

Table A – Details of common stock and equity type products by geography, type and industry

Geographic location	28 Mar 13	30 Nov 12	Change	
	\$m	\$m	\$m	%
United States	3,427	3,189	238	7%
Asia	157	163	(6)	(3)%
Europe	152	141	11	8%
Canada	63	59	4	7%
Latin America	21	18	3	17%
Other	29	27	2	7%
Total	3,849	3,597	252	7%

Security type	28 Mar 13	30 Nov 12	Change	
	\$m	\$m	\$m	%
Common Stocks*	3,058	2,794	264	9%
American Depository Receipts*	303	303	0	0%
Limited Partnerships*	187	172	15	9%
Exchange Traded Products	167	163	4	2%
Preferred Securities	49	85	(36)	(42)%
Real Estate Investment Trust	62	55	7	13%
Closed-End Funds	12	12	0	0%
Other	11	13	(2)	(15)%
Total	3,849	3,597	252	7%

*Refer Table C for Market Capitalisation information

Industry Sector	28 Mar 13	30 Nov 12	Change	
	\$m	\$m	\$m	%
Communications	740	672	68	10%
Consumer, Non-cyclical	591	535	56	10%
Financial	449	422	27	6%
Consumer, Cyclical	426	395	31	8%
Energy	370	337	33	10%
Basic Materials	283	340	(57)	(17%)
Technology	323	299	24	8%
Industrial	315	274	41	15%
Funds	167	163	4	2%
Utilities	171	150	21	14%
Other	14	10	4	40%
Total	3,849	3,597	252	7%