



Sale of Coffee Point Group Limited to Bunzl plc

"Great job, professionally executed, with rigour, expertise and sensitivity."

John Dembitz
Chairman, Coffee Point Group Limited

The deal

PricewaterhouseCoopers Corporate Finance is pleased to announce the sale of Coffee Point Group Limited to Bunzl plc. Coffee Point will be integrated with Bunzl Vending creating the largest vending operator, by revenue, in the UK.

The business

Coffee Point is a privately-owned provider of vending services, supplying hot and cold beverages and snacks to c. 2,400 customers with an installed base of over 14,000 machines. The business was founded by Nick Naismith, the majority shareholder and CEO, in 1987.

Bunzl is an international group of companies focused on the distribution and outsourced service sector operating across North America, Europe and Australasia. The acquisition helps Bunzl strengthen its UK vending operations and become a market leader in the UK.

The deal team*

The shareholders of Coffee Point were advised by a team led by Coolin Desai and Finbar Canavan and comprising Thomas Shelford, Matthew Potter and James Sutch.

The PricewaterhouseCoopers Corporate Finance Business Services sector team brings together a team of professionals dedicated to the sector and focused on providing strategic and advisory services to both corporates and private equity houses operating in the Facilities Management, Professional Advisory, Human Capital Management and Distribution and Logistics sub-sectors.

For more information, please contact Coolin Desai +44 (0)20 7212 4113 or Finbar Canavan +44 (0)20 7804 4542.

Corporate Finance

PricewaterhouseCoopers provides a full range of M&A and financial advisory services, from acquisitions and disposals, through to raising finance, across all industry sectors.

We advise corporates, management teams and private equity houses and have a proven track record in UK mid-market transactions.

Award winning:

- Mid-market Adviser of the Year (Acquisitions Monthly Awards 2007)
- Leading UK mid-market adviser 2002-2006 (Thomson Financial)
- Number 1 UK Private Equity Adviser 2006 (Thomson Financial)
- Number 1 Adviser by volume of all UK deals 2006 (Mergermarket)
- Business Services Sector Leader of the Year (Hg Capital Rainmaker Awards 2007)
- 3 of the top 10 dealmakers by volume in the UK (Mergermarket 2006)

Services:

- Advice on acquisitions, disposals, joint ventures, finance raising, management buy-outs and buy-ins, takeover bids and defences, public to private transactions and IPOs
- Deal origination
- Deal structuring
- Debt advisory
- Exit planning

Industries:

- Business Services
- Consumer
- Construction & Building Products
- Industrial Products
- Financial Services
- Pharmaceutical & Healthcare
- Technology, Media & Telecoms

**PricewaterhouseCoopers named
Mid-Market Adviser of the Year**

Acquisitions Monthly Awards 2007

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