

Table A – Details of common stock and equity type products by geography, type and industry

Geographic location	31 Jan 13 \$m	30 Nov 12 \$m	Change \$m	%
United States	3,264	3,189	75	2%
Asia	178	163	15	9%
Europe	149	141	8	6%
Canada	63	59	4	7%
Latin America	21	18	3	17%
Other	28	27	1	4%
Total	3,703	3,597	106	3%

Security type	31 Jan 13 \$m	30 Nov 12 \$m	Change \$m	%
Common Stocks*	2,895	2,794	101	4%
American Depository Receipts*	322	303	19	6%
Limited Partnerships*	184	172	12	7%
Exchange Traded Products	160	163	(3)	(2%)
Preferred Securities	48	85	(37)	(44%)
Real Estate Investment Trust	59	55	4	7%
Closed-End Funds	12	12	-	-
Other	23	13	10	77%
Total	3,703	3,597	106	3%

*Refer Table C for Market Capitalisation information

Industry Sector	31 Jan 13 \$m	30 Nov 12 \$m	Change \$m	%
Communications	706	672	34	5%
Consumer, Non-cyclical	558	535	23	4%
Financial	422	422	-	-

Consumer, Cyclical	407	395	12	3%
Energy	364	337	27	8%
Basic Materials	291	340	(49)	(14%)
Technology	309	299	10	3%
Industrial	304	274	30	11%
Funds	160	163	(3)	(2%)
Utilities	159	150	9	6%
Other	23	10	13	130%
Total	3,703	3,597	106	3%