, halfway down there's a heading "Claims determination deed":
"Since the date of the administrators' last progress report, LBIE has also developed a standardised legal agreement for claims determination deed, which is designed to preserve a creditor's potential entitlement to client money, notwithstanding its agreement of a single claim figure in respect of the LBIE estate potentially incorporating both unsecured and client money elements."

That's an indication of the drafting of what we've been referring to as the agreed claims CDD.

I wonder if just before the short break, there's one further point in relation to the background I just want to deal with. It will take me five or six minutes, if that's all right.

I've already referred to the claims portal which the administrators set up. We deal with this in our skeleton argument, paragraphs 19 to 22 . The judge summarised the basic approach in his judgment at

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paragraphs 150 and 169. If I could ask you to take his part B judgment and just look at those two paragraphs.
LORD JUSTICE PATTEN: Sorry, which paragraph did you say in the judgment?
MR DICKER: It is paragraph 150 --
LORD JUSTICE PATTEN: 150, yes.
MR DICKER: -- where the judge says:
"On behalf of the SCG, I drew attention to the process which led to the making of an agreed claims CDD. The first creditor was required to submit a proof of debt in LBIE's claims portal complying with the Insolvency Rules. Such proofs were submitted in the underlying contractual currency or currencies. The next stage was the administrators made an offer of a single amount, which if accepted by the creditor became the agreed claim amount. As earlier stated, this offer will be made in the currency of the underlying entitlement, save in those cases where the creditor had claims in more than one currency."

And then he comes back in paragraph 169, where he says at line 2 :
"The correct approach to construction is to have regard to the process by which the agreed claim amount is agreed and converted into sterling. The creditors are required to submit proofs of debt in the currency of

| 1 | their underlying claims. The administrators | 1 | (3.17 pm) |
| :---: | :---: | :---: | :---: |
| 2 | communicated their determination of the proof in the | 2 | (A short break) |
| 3 | currency of the underlying claim and the agreed claim | 3 | ( 3.27 pm ) |
| 4 | amount in the CDD which follows is the foreign currency | 4 | LADY JUSTICE GLOSTER: We're only going to sit until 4.15 pm |
| 5 | figure converted into sterling pursuant to Rule 2.86. | 5 | this afternoon because some of us have meetings |
| 6 | It cannot be converted otherwise than in accordance with | 6 | afterwards. |
| 7 | 2.86." | 7 | MR DICKER: I was going to turn next to the various forms of |
| 8 | So the process essentially had three stages. One, | 8 | CDDs developed by the administrators. |
| 9 | creditors submit their claim in the underlying foreign | 9 | LADY JUSTICE GLOSTER: Yes. |
| 10 | currency. Secondly, the administrators made an offer of | 10 | MR DICKER: There are in fact three main types. Firstly, |
| 11 | a single amount, which if accepted would become the | 11 | agreed claim CDDs -- |
| 12 | agreed claim amount, and again this offer would also be | 12 | LADY JUSTICE GLOSTER: Sorry, say again? |
| 13 | made in the currency of the underlying entitlement. | 13 | MR DICKER: Agreed claims CDDs -- |
| 14 | There's one exception to that which I will come back to, | 14 | LORD JUSTICE BRIGGS: I wish there was a shorthand for that. |
| 15 | which is an important one. | 15 | The trouble is that agreed and admitted claims produces |
| 16 | It's where creditors had claims in more than one | 16 | the same initials. |
| 17 | currency. Where creditors had claims in more than one | 17 | MR DICKER: I am afraid I think those of us down here are |
| 18 | currency, the figure that the administrator came back | 18 | now probably so ingrained using this -- |
| 19 | with was a figure expressed generally in the currency of | 19 | LADY JUSTICE GLOSTER: But you've been living with it for |
| 20 | the largest claim, or at least in the currency of the | 20 | years. |
| 21 | claim which the administrator's calculation suggested | 21 | MR DICKER: Agreed claims CDDs first; secondly, admitted |
| 22 | was the largest. Creditors were given that amount and | 22 | claims CDDs; and thirdly, though you so far haven't |
| 23 | they were told it was essentially non-negotiable. This | 23 | heard anything about them, CRA CDDs -- |
| 24 | is, "You either take it or leave the figure that you've | 24 | LORD JUSTICE BRIGGS: Oh. |
| 25 | been offered". | 25 | LADY JUSTICE GLOSTER: CRA CDDs? |
|  | Page 133 |  | Page 135 |
| 1 | If the offer was accepted, the third point, LBIE and | 1 | MR DICKER: CDDs, which in turn came in two flavours: a CRA |
| 2 | creditor entered into a CDD to formalise the agreement | 2 | agreed claim CDD and a CRA admitted claims CDD. I will |
| 3 | and that agreement would record the relevant sum either | 3 | come back to them. |
| 4 | in a foreign currency in some cases, or in other cases | 4 | Now although I think my learned friend sought to |
| 5 | in sterling after conversion under Rule 2.86 . Which | 5 | suggest that these documents were heavily negotiated, |
| 6 | approach was adopted depended on which form of CDD was | 6 | they were developed as you've seen from the |
| 7 | used, and I will deal with that in a moment, because in | 7 | administrators' report by the administrators, and the |
| 8 | our submission this is important. | 8 | judge recorded in paragraph 51 that they were generally |
| 9 | The process you will see in a little more detail in | 9 | presented on a take it or leave it basis, though there |
| 10 | two places -- it may be easiest if I can just give you | 10 | were in some instances bilateral negotiations of the |
| 11 | the references. The first is in the statement of facts | 11 | terms of particular CDDs. |
| 12 | at tab 6. The process is dealt with at paragraphs $50-$ | 12 | LORD JUSTICE BRIGGS: But the forms were discussed in some |
| 13 | LORD JUSTICE BRIGGS: Is that B2 or B1? Just remind me. | 13 | sort of seminar or forum or committee of creditors, |
| 14 | MR DICKER: I'm sorry, it is B supplemental. | 14 | weren't they? |
| 15 | LORD JUSTICE BRIGGS: B supp 6, yes. | 15 | MR DICKER: I think the administrators consulted with -- |
| 16 | MR DICKER: It is tab 6, 50 to 61, 63 and 67 to 75. | 16 | LORD JUSTICE BRIGGS: Yes -- |
| 17 | LORD JUSTICE BRIGGS: Yes. | 17 | MR DICKER: -- a group of creditors. |
| 18 | MR DICKER: It's also dealt with in a witness statement of | 18 | LORD JUSTICE BRIGGS: Yes. |
| 19 | Mr Garvey(?) which you will find at tab 10B -- | 19 | MR DICKER: But again you'll see this more clearly from the |
| 20 | LORD JUSTICE BRIGGS: B supp again? | 20 | statement of facts. These were documents which, having |
| 21 | MR DICKER: Yes. B supplemental, tab 10B, and the | 21 | been promulgated by the administrators, were presented |
| 22 | paragraphs are 18 to 22. I wonder if that might be | 22 | to creditors essentially on a take it or leave it basis. |
| 23 | a convenient moment. | 23 | Now I want to deal with the agreed and admitted |
| 24 | LADY JUSTICE GLOSTER: Yes, certainly. We'll just take five | 24 | claims CDDs in chronological order, so I want to deal |
| 25 | minutes. | 25 | first with agreed claims CDDs. |
|  | Page 134 |  | Page 136 |

34 (Pages 133 to 136)

| 1 | At this stage of the administration, it's important | 1 | sterling. We're concerned with a creditor who might |
| :---: | :---: | :---: | :---: |
| 2 | to bear in mind it was unclear which creditors had | 2 | have a foreign currency claim, so at least had one or |
| 3 | client money claims, unsecured claims or both, which in | 3 | more claims in a foreign currency. |
| 4 | turn created uncertainty over the amount of any proof. | 4 | LADY JUSTICE GLOSTER: So this was a dollar. We can see |
| 5 | To deal with this, agreed claims CDDs adopted | 5 | that from the exchange rate, can't we, on page 5? |
| 6 | a two-stage process. | 6 | MR DICKER: Yes, you're quite right. This is one which has |
| 7 | Firstly, creditors' unsecured claims were quantified | 7 | been converted. |
| 8 | and agreed in the currency of the underlying entitlement | 8 | LORD JUSTICE BRIGGS: Ah. |
| 9 | in accordance with the consensual approach. | 9 | LADY JUSTICE GLOSTER: So there are two master agreements. |
| 10 | Secondly, the claims were then recorded in an agreed | 10 | MR DICKER: Well, I'm not sure if the answer I just gave was |
| 11 | claims CDD as an agreed claims amount, also in the | 11 | right, because this is simply the definition of |
| 12 | currency of the underlying entitlement. The only | 12 | "exchange rate" -- |
| 13 | exception -- again I will come back to this -- is where | 13 | LADY JUSTICE GLOSTER: Right. |
| 14 | the creditor had claims in more than one currency, in | 14 | MR DICKER: -- which I'll come back to. It's simply part of |
| 15 | which case the claim was recorded in what the | 15 | the standard form. |
| 16 | administrators regarded as the currency of the largest | 16 | LORD JUSTICE BRIGGS: Yes. They might have used that. |
| 17 | claim. | 17 | LADY JUSTICE GLOSTER: I was just looking at: |
| 18 | LADY JUSTICE GLOSTER: Sorry, they were recorded in the | 18 | "... and for the purpose of converting the currency |
| 19 | currency of the underlying contractual entitlement? | 19 | specified in appendix C ..." |
| 20 | MR DICKER: In agreed claims CDDs, yes. So if one goes to | 20 | I see, that's all just general guff, is it? |
| 21 | B2 -- | 21 | MR DICKER: Yes. So just keeping sight of the shape, and |
| 22 | LORD JUSTICE PATTEN: B2? Oh, yes. So which one are we | 22 | I don't think there's any dispute about this, we're |
| 23 | looking at? | 23 | dealing with agreed claims CDDs. Generally those were |
| 24 | MR DICKER: B2, tab 4. | 24 | recorded in the currency of the underlying entitlement. |
| 25 | LORD JUSTICE PATTEN: Yes. | 25 | LADY JUSTICE GLOSTER: When you say "recorded", do you mean |
|  | Page 137 |  | Page 139 |
| 1 | MR DICKER: This one happens to be in sterling. | 1 | in the books? |
| 2 | LORD JUSTICE BRIGGS: Does it? | 2 | MR DICKER: When you get to the agreed claim amount -- |
| 3 | MR DICKER: But the way this worked was -- | 3 | LADY JUSTICE GLOSTER: In the actual CDD? |
| 4 | LORD JUSTICE BRIGGS: In what? In sterling? | 4 | MR DICKER: Yes. The currency of that claim will be the |
| 5 | MR DICKER: I'm sorry? | 5 | currency of the underlying claim. |
| 6 | LORD JUSTICE BRIGGS: What did you say it happened to be in? | 6 | LORD JUSTICE BRIGGS: Is an example of that the one at |
| 7 | MR DICKER: This one happens to be in sterling. B, tab 4, | 7 | bundle 3, tab 4? |
| 8 | the agreed claim amount is shown as a sterling sum. | 8 | MR DICKER: In which tab does your Lordship have in mind? |
| 9 | LORD JUSTICE BRIGGS: I'm in the wrong bundle. | 9 | LORD JUSTICE BRIGGS: This is part B, court bundle 3, tab 4, |
| 10 | Yes. | 10 | where at page 3 you have an agreed claim amount in |
| 11 | MR DICKER: That's obviously because the only ones my | 11 | dollars. I'm just looking to see if there's a current |
| 12 | learned friend is interested in are those which recorded | 12 | exchange rate definition. Yes, there is. |
| 13 | the claim in sterling. Normally the agreed claims CDD | 13 | MR DICKER: Yes. I can show you this if necessary from the |
| 14 | will simply record the agreed claims amount in the | 14 | statement of facts -- |
| 15 | underlying foreign currency. The one situation in which | 15 | LADY JUSTICE GLOSTER: Yes. |
| 16 | that wouldn't occur is where as I said the creditor had | 16 | MR DICKER: -- but I think perhaps if you just take it for |
| 17 | claims in more than one foreign currency. The agreed | 17 | the moment. The way agreed claims worked were, we're at |
| 18 | claim amount would then be recorded in the currency of | 18 | the stage where there's uncertainty about whether the |
| 19 | the largest claim. If the largest claim happened to be | 19 | creditors have client money claims or unsecured claims |
| 20 | sterling, it would then be recorded in sterling. | 20 | or both. The way these worked was the creditor would |
| 21 | LORD JUSTICE BRIGGS: We can't tell looking at this redacted | 21 | submit a claim -- we're obviously only concerned with |
| 22 | CDD whether it was a sterling only claim or a package of | 22 | creditors who submit at least one claim in a foreign |
| 23 | claims in which the largest claim was sterling. | 23 | currency. That claim will be -- I have used the phrase |
| 24 | MR DICKER: Correct. We're obviously not concerned with | 24 | "recorded" -- but inserted into the agreement as |
| 25 | a creditor whose underlying currency was always | 25 | an agreed claim amount in the relevant underlying |
|  | Page 138 |  | Page 140 |


|  | currency, unless the creditor had claims in more than | 1 | administrator would pick the largest currency -- assume |
| :---: | :---: | :---: | :---: |
| 2 | one currency, in which case it would be recorded in the | 2 | it is US dollars -- |
| 3 | currency of the largest claim as the administrators | 3 | LADY JUSTICE GLOSTER: And put that in the CDD? |
| 4 | calculated. And if that largest claim was a sterling | 4 | MR DICKER: -- and put that in. |
| 5 | claim, he would then find an agreed claim amount in | 5 | LADY JUSTICE GLOSTER: Okay. And do we find this all |
| 6 | a sterling sum. | 6 | clearly set out -- |
| 7 | LADY JUSTICE GLOSTER: So are you saying that all the ones | 7 | MR DICKER: Yes. |
| 8 | we're looking at, which are just the CDDs in sterling, | 8 | LADY JUSTICE GLOSTER: -- in the statements we've been taken |
| 9 | this point only matters in circumstances where sterling | 9 | to? |
| 10 | is one of a number of currencies and sterling is the | 10 | MR DICKER: Yes. |
| 11 | largest? | 11 | LORD JUSTICE BRIGGS: A simple dollar version of an agreed |
| 12 | MR DICKER: Yes. One of the points we make is those foreign | 12 | claim CDD I think is at $2 \mathrm{~B} / 1$. It's got the same stuff |
| 13 | currency creditors who have a claim simply in US dollars | 13 | about client money claims as your 2B/4, but it has |
| 14 | would have had their agreed claim amount recorded in US | 14 | simply got a straight US dollar figure as the agreed |
| 15 | dollars. A US dollars sum would be inserted against | 15 | claim. I know these have been selected for a quite |
| 16 | "Agreed claim amount". | 16 | different purpose, whether they have carve outs for |
| 17 | LADY JUSTICE GLOSTER: In this type of agreed claims CDD? | 17 | statutory interests and -- |
| 18 | MR DICKER: Correct. | 18 | MR DICKER: Part of the difficulty is I sought to try and |
| 19 | LORD JUSTICE BRIGGS: Do you have an example in the bundles? | 19 | use the versions my learned friend referred you to, |
| 20 | MR DICKER: I will see if I can find -- I'm afraid I haven't | 20 | which aren't the same as the versions we dealt with |
| 21 | done the exercise for this hearing of going back and | 21 | below. |
| 22 | re-marking all of them. | 22 | LADY JUSTICE GLOSTER: What we're going to as a question of |
| 23 | LORD JUSTICE BRIGGS: The trouble for me is looking at the | 23 | construction is the underlying objective facts known to |
| 24 | front pages never tell you whether it is an agreed or | 24 | both parties as to why in the agreed claim amount there |
| 25 | admitted claim CDD, although you may be able to get it | 25 | was a sterling or other currency denomination. |
|  | Page 141 |  | Page 143 |
| 1 | from a date, I suppose. | 1 | MR DICKER: And we say that's -- |
| 2 | MR DICKER: I'm not sure you can, because their use is -- | 2 | LADY JUSTICE GLOSTER: You say we need to know that. |
| 3 | another point I will come to -- in fact overlap. | 3 | MR DICKER: Yes. |
| 4 | LORD JUSTICE BRIGGS: But what is different between 2B/4 and | 4 | LADY JUSTICE GLOSTER: We need to understand why that figure |
| 5 | $3 \mathrm{~B} / 4$ is that $2 \mathrm{~B} / 4$ has on page 4 all this stuff about | 5 | is there. |
| 6 | client money claims. | 6 | MR DICKER: Can I -- again, I will come to how this operates |
| 7 | MR DICKER: Where you do find -- I think that information is | 7 | in a moment. All I'm trying to do at the moment is just |
| 8 | in the index at the start of the bundle. | 8 | outline the essential ingredients of the agreed claim |
| 9 | LORD JUSTICE BRIGGS: Oh, okay. | 9 | CDD. |
| 10 | LADY JUSTICE GLOSTER: Well, I hadn't appreciated, for | 10 | LADY JUSTICE GLOSTER: Yes. |
| 11 | example, that in the one we're in, which is B 2 , tab 4, | 11 | MR DICKER: There is one I haven't yet got to. |
| 12 | the one I'm in, which is an agreed CDD, it is possible | 12 | LADY JUSTICE GLOSTER: Okay. |
| 13 | that that isn't an underlying foreign contract at all. | 13 | MR DICKER: So one starts with, as I said, an unsecured |
| 14 | It could be one of two things, you're telling me. It | 14 | claim quantified and agreed in the currency of the |
| 15 | can either be a single currency where that currency is | 15 | underlying entitlement inserted as an agreed claim |
| 16 | sterling, or it will be a multi-currency transaction | 16 | amount, also in the currency of the underlying |
| 17 | where sterling is the largest currency of a number of | 17 | entitlement, unless there's more than one currency, |
| 18 | currencies. | 18 | which is what we've just been discussing. |
| 19 | MR DICKER: Correct. | 19 | Then in order to deal with the possibility of |
| 20 | LADY JUSTICE GLOSTER: But what it won't be is a single | 20 | a client money claim, under this agreement the agreed |
| 21 | underlying transaction in dollars. | 21 | claim amount was not immediately admitted for dividends. |
| 22 | MR DICKER: Correct. Nor will you find this -- and it's | 22 | Instead it would only be admitted for dividends after it |
| 23 | a point I will come back to -- if the foreign creditor | 23 | had been converted into sterling under Rule 2.86 once |
| 24 | had foreign currency claims in, say, euro, yen and US | 24 | any client money claim had effectively been resolved. |
| 25 | dollars, because in that situation again the | 25 | You can see that from clause 3. |
|  | Page 142 |  | Page 144 |


| 1 | LADY JUSTICE GLOSTER: What tab of what bundle? | 1 | with Rule 2.86 . |
| :---: | :---: | :---: | :---: |
| 2 | MR DICKER: I am looking at tab 4. | 2 | LORD JUSTICE BRIGGS: And the client money fund was in |
| 3 | LADY JUSTICE GLOSTER: In bundle 2 ? | 3 | dollars, wasn't it? |
| 4 | MR DICKER: In bundle 2. It's at the same agreed claims | 4 | MR DICKER: Yes. Just identifying the scope of the issues |
| 5 | CDD. 3.1: | 5 | before the judge below in relation to agreed claims |
| 6 | "Save as set out in 3.2 and 3.3, the agreed claim | 6 | CDDs, three points. |
| 7 | shall not be accepted in whole or in part as an admitted | 7 | First of all, a creditor with an entitlement to be |
| 8 | claim ..." | 8 | paid in a foreign currency obviously didn't lose |
| 9 | Then 3.2: | 9 | a currency conversion claim simply because his claim was |
| 10 | "Where the creditor has either assigned to a nominee | 10 | recorded, inserted, into the agreed claims CDD in |
| 11 | or waived any and all client money claims. | 11 | a foreign currency. |
| 12 | 3.3. Where a no client money confirmation has not | 12 | So you have someone with a US dollar claim, his |
| 13 | been provided to the company in accordance with 3.2.1 | 13 | agreed claims CDD identifies his claim on a US dollar |
| 14 | and ..." | 14 | sum, he did not lose his currency conversion claim. |
| 15 | Then effectively all issues in relation to the | 15 | That was common ground. |
| 16 | client money claim have been resolved. | 16 | The second point is there was an issue as to what |
| 17 | Then 3.3 at the bottom: | 17 | happened where a creditor had claims in more than one |
| 18 | "... and in each case such amount being converted to | 18 | foreign currency. Take a creditor who had claims in, |
| 19 | the extent not already denominated in pounds sterling to | 19 | say, euro, yen and US dollars and whose claim was |
| 20 | pounds sterling at the exchange rate." | 20 | expressed in US dollars as the largest entitlement. |
| 21 | And as you've seen, the definition of "exchange | 21 | Wentworth's argument below was that in such a situation, |
| 22 | rate" uses the official exchange rate required to be | 22 | the creditor lost any currency conversion claim he had |
| 23 | used under Rule 2.86. | 23 | in respect of his euro and yen claims, so his claim had |
| 24 | So the very basic idea is: creditor makes a claim, | 24 | been converted into US dollars. |
| 25 | his claim gets recorded. It gets recorded as an agreed | 25 | But to use my friend's language, he'd elected to be |
|  | Page 145 |  | Page 147 |
| 1 | claim in an agreed claim amount. At that stage, if it's | 1 | a US dollar creditor, therefore he lost his currency |
| 2 | in a foreign currency, it's not converted into sterling | 2 | conversion claims in relation to euro and yen. Slightly |
| 3 | and it's not an admitted claim because that can't happen | 3 | oddly, he didn't get a currency conversion claim for the |
| 4 | until the client money claim has been resolved. When | 4 | full extent of his US dollar claims, he simply preserved |
| 5 | the client money claim is resolved under clause 3, it is | 5 | his existing US dollar currency conversion claim. |
| 6 | converted into sterling in accordance with Rule 2.86 and | 6 | The judge rejected this argument, describing it as |
| 7 | is then admitted. | 7 | frankly absurd, and he said that in such cases the |
| 8 | LORD JUSTICE BRIGGS: Yes. The thinking being presumably if | 8 | currency in which the claim is recorded should just be |
| 9 | you succeeded in a client money claim, that would have | 9 | regarded as a currency on account for arriving at a net |
| 10 | to come off your unsecured claim. | 10 | position, which could then be used in relation to the |
| 11 | MR DICKER: Precisely. | 11 | determination of client money claims. |
| 12 | LORD JUSTICE BRIGGS: In the end, the client money claims | 12 | LADY JUSTICE GLOSTER: Yes. |
| 13 | all turned into a disaster, didn't they, and everybody | 13 | MR DICKER: So no issue on the first. Wentworth argued |
| 14 | just went for their unsecured claims? Is that a fair | 14 | a currency conversion loss in the example I just gave; |
| 15 | summary, cutting a very, very long story short? | 15 | US dollar, euro and yen, a loss. |
| 16 | MR DICKER: Others may be able to speak better than I can to | 16 | The third point was a creditor whose agreed claim |
| 17 | the second part. But the logic, absolutely. Because | 17 | amount is subsequently converted into sterling under |
| 18 | you had a potential client money claim, you could not | 18 | clause 3 -- I showed you -- pursuant to Rule 2.86 did |
| 19 | admit the claim at this stage, it had to be kept out -- | 19 | not thereby lose the currency conversion claim. That |
| 20 | LORD JUSTICE BRIGGS: Otherwise it would be double-counted. | 20 | also was common ground below. |
| 21 | MR DICKER: At this stage, it could be kept out, it could | 21 | Now subject to one exception, Wentworth accepts all |
| 22 | simply therefore be recorded in a foreign currency. | 22 | of that on appeal. The one exception concerns the |
| 23 | When the client money claim had been resolved, it could | 23 | second situation, the multi-currency claim situation. |
| 24 | then be admitted. Once it was admitted under clause 3, | 24 | Wentworth persists in the same argument where a creditor |
| 25 | it was admitted, converted into sterling in accordance | 25 | had claims in, say, euro, yen and sterling, and sterling |
|  | Page 146 |  | Page 148 |


| 1 | is the currency of the largest entitlement. | 1 | this is why the argument is, in our respectful |
| :---: | :---: | :---: | :---: |
| 2 | LADY JUSTICE GLOSTER: You say that's illogical? | 2 | submission, absurd. The difference is driven by only |
| 3 | MR DICKER: Worse than illogical. It is both illogical and, | 3 | one thing, which is which of the claims did the |
| 4 | to use the judge's phrase, frankly absurd. | 4 | administrators regard as the largest claim and therefore |
| 5 | If one goes back to the example I gave a couple of | 5 | the appropriate claim to use the currency of that claim |
| 6 | minutes ago, take the creditor who had euro, yen and US | 6 | to record the agreed claim amount? Commercially, |
| 7 | dollars. The judge held that merely recording his claim | 7 | obviously utterly irrelevant; and in many cases, no |
| 8 | in US dollars -- because that's the currency of the | 8 | doubt to some extent at least arbitrary, depending on |
| 9 | largest entitlement -- could not mean he gave up the | 9 | the administrators' approach to valuation. |
| 10 | currency conversion claim. Wentworth accepts that, they | 10 | Going back to my learned friend's phrase about the |
| 11 | haven't appealed that aspect of the judgment. | 11 | creditor having elected to be a sterling creditor, with |
| 12 | They also say it is different if the creditor had | 12 | all the force he says that has, we say that simply |
| 13 | claims not in euro, yen and US dollars, but instead in | 13 | cannot possibly fairly describe what's going on in |
| 14 | euro, yen and sterling, and sterling happens to be the | 14 | relation to an agreed claim CDD. |
| 15 | currency of the largest claim, therefore sterling is the | 15 | So we say in relation to an agreed claim CDD, we |
| 16 | currency of the agreed claim amount. They say they do | 16 | know if they recorded it as a foreign currency claim, |
| 17 | lose whatever currency conversion claim they might | 17 | you don't lose a conversion -- a currency conversion |
| 18 | otherwise have had. | 18 | claim. We know that you don't lose it when it's |
| 19 | We say that that is wholly illogical. The two | 19 | subsequently converted into sterling under clause 3 |
| 20 | situations are the same and they should produce the same | 20 | pursuant to Rule 2.86, Wentworth agrees with that as |
| 21 | result. We also say the precise nature of the | 21 | well. And it would be absolutely ridiculous, we say, if |
| 22 | illogicality is important because it undermines | 22 | in the one situation which Wentworth identifies, the |
| 23 | Wentworth's argument as a matter of construction. This | 23 | currency claim disappears. |
| 24 | is the point, just so you have the reference, we deal | 24 | The next type of CDD that was developed was the |
| 25 | with in our skeleton at paragraph 61. (Pause). | 25 | admitted claims CDD. These were used from about |
|  | Page 149 |  | Page 151 |
| 1 | Just to tease out the illogicality, go back to the | 1 | April 2011 onwards, after the position in relation to |
| 2 | two examples I gave; the creditor with a euro, yen and | 2 | client money had become slightly clearer, although as |
| 3 | US dollar claim on the one hand and a creditor with | 3 | I said, the evidence is that agreed claims CDDs |
| 4 | a euro, yen and sterling claim on the other. In both | 4 | continued to be used during at least part of this |
| 5 | cases, the creditor agrees that a specific sum, defined | 5 | period, so there was an overlap between the two. |
| 6 | as his agreed claim amount, is his entire claim and he's | 6 | The fact that things had become clearer in relation |
| 7 | releasing all other claims that he has. The only | 7 | to client monies explains why the admitted claims CDD |
| 8 | difference is that in the first situation his entire | 8 | takes a different form from the agreed claims CDD. |
| 9 | claim is expressed in US dollars; in the second it's | 9 | LORD JUSTICE BRIGGS: It just cuts out all the stuff about |
| 10 | expressed in sterling. | 10 | client money claims. |
| 11 | Wentworth say the result is different so far as | 11 | MR DICKER: You just truncate. You just say, "Well, let's |
| 12 | currency conversion claims are concerned. A creditor | 12 | just cut to the chase. We don't need this process of |
| 13 | whose entire claim is expressed in US dollars hasn't | 13 | recording your foreign currency claim and then |
| 14 | given up any currency conversion claim in relation to | 14 | converting into sterling pursuant to Rule 2.68 . We will |
| 15 | his euro and yen claims. A creditor whose entire claim | 15 | in effect simply as part of one package convert it into |
| 16 | is expressed in sterling has. | 16 | sterling pursuant to Rule 2.86 and record the result". |
| 17 | So somehow by doing what is in effect exactly the | 17 | And that's the short reason why every single |
| 18 | same thing, Wentworth argues you come up with two | 18 | admitted claim CDD is in sterling, because we're now |
| 19 | different results as a matter of construction. If you | 19 | talking about a sum which is to be admitted for |
| 20 | agree that your entire claim is in US dollars, despite | 20 | dividends in the administration. And as the |
| 21 | doing that, you still have a currency conversion claim | 21 | administrators explained at length in their fourth |
| 22 | for euro and yen. If you agree your entire claim in | 22 | report, you have to convert those into sterling under |
| 23 | sterling, you don't have a currency conversion claim in | 23 | 2.68. |
| 24 | euro and yen. That simply cannot be right. | 24 | LORD JUSTICE BRIGGS: So if you go from A to Z via B , it |
| 25 | But there's another point in relation to this and | 25 | doesn't kill off your currency conversion claim. But if |
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| 1 | you go straight there from $A$ to Z , don't go past B and | 1 | currency. So when it refers to the proof of debt in |
| :---: | :---: | :---: | :---: |
| 2 | don't collect $£ 200$, it does. And that's your point, | 2 | 4.3 , the document it is referring to will itself have |
| 3 | isn't it? | 3 | identified the foreign currency claim because that's how |
| 4 | MR DICKER: That is our point. And imagine if the agreement | 4 | creditors were required to fill out their -- |
| 5 | had spelt out what was going on in the two stages that | 5 | LADY JUSTICE GLOSTER: Where do we get the evidence that |
| 6 | were effectively involved. If the agreement had said, | 6 | they were required to -- |
| 7 | "Right, the sum we are agreeing as your entire claim is | 7 | MR DICKER: I don't have the reference to hand -- |
| 8 | the following sum", which if it happens to be a foreign | 8 | LADY JUSTICE GLOSTER: -- prove in the foreign currency? |
| 9 | currency sum would be recorded in the foreign currency, | 9 | MR DICKER: Do you remember it's where in the fourth report, |
| 10 | and then it said, "Because we can admit this straight to | 10 | I think it was -- |
| 11 | proof, we are now converting that sum pursuant to 2.68 | 11 | LADY JUSTICE GLOSTER: Yes. |
| 12 | for the purposes of proof into sterling". | 12 | MR DICKER: -- I referred to the claims portal automatically |
| 13 | Again, I come back to the same point. There are | 13 | converting it into sterling. |
| 14 | really two ways of looking at this. Either you've got | 14 | LADY JUSTICE GLOSTER: Yes, I see. So you actually prove in |
| 15 | a sterling sum because it is being converted pursuant to | 15 | your underlying currency? |
| 16 | Rule 2.86 for the purposes of proof -- that's what we | 16 | MR DICKER: Correct. |
| 17 | say -- or you have what my learned friend says, which is | 17 | LORD JUSTICE BRIGGS: Or to put it another way, you stick in |
| 18 | that's not so. What you've got here is a creditor who | 18 | your underlying currency and the portal converts it to |
| 19 | is electing to be a sterling creditor and to have his | 19 | sterling for you. |
| 20 | only claim as a sterling claim. | 20 | MR DICKER: Sorry, I missed that. |
| 21 | LADY JUSTICE GLOSTER: What's the paradigm example of | 21 | LORD JUSTICE BRIGGS: To put it another way, you stick in |
| 22 | an admitted claim CDD that you'd like to us to -- | 22 | your underlying currency and the portal converts it to |
| 23 | MR DICKER: The one we've been looking at is in tab 7 of | 23 | sterling for you. |
| 24 | bundle 2. | 24 | MR DICKER: Yes. |
| 25 | LADY JUSTICE GLOSTER: B2/7. (Pause). | 25 | LORD JUSTICE BRIGGS: I'm not sure whether that means you |
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| 1 | LORD JUSTICE BRIGGS: Yes. (Pause). | 1 | prove in the underlying currency, but there we are. |
| 2 | MR DICKER: Just before we leave that document, can I just | 2 | MR DICKER: We'd say that ... (Pause). |
| 3 | show you one other provision which I am not sure you've | 3 | It is on page 35 of the fourth progress report that |
| 4 | seen so far. It's in the appendix and it's in the form | 4 | I showed you at tab 22. Just to read out the sentence |
| 5 | of transfer notice, pages 21 and 22. | 5 | again, which is in section 6.2 "Currency matters": |
| 6 | LADY JUSTICE GLOSTER: Yes. | 6 | "To assist creditors, the claims portal contains |
| 7 | MR DICKER: It's clause 4, page 21: | 7 | relevant exchange rates as at 15 September 2008 and |
| 8 | "The transferor and transferee agree that ..." | 8 | automatically converts non-sterling denominations." |
| 9 | 4.1 I think we can pass over. 4.2: | 9 | LORD JUSTICE BRIGGS: But if somebody gives you a portal |
| 10 | "The whole of the admitted claim and the whole of | 10 | that enables you to stick in your foreign currencies and |
| 11 | the transferor's right to receive any and all dividends | 11 | out the far end comes the sterling claim, you might be |
| 12 | in respect of or in connection with the admitted claim | 12 | said to be proving in sterling with the assistance of |
| 13 | shall be unconditionally and immediately transferred to | 13 | a piece of software in the portal. |
| 14 | the transferee." | 14 | MR DICKER: In a sense, the point we make in relation to the |
| 15 | And then 4.3: | 15 | claims process is if one looks at the statement of |
| 16 | "The proof of debt and accompanying information | 16 | facts, the creditor as part of the consensual approach |
| 17 | lodged by or on behalf of the transferor shall stand as | 17 | makes a claim in the foreign currency, the administrator |
| 18 | the transferee's proof of debt." | 18 | comes back with an offer in the foreign currency. |
| 19 | Again, it just illustrates that this is not simply | 19 | LORD JUSTICE BRIGGS: Yes. |
| 20 | an agreement in a sum so that one would be concerned | 20 | MR DICKER: If that's accepted, we then go to formalising it |
| 21 | simply with transfer of the relevant sum. This is part | 21 | in a CDD, the form of which will depend on how far we |
| 22 | of the accelerated proof process, and one needs to read | 22 | have got with dealing with client monies. The only |
| 23 | the documents in that context. (Pause). | 23 | point I would make in relation to the automatic |
| 24 | I am reminded from those behind that as you've seen, | 24 | conversion is if you look at the context of that |
| 25 | the proof of debt was itself in the underlying foreign | 25 | sentence, the context is in a page where the |
|  | Page 154 |  | Page 156 |


| 1 | administrators are explaining, "We have to convert under | 1 | way in which the claims portal operated. |
| :---: | :---: | :---: | :---: |
| 2 | 2.86 , it's mandatory. That's why we're converting and | 2 | LADY JUSTICE GLOSTER: I think it is fair to say that we |
| 3 | that's why we're converting at this particular exchange | 3 | need to know the function of the figures in the CDD |
| 4 | rate". | 4 | and why they're in there and what's actually happening. |
| 5 | In other words, it is entirely reflective and does | 5 | We need to understand the mechanisms of how the |
| 6 | no more than Rule 2.86 normally does. | 6 | agreements of the underlying close-out amount, or |
| 7 | LADY JUSTICE GLOSTER: At 2.86, the wording suggests you are | 7 | whatever it is, and how the agreed claim amount comes |
| 8 | actually proving in the foreign currency, doesn't it? | 8 | about so we understand why the figures have been stuck |
| 9 | Because it says: | 9 | in there. |
| 10 | "For the purpose of proving a debt incurred in | 10 | MR DICKER: Yes. |
| 11 | a currency other than sterling, the amount of the debt | 11 | LORD JUSTICE BRIGGS: Yes. |
| 12 | shall be converted into sterling." | 12 | MR DICKER: And the solution we say is to appreciate that |
| 13 | MR DICKER: Yes. And in a sense what you are proving is | 13 | when you see a sterling figure in the admitted claims |
| 14 | your debt, your debt is a foreign currency claim. | 14 | CDD, it really is shorthand for a claim which has been |
| 15 | LADY JUSTICE GLOSTER: Claim which is converted, yes. | 15 | submitted to proof in a foreign currency, converted into |
| 16 | MR DICKER: It's interesting again if one just goes back -- | 16 | sterling pursuant to Rule 2.86 . |
| 17 | it may well be I've made this point, but just to make it | 17 | LORD JUSTICE BRIGGS: Yes. I have no difficulty about the |
| 18 | again if I haven't -- if one goes back to the agreed | 18 | admissibility of the process of proof, I am thinking |
| 19 | claims CDD, clause 3 says, "When we resolve the client | 19 | more of the history that it was previously a two-stage |
| 20 | money claim we're going to convert your claim in | 20 | agreement and it has all been boiled down into one |
| 21 | sterling pursuant to Rule 2.86 ". Why does the mere fact | 21 | stage. But you say it's all agreed, it's all admitted, |
| 22 | we've now resolved client money claims, we don't need | 22 | it is in the statement of facts. |
| 23 | a two-stage process any more, can having a one-stage | 23 | MR DICKER: Yes. And it has never even suggested -- there's |
| 24 | process make a difference? Why should the | 24 | a statement of disputed facts, for what's that worth, |
| 25 | administrators have been required nevertheless to spell | 25 | and there's a part 36B which holds over any facts |
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| 1 | out that in a sense there was a two-stage process | 1 | particular to creditors, whether allegations of mistake |
| 2 | because 2.86, as your Ladyship has just indicated, | 2 | or something of that sort, in case that may become |
| 3 | involves a two-stage process: proving your debt in a | 3 | necessary. Everything I've said to your Lordships is |
| 4 | foreign currency, having it converted for the purposes | 4 | part of the agreed factual matrix. |
| 5 | of proof under 2.86 into sterling. | 5 | LORD JUSTICE BRIGGS: Yes. |
| 6 | My learned friend, if I may say, chose for obvious | 6 | MR DICKER: One does end up with -- I will come back to this |
| 7 | reason to concentrate almost entirely on admitted claims | 7 | in due course in the context of Ex parte James -- on |
| 8 | CDDs. In our respectful submission, you get a very | 8 | Wentworth's case, there's some truly bizarre results. |
| 9 | different picture if as a matter of chronology one does | 9 | If you enter into an agreed CDD, by and large you will |
| 10 | start with agreed claims CDDs and then interprets the | 10 | not be giving up a currency conversion claim. The one |
| 11 | admitted claims CDDs in the light of that background. | 11 | situation in which you will is if you happen to have |
| 12 | LORD JUSTICE BRIGGS: I am just thinking of the sort of | 12 | multiple currency claims and the administrators happen |
| 13 | admissible matrix of fact. How far and by what route is | 13 | to think your largest claim is denominated in sterling. |
| 14 | the whole chronological history of CDDs to be taken to | 14 | When you come to an admitted claim CDD, everyone is |
| 15 | be something known by both parties when they make | 15 | giving up a currency conversion claim. What has changed |
| 16 | an admitted claim CDD? | 16 | between the agreed claims CDD and the admitted claims |
| 17 | MR DICKER: For the purposes of these proceedings, | 17 | CDD only that further progress has been made in the |
| 18 | everything in the statement of facts is being treated as | 18 | administration in terms of resolving client money |
| 19 | admissible for the purposes of construction -- | 19 | claims. What on earth does that have to do with whether |
| 20 | LORD JUSTICE BRIGGS: Yes. | 20 | or not you should have a currency conversion claim? |
| 21 | MR DICKER: -- on the basis that it is information known or | 21 | It was no part of -- it was not necessary for the |
| 22 | reasonably to be taken as known by all parties. And | 22 | administrators to procure the release of such claims to |
| 23 | bear in mind, all I've shown you is the order of | 23 | achieve what they wanted. What they wanted was to |
| 24 | 2 December 2009 which started this process, three | 24 | achieve an early distribution. As the judge said, |
| 25 | reports by the administrators and some references to the | 25 | non-provable claims, whether they exist or not and for |
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| 1 | how much, has no impact on that at all. You don't have | 1 | However, the administrators subsequently invited |
| :---: | :---: | :---: | :---: |
| 2 | to consider them at this stage. | 2 | creditors whose claims had been determined by the CRA to |
| 3 | More strongly, if one imagines the administrators | 3 | enter into a CRA CDD. Which flavour they entered into, |
| 4 | had gone out and expressly demanded that creditors with | 4 | i.e. the CRA agreed claims CDD or a CRA admitted claims |
| 5 | currency conversion claims give up those claims as the | 5 | CDD, just depended on again how far we had got with the |
| 6 | price for participating in an early distribution, that | 6 | client money issues. |
| 7 | could not possibly have been justified and would have | 7 | Wentworth's position below was that although |
| 8 | been a breach of duty by the administrators. | 8 | a creditor entering into the CRA didn't give up a client |
| 9 | LADY JUSTICE GLOSTER: I don't see why that might just have | 9 | money claim, if he subsequently entered into a CRA CDD, |
| 10 | been a commercial deal on the table. But that's all | 10 | he did, provided that it was either a CRA admitted claim |
| 11 | speculation, because they didn't do that. | 11 | CDD or a CRA agreed claims CDD expressed in sterling. |
| 12 | MR DICKER: Well, we say certainly in the ordinary course, | 12 | LADY JUSTICE GLOSTER: They're not appealing that, are they? |
| 13 | that would have been a breach of duty for the simple | 13 | MR DICKER: I'm sorry? |
| 14 | reason it wasn't something they needed to do to enable | 14 | LADY JUSTICE GLOSTER: Are they appealing that? |
| 15 | them to make an early distribution. And the consequence | 15 | MR DICKER: My learned friend has said nothing about it. |
| 16 | of that would be to say to one group of creditors | 16 | But the logic of his case would presumably be the same; |
| 17 | essentially, "You're going to have to give up any | 17 | once you enter into a CDD on his case, you're electing |
| 18 | possibility of a claim in the event of a surplus for the | 18 | to be a sterling creditor, if that's the relevant |
| 19 | benefit of subordinated creditors or shareholders as the | 19 | denomination, giving up everything else. |
| 20 | price" -- | 20 | Again, we say frankly absurd, because the only |
| 21 | LADY JUSTICE GLOSTER: Well, they might have said it for all | 21 | reason administrators asked creditors who had signed the |
| 22 | kinds of reasons, but nobody did say it, so we're not | 22 | CRA to enter into a CDD was because they considered this |
| 23 | there. | 23 | was a more straightforward and less time-consuming way |
| 24 | MR DICKER: The only point is this, and I'm not -- just in | 24 | of documenting the claim. That's the judgment, |
| 25 | case there's any confusion, to repeat what I said on | 25 | paragraph 51. So the logic of their case is you enter |
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| 1 | a number of occasions below -- we are not criticising | 1 | into the CRA, you've still got a currency conversion |
| 2 | the administrators for anything they intended to | 2 | claim. The administrator comes along and says to you, |
| 3 | achieve. We are certainly not doing that. All I'm | 3 | "Well, I could go through the process in the CRA but |
| 4 | saying is if that is what they had set out to achieve, | 4 | actually it's easier if I just ask you to sign a CDD, at |
| 5 | we say they wouldn't have been permitted to do it. | 5 | which point in certain cases but not others, you lose |
| 6 | In the two or three minutes left, can I just deal | 6 | your currency conversion claim". It just makes |
| 7 | very quickly with CRA CDDs. | 7 | absolutely no sense whatsoever. |
| 8 | LORD JUSTICE BRIGGS: Oh, yes. | 8 | LORD JUSTICE BRIGGS: Just following this through. The |
| 9 | LADY JUSTICE GLOSTER: CRA agreed claims -- | 9 | judge presumably rejected that submission by Wentworth |
| 10 | MR DICKER: CRA CDDs. I said these are CDDs which are | 10 | and is it not appealed? No, there is, and that's |
| 11 | entered into by a creditor who had signed the CRA. The | 11 | issues 3 and 4, isn't it, with the bolt-on, or is that |
| 12 | judge dealt with these at paragraphs 20 to 38 and 77 to | 12 | just ... |
| 13 | 136 of his judgment. | 13 | MR DICKER: Well, that's in relation to interest. |
| 14 | Very shortly, the starting point is the judge held | 14 | LORD JUSTICE BRIGGS: Yes. |
| 15 | that a creditor who signed a CRA did not give up any | 15 | MR DICKER: We're talking about currency conversion claims |
| 16 | currency conversion claim. So merely by entering into | 16 | at this stage. |
| 17 | the CRA, being a party to the CRA, you didn't give up | 17 | LORD JUSTICE BRIGGS: Currency conversion claims. |
| 18 | a currency conversion claim. | 18 | LADY JUSTICE GLOSTER: It is paragraph 40 of your skeleton, |
| 19 | LORD JUSTICE BRIGGS: And that's now common ground, as | 19 | isn't it? |
| 20 | I understand it. | 20 | MR DICKER: Yes. I wonder -- I see the time -- if that |
| 21 | MR DICKER: Yes. A party to the CRA did not need to enter | 21 | would be a convenient moment. |
| 22 | into a CDD as the CRA already included a mechanism for | 22 | LADY JUSTICE GLOSTER: Yes, certainly. 10.30 am tomorrow |
| 23 | calculating and ascertaining his claim. That's the | 23 | morning. |
| 24 | judgment. The judge refers to this at paragraphs 51, | 24 | ( 4.17 pm ) |
| 25 | 167 and 170. | 25 | (The court adjourned until 10.30 am |
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