

Making a success of Treasury Management in a Mid Market Business



Assisting treasury and finance professionals develop their treasury environment in a Mid Market Business - to define a business case for change and then navigate a crowded market to choose and implement the right treasury technology tools for the job.

Business attributes that may suggest you need more than spreadsheets to run your Treasury

Scale and nature of cash, debt and number of banks

The more banks, debt and pockets of cash in your business, the more complexity and operational risk you are likely to have.

Geographical spread of business flows

Flows and positions in many currencies and geographies increases your FX risk and the difficulties of managing it effectively.

Inter company flows and positions

Material internal trading and financial flows add to your operational risk and the challenges in managing your FX and cash.

What are your “fit for purpose” options

Your ERP

Many ERP's and accounting tools have limited treasury functionality although some have add ons that may meet your needs.

A Treasury Management System (TMS)

Many TMS vendors aim to serve this space with varying degrees of functionality and focus.

Specialist Treasury tools

A wide variety of specialist tools may be appropriate for you dependent upon your requirements. Payment hub, FX, netting, cash forecasting, confirmation matching, to name but a few.

What might be your business case for change

Controls and one source of truth for your treasury, cash and banking information

All your treasury and cash positions, mandates, instruments, forecasts, accounting and reconciliations in one secure environment.

Financial

Interest and bank fee savings from improved management of cash and debt.

FX spread savings.

Secure bank connectivity

Reduce the manual upload of statements and payments from banking portals.

Commercial payments made via secure bank connections.

How PwC can support you on your journey

- Understanding how treasury and cash technology can work best for you, in Finance and your wider business as well as in your Treasury.
- Developing a business case for change to enable your CFO/CEO to say yes!
- Confirming which type of solution works best for you, both now and in the future.
- Navigating the many technology options in the market to enable you to make the most appropriate choices.
- Managing a robust selection and contracting process (using our technology evaluator tool to simplify and speed up the process).
- Supporting your implementation so that the key areas that benefit you most go live first.



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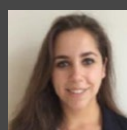


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