

Tuesday, 19 November 2019

(10.00 am)

MR PHILLIPS: Good morning, my Lord.

MR JUSTICE MARCUS SMITH: Good morning, Mr Phillips.

Closing submissions by MR PHILLIPS

MR PHILLIPS: My Lord, your Lordship has now had an opportunity to listen to and see the evidence and having done so we would invite your Lordship to conclude that on the ranking issue, the pari passu construction is on any view the correct answer to the priority dispute at both a PLC level and an LBHI2 level.

Your Lordship heard a key piece of evidence from Mr Miller in his cross-examination. Mr Miller, a senior capital markets partner at Allen & Overy during the entire period material to the case, was asked by Ms Hilliard about the Allen & Overy November 2008 presentation, which for your Lordship's note is at K1. When asked by your Lordship, he confirmed that the default position in relation to lower tier 2 and tier 3 debt was that it would rank pari passu inter se, absent a clear provision to the contrary in the relevant instruments. Mr Miller said that this reflected a market practice or understanding as to how lower tier 2/tier 3 debt ranked relative to each other. For your Lordship's note again, that was Day 3, page 21,

1 line 14 to 22:11.

2 This is consistent with how we put the point in our  
3 opening skeleton at 102 to 107 and is fully supported by  
4 the Basel materials.

5 Mr Miller's evidence is evidence of market practice,  
6 but as your Lordship will have appreciated from the  
7 authorities, it is consistent with and flows out of the  
8 pari passu principle itself and the case law and both  
9 Golden Key and Lehman Client Monies case, Golden Key  
10 being at authorities 3, tab 83 and Client Monies being  
11 at authorities 4, tab 91, show that the maxim is the  
12 starting point, albeit it can yield to clear contrary  
13 intention. My Lord, I'm just going to read from Lady  
14 Justice Arden. I was interested to see that  
15 Mr Zacaroli, Mr Crow, Mr Dicker and others, far more  
16 significant than me -- I was the other one -- were  
17 involved and Lady Justice Arden said:

18 "The concept of pari passu distribution may also be  
19 a factor which makes one interpretation more plausible  
20 than another."

21 That's paragraph 6, which your Lordship might like  
22 too look at a convenient moment.

23 Similarly, the strong default position is that lower  
24 tier 2 and tier 3 will rank pari passu inter se unless  
25 there is something clear and unequivocal to the

1           contrary. This means that the pari passu principle is  
2           the correct analytical starting point for considering  
3           both ranking issues.

4           At PLC level it is common ground between LBHI on the  
5           one hand and GP1 Deutsche Bank on the other the PLC  
6           subdebt and the PLC subnotes are all lower tier debt, or  
7           tier 3, and it has been conceded by Deutsche Bank --  
8           this is at paragraph 180 of their skeleton -- and by GP1  
9           at 47 of their skeleton that the PLC subdebts rank  
10          pari passu inter se.

11          At LBHI2 level it is common ground between SLP3 and  
12          PLC that: 1, before the execution of the LBHI2 subnotes  
13          there were three tranches of LBHI2 subdebt and that  
14          those three subtranches all ranked pari passu. PLC  
15          quite rightly make that concession in its skeleton at  
16          paragraph 66; 2, the LBHI2 subdebt was substantially but  
17          not entirely refinanced in May 2007 by the LBHI2  
18          subnotes; and 3, the LBHI subdebt was lower  
19          tier 2/tier 3 and this was agreed by PLC in the PLC  
20          position paper at 51.4 and the LBHI2 subnotes that  
21          refinanced it was lower tier 2.

22          What that means, my Lord, is that at both PLC level  
23          and LBHI2 level, the default position was that all the  
24          instruments ranked pari passu and it is in this context,  
25          and with this default position in mind, that

1       your Lordship has to ask whether as a matter of  
2       construction there are sufficient materials to show  
3       an express contrary intention to the pari passu  
4       principle and whether the reasonable reader would  
5       conclude that the default position had been disapplied.

6             At PLC level, GP1 and Deutsche Bank need to show  
7       that there is sufficient language in the PLC subnotes to  
8       make them senior to the PLC subdebt. That results in  
9       the juniority construction as we have called it and we  
10      say they do not even come close.

11            First, the only express language that GP1 and  
12      Deutsche Bank can point to is what we can only call  
13      pari passu language in the extended definition of  
14      subordinated liabilities, which your Lordship is  
15      familiar with --

16      MR JUSTICE MARCUS SMITH: Yes.

17      MR PHILLIPS: -- in the PLC subnotes. And the pari passu  
18      language and the absurd, with respect, premise that the  
19      subdebts cannot rank pari passu with anything, is the  
20      high-water mark of their linguistic case.

21            We will have to deal with it of course, but we  
22      submit that's quite a straightforward point.

23            Second, for commercial common sense to even be  
24      engaged, GP1 and Deutsche Bank need to at least show  
25      that the construction of the relevant instruments

1 presents an ambiguity or uncertainty which means  
2 the court can compare and contrast which construction is  
3 more consistent with business common sense. We address  
4 the law on this in paragraph 117 of our skeleton. As we  
5 will see, GP1 and Deutsche Bank do not again get out of  
6 the starting blocks.

7 But even if the court does need to consider  
8 commercial considerations as part of the PLC ranking  
9 issue, the major stumbling block is Mr Katz's evidence  
10 and the less compelling dividend stopper argument.

11 At LBHI2 level -- and to rebut the default  
12 position -- PLC need to show that there was an  
13 alteration in ranking as between the refinanced LBHI2  
14 subdebt and the LBHI2 subnotes that refinance them. To  
15 do this, PLC need to identify clear express provisions  
16 in the LBHI2 subnotes that would leave the reasonable  
17 reader with the impression that there had been a ranking  
18 alteration and that Mr Miller's market default had been  
19 disapplied. Again, there is no clear and unequivocal  
20 language that shows any such objective intention to  
21 effect a ranking alteration, either at part 1 of the  
22 analysis, or at part 2 of the analysis, which is the  
23 pre and post 2008 amendments.

24 In that respect we note at the outset PLC's change  
25 of case in oral open submissions. PLC now leans very

1 heavily on the solvency condition, a point so important  
2 that it did not even feature in their position paper,  
3 and places much less weight on the subordinated senior  
4 creditor provision, "subordinated other than" in the  
5 definition of "Senior Creditors" in the LBHI2 subnotes.

6 At LBHI2 level, PLC have quite rightly disavowed any  
7 reliance on Deutsche Bank's commercial arguments and  
8 that is because, as we put it to Mr Katz, they are  
9 a convenient fiction. In any event, Mr Katz agreed that  
10 he was not even involved in the 2007 restructuring.  
11 There is no evidence at all of the dividend stopper  
12 argument applying at LBHI2 level.

13 It is in that context that we will be inviting you,  
14 my Lord, on both applications, to direct that the  
15 pari passu construction is the correct answer.

16 This will allow the surplus at LBHI2 to be shared  
17 rateably between SLP3 and through SLP3 the very  
18 considerable volume of external LBHI creditors, and PLC  
19 where unsecured creditors have been paid 100 pence in  
20 the pound and where there have already been significant  
21 distributions in relation to statutory interest as well.

22 To the extent that there is a surplus for  
23 subordinated creditors at PLC, it will result in  
24 a rateable distribution between LBHI and its external  
25 creditors on the one hand, and GP1 and its creditors,

1 the largest being Deutsche Bank, on the other.

2 The outcome will have the twin attractions of being  
3 legally correct and commercially fair and in that regard  
4 I would remind your Lordship that SLP3 LBHI do not  
5 merely represent the interests of internal Lehman  
6 entities. LBHI was the US parent of the Lehman Group.  
7 The approximately US\$220 billion of LBHI's creditors are  
8 largely external and have received on average 36 cents  
9 on the dollar through the Chapter 11 plan. Recoveries  
10 on the LBHI2 subnotes and the PLC subdebt ultimately go  
11 to these external creditors.

12 Your Lordship is also asked to make directions in  
13 relation to the release issue and the discounting issue  
14 to cover the eventuality that there is a surplus for  
15 subordinated creditors at PLC. In relation to the  
16 release issue, we submit that it is very clear, having  
17 seen the New York law evidence, that section 802 of the  
18 settlement agreement did not release the PLC subdebt.  
19 First, it is clear on the face of the recitals that it  
20 was not part of the scope and purpose of the settlement  
21 agreement to address after-acquired claims of this  
22 nature and, second, it is also clear in the broad terms  
23 of the release, which extends to claims that are  
24 unmatured, unforeseeable and so on, that it does not  
25 cover after-acquired claims because unlike, for example,

1 prospective and future claims, these are not claims that  
2 the parties can release because they are not claims that  
3 are the parties' to release.

4 The partial release issue is a pure matter of law.  
5 We will address it. It is a totally new point.  
6 Deutsche Bank have dropped all the points in their  
7 position paper and now advance new arguments based on  
8 what is described as an absolutely "fundamental  
9 principle of guarantee law", so fundamental that it is  
10 based on one sole landlord and tenant case from the  
11 1990s and which does not address insolvency and which is  
12 in fact a case about a primary debtor.

13 Finally, there is the discounting issue.  
14 Deutsche Bank provided 45 pages on this topic in their  
15 skeleton argument. On analysis there is in fact very  
16 little serious argument in those 45 pages. The frequent  
17 invocation of implied terms and the rule in  
18 ex parte James which the PLC administrators themselves  
19 disagree with, confirms that this is not a good point.  
20 It's a very technical area of insolvency law but  
21 thankfully, my Lord, the analysis is actually quite  
22 simple.

23 So we've got quite a lot of material to get through.

24 MR JUSTICE MARCUS SMITH: Yes indeed.

25 MR PHILLIPS: Starting with the PLC ranking issue.



1           Your Lordship has our opening written submissions.  
2           They are at 140 to 261. The materials before  
3           your Lordship show that the pari passu construction is  
4           the only possible answer to the PLC ranking issue. 1,  
5           the operative provisions under the PLC subdebt and the  
6           PLC subnotes are materially the same. 2, this is  
7           because they are either drawn up or based on FSA  
8           Standard Form 10. 3, the purpose of the standard forms  
9           was to implement the relevant EU directives, the  
10          requirement of which was for regulatory loan capital to  
11          be subordinated to the claims of all other creditors.  
12          4, the drafting of both sets of instruments envisaged  
13          subordination to all of PLC's senior liabilities. 5,  
14          the senior liabilities are the same for the purposes of  
15          both sets of instruments. 6, they rank pari passu.

16          As we explained in our opening, when you boil it  
17          right down, the GP 1 and Deutsche Bank textual analysis,  
18          if we can call it that, is based on the same  
19          fundamentally flawed premise, that the PLC subdebt  
20          cannot rank pari passu with any other debt. Now we have  
21          heard the evidence, nowhere is that fundamental flaw  
22          more apparent than what we heard from Mr Miller.

23          As we have already shown your Lordship, his evidence  
24          was that it was market practice for lower tier 2 and  
25          tier 3 subordinated debt instruments to rank pari passu.

1       We would invite your Lordship to accept his evidence.  
2       He was a partner in the Allen & Overy capital markets  
3       team. Moreover, it is consistent with other materials  
4       before the court which are to the same effect, including  
5       the Basel working papers.

6       The next question is how can it seriously be argued  
7       that FSA Standard Form 10, the industry bedrock, at  
8       least before GENPRU, does not allow other subordinated  
9       debts to rank pari passu.

10      Then, my Lord, these two propositions, the alleged  
11      inability to rank pari passu on the one hand, which has  
12      to be where they go, and the default lower tier 2/tier 3  
13      ranking being pari passu, are very obviously mutually  
14      inconsistent. We fail to understand how a case can be  
15      seriously argued against us. The juniority construction  
16      is basically unarguable.

17      Now, anticipating that problem, there has already  
18      been a climb-down by both Deutsche Bank at paragraph 180  
19      of its skeleton, and GP 1 at paragraph 47 of its  
20      skeleton, where they appear to have conceded, albeit via  
21      different routes, that the three different tranches of  
22      the PLC subdebts can rank pari passu inter se. Now,  
23      that concession is in effect the end of GP 1 and DB's  
24      case. It is a floodgates type concession. Once it has  
25      been conceded that the three PLC subdebts can rank

1        pari passu inter se, it necessarily follows that the PLC  
2        subdebts can rank pari passu with other subordinated  
3        debts.

4            In the face of these very serious problems,  
5        Deutsche Bank confidently told your Lordship in their  
6        opening that the LBHI construction -- and I'm quoting --  
7        "does not fly", because it takes no account of the  
8        express terms of the contract and because it cannot be  
9        true where the parties have agreed that they do not rank  
10       pari passu. And she said that on Day 2, at page 16,  
11       lines 21 to 22.

12           The only express term that GP Deutsche Bank and GP1  
13        can point to to get their juniority construction is in  
14        fact a pari passu provision. It's what is found in the  
15        extended definition of the term of subordinated  
16        liabilities in the PLC subnotes, which we say is a very  
17        powerful indicator of itself.

18           Finally, my Lord, then there is the dividend stopper  
19        argument. We will have to deal with it, assuming,  
20        my Lord, that you need to be addressed on it, not least  
21        because it was the only reason that Deutsche Bank was  
22        ordered by Mr Justice Mann in July 2018 to be joined to  
23        the LBHI2 application at all and for your Lordship's  
24        note, you might like to see at authorities bundle 6/145  
25        is the joinder decision and you will see that

1 Deutsche Bank only just scraped in by the skin of their  
2 teeth and only to argue that point. You will perhaps  
3 not be surprised to hear that we will be asking you to  
4 reject Mr Katz's evidence.

5 All of this leads to one result, the pari passu  
6 construction, and there should be nothing surprising  
7 about that outcome.

8 Your Lordship has heard that the ECAPS were a means  
9 of raising capital and that they were the equivalent of  
10 the tier 1 preference shares in LBHI. Your Lordship  
11 heard that from Mr Katz and your Lordship can see it in  
12 a number of the emails. They were intended to be the  
13 equivalent of tier 1 capital in LBHI, that's how they  
14 were rated by the rating agencies. That is what the  
15 ECAPS holders invested in. There is no prospect of any  
16 LBHI shareholders receiving any distributions in LBHI.  
17 Deutsche Bank is an external investor which acquired  
18 ECAPS interest post insolvency in the secondary debt  
19 markets. It would be an odd result commercially if  
20 an investment sold and rated at LBHI tier 1 capital  
21 level received distributions before the unsecured  
22 creditors of LBHI had been paid out. My Lord, that is  
23 dealing with nothing commercially surprising about this.

24 Can I then move on to deal with the other parties'  
25 evolving cases. I just want to make a few quick points

1           about how the case against us evolved. Can I just ask  
2           you, my Lord, to pick up divider A and I just want to  
3           look at A8, which is Deutsche Bank's position paper and,  
4           my Lord, in 34 through to 52, they dealt with the  
5           relative ranking and in 38 to 41-- does your Lordship  
6           see the subheading "The PLC subdebt cannot rank  
7           pari passu with the PLC subnotes"?

8           MR JUSTICE MARCUS SMITH: Yes.

9           MR PHILLIPS: And they said their terms preclude pari passu  
10          ranking with any other debt. They say that in  
11          paragraph 41, your Lordship will see:

12                 "The effect of the different definition of  
13          subordinated liabilities in the PLC subdebt is that the  
14          PLC subdebt cannot rank pari passu with the PLC subnotes  
15          as LBHI contends because its terms preclude pari passu  
16          ranking with any other debt."

17                 And, my Lord, that led to -- and your Lordship sees  
18          it in their position paper -- the so-called circularity  
19          whereby each of the PLC subdebts and the PLC subnotes  
20          are senior liabilities vis-à-vis each other and, as we  
21          move on to 47, the circularity should be broken. First  
22          of all, there was giving effect to what the parties  
23          would objectively have intended, and alternatively  
24          implying a term.

25                 They then moved on to deal with the timing and

1 chronology of the PLC subdebt and that's over at 51 and  
2 this timing argument we deal with, for your Lordship's  
3 note, in the reply position paper which your Lordship  
4 has got at A10, 190, 30.5, paragraph 52. This was what  
5 was said to be supported by the tax and commercial  
6 objectives and your Lordship sees:

7 "As regards tax and commercial objectives ..."

8 And they supported all of this by the tax and  
9 commercial objectives.

10 Now, for your Lordship's note, in Deutsche Bank's  
11 skeleton argument at B3, on the construction points at  
12 159 to 197 they dropped the timing argument; that's the  
13 first point. On the commercial incentives between 28 to  
14 66 they dropped the tax argument. In their oral opening  
15 they described their argument as commercial and GP1's  
16 argument as textual and it is in fact not clear whether  
17 Deutsche Bank still advance a free-standing textual  
18 argument at all, or whether they only now advance the  
19 dividend stopper argument.

20 We will seek to address the points as advanced in  
21 their written opening, but your Lordship should  
22 appreciate we are firing at a moving target and it is  
23 actually a theme that I'm going to be taking  
24 your Lordship through with all of this.

25 Can I then just look at GP1's position paper, which

1 is in A9. That is in A9 and I just wanted to turn up 59  
2 to 72. The argument in 59 to 72 was that the PLC  
3 subdebts cannot rank pari passu with anything, they just  
4 go to the bottom of the pile. This was the bottom of  
5 the pile argument and then at 23 to 26, they deal with  
6 the point that was explored by Ms Hilliard in  
7 cross-examination, which is that the first two long-term  
8 facilities contained -- and to quote them -- significant  
9 amendments to the standard form. We will come back to  
10 that, but it is not clear where that's supposed to go.

11 Then, my Lord, for your Lordship's note, GP1's  
12 skeleton, which is at B4, at 25 to 27, that dealt with  
13 deviations from the standard form and said:

14 "Whatever the reasons for these departures from the  
15 relevant standard form, it serves to demonstrate that it  
16 is wrong to place too great a weight on them."

17 Of course, GP1 didn't open their case, so we will  
18 have to see where we go.

19 Can I then go to the textual analysis.

20 MR JUSTICE MARCUS SMITH: Yes.

21 MR PHILLIPS: Can I just invite your Lordship -- although  
22 I anticipate, my Lord, that you have looked at these  
23 several times so I'm not going to read through them  
24 every time, can I ask your Lordship to go to E6, E7 and  
25 E8, but we're going to do this by reference to E6.

1 MR JUSTICE MARCUS SMITH: Yes.

2 MR PHILLIPS: This is the PLC subdebt and we go to  
3 clause 5.1 which deals with subordination and, my Lord,  
4 it starts -- I pick it up after the reference to  
5 paragraph 4:

6 "The rights of the lender in respect of the  
7 subordinated liabilities are subordinated to the senior  
8 liabilities."

9 I'm going to make some submissions shortly. Then it  
10 goes on to say:

11 "Accordingly, payment of any amount of the  
12 subordinated liabilities is conditional upon ..."

13 What you see from that is that the solvency  
14 condition is a mechanism for implementing the core  
15 subordination provision. The core subordination  
16 provision is the very simple contractual statement that  
17 the rights of the lender in respect of the subordinated  
18 liabilities are subordinated to the senior liabilities  
19 and it goes on to say, conditional upon that:

20 "The payment condition in 5.1(b) must be satisfied,  
21 whether or not a solvency has begun and the payment of  
22 in at the amount is conditional upon PLC being solvent  
23 at the time of and immediately after the payment by the  
24 borrower and accordingly no such amount which would  
25 otherwise fall due for payment shall be payable except



1 to the extent that the borrower could make such payment  
2 and still be solvent."

3 And we then get to 5.2 which deals with solvency:

4 "For the purposes of 1(b) above, the borrower shall  
5 be solvent if it is able to pay its liabilities other  
6 than the subordinated liabilities, in full,  
7 disregarding ..."

8 There are then the critical definitions, the  
9 important definitions: senior liabilities, subordinated  
10 liabilities and extended liabilities. The senior  
11 liabilities are all liabilities other than the  
12 subordinated liabilities and the excluded liabilities  
13 and that includes unsubordinated liabilities of course,  
14 but it also includes subordinated senior liabilities, in  
15 other words subordinated liabilities other than the  
16 subordinated liabilities or the excluded liabilities, in  
17 other words the tier of ranking in the senior  
18 liabilities that may itself be subordinated to other  
19 senior liabilities. It is a point we will be coming  
20 back to.

21 And of course on the LBHI2 application, PLC has  
22 conceded that such a category exists in the LBHI2  
23 subordinated debt.

24 The starting point is that the PLC subdebts rank  
25 pari passu inter se. GP1's skeleton describes this as

1 not an unattractive starting point at paragraph 47 and  
2 that's a point we do agree with and Deutsche Bank's  
3 skeleton I mentioned at paragraph 180, and that is not  
4 surprising, first of all given the evidence that lower  
5 tier 2 and tier 3 subdebt rank pari passu, secondly the  
6 fact that PLC subdebts were all drawn up on  
7 Standard Form 10, or something very close to it --  
8 I will come back to that -- that use exactly the same  
9 subordination language as FSA Standard Form 10. Two  
10 debts on the same form intended to be subordinated to  
11 all liabilities and all other creditors, which comes  
12 from the EU directives, prove in the same place.

13 Now, everyone is agreed that the PLC subdebts rank  
14 pari passu, the question is what technical solution  
15 should be adopted to that problem. Now, we set out the  
16 building blocks in 212 to 224 of our skeleton and I'm  
17 giving you that for your Lordship's note, I don't want  
18 to turn it up. But point 1: the literalist starting  
19 point that each is subordinated on a literal  
20 interpretation to liabilities which include the other  
21 PLC subdebts, is obviously incorrect.

22 MR JUSTICE MARCUS SMITH: Though it is, you would accept,  
23 the literal meaning of the words?

24 MR PHILLIPS: It could be read like that, yes. They could  
25 and that starting point is obviously incorrect.

1 MR JUSTICE MARCUS SMITH: Yes. No, I understand that, but  
2 I think we ought to recognise the starting point is that  
3 the words "this agreement in subordinated liabilities"  
4 and the fact that senior liabilities is effectively  
5 a catch-all means that if one is being literalist, we  
6 have that as a starting point.

7 MR PHILLIPS: Absolutely, my Lord, and that's why the  
8 literalist approach must give way, must give some way to  
9 a contextualist approach in relation to these  
10 agreements.

11 The next point is that the PLC subdebt must be  
12 construed against the regulatory background in which  
13 they were created and in footnote 194 we referred to an  
14 Australian case of Phoenix Commercial, which for  
15 your Lordship's note is in 492 of the authorities  
16 bundle, and Lewison on the Interpretation of Contracts  
17 and your Lordship has heard what Mr Miller confirmed in  
18 his oral evidence about the purpose of regulatory  
19 subdebt, which was to support non-regulatory debt,  
20 including non-regulatory subordinated debt, which  
21 obviously militates against one regulatory subdebt being  
22 a senior liability for the other regulatory subdebt  
23 because the other regulatory subdebt then on that  
24 analysis is supporting other regulatory subdebt.

25 And for your Lordship's note, Day 3, page 16:1 to 9

1           he confirmed it was no part of the capital adequacy  
2           provisions to protect subordinated creditors or  
3           regulated capital creditors and Day 3, page 43:10 to  
4           44:2, he confirmed the purpose of the FSA was to make  
5           sure that non-regulatory capital creditors, senior  
6           liabilities, get paid first in an insolvency. That is  
7           clear and one can see it from Basel, one can see it  
8           through the directive, it's absolutely clear.

9           The next point is that the law does not require  
10          judges to attribute to the parties an intention they  
11          plainly could not have had. We get that from Investors  
12          Compensation Scheme which is at A/49, at page 917, and  
13          parties using the FSA 10 form cannot have intended to  
14          subordinate one tranche of regulatory subordinated debt  
15          to another tranche of regulatory subordinated debt using  
16          the same forms.

17          So we then come to the mechanism which we  
18          respectfully submit is the preferred mechanism which  
19          achieves the right outcome, which is the implication of  
20          a term into FSA Standard Form 10 and we address this at  
21          219 to 220 and your Lordship will have seen that we also  
22          refer to other ways of getting to the same place and we  
23          know because of what we know about what the market  
24          understood was happening, and it works the following  
25          way -- I'm sorry, my Lord, did you want to --

1 MR JUSTICE MARCUS SMITH: I'm just turning up 219 to 220 so  
2 I can see them.

3 MR PHILLIPS: Yes. The words "all other liabilities of the  
4 lender which rank or are expressed to rank pari passu  
5 with the liabilities of the lender under this agreement"  
6 would be included on our implied term within the  
7 definition of subordinated liabilities.

8 MR JUSTICE MARCUS SMITH: Yes.

9 MR PHILLIPS: So we pick up "expressed to rank or rank" and  
10 that implied term reflects the words that the parties to  
11 the PLC subnotes included when the definition was  
12 extended. When they applied for and obtained waivers,  
13 they included a reference to subordinated debt that  
14 ranks or is expressed to rank. And that would work.  
15 And we do say that the fact that the industry -- yes,  
16 and I'm reminded Day 3, page 33:21 to 34:23, Mr Miller  
17 said that this had been done because "What people were  
18 grappling with is how do they", multiple agreements,  
19 "interact with each other". He said that was a point of  
20 discussion around the capital markets at the time.

21 My Lord, the fact that the industry -- if I can call  
22 them that -- felt it needed to extend the definition of  
23 subordinated liabilities to other pari passu  
24 subordinated liabilities plainly in our submission  
25 satisfies the test of obviousness and necessity in

1 Marks & Spencer v Paribas and in our submission it  
2 shouldn't be controversial because, 1, all the parties  
3 agree that FSA Standard Form 10 is defective on this  
4 point. 2, on a strict reading it only envisages -- and  
5 I think this is a point Mr Miller alluded to -- on  
6 a strict reading form 10 only envisages there being one  
7 tranche of subordinated liability, which is obviously  
8 shortsighted, it ignores the bigger picture. A borrower  
9 could have numerous subordinated loan agreements to  
10 which it was a party and it would make no sense, where  
11 that was the case, for the second in time to  
12 automatically be promoted to a senior liability  
13 vis-à-vis the first and the first to be a senior  
14 liability vis-à-vis the second and that was the  
15 circularity that everyone has grappled with and, as we  
16 explained in our opening, your Lordship has seen that  
17 there are various solutions to this problem, but the  
18 right solution I respectfully submit is the implied term  
19 to imply into that standard form to mirror what was done  
20 on the forms that were amended and approved on waiver  
21 applications, in circumstances where your Lordship has  
22 seen that the waiver applications were all made and  
23 approved on the basis that it left the subordination the  
24 same.

25 Can I then just tell your Lordship that PLC, at

1           66.2, which is in B2/19 of their skeleton, they posit  
2           an implied term and the implied term that PLC posit is  
3           where the agreements are on the same form and on the  
4           same day and they say that you can imply a term that  
5           they rank pari passu inter se.

6           Then Deutsche Bank -- I'm sorry, would your Lordship  
7           like to see that?

8       MR JUSTICE MARCUS SMITH: No, I have the point. So there  
9           would be a difference then between the first and second  
10          agreements and the third, because the third is  
11          October 2005?

12       MR PHILLIPS: Yes, absolutely. And that's one of the  
13          criticisms that I was about to come on to, my Lord.

14          And Deutsche Bank, at 180.3 which is at B3/69, posit  
15          a broader construction of the definition of subordinated  
16          liabilities to include loans and advances made under  
17          other tranches of the PLC debt between the same parties  
18          for the same purpose and on materially the same terms,  
19          and I'm going to come on to why that's too narrow as  
20          well.

21          But of course those are not insignificant  
22          concessions by my learned friends. It's not  
23          concessions, it's agreements as to the way forward.

24       MR JUSTICE MARCUS SMITH: Well, so what you're saying is  
25          that -- to take the analysis in stages -- everyone

1           agrees that the literal reading is a bad outcome and  
2           everyone agrees, in your submission, that the way out is  
3           by way of an implication of term --

4       MR PHILLIPS:   Yes.

5       MR JUSTICE MARCUS SMITH:  -- rather than some other route.

6       MR PHILLIPS:  Yes, my Lord.  And a number of other routes  
7           have been canvassed and debated.  It's not as though  
8           everyone has gone straight for this as the solution.  We  
9           can all see there's a problem, we can all see there  
10          needs to be a solution and everyone has tried to  
11          identify what the solution should be and this one, we  
12          would respectfully suggest, is the right one, and it  
13          also mirrors what was being done when the subnotes were  
14          then drafted and the waivers went through.

15               We say that the solutions advocated by Deutsche Bank  
16               and PLC are unduly restrictive.  So your Lordship has  
17               got the point about the same day and also, respectfully,  
18               it's not clear to us why they need to be created on  
19               exactly the same form, because that might create  
20               problems where you've got a particular agreement that's  
21               created pursuant to a waiver application where the terms  
22               might be almost but not entirely identical.  And,  
23               thirdly, it is not clear to us why they need to be with  
24               the same party because, in particular in the regulatory  
25               capital context, it is entirely possible that there



1       could be different tranches of subordinated regulatory  
2       capital that are obtained from different parties and so  
3       if one takes the example where borrower A enters into  
4       a first, an FSA Standard Form 10 agreement with  
5       lender B, several years later perhaps enters into  
6       a second bespoke subordinated loan agreement with  
7       a different lender, C, which second instrument expresses  
8       itself *pari passu* because it is bespoke so they have the  
9       amended wording, there's no sensible reason why the  
10      second instrument should not rank *pari passu* with the  
11      first and yet that narrow construction would lead to  
12      that result.

13             So for these reasons we submit the implied term that  
14      we have advanced is commercially workable and it does  
15      not suffer from these strictures and we invite the court  
16      to read that term into the definition of subordinated  
17      liabilities, which of course, as your Lordship has seen  
18      and as I have already said, is very similar, if not  
19      identical, to the sorts of terms that were going through  
20      on the waivers. So one thing we do know is it does not  
21      infringe, certainly as far as the market or the FSA are  
22      concerned it did not infringe, the underlying  
23      requirements of this sort of regulatory capital.

24             Can I then move to the subnotes very briefly, take  
25      your Lordship briefly to the subnotes again, and what

1 I would like to remind your Lordship of is first of all  
2 the subordination which is in E9 and I want to turn up  
3 129 first of all, if I may, which is clause 3(a),  
4 "Status and subordination", and, my Lord, your Lordship  
5 sees the second sentence:

6 "The rights of the noteholders in respect of the  
7 notes are subordinated to the senior liabilities."

8 And I will come back to the "and accordingly"  
9 language. And your Lordship has seen the definition of  
10 subordinated liabilities at 128 and the definition is it  
11 includes:

12 "... all liabilities of noteholders in respect of  
13 the notes and all other liabilities which rank or are  
14 expressed to rank pari passu with the notes."

15 And of course one has got the definition of solvent,  
16 just to remind your Lordship, in 3(b). I'm going to  
17 come back to it.

18 But your Lordship heard evidence from Mr Miller in  
19 relation to the background to the subnotes, on Day 3,  
20 33-38, which confirmed what we put in our skeleton at  
21 164-179 and in summary, the PLC subnotes were based on  
22 a precedent. They were based on the Collins Stewart  
23 notes and that is explicit in the waiver applications  
24 themselves. Collins Stewart had already had to grapple  
25 with the problem of -- and I'm quoting -- "What happens

1 if there is a second one, where does it rank amongst  
2 each other?" and that was Day 3, page 35, lines 1 to 4.

3 The Collins Stewart solution was to adopt the  
4 definition of subordinated liabilities used in the PLC  
5 subnotes. This was an issue that the capital markets  
6 have been aware of for some time and the Collins Stewart  
7 solution subsequently appears to have been adopted by  
8 others in the market and for your Lordship's note, you  
9 can find the Collins Stewart notes at F1, 101.1 to  
10 101.25 and the relevant definition is at 101.5. I'm not  
11 going to turn it up, I'm just going to show you it says  
12 the same thing.

13 Other than the structural differences -- because  
14 Collins Stewart used the trust structure for  
15 subordination -- the material provisions in relation to  
16 subordination were identical.

17 So, my Lord, moving on to the submissions and the  
18 argument, our argument is simple. Same senior  
19 liabilities in every note, same subordination  
20 provisions; all of them are lower tier 2/tier 3 debt.  
21 There is no contrary expression provision to disturb  
22 pari passu and that, we submit, leads to the pari passu  
23 construction and we deal with that core analysis at 232  
24 to 241 of our skeleton argument and just to remind  
25 your Lordship, the steps are the PLC subdebt all ranked

1        pari passu, the PLC subdebts admitted the possibility of  
2        ranking pari passu with other subordinated debts, that  
3        was expressed on the face of the PLC subnotes, because  
4        they have a definition that says "ranked or expressed to  
5        rank pari passu". The PLC subnotes were intended to  
6        rank at the same level as the subdebt, that was  
7        clarified in the waiver direction. We anticipate, in  
8        view of the cross-examination, an argument against us  
9        along the following lines, which is that all the waiver  
10       direction does is to confirm ranking below the  
11       unsubordinated creditors because that is all IPRU  
12       required; IPRU and GENPRU did not make any stipulations  
13       as to how lower tier 2, LT3 subordinated debt ranked  
14       inter se. That we anticipate.

15       Now, that may or may not be correct in terms of what  
16       IPRU required. It's not in fact what the waiver  
17       direction says, but where, we ask, is the indication of  
18       an intention to rank anything other than pari passu?  
19       There isn't one.

20       So turning to some Deutsche Bank arguments, we  
21       address their points starting at 159 in our skeleton and  
22       there are two factors that are fatal to Deutsche Bank's  
23       argument: 1 is the evidence about the market practice or  
24       understanding; 2, their concession that the PLC subdebts  
25       rank pari passu inter se.

1           On the second point, at 182 of their skeleton they  
2           submit that the same reasoning in relation to the PLC  
3           subdebts inter se does not apply as between the subdebt  
4           and the subnotes. So what they say is "Yes, that all  
5           ranks pari passu, but when you turn to the subnotes, the  
6           same logic doesn't apply".

7           And it's said that the floodgates point doesn't  
8           follow because the definition of subordinated  
9           liabilities in the subdebt does not include the  
10          subnotes, the subnotes are tradeable listed notes rather  
11          than loans issued between -- they are issued between  
12          different parties and on materially different terms, by  
13          which they mean the definition of the subordinated  
14          liabilities.

15          We say this is wrong, because once your Lordship has  
16          accepted our implied term, it is plain that the PLC  
17          subdebts can rank pari passu with other subordinated  
18          debt because the question one would be asking is the  
19          same question: does it rank or is it expressed to rank?  
20          And of course to state the obvious, there's a difference  
21          between "expressed to rank", which means that the  
22          an agreement says "This debt ranks pari passu with that  
23          debt", and then there is ranks, which is of course  
24          a state of facts, in other words: if you come behind the  
25          same senior creditors, you will rank pari passu because

1           that is the legal construct within which we are  
2           operating.

3       MR JUSTICE MARCUS SMITH:   Yes.

4       MR PHILLIPS:   As far as the point about tradeability is  
5           concerned, well, that's just a non sequitur.   Just  
6           because it is tradeable doesn't mean it is issued on  
7           different terms.

8           So not only is Deutsche Bank's restrictive analysis  
9           wrong, it has the added problem that it triggers  
10          a repeat of the same circularity problem that they  
11          sought to break at paragraph 180 of their skeleton  
12          argument.

13          However, to then break this second circularity  
14          problem they resort to an implied term which does not,  
15          unlike the implied term we are suggesting, even attempt  
16          to engage with the obviousness and necessity test, so if  
17          I can ask your Lordship to look at B3 in relation to  
18          this, to Deutsche Bank's core analysis, B3.   Starting at  
19          paragraph 190 on page 70 they've got a heading  
20          "Resolving relative ranking" and if I can pick it up at  
21          192:

22                "Although there were strong commercial reasons ..."

23          Now, we're going to come back to the strong  
24          commercial reasons, but it is not right to say that the  
25          consequences DB referred to could not be expressly

1 provided for. The applicable capital advocacy rules did  
2 not prescribe standard forms without more because of the  
3 waiver application, so as Deutsche Bank argue, the rules  
4 were silent about ranking inter se, there was no  
5 restriction as Ms Hutcherson told us, so if PLC had  
6 wished to record the difference in ranking of the  
7 subnotes, given that there was a waiver application, it  
8 could have sought permission to do so. So in other  
9 words, if they had wanted the subnotes to rank senior  
10 they could have just asked for that in the waiver  
11 application.

12 193, the premise that the position is analogous to  
13 the position in Aberdeen City Council, which was where  
14 there was an event that occurred subsequently that was  
15 not contemplated, is wrong and if I can just show, just  
16 to remind you, in authorities bundle 5, at tab 120 and  
17 I just want to remind your Lordship of paragraph 22,  
18 just so your Lordship can see what the point is, this is  
19 22:

20 "In some cases an event subsequently occurs which  
21 was plainly not intended or contemplated by the parties  
22 judging by the language of their contract."

23 And then:

24 "In such a case, if it is clear what the parties  
25 would have intended, the court will give effect to that

1 intention."

2 And the existence of other subordinated -- there are  
3 two reasons why the principle doesn't apply here. First  
4 of all, the issuance of other FSA subordinated debt on  
5 standard form 10 was not a completely unforeseeable  
6 event. In fact, as your Lordship has heard, it was  
7 standard in the market, and the suggested solution, the  
8 juniority construction, is not clearly what the parties  
9 would have intended. In fact in our submission it is  
10 obviously wrong.

11 Then at 196 your Lordship will see the implied term  
12 that is suggested and we don't really need to bother  
13 your Lordship with that because a term is not obvious  
14 and necessary merely because it suits one party's  
15 commercial objectives and they don't even try to explain  
16 how that test is met. So that's it. There is no more  
17 currently at least to Deutsche Bank's case than that, on  
18 construction. The rest has been dropped, or does not  
19 appear to be advanced.

20 There are some criticisms in 178 to 184 of LBHI's  
21 case, but can I boil it down, my Lord. The criticisms  
22 are twofold. First, they argue that our approach  
23 assumes the premise it seeks to prove, namely that the  
24 subdebt and the subnotes are subordinated to the same  
25 liabilities and I think your Lordship knows why we make



1       that point. And, secondly, that our approach fails to  
2       take account that the reason for the similarity in  
3       language is that the sole purpose of Standard Form 10  
4       was to protect unsubordinated creditors and not address  
5       relative ranking.

6             Those are the two points and they are easily  
7       answered. 1, the use of form 10 reflected the fact that  
8       lower tier 2/tier 3 subdebt ranked, as a general rule,  
9       pari passu unless there was a clear express provision to  
10      the contrary. 2, in the absence of such provision lower  
11      tier 2/tier 3, they rank behind the same senior  
12      liabilities, which of course is critical to all of this.

13            And there is very obviously no express contrary  
14      intention to all of these contracts ranking behind the  
15      same senior liabilities and the only indication of  
16      ranking that one finds that is expressly provided in the  
17      PLC subnotes is that there are other debts that rank  
18      pari passu and that's the only indication that you  
19      actually get, and of course junior in the excluded.

20            That takes me to GP1 and the arguments that GP1 run  
21      are based on the same false premise, which is that the  
22      PLC subdebts do not recognise the possibility of them  
23      ranking pari passu to any other liability and  
24      Mr Miller's answer that these were all drawn up on the  
25      same standard forms, and what your Lordship can see from

1           there is a total answer. And even if GP1 can argue that  
2           the first two PLC subdebts did not need to be issued on  
3           Standard Form 10, the problem GP1 faces is that they  
4           were, and that the third PLC subdebt did need to use FSA  
5           form 10 language and it did. And your Lordship has seen  
6           the first two, they took out clauses 4.2 and 4.3. Well,  
7           that doesn't impact on the relevant clauses that we're  
8           looking at here, which are 5. So as far as is material,  
9           they were on the same form, whether they needed to be or  
10          not.

11                 So the implied term and the presumption against  
12           absurdity, we submit the obvious analytical answers to  
13           the --

14       MR JUSTICE MARCUS SMITH: Just in terms of departure from  
15           the Standard Form 10, we had evidence on this and  
16           I think it was put that this wasn't a case of, as it  
17           were, an unauthorised departure from the standard term,  
18           but it was simply the case that the standard term could  
19           be departed from because the rules did not apply to the  
20           particular entity that was entering into this  
21           transaction.

22                 Do you say that there's any difference between the  
23           consequences of those two scenarios: error or  
24           non-obligation to follow the standard form?

25       MR PHILLIPS: No, my Lord, no.

1 MR JUSTICE MARCUS SMITH: So from your point of view it  
2 doesn't matter why?

3 MR PHILLIPS: Absolutely. What matters for present purposes  
4 is the subordination provision and the subordination  
5 provision is the same. So this is a jolly interesting  
6 examination of whether or not somebody picked up a form  
7 that had been in place when the SFA was the relevant  
8 body as opposed to the FSA form which came along later.  
9 And your Lordship I think saw that there was a reference  
10 to 1998 in the bottom left-hand corner which may explain  
11 that -- that is the SFA form, which of course would also  
12 explain why the FSA isn't referred to in clauses 4.2 and  
13 4.3, but whether or not that's a complete answer, it  
14 really doesn't matter.

15 MR JUSTICE MARCUS SMITH: No. It's really the evidence of  
16 Ms Hutcherson that I'm thinking of --

17 MR PHILLIPS: Absolutely.

18 MR JUSTICE MARCUS SMITH: -- because -- and to be entirely  
19 fair to her she was very clear that she was only  
20 speculating -- her thesis at the beginning was that the  
21 wrong form had simply been used, but she was I think  
22 quite amenable to the suggestion that actually there was  
23 no need to infer a mistake because it could be that the  
24 obligation to use the form did not extend to this  
25 particular case.

1 MR PHILLIPS: At that time.

2 MR JUSTICE MARCUS SMITH: At that time.

3 MR PHILLIPS: One of the things your Lordship will be very,  
4 very familiar with is that the development of -- and  
5 I don't want to spend too long on this, but  
6 your Lordship will be very familiar with the fact that  
7 what we see happening in Basel and what we see happening  
8 through the directives is something that developed  
9 through the 1990s and into the mid-2000s following the  
10 collapse of BCCI, which of course had been very much  
11 about the failure of consolidated supervision and that  
12 was really one of the things they were all grappling  
13 with, but anyway that's just a historic aside.

14 My Lord, can I then move on to commercial  
15 incentives, and subject to your Lordship, I was minded  
16 to stop at around 11.30 for the transcript writers if  
17 that --

18 MR JUSTICE MARCUS SMITH: Yes, that would be an appropriate  
19 time.

20 MR PHILLIPS: My Lord, on commercial incentives,  
21 your Lordship has our opening submissions on these  
22 points. For your Lordship's note it is 252 to 256 in  
23 relation to PLC and 350 to 355 in relation to LBHI2.

24 We put to Mr Katz at the end of his  
25 cross-examination that the dividend stopper argument is

1 a convenient fiction and that remains our position. In  
2 oral opening we heard from Deutsche Bank, Day 2,  
3 160-167, that 1, there are a whole series of  
4 contemporaneous documents that show that LBHI was highly  
5 incentivised to ensure that PLC was in a position to  
6 make payments under the PLC subnotes in order to fund  
7 payments under the ECAPS; and 2, the essential point is  
8 that it is much more rational and easier for PLC to put  
9 itself in a position to satisfy the solvency condition  
10 I have just shown you if the PLC subdebt of a large  
11 amount is an excluded liability.

12 Two initial observations.

13 One, we have still not seen any of those  
14 documents that evidence the dividend stopper giving an  
15 incentive to make the subnotes senior to the subdebt.  
16 They were not referred to or exhibited in Mr Katz's  
17 three witness statements, they were not referred to in  
18 Deutsche bank's position paper, they were not referred  
19 to in Deutsche Bank's skeleton argument and we have not  
20 seen them in evidence at trial;

21 Two, the argument as we understand it requires the  
22 PLC subdebt to be an excluded liability for the solvency  
23 condition to be satisfied, which totally misreads the  
24 solvency condition. The solvency condition does not  
25 take into account excluded liabilities or subordinated

1 liabilities, so on Deutsche Bank's case the solvency  
2 condition would be satisfied if the PLC subdebt was  
3 a subordinated liability and of course on our case they  
4 are a subordinated liability.

5 The dividend stopper point is unarguable. There is  
6 not a shred of evidence relating to these commercial  
7 incentives. There is not one document in all of the  
8 thousands disclosed. There is the evidence of one  
9 witness, Mr Katz, but we will be inviting your Lordship  
10 to approach that with extreme caution, not least because  
11 Mr Katz could not cite a single document that evidences  
12 the commercial incentives. The only evidence we saw  
13 pointed the other way. As your Lordship saw, the early  
14 term sheets of the PLC subnotes express themselves to be  
15 junior to not senior to the PLC subdebt.

16 So taken together the dividend stopper argument is  
17 nothing more than assertion. There's no substance to it  
18 at all. And that is clear, we would submit, from  
19 Deutsche Bank's skeleton. "The relevant parties would  
20 have intended that the PLC subnotes to rank senior",  
21 that's paragraph 30. And Mr Katz' witness statement,  
22 "LBHI would have been incentivised". "I recall the PLC  
23 note would have been prioritised". That language is  
24 woolly. It's the language of hope and expectation not  
25 certainty, and it bears an uncanny resemblance to

1           Arnold v Britton and I'm quoting paragraph 22:

2           "If it is clear what the parties would have  
3           intended, the court will give effect to that intention."

4           And Mr Katz insisted to your Lordship that he had  
5           written -- because I asked him expressly -- this part of  
6           that witness statement himself. That, with respect, is  
7           one of several aspects of his witness evidence that was  
8           unsatisfactory.

9           Finally, my Lord, your Lordship has seen  
10          Deutsche Bank also advanced numerous tax based arguments  
11          in its position paper. They were rightly dropped before  
12          trial. And the right thing to do would have been to  
13          drop the dividend stopper point as well.

14          My Lord, I'm not going to take your Lordship back  
15          over the mechanics of how the dividend stopper work, but  
16          if I can just say a few words about Mr Katz.

17          Mr Katz was not a impressive witness. He was badly  
18          prepared. He did not appear to have re-read any of the  
19          contemporaneous documents and he appeared to be very  
20          distant from the facts and matters he was supposed to be  
21          assisting the court with. By his own admission, his  
22          recollection was poor. He was not even in the  
23          Lehman Group finance department and we discovered that  
24          he had never before seen key documents referred to in  
25          his evidence, such as the PLC subdebt. And worse than

1           that, his evidence was evasive and often incredible and  
2           I'm just going to give your Lordship two examples, if  
3           I may.

4           Despite being asked the same question several times,  
5           Mr Katz was not prepared to agree that the interest  
6           payments on the PLC subnotes and the PLC subdebt did not  
7           coincide and were not in direct competition. He was  
8           shown the different due dates, the former annually, the  
9           latter monthly, but insisted that all obligations are  
10          competing in some way -- and that was Day4/30:5-12 --  
11          even if they did not fall contractually due at the same  
12          time.

13          Mr Katz refused to consider the facts as they were  
14          at the time. His constant refrain, your Lordship will  
15          recall, was that these were perpetual securities so the  
16          situation in 2005 to 2008 was not relevant and for  
17          your Lordship's note, Day4/32:11-21.

18          And the other example -- I've got a number but I'm  
19          just going to give you two. Mr Katz was shown three  
20          drafts of the PLC subnotes that had passed between  
21          members of his team and been passed to Allen & Overy as  
22          approved and copied to him as being final. Those drafts  
23          provided that the PLC subnotes would be subordinated to  
24          all the existing tier 2 and tier 3 subdebt of PLC. His  
25          initial response was to say that he had never seen the



1 term sheet, that's Day4/55:3-6. However, he admitted to  
2 your Lordship very soon afterwards that his usual  
3 practice was to read emails and attachments sent to him,  
4 Day4/56:5-9. He lay responsibility for the drafts at  
5 the feet of his junior, and I'm quoting, Mr Tomala,  
6 Day4/56:17-23. He accepted your Lordship's  
7 understanding that these documents would be looked at  
8 quite carefully by someone in his team moving forwards,  
9 Day4/59:18-24. And after all his evidence was, as  
10 your Lordship will remember, that his team would  
11 consider how the subnotes would perform in  
12 an insolvency. The same team members continued to  
13 accept the juniority drafting and they went to  
14 Allen & Overy.

15 I will just mention a third. He would not accept,  
16 despite being asked the same question repeatedly, that  
17 these emails evidenced his team discussing or  
18 considering subordination and that was Day4/68:4-8. And  
19 your Lordship quite rightly explained to him that when  
20 these drafts were circulating, they were circulating for  
21 a purpose, which is 4, 69:23-24, and Mr Katz did not  
22 appear to accept this.

23 Turning to the arguments, my Lord, initial thoughts.  
24 At the outset, Deutsche Bank has conceded that the  
25 dividend stopper argument does not apply in

1       an insolvency. That's an important starting point  
2       because LBHI would not be paying dividends in any event;  
3       if LBHI was insolvent it would not be paying dividends  
4       to its shareholders. So the dividends stopper in that  
5       event would be a non-issue and that's at 33.2 of their  
6       skeleton, which was in effect accepting the evidence  
7       that would have been given by Mr O'Meara. LBHI wouldn't  
8       have been able to pay the shareholders anyway.

9       That limited and that limits PLC's argument to the  
10      solvent situation, which it describes as the situation  
11      where PLC is unable to satisfy the solvency condition so  
12      that (a) PLC cannot make interest payments on the  
13      subnotes, and (b) the partnerships cannot make coupon  
14      payments to the ECAPS holders. So we call that  
15      a solvent insolvency.

16      Pausing there, it is very curious that in a case  
17      about the priorities of payment of principle in  
18      an insolvency, Deutsche Bank's entire case now rests on  
19      what it says would have happened in relation to interest  
20      payments outside of an insolvency process. However, as  
21      we saw in Mr Katz's evidence, there is a strong air of  
22      unreality about this new case. It is based on the  
23      entirely false premise that the issue would ever arise  
24      and we saw in his evidence that 1, the annual interest  
25      payments dates of the three sets of ECAPS were

1 different, the PLC subdebt was paid monthly, there was  
2 no coincidence or alignment of due dates, there was  
3 never in fact a moment in time when this direct  
4 competition of interest rate payments would have arisen.  
5 Secondly, PLC's balance sheet. In the 41 months between  
6 the ECAPS and 15 September 2008 there were 12 infusions  
7 of equity of over 2.35 billion. Your Lordship saw the  
8 footings, they were about 2 billion. And we saw that  
9 the ECAPS coupon, which is paid annually, was about,  
10 collectively, 40 million euros. And, as your Lordship  
11 saw, not all paid in one go, three different lots.

12 So the notion that PLC would be unable, from  
13 a balance sheet solvency perspective, to pay the coupon  
14 on those PLC subnotes in full is quite frankly fanciful,  
15 and Mr Katz's refrain that these are perpetual  
16 securities, he was thinking far into the future, did not  
17 ring true at all.

18 So the argument is explained in 41 to 43 of  
19 Deutsche Bank's skeleton which is at B3/15 and basically  
20 what they argue is that to satisfy the solvency  
21 condition on the subnotes, PLC needed to pay its senior  
22 liabilities in full, which was all its liabilities,  
23 including subordinated liabilities and excluded  
24 liabilities, so that was the starting point, and if PLC  
25 could not satisfy the solvency test, no payments would

1           be made under the subnote and it wouldn't be possible to  
2           make distributions to the ECAPS holders and as a result  
3           it was -- and I'm quoting -- obvious that the PLC  
4           subdebt needed to be an excluded liability because  
5           otherwise PLC's ability to pay the subnotes would be  
6           competing with its very substantial liabilities on the  
7           subdebt. And this was not made out at all.

8           The evidence showed: 1, in reality the direct  
9           competition never occurred; 2, there were several  
10          alternatives that LBHI could and did consider,  
11          situations where there would have been a non-payment,  
12          for example it was described as administrative error,  
13          and Mr Katz accepted all of the following -- this is  
14          Day4/92:20-25 -- 1, it was open to LBHI to fund any  
15          shortfalls through an injection of equity; 2, it was  
16          open to LBHI to fund PLC on a subordinated basis; 3, it  
17          was open to LBHI, and indeed the correspondence shows  
18          that LBHI did consider this, to provide funding directly  
19          to the relevant partnership, in other words cut PLC out  
20          the loop, make sure the partnership is funded so it  
21          could meet the ECAPS.

22          As a result of Mr Katz's evidence that these  
23          alternatives were possible and indeed were considered,  
24          which is evident from the contemporaneous documentation,  
25          your Lordship does not need to give any weight to

1 Mr Katz's evidence in Katz 2, paragraphs 9 to 23, when  
2 he was at great pains to explain that any funding from  
3 LBHI UK to PLC would result in a further breach of the  
4 insolvency condition. Your Lordship will recollect that  
5 the thesis was if LBHI UK had advanced the money, or if  
6 the money had been advanced, that would have been  
7 a debt, it would have counted to the insolvency  
8 condition and then they couldn't have paid.

9 So as a result of this Deutsche Bank's entire case  
10 at paragraphs 40 to 43, 59 to 63 in relation to the  
11 problem of competing interest payments and the potential  
12 hazards of breaching the solvency condition through the  
13 provision of liquidity to PLC cannot proceed.

14 The only other point that Deutsche Bank appear to be  
15 making is that the PLC subdebt had to be an excluded  
16 liability for PLC to be able to satisfy the solvency  
17 condition under the PLC subnotes and pay its  
18 subordinated liabilities, ie the PLC subnotes. And they  
19 rely on this to reinforce their conclusion that the PLC  
20 subdebt was junior or excluded and that's at 43 and 65,  
21 and this argument makes no sense whatsoever. This is  
22 because, first of all, the PLC subdebt does not have to  
23 be excluded liabilities for PLC to be able to satisfy  
24 the solvency condition. It would also be the case if  
25 the PLC subdebt was subordinated liabilities because

1           then it doesn't count towards the solvency condition.  
2           And of course your Lordship knows our case is that it  
3           was subordinated liabilities and it is not our case that  
4           the subdebt was a senior liability. The subdebt could  
5           be a subordinated liability for the purposes of the  
6           subnotes and the solvency condition would still be  
7           satisfied.

8           We note in passing that Deutsche Bank rely on two  
9           tables, and it is at pages 21 and 22 of their skeleton  
10          in their submissions, to explain this quandary and we  
11          can see pages 21 ... does your Lordship see the --

12       MR JUSTICE MARCUS SMITH: Yes.

13       MR PHILLIPS: I like a good table. Actually the tables are  
14          a little bit further on. It is 23 and 24. I gave you  
15          a bad reference there, I do apologise.

16          In both of these tables they appear to treat the PLC  
17          subdebt as a senior liability and if PLC can only pay  
18          PLC's subnotes, then the subdebts must be senior. I'm  
19          not sure that was a very good way of putting it.

20          Does your Lordship see that the liabilities are  
21          treated as senior? And what they don't do is they don't  
22          deal with it on the basis that it might be subordinated  
23          or excluded, which is the point.

24          (Pause).

25          The final point is that Deutsche Bank seek to extend

1 the dividend stopper argument, which your Lordship sees  
2 is hopeless at PLC level, they try and extend it into  
3 LBHI 2 level and at PLC, as your Lordship has seen,  
4 there is simply no evidence that the argument may come  
5 into play at all. Mr Katz confirmed the evidence given  
6 by Ms Dolby that he played no part in the 2007  
7 instruction and there is simply no evidence before  
8 the court that you can extend this into LBHI2.

9 Now, my Lord, I said 11.30. I have in fact got to  
10 the LBHI2 ranking part 1, so if that would be convenient  
11 for the shorthand writers ...

12 MR JUSTICE MARCUS SMITH: Yes, of course. We will rise for  
13 five minutes.

14 MR PHILLIPS: Thank you.

15 (11.20 am)

16 (Short Break)

17 (11.30 am)

18 MR PHILLIPS: My Lord, can we return to page 24 of  
19 my learned friend's skeleton. I think I had  
20 demonstrated why you should never let Phillips loose on  
21 any sort of schedule or table.

22 It was actually a very simple point. My Lord, these  
23 balance sheets are supposed to show the solvency test  
24 and the point is on the left-hand side, which is before  
25 the advance, they include the subdebt principle in the

1           solvency debt and of course it wouldn't be, and then on  
2           the right-hand side what they do is they increase that  
3           by 1,000, or it is a million, and they include that  
4           subdebt principle as a liability as well and of course,  
5           as your Lordship knows, neither count as liabilities.

6           So it is a completely false analysis. It is  
7           a surprisingly simple point, my Lord.

8       MR JUSTICE MARCUS SMITH: Why aren't they liabilities?

9       MR PHILLIPS: Under the solvency test, because it excludes  
10          subordinated liabilities.

11          So it is a surprisingly simple proposition. What  
12          they do is they increase something that doesn't count  
13          towards a test anyway.

14          My Lord, that takes me to part 1, which is  
15          pre-amendment. We're in LBHI2. And your Lordship has  
16          our written submissions at 262 to 357 and we are  
17          addressing PLC's argument in as much as we can at this  
18          stage and we say that because despite taking various  
19          potshots at our analysis in this his opening,  
20          Mr Beltrami told us very little about his own  
21          construction case and it may well be -- and this is not  
22          an invitation -- that there will be a host of new  
23          arguments which we will have to address at some stage,  
24          but let's wait and see.

25          Before turning to the legal framework and to our



1 argument, your Lordship should be mindful of three  
2 recent developments in PLC's case. The first two are  
3 these.

4 First, it is now accepted by PLC that the LBHI2  
5 subdebts rank *pari passu* inter se. Like us, PLC have  
6 posited an implied term to square the circle and that is  
7 their skeleton at paragraph 66, which is at B2/18.

8 Second, it is now accepted that the LBHI2 subdebts  
9 permitted a potential category of subordinated senior  
10 debt and this was accepted in opening for the first  
11 time. In view of this common ground, we cannot see how,  
12 as a matter of substance, PLC can argue that there is  
13 a difference in the subordination categories envisaged  
14 under the notes as compared with the debts. My Lord,  
15 they are plainly the same.

16 The linguistic differences that PLC relies on so  
17 heavily in its position paper and skeleton are severely  
18 undermined by those two points, which perhaps explains  
19 the third recent development in PLC's case. The  
20 solvency condition argument is now front and centre.  
21 Indeed, my learned friend Mr Beltrami said that one  
22 should look at that before the referential senior  
23 creditors wording, which was the core point in both his  
24 position paper, and that was at paragraphs 40 to 45, and  
25 his skeleton argument, at paragraphs 73 to 80. His

1 argument on the solvency condition is plainly wrong as  
2 a matter of construction, but it is telling that PLC  
3 have felt the need to rely on an argument that was in  
4 fact first raised by Deutsche Bank in its position paper  
5 and which only featured as a brief aside in paragraph 80  
6 of PLC's own skeleton argument.

7 Turning to the legal framework. On contract law,  
8 save for differences on the extent of the factual  
9 matrix, and Mr Beltrami's emphasis on a textual  
10 construction, there is actually not a great deal of  
11 difference between the parties. There does appear to be  
12 a difference of approach on the law of subordination and  
13 how it operates in this context and we want to deal with  
14 that first.

15 My learned friend Mr Beltrami made three points in  
16 opening on the law of subordination and we say, with the  
17 greatest of respect, that he was incorrect on all three  
18 points.

19 First, he reiterated his reliance on  
20 Lord Justice Lewison's analysis on how subordination  
21 works, as set out in the Court of Appeal in Waterfall I,  
22 which he takes as his starting point for the  
23 significance of the solvency condition.

24 Given the amount of emphasis Mr Beltrami now seeks  
25 to put on the solvency condition, we will take

1       your Lordship -- we have to take your Lordship through  
2       this area of the law, so can I ask you, my Lord, to pick  
3       up authorities bundle 5 at divider 123, and, my Lord,  
4       this is the report of Mr Justice David Richards'  
5       decision in Waterfall I at first instance. And as  
6       your Lordship knows, the issue concerned the relative  
7       rankings of three tranches of form 10 debt, statutory  
8       interest and non-proveable liabilities. Those were the  
9       issues in the case and I would like to take  
10      your Lordship to paragraph 69, if I may, which is on  
11      page 29 of the report.

12             In this section Mr Justice David Richards discusses  
13      the issues on subordinated debt agreements and what he  
14      says in paragraph 69 is that:

15             "The answer to this point lies in my judgment, as  
16      Mr Trower for the administrators of LBIE submits, in the  
17      provisions of clause 70E. I have earlier quoted equated  
18      these provisions. The expression 'the debts proved'  
19      means all of those debts admitted to proof by the  
20      administrator, because it is only those debts which will  
21      be paid out of the available assets. In my judgment,  
22      the logic of a proof in respect of the subordinated loan  
23      debts, coupled with an attempt to require the  
24      administrator to admit the proof would be both  
25      an attempt to obtain repayment of subordinated

1 liabilities otherwise than than in accordance with the  
2 terms of the agreement within the meaning of 7D and the  
3 taking of action whereby the subordination of those  
4 liabilities to the senior liabilities might be impaired  
5 or adversely affected within the meaning of 7E."

6 Now, if I can ask your Lordship to pick up  
7 authorities bundle 8, tab 180 and I just want to show  
8 you as the starting point -- this is the order that was  
9 made by Mr Justice David Richards and it is (i) and what  
10 he declared in (i) is:

11 "The claims of LBHI2 under its subordinated loan  
12 agreements with LBIE are subordinated to proveable  
13 debts, statutory interest and non-proveable liabilities,  
14 all of which, other than the claims of LBHI2 under its  
15 subordinated loan agreements and the statutory interest  
16 thereon, if any, must ..."

17 So your Lordship sees what he carves out as it were:

18 "... must be paid in full before (a) LBHI2 is  
19 entitled to prove and require the LBIE administrators to  
20 admit such proof in respect of its claims under its  
21 subordinated loan agreements with LBIE and (b) such  
22 claims are available for insolvency set-off resulting  
23 from the giving of notice."

24 I don't need to trouble you with the set-off  
25 provision but your Lordship sees that what

1 Mr Justice David Richards declared is that the senior  
2 liabilities had to be paid before LBHI2 could prove, in  
3 the LBIE insolvency, and of course it won't be lost on  
4 your Lordship this is on FSA Standard Form 10, so it is  
5 obviously helpful from that point of view.

6 That, my Lord, followed Mr Justice Vinelott's  
7 decision in MCC and let me just explain what I mean  
8 about that. If you could take up authorities 2 and it  
9 is divider 42, and I think I have said to your Lordship  
10 that MCC was something of a watershed because until the  
11 MCC decision there was a real debate about whether or  
12 not in light of the *pari passu* rule and in light of  
13 British Eagle it was possible contractually to  
14 subordinate debt and it was one of the reasons why there  
15 were other mechanisms which were being used.

16 Now, MCC is in divider 42 and I first want to show  
17 your Lordship the subordination provision which is at  
18 1405 at letter H.

19 Just to explain to your Lordship, the question in  
20 MCC was whether the holders of subordinated debt could  
21 be excluded from a scheme of arrangement and the broad  
22 nub is if someone has no economic interest, you can  
23 exclude them. So that was the question, if the  
24 subordination provision was effective they would be  
25 excluded and if not, then they could not be excluded.

1           So the subordination provision is at H and it is  
2           under the guarantee:

3           "MCC undertook to pay on first demand. In  
4           summary ..."

5           And so on:

6           "... provided that the guarantee of payment of the  
7           nominal value or in the case of event of default only  
8           the paid up value on interest with regard to the bonds  
9           and to the paid up value of the preference shares under  
10          this guarantee constitutes an unsecured and subordinated  
11          obligation of the guarantor."

12          Now, just pausing there, your Lordship can see the  
13          language is used because it then goes on to say in that:

14          "... in any case of any distribution of assets by  
15          the guarantor ..."

16          And you can skip down past the language of:

17          "... whether in cash or otherwise in liquidation or  
18          bankruptcy of the guarantor during a period in which  
19          suspension of payment is granted by the guarantor or in  
20          case the guarantor negotiates with all its creditors  
21          with a view to general settlement."

22          So skip down to there, so it is:

23          "In any case in any distribution of assets by the  
24          guarantor creditors of unsubordinated indebtedness of  
25          the guarantor shall be entitled to be paid in full

1 before any payment shall be made on account of payments  
2 under the bonds or the preference shares, but the  
3 payments to bondholders and coupon holders and preference  
4 shareholders shall be made before any payment shall be  
5 made in such cases to the holder of any class of stock  
6 in the guarantor."

7 Now, I should just explain, my Lord, one of the  
8 reasons why this was a contractual subordination  
9 provision, one of the reasons why it was so important  
10 was there was no trust law in Switzerland and in  
11 a previous decision of British and Commonwealth when we  
12 dealt with the scheme, trust law was available so the  
13 question whether or not a contractual right to  
14 subordinate was effective just didn't arise.

15 Now, Mr Justice Vinelott considered all of the  
16 authorities on the pari passu principle and I'm not  
17 going to take you through the debate, but I want to go  
18 forward to page 1411G which is page 1411, and picking up  
19 at G, and I just want to pick up at the question:

20 "The question is whether this underlying  
21 consideration of public policy should similarly  
22 invalidate an agreement between a debtor and a creditor  
23 postponing or subordinating the claim of the creditor to  
24 the claims of other unsecured creditors and preclude the  
25 waiver or subordination of the creditor's claim after

1 the commencement of the bankruptcy or winding up."

2 So your Lordship sees he goes through all the cases,  
3 he says "Does this rule of public policy mean that you  
4 cannot enter into a contract to subordinate?"

5 "I do not think that it does. It seems to me to be  
6 plain that after the commencement of a bankruptcy or  
7 winding up a creditor must be entitled to waive his  
8 debt, just as he is entitled to decline to submit  
9 a proof."

10 And that was critical reasoning, absolutely critical  
11 reasoning in Mr Justice Vinelott's judgment:

12 "There might in any given case be a question whether  
13 a waiver was binding on him, but that is irrelevant for  
14 this purpose. If the creditor can waive his right  
15 altogether I can see no reason why he should not waive  
16 his right to prove save to the extent of any assets  
17 remaining after the debts of other unsecured creditors  
18 have been paid in full, or if he is a preferential  
19 creditor to agree that his debt will rank equally with  
20 the unsecured non-preferential debts. So also the  
21 earlier a creditor can waive his right to prove or agree  
22 the postponement of his debt after the commencement of  
23 the bankruptcy or winding up, I can see no reason why he  
24 should not agree with the debtor that his debt will not  
25 be payable, or will be postponed or subordinated in the



1 event of a bankruptcy or winding up. The reason for  
2 giving effect to an agreement in these terms seems to me  
3 to be, if anything, stronger than that for allowing the  
4 creditor to waive or postpone or subordinate his debt  
5 after the commencement of the bankruptcy or winding up  
6 for other creditors might have given credit on the  
7 assumption that the agreement would be binding."

8 That was the decision in MCC and it is 1993 and that  
9 was a real watershed.

10 So if I can then go back to bundle A5. What  
11 your Lordship can see there is the reasoning of  
12 Mr Justice David Richards was absolutely in line with  
13 that reasoning so I want to go back in bundle 5 to 129,  
14 which is the Court of Appeal and I want to pick it up at  
15 paragraph 38, where Lord Justice Lewison says:

16 "There are a number of different ways in which  
17 subordination agreements can be drawn. Three are  
18 relevant for present purposes. The first is  
19 an agreement that if the subordinated creditor receives  
20 any payment in part satisfaction of its subordinated  
21 debt it will hold the receipt on trust for senior  
22 creditors. This form of agreement ..."

23 So that's the trust mechanism and that's what was  
24 used, for example, in British and Commonwealth.

25 "The second is an agreement which expresses the

1       subordinated creditor's right to repayment as being  
2       contingent on the satisfaction of a condition or  
3       conditions. In our case the right to repayment arises  
4       under clause 4 subject to clause 5."

5       Now, the second category is that the debt that the  
6       contract, as properly construed, makes the debt  
7       a contingent debt. Contingent is the operative word and  
8       as your Lordship is aware, that is a term of art in  
9       an insolvency. So he then looks at clause 5, he says:

10       "Clause 5 imposes conditions on the right to  
11       repayment. If no insolvency process has begun, then the  
12       condition in clause 5.1(a) must be satisfied. Whether  
13       or not an insolvency process has begun, the condition in  
14       5.1(b) must also be satisfied. In my judgment  
15       clause 5.1 means that the right to repayment of the  
16       subordinated debt is a contingent right, contingent on  
17       the satisfaction of 5.1(b) and if appropriate, 5.1(a) as  
18       well."

19       What Lord Justice Lewison was holding was that the  
20       solvency condition made payment of the debt contingent  
21       on satisfying the solvency condition and he is looking  
22       at our forms. And then he goes on to say this:

23       "The third method of subordinating loans of which  
24       the clause in SSSL Realisations is an example, contains  
25       a contractual provision precluding the subordinated

1 creditor from proving in the insolvency of the debtor  
2 until all other creditors have been paid."

3 And he goes on to say that it was described by  
4 Professor Goode as:

5 "... the most controversial formulation of  
6 subordination agreement, although a clause of this kind  
7 has been held not to infringe the pari passu principle  
8 and hence is legally valid."

9 My Lord, just by way of comment, it is absolutely  
10 right that the academic commentary at the time was that  
11 pure contractual subordination was the most  
12 controversial because the question remained as to  
13 whether or not it satisfied the pari passu principle.  
14 Now, we can have a debate about whether or not  
15 Professor Goode was slightly behind the times on that,  
16 but that was why it was described as controversial.

17 So if I can then go to paragraph 62 and 63, because  
18 what Lord Justice Lewison held was that the subordinated  
19 debt was contingent debt and should be valued and,  
20 my Lord, just so your Lordship knows how this works, if  
21 you've got a contingent debt, you prove and then the  
22 administrator or liquidator puts a value on that debt,  
23 so he estimates how much that debt might receive in due  
24 course. So what he says in 62:

25 "I conclude therefore that the subordinated debt is

1           repayable on contingencies ..."

2           That is his finding:

3           "... that include (a) payment of statutory interest,  
4           and (b) payment of any non-proveable liabilities. Any  
5           valuation of the contingent debt must take account of  
6           both contingencies. In that way the lodging of a proof  
7           will not adversely affect the subordination. For these  
8           reasons I have dismissed the appeal against paragraph A  
9           of the judge's order."

10          Now, he dismissed part, but not the timing part.

11          Does your Lordship have a bundle called  
12          "Supplemental authorities bundle"? Do you have this?  
13          No. Right, sorry, can I just hand this up. I realised  
14          yesterday afternoon that you don't actually have the  
15          Court of Appeal order in the bundles, so it is just  
16          that.

17          MR JUSTICE MARCUS SMITH: Thank you. (Handed).

18          MR PHILLIPS: And it is in divider 10. Because I think that  
19          to understand exactly what was going on, my Lord, you  
20          need to see the order.

21          MR JUSTICE MARCUS SMITH: Yes.

22          MR PHILLIPS: And it is the declaration -- does  
23          your Lordship see number 2 of the Court of Appeal's  
24          order?

25          MR JUSTICE MARCUS SMITH: Yes.

1 MR PHILLIPS: "Declaration 1 of the order ..."

2 That's the declaration we looked at, my Lord:

3 "... is varied to declare that the claims of LBHI2  
4 under its subordinated loan agreements to LBIE are  
5 proveable in the administration or liquidation but are  
6 subordinated to proveable debt, statutory interest and  
7 non-proveable liabilities and are repayable only on  
8 contingencies including payment of all claims."

9 So your Lordship sees a material difference between  
10 the order made by Mr Justice David Richards and the  
11 order made by the Court of Appeal and the differences  
12 are the Court of Appeal said you can prove as  
13 a contingent creditor and Mr Justice David Richards held  
14 that you cannot prove until the senior creditors have  
15 been paid.

16 MR JUSTICE MARCUS SMITH: Yes, I see. So what Mr Justice  
17 David Richards had was that there were two-stages of  
18 proof.

19 MR PHILLIPS: Yes.

20 MR JUSTICE MARCUS SMITH: Whereas Lord Justice Lewison's --  
21 or the Court of Appeal's order envisages one stage of  
22 proving but subject to the contingencies articulated in  
23 paragraph 2.

24 MR PHILLIPS: Absolutely, my Lord, and of course once the  
25 proof goes in, you put a value on the claim subject to

1           those contingencies; that's how the system works.

2           So if I can then take you to authorities bundle 6  
3           and I want to go to divider 146 because I want to go to  
4           the Supreme Court's judgment and I want to go, if I may,  
5           to paragraph 68 of Lord Neuberger's judgment. My Lord,  
6           Lord Neuberger says:

7           "The LBIE administrators contend that it would not  
8           be open to LBHI2 to lodge a proof in LBIE's  
9           administration for the subordinated debt until all  
10          senior creditors have been paid in full.  
11          David Richards MJ accepted that contention on the ground  
12          that clause 7D and/or E had the effect of precluding the  
13          right of lodging proof. The Court of Appeal disagreed  
14          and considered that LBHI2 could prove the subordinated  
15          debt at any time. However, they said that until the  
16          senior liabilities had been paid in full the  
17          subordinated debt would be a contingent debt and because  
18          of the terms of the loan the correct value to subscribe  
19          to such a proof before the senior liabilities have been  
20          paid in full would be nil as nothing could be paid on  
21          the proof. If and when the senior liabilities were met  
22          in full the Court of Appeal said that the proof in  
23          respect of the subordinated debt would be revalued."

24          So your Lordship sees that Lord Neuberger is  
25          addressing that difference between the two judgments:

1            "In my judgment David Richards MJ's view on this  
2 point is to be preferred. The Court of Appeal's view  
3 appears to me to raise a logical problem. If at the  
4 time such a proof was lodged, there was a chance that  
5 the senior liabilities would be paid in full, then as  
6 with any other debt which rests on a contingency that  
7 may occur, the valuation of that proof would not be nil,  
8 it would have to be a figure which discounted the sum  
9 due in order to allow for the contingency not  
10 occurring."

11            So that's the valuation point, my Lord:

12            "However, if the proof is ascribed a valuation  
13 greater than nil, it would have to be paid out on any  
14 distribution made prior to the satisfaction in full of  
15 any proved claims."

16            Unless there was one payment of 100%. So  
17 your Lordship sees the point: the senior creditors  
18 prove, the contingent creditor proves, a value is put on  
19 that and then distributions are made. Well, they might  
20 be 30 pence in the pound and it goes to everybody:

21            "As David Richards MJ said, that would appear to  
22 fall foul of clause 7. Further, any dividend would be  
23 paid out before any statutory interest and non-proveable  
24 liabilities had been paid, which would be inconsistent  
25 with the conclusions I have just expressed. It

1           therefore follows that in my view it would not be open  
2           to LBHI2 to lodge a proof in respect of the subordinated  
3           debt until the non-proveable liabilities have been paid  
4           in full, or at least until that is clear after meeting  
5           that proof in full and paying statutory interest due on  
6           it. The non-proveable liabilities would be met in  
7           full ... as soon as that happened there would, subject  
8           to what I say in the next paragraph, be nothing to stop  
9           LBHI2 lodging a late proof."

10           Then 72:

11           "Accordingly I would restore paragraph 1 of the  
12           order made by David Richards MJ because although I agree  
13           with the Court of Appeal that he was right as to ranking  
14           of the subordinated debt, I disagree with the  
15           Court of Appeal and agree with the judge as to when the  
16           subordinated creditors can prove for the subordinated  
17           debt."

18           So, my Lord, this, per the Supreme Court, is not  
19           a category 2 case. This is a straightforward  
20           contractual subordination case, it is not a contingent  
21           debt case and so, with respect to my learned friend  
22           Mr Beltrami, we suggest it is wrong to suggest that  
23           Lord Justice Lewison's analysis that the mechanism that  
24           gives effect to the subordinated debt is a contingent  
25           claim mechanism. That did not survive the



1 Supreme Court.

2 The mechanism is that creditors have agreed to defer  
3 their proofs. What my learned friend Mr Beltrami is  
4 trying to do is to move as far away as he can from the  
5 statutory scheme and to submit to your Lordship "It's  
6 all in the contract nothing can be paid until ...",  
7 that's the contingent debt analysis; it's wrong.

8 And, my Lord, your Lordship will have picked up from  
9 Lord Neuberger in paragraph 70 that he described there  
10 is nothing to stop lodging of a late proof, because  
11 Lord Neuberger absolutely understood that is what would  
12 happen.

13 That ties in to the second point my learned friend  
14 Mr Beltrami made. He said that a consequence of  
15 contractual subordination, as Lord Justice Lewison  
16 described it, is that what would otherwise be the  
17 default pari passu rule is displaced and he said that at  
18 Day1/114:11-16.

19 So my learned friend Mr Beltrami's suggestion is  
20 that once you are subordinated, that's it, and the  
21 pari passu rule is gone, and that is not right. You are  
22 never disapplying the pari passu rule under rule 14.12,  
23 you are simply disapplying or deferring your contractual  
24 right to prove. And, my Lord, that was the nub of the  
25 problem that Lord Neuberger identified in Waterfall I

1 and your Lordship I think has the point that once you  
2 allow someone to prove, you then have to value and then  
3 distributions will be made and it is why  
4 Lord Justice Lewison's analysis does not work.

5 The correct analysis is that the subordinating  
6 creditor is deferring his right to prove until after the  
7 senior creditors, such that the proved debt does not  
8 have to be paid *pari passu* in competition with the  
9 senior creditors.

10 And it is not insignificant that that debate, that  
11 difference about how this mechanism works, was a debate  
12 about these forms. It's a debate about how these forms  
13 work that has taken place all the way up to the  
14 Supreme Court. It's not insignificant.

15 My Lord, I'm just going to give you a couple of  
16 references for your Lordship's note about rules. First  
17 of all, rule 14.30, which is the rule that provides that  
18 where an administrator is going to declare a dividend he  
19 has to give notice of that which of course specifies the  
20 date for proof, so it's an ongoing process, and  
21 rule 14.40, which is important in this context because  
22 a creditor is not entitled to disturb payment of  
23 a dividend because he did not prove before the  
24 declaration of the dividend.

25 What happens is dividends that have been paid, have

1       been paid, they cannot be disturbed and it may be you  
2       can get a catch-up dividend later. So the mechanism  
3       that the Supreme Court envisaged and indeed that  
4       Mr Justice David Richards envisaged is that what  
5       happened is that administrators will declare intention  
6       to declare a dividend, the seniors can prove at that  
7       point, they continue to prove and receive dividends  
8       until they are paid 100% and then you get to the point  
9       where if there is further money, that the administrators  
10      can declare they're going to make another payment and  
11      the subordinated creditors will then prove and receive  
12      dividends.

13           And of course your Lordship knows the answer to the  
14      question, but what happens at any stage during the  
15      proving process when there is not enough money to pay  
16      100%? They abate *pari passu* -- they abate, equally they  
17      rank *pari passu* and that can be at the point of seniors  
18      proving but it can also critically be at the point when  
19      subordinated are proving and the significance of that  
20      underlying concept is what is behind cases like  
21      Golden Key and the Lehman's Client Money because  
22      everybody knows that the backdrop of all of these  
23      contracts, all of these provisions, is that whenever you  
24      prove you will abate equally with anyone else who can  
25      prove at the same point: you will rank *pari passu*.

1           Of course from a statutory perspective that's the  
2           situation we're in. Two interim distributions were made  
3           to LBHI2 to unsubordinated creditors satisfying their  
4           principle claims and statutory interest claims in full  
5           and that's in the progress report at F, volume 10, 5735.  
6           So the subordinated creditors are not entitled to  
7           disturb previous distributions and if there are to be  
8           further distributions, they will prove and they will  
9           abate equally.

10          The third point Mr Beltrami made was a more general  
11          criticism of our case. He said that the answer must be  
12          in the contract and you do not give up on the contract  
13          and say "Hang on a minute, let's have pari passu", and  
14          he said that on Day1/122:5-12. That is really not what  
15          we are saying. The contracts provide for disjunctive  
16          pari passu categories which are not senior liabilities.  
17          The first consists of subordinated debts which express  
18          themselves to be pari passu, so if A states in terms it  
19          ranks pari passu with B and B says in terms it ranks  
20          pari passu with A, they express themselves to rank  
21          pari passu and they rank pari passu because they will  
22          prove at the same time.

23          The second category is subordinated debts that do  
24          rank pari passu and your Lordship will appreciate that  
25          on the language of these contracts, these two categories

1 appear, either expressed to rank pari passu or rank  
2 pari passu. This is where my learned friend Mr Beltrami  
3 gets into some difficulty because your Lordship may have  
4 picked up that PLC's position paper omitted that  
5 category altogether from the descriptions table and that  
6 was a key point that we relied on in our reply position  
7 paper, paragraphs 8 to 10, which is A10/178, and we have  
8 still not heard from PLC what they say those words mean.

9 The category is important because it is common  
10 ground that it is engaged on the LBHI2 ranking issue.  
11 The form 10 debts are all silent as to how they rank.  
12 They do not express themselves to rank pari passu with  
13 anything else. But PLC now concedes they do rank  
14 pari passu. What the mechanism is, we have discussed.  
15 They concede that they do rank pari passu, so they rank  
16 pari passu. So one has to ask, well, how and why do  
17 those debts rank pari passu? How and why do they carry  
18 a pari passu ranking inter se on PLC's case? Is it  
19 because Mr Beltrami says that it is just because the  
20 words used are identical? Well, that can't be right.  
21 It cannot be that their case on the meaning of this  
22 category is that to fall within it you have to use  
23 exactly the same words. We say the answer is the "rank  
24 pari passu" words envisage a situation where exactly the  
25 same categories of senior liabilities sit above the

1       subordinated debts in question and the rest of it all  
2       follows from the statutory scheme and we're not saying  
3       you go to the statutory scheme because you're filling  
4       a hole, we say that's the context for all of this, that  
5       is the context in which subordinated debt operates.

6       So whether or not identical words are used is  
7       irrelevant. The key, as we will turn to later on, is  
8       a question of substance. It is concerned with  
9       categories of debts identified as ranking above me, or  
10      above the creditor and the contracts and if the  
11      categories are the same as those of another debt, they  
12      will be *pari passu*. The ranks *pari passu* category --  
13      this is important -- it is likely to be engaged in the  
14      context of complex capital structures with lots of  
15      subordinated debts issued at different times which do  
16      not necessarily refer to each other in express terms in  
17      any way. And it is particularly when they are on the  
18      same form. There is no express reference in the  
19      standard form of LT2, T3 debt that it ranks *pari passu*  
20      with another, but it is plain to the reasonable reader,  
21      standing back, that these dated regulatory debts rank at  
22      the same point in the waterfall, the market practice  
23      which your Lordship has heard about, the general  
24      understanding and there is no contrary indication.

25      So we say that these contracts recognise the

1 environment in which they operate. Far from SLP3  
2 running out of contract, what we have sought to do is  
3 explain a specific definitional category in the  
4 instruments, ie the concept of what it means for two  
5 debts to rank pari passu.

6 Can I then move on to contract law and make three  
7 short points. First, if we could pick up volume 6 of  
8 the authorities, but this will be quick, tab 132, which  
9 is Wood v Capita and it is just two points to pick up on  
10 paragraph 13. Your Lordship sees this is in the  
11 judgment of Lord Hodge. He starts with:

12 "Textualism and contextualism are not conflicting  
13 paradigms in a battle for exclusive occupation of the  
14 field of contractual interpretation."

15 And that's an important point. But if I can then  
16 move down to letter D, where he says:

17 "Negotiators of complex formal contracts may often  
18 not achieve logical and coherent text because of for  
19 example the conflicting aims of parties, failures of  
20 communication, different drafting practices, deadlines,  
21 which require the parties to compromise in order to  
22 reach agreement. There may often therefore be  
23 provisions in a detailed, professionally drawn contract  
24 which lack clarity and the lawyer or judge in  
25 interpreting such provisions may be particularly helped

1 by considering the factual matrix and purpose of similar  
2 provisions in contracts of a similar type."

3 And so they talk about purpose of similar  
4 provisions, contract of similar type, and of course  
5 your Lordship sees we've got standard forms, it is  
6 subordinated debt, it operates within the insolvency  
7 regime. And that is the context and there's a reference  
8 going on to Sigma and the iterative process.

9 The second point relates to commercial consequences.  
10 My learned friend Mr Beltrami said "Commercial common  
11 sense is not a very influential factor", Day1/126:9. He  
12 said something about it being too long, too difficult  
13 and we say the evidence before your Lordship is very  
14 clear on what the 2007 restructuring was supposed to  
15 achieve and if we can just look quickly at Sigma, which  
16 is in authorities 4, at tab 90, and I just wanted to  
17 look at paragraph 12 which is on 582.

18 My Lord, would your Lordship just cast your eye over  
19 it. I really want to pick it up just above E:

20 "Lord Neuberger was right to observe that the  
21 resolution of an issue of interpretation in a case like  
22 the present is an iterative process involving checking  
23 each of the rival meanings against the other provisions  
24 of the document and investigating its commercial  
25 consequences."



1           So it isn't that the text completely excludes the  
2       matrix, or that the matrix will permit the court to  
3       ignore the text; it is an iterative process in which you  
4       look at the text, you test it in the context of its  
5       matrix and the weight that you put on to each is  
6       a matter of judgment, but this is a case in which the  
7       commercial consequences need to be looked at, the  
8       commercial context needs to be looked at, because PLC's  
9       case yields the result that two dated regulatory  
10      subordinated debts would be subordinated to each other  
11      in the absence of any regulatory, commercial or any  
12      other reason and it takes no account of the context,  
13      either of the regulatory context by which this  
14      regulatory subdebt is created in order to support the  
15      more senior debt, nor does it take any account of the  
16      context in an insolvency which is that where you get two  
17      debts ranking at the same point, they rank *pari passu*."

18           And in those subnotes you've got the language "Ranks  
19      *pari passu*".

20           Your Lordship has the point.

21           Your Lordship heard Ms Dolby's evidence on the 2007  
22      restructuring. You will recall her congratulatory  
23      email -- F, volume 4, 227A -- where she is referring to  
24      the ongoing benefit. In her evidence she accepted the  
25      purpose of the transaction was to create an efficient

1 tax funding structure and that's Day3/65:1-12 and  
2 Day3/72-75 and we say this is clear: it is significant  
3 and it is plain that that was the purpose of all of  
4 this; it was not to alter what would otherwise be the  
5 ranking.

6 The third point is the factual matrix which I'm  
7 going to take quite shortly because you have had various  
8 types of factual matrix. My learned friend Ms Tolaney  
9 has the dividend stopper, Mr Katz's recollections of  
10 priority and so on. Mr Beltrami has the ECAPS guarantee  
11 to construe the subnotes. We've got the standard forms  
12 and the regulatory context, although we do say that's  
13 not simply factual matrix, it's actually the regulatory  
14 requirements flowing from the EU directives. But where  
15 we differ from Mr Beltrami in principle is on his  
16 approach to tradeable instruments.

17 So if we understand his submission in opening he was  
18 saying if the instrument is theoretically tradeable,  
19 that's the end of the matter and this can be a very  
20 narrow factual matrix only because anyone can come along  
21 and theoretically acquire an interest. We say the law  
22 on this point is not quite so mechanical as to say  
23 "tradeable/not tradeable equals no matrix on the one  
24 hand but matrix on the other" and we address this at 136  
25 to 139 of our skeleton, but just if we could pick up

1 volume 4 again, I just wanted to look at the LB  
2 refinancing number 3, which is at tab 98, just to make  
3 this point.

4 My Lord, if you look at paragraph 1 you will see  
5 that it's a Lehmans case. It concerned a securitisation  
6 trust deed which issued various notes.

7 MR JUSTICE MARCUS SMITH: Sorry, you said tab 98?

8 MR PHILLIPS: I'm so sorry, tab 98, divider 98.

9 MR JUSTICE MARCUS SMITH: Yes thank you.

10 MR PHILLIPS: Does your Lordship have a decision of

11 Mr Justice Briggs and it is --

12 MR JUSTICE MARCUS SMITH: Yes.

13 MR PHILLIPS: And I was just looking at paragraph 1 and  
14 going to move quickly on to paragraph 6 where:

15 "LB3 was the initial purchaser of the notes issued  
16 by Excalibur ...(Reading to the words)... took  
17 possession of the notes."

18 So what you've got is you've got notes acquired  
19 initially by Lehman entities and then LBB pledges it as  
20 security to DBB which is an external entity, which is  
21 the Deutsche Bundesbank, and then in paragraph 9  
22 Mr Justice Briggs identifies objectively the purpose of  
23 the transaction, that:

24 "It is not an exercise in identifying the subjective  
25 intention of the party, it is the objective purpose of

1 the transaction, which included a pledge to an external  
2 party."

3 So he says this in 9:

4 "Viewed in the round therefore the Excalibur  
5 securitisation was a structure devised and put into  
6 place initially entirely within the Lehman Group, save  
7 for the inclusion of ... for the purpose of enabling the  
8 group to use the class A notes as security for its euro  
9 borrowing. The first arm's length transaction in  
10 relation to the securitisation occurred on the pledge of  
11 the bulk of the class A notes by LBB to DBB as I have  
12 described."

13 And then if we can flick forward to paragraph 42,  
14 which is on page 9 of the report and I just want to pick  
15 up four lines down:

16 "Although devised and initially put in place  
17 internally within the Lehmans Group its function is to  
18 constitute and define the term of the notes. Class A  
19 notes in particular were intended to be used by way of  
20 sale or, more likely, security for borrowing such that  
21 the relevant audience for the present purpose must be  
22 taken to include entities considering buying or lending  
23 upon the security of the class A notes."

24 So pausing there, Mr Justice Briggs didn't ask  
25 himself the question "Is this tradeable? If it is

1 tradeable, that's the end of the question, I've got to  
2 look at this particular audience", he actually looked at  
3 the question whether or not it was or would be tradeable  
4 and he goes on in 43 to say:

5 "Identification of the relevant audience is  
6 important because it serves to identify the range of  
7 background facts relevant to interpretation. Although  
8 the principle is that the matrix of fact includes  
9 absolutely anything which would have affected the way in  
10 which the language of the document would have been  
11 understood by a reasonable man, it is subject to the  
12 controlling requirement that it should have been  
13 reasonably available to the parties and to the exclusion  
14 of an examination of the parties' previous  
15 negotiations."

16 So Mr Justice Briggs is looking at what was  
17 intended. He is not looking at subjective intention,  
18 but he is looking at the purpose of the issuance and he  
19 identifies who it might go to as a matter of reality.  
20 Not the possibility because it is a tradeable  
21 instrument, or that security might be taken on it; it  
22 has to be more than that, you have to identify the  
23 audience. And my learned friend Mr Beltrami's case is  
24 much more rigid. For him the word "identification"  
25 there just would not play any part, it would be surplus

1 to requirements. He would simply say these are  
2 potentially, theoretically tradeable because they were  
3 quoted on the CISX, and that's it, full stop, you must  
4 therefore look at anyone who might be able to buy these  
5 through the CISX, as opposed to the correct answer which  
6 is this was only put on the CISX for tax purposes and  
7 the real audience are the individuals internally at  
8 Lehmans.

9 So in our submission you need to identify the  
10 relevant audience. We say it was an internal  
11 transaction for the benefit of the Lehman Group.  
12 There's a reference to Ms Dolby's evidence at  
13 Day3/81:10-16 and of course if we were wrong on that and  
14 tradeability means that you don't just look at the  
15 Lehmans individuals, well, we say the audience is  
16 a sophisticated institutional investor.

17 Can I then move on to the symmetry argument. We set  
18 out the symmetry argument in our skeleton for the LBHI2  
19 ranking issue at paragraphs 324 to 331. And if I could  
20 just ask, my Lord, if you could turn up our skeleton  
21 argument because I just want to go to appendix B, which  
22 I think has the privilege of being in a separate tab in  
23 bundle B. It is in tab 7. Now, what our comparative  
24 table does, in relation to both ranking issues, is it  
25 sets out a comparative table of the different language

1       used in the subdebt and the subnotes and when, my Lord,  
2       you look at the language across the various pieces, you  
3       see a symmetry between the various different notes and  
4       debts.

5             The argument really proceeds as follows. First of  
6       all, the subordination categories envisaged by the notes  
7       and debts are entirely symmetrical and what we mean by  
8       that is that you look in substance at where the debts  
9       put themselves in the waterfall. So you start off by  
10      considering who the senior creditors are not, so if  
11      we're looking at the LBHI2 ranking issue on page 3, the  
12      senior liabilities means:

13            "... all liabilities except the subordinated  
14      liabilities and the excluded liabilities."

15            And on the notes pre-amendment it means:

16            "Creditors ... are the unsubordinated creditors of  
17      the issuer ..."

18            Which of course were included in subordinated  
19      liabilities:

20            "... or (ii), who are subordinated of the issuer,  
21      other than the claims of noteholders that are expressed  
22      to rank pari passu and those whose claims rank or are  
23      expressed to rank pari passu with or junior to ..."

24            And, my Lord, just to explain why pari passu  
25      expressed to rank comes up twice, the first time is

1       expressed to rank pari passu in the notes themselves and  
2       the second time will be rank or expressed to rank in the  
3       other contractual documents, so that's why you get that.

4       So it is common ground -- so first of all you  
5       consider who they are not. It is common ground for the  
6       purposes of both the debts and the notes that the  
7       excluded liabilities that are expressed to or do rank  
8       junior to them are not senior liabilities or senior  
9       creditors. So expressed to or do rank junior, the  
10      excludes, they are not senior.

11      Next, the senior creditors or liabilities do not  
12      include subordinated debts which rank or are expressed  
13      to rank pari passu with the LBHI2 subdebt and subnotes  
14      and we say that that follows from the concession we were  
15      discussing earlier in relation to PLC and we note that  
16      if it was otherwise, GP1's bottom-of-the-pile thesis  
17      would kick in and the LBHI2 subdebt really did go to the  
18      bottom of the pile.

19      Second, you have to look at what the senior  
20      creditors are. So we've got rid of what they aren't and  
21      now we're looking at what they are. It is common ground  
22      that for the purposes of both the LBHI2 subdebt and the  
23      subnotes, the unsubordinated creditors, the statutory  
24      interest and the non-proveable liabilities are senior  
25      liabilities and senior creditors and of course we've got



1 the Supreme Court as well which tells us that that is  
2 right. As regulatory capital, the LBHI2 subdebt and  
3 subnotes are -- after all, they are serving the primary  
4 purpose of supporting non-regulatory debt, so that's not  
5 at all surprising and it is part of the reasoning in  
6 Waterfall I.

7 We also found out in PLC's opening that it was  
8 conceded for the first time that the LBHI subdebts are  
9 also potentially subordinated to other subordinated  
10 debts. Mr Beltrami said:

11 "I accept, and I have to deal with this in closing,  
12 that the contrary argument to that is if you actually  
13 look at the sub-debt agreements it includes subordinated  
14 debts potentially."

15 That was Day1/120:3-8. And he is right about that  
16 because not all senior debt is going to be  
17 unsubordinated in the loose sense. Just because  
18 something is subordinated, it doesn't make it regulatory  
19 subordinated, regulatory capital.

20 The existence of the possible subordinated senior  
21 debt category under the LBHI2 subdebts is plain, given  
22 the breadth of the definition of the senior liabilities  
23 and the definition "all liabilities except", so it says  
24 "all liabilities except".

25 So we say the reasonable reader looking at these

1 instruments would conclude that the notes and the debt  
2 are in exactly the same place in the waterfall and what  
3 we mean by that is that one cannot identify a category,  
4 either above or below, that is present in one but not  
5 the other and that's what we mean by symmetry. There is  
6 complete symmetry as to where each of them fall in the  
7 waterfall.

8 Therefore, when answering -- and that's what that  
9 table helpfully identifies. When answering the key  
10 question of which creditors the subordinated debts are  
11 entitled to prove after, the answer is the debt and the  
12 notes are entitled to prove after the same creditors and  
13 not after each other. And that is entirely in keeping  
14 with what the market would expect and with basic common  
15 sense.

16 Now, this analysis leaves PLC with a problem. Its  
17 case on part 1 as set out in its position paper, and its  
18 skeleton, focused on a difference of language which it  
19 described as -- and I'm quoting -- the "principal  
20 determinant of priority". However, it now accepts that  
21 there is no difference in substance because the LBHI2  
22 subdebt also potentially permits what we refer to as  
23 subordinated senior debt and the notes merely spell out  
24 what the debt also permits, namely senior debt that  
25 might be subordinated. So they then have a circularity

1       problem and if I can just go to their position paper --  
2       sorry, we can put our skeleton away -- which is in  
3       bundle A, page 106 and it is paragraph 43.

4             Your Lordship will see that PLC had argued that the  
5       "subordinated creditors other than" wording under the  
6       note was a qualified express statement of juniority, an  
7       expression of juniority to all subordinated debt save  
8       for carve-outs, which it of course misdescribed because  
9       your Lordship sees that what they said is that they  
10      were:

11            "... subordinated senior creditors who comprised (a)  
12      all subordinated creditors and (b) subordinated  
13      creditors save for those expressed to rank pari passu or  
14      junior."

15            Your Lordship sees that. They missed out ranks.  
16      But they have now accepted that the subdebts are also  
17      potentially subordinated to other subordinated debt,  
18      subject to carve-outs, and then you can run into another  
19      circularity problem.

20            So, my Lord, the pattern that your Lordship might  
21      detect across both ranking issues is an attempt to  
22      identify fundamental categorical distinctions from very  
23      small linguistic differences. That's really what's  
24      happening here and in our submission these attempts  
25      don't stack up. So in the PLC ranking issue, we had

1       been told that the extension of the definition of  
2       subordinated liabilities in the subdebts to expressed  
3       rank pari passu wording was a categorical point of  
4       distinction with the subdebts because the subdebts  
5       cannot rank pari passu with everything. Now, that's  
6       unsustainable as we know, but again in the LBHI2 ranking  
7       issue we were told that the express language  
8       "subordinated creditors other than", that wording under  
9       the notes was again a categorical point of distinction  
10      with the subdebts because the subdebts were not  
11      potentially subordinated to other subordinated debts and  
12      that now is unsustainable because of PLC's latest  
13      concession.

14             So against a backdrop of categorical symmetry, in  
15      other words symmetry amongst the categories, what is it  
16      that the reasonable reader would identify as having  
17      altered the pre-existing ranking of the LBHI subdebt and  
18      what Mr Miller has told us was the default market  
19      expectation in respect of dated regulatory subordinated  
20      debts, in other words a pari passu ranking? If PLC's  
21      only answer is just the "subordinated other than"  
22      wording then that is an absolute triumph of form over  
23      substance and particularly so given how broad the "other  
24      than" wording is. The "other than" exception is in many  
25      ways the dominant limb, so it is "other than" and then

1           it identifies a number of things.

2           An analogy would be a very broad exception -- take  
3           an exculpation clause. So you start off and you think  
4           "this exculpation clause is really all-encompassing" and  
5           then you read an equally broad carve-out for negligence,  
6           wilful default, so again the "other than" exception is  
7           very broad.

8           Mr Beltrami opened his case by saying that:

9           "The wording we would submit is where the real meat  
10          of it is found."

11          Day1/121:2-4. In our submission the real meat of it  
12          is in a categorical analysis: what categories does the  
13          instrument provide are above, in other words: after whom  
14          do I rank? And if there is symmetry between those  
15          categories, the reasonable reader necessarily cannot  
16          conclude that one is an excluded category vis-à-vis the  
17          other, nor that they are subordinated senior liabilities  
18          for each other's purposes. Rather the conclusion the  
19          reader would draw is that the LBHI2 subdebt and the LBHI  
20          subnotes are subordinated at the same level,  
21          consistently with the market expectation for dated  
22          subordinated debt.

23          We wait to see how PLC deal with this argument,  
24          given that they have not answered it in either their  
25          position paper, their skeleton or their opening.

1           Can I move on to the solvency condition argument.  
2           We thought it had been common ground with PLC that the  
3           key question was "After whom are you entitled to  
4           prove?", but in my learned friend's opening, a point  
5           that took on new prominence was what we will call the  
6           solvency condition argument. This tried to frame the  
7           question rather differently. The argument was in fact  
8           a hand-me-down, as your Lordship has seen from  
9           Deutsche Bank, which we addressed in our reply paper at  
10          42.2, and in more detail in a section called  
11          "Deutsche Bank's further argument" at 345 to 347 of our  
12          skeleton.

13          PLC alluded to it only briefly in a single  
14          paragraph, single short paragraph of their skeleton, at  
15          paragraph 80. However, in his oral opening this  
16          alternative argument appears to have been upgraded to  
17          PLC's central argument on construction. Mr Beltrami  
18          said there was a referential aspect and a solvency  
19          aspect "and it may not matter very much but the solvency  
20          condition is probably the right starting point" and he  
21          then referred again to Lord Justice Lewison's analysis  
22          and that was Day1/116:23-25. We disagree.

23          Can we just remind your Lordship of condition 3,  
24          which is in bundle E, tab 4, at page 55. Clause 3,  
25          "Status and subordination". My learned friend

1 Mr Beltrami says that the solvency condition in 3(b) of  
2 the LBHI2 subnotes is "probably the right starting  
3 point", that's what he said. That is certainly an odd  
4 starting point given that it is preceded by 3(a). So  
5 let's look at 3(a). So it starts by saying:

6 "The notes constitute direct, unsecured and  
7 subordinated obligations of the issuer and the rights  
8 and claims of the noteholders against the issuer rank  
9 pari passu without preference amongst themselves."

10 So that just deals with the internal pari passu  
11 ranking:

12 "The rights of the noteholders against the issuer in  
13 respect of the notes are subordinated in right to  
14 payment to the senior creditors as defined below ..."

15 And then you see:

16 "... and accordingly ..."

17 Which is a key word:

18 "... payment of principal in respect of the notes is  
19 conditional upon the issue of being solvent at the time  
20 of and immediately after the payment."

21 Now, I just want to pause there and make three  
22 points. The first point is that the priority language,  
23 the language that tells you to whom you are  
24 subordinated, refers to the rights of the noteholders  
25 being subordinated in right of payment to the senior

1       creditors. They are defined below. It is telling you  
2       what you are subordinating and to whom, so you have  
3       subordinated the right of payment to the senior  
4       creditors.

5             In this case the noteholders' rights are  
6       subordinated to the senior creditors and your Lordship  
7       heard from Mr Grant the significance of the first part  
8       of condition 3(a).

9             The solvency condition then gives effect to this  
10      priority language, which your Lordship will recollect  
11      mirrors what we saw in MCC, so the solvency condition  
12      gives effect to the priority language and that is made  
13      plain by the use of the word "accordingly". And it is:

14            "... accordingly it is conditional upon being  
15      solvent before and after ..."

16            Now, it is only then that you can go to 3(b),  
17      because 3(b) says:

18            "For the purposes of 3(a) above, the issuer shall be  
19      solvent if (i) it is able to pay its debts as they fall  
20      due, and (ii) its assets exceed its liabilities (each as  
21      defined below), other than liabilities to persons who  
22      are not senior creditors."

23            The assets your Lordship sees defined there. It is  
24      the unconsolidated gross assets of the issuer and the  
25      liabilities is the:



1            "... unconsolidated gross liabilities of the issuer  
2            or as shown in the latest public audited accounts of the  
3            issuer but adjusted for contingencies and subsequent  
4            events in all such manner ..."

5            And so on.

6            The argument is simple. Mr Beltrami takes us to  
7            3(b) first, without any context and apparently that is  
8            because of what Lord Justice Lewison said in  
9            Waterfall I, and he does that because the next step of  
10           his argument is to say that debts -- which was in (i) --  
11           really means "all debts" and if it is drawn that broadly  
12           then it includes the LBHI2 subdebt as well. And he  
13           referred to section 123 of the Insolvency Act and he  
14           said that the debts must include other subordinated  
15           debts, so accordingly the LBHI2 subnotes rank after the  
16           LBHI2 subdebt because unless and until the subdebt is  
17           paid in full then no sums are payable under the  
18           subnotes.

19           So what he does is he says the right to payment  
20           under the subnotes is contingent on the subdebt being  
21           paid in full because of the reference to debt in (i).  
22           That's where he gets to. And in oral opening we were  
23           told that the effect of this is an express subordination  
24           in the notes because you are subordinated to all other  
25           debts because you cannot get a look in until you are

1       paid: Day1/119:3-6. That is wrong for the reasons we  
2       explain in our skeleton at 347 and the point is simple:  
3       the debts in 3(a) means the debts of the senior  
4       creditors and there are numerous reasons for this.

5             First, conditions 3(a) and 3(b) should be construed  
6       together. 3(a) identifies to whom the debtor has agreed  
7       to subordinate its rights. SLP3 has agreed only to  
8       subordinate its rights to the senior creditors "as  
9       defined below". SLP3 has not agreed to be subordinated  
10      to all debts, other than the senior creditors.

11            The subordination is to the senior creditors as  
12      defined. The subordination cannot be to both the senior  
13      creditors, subject to carve-outs, but also to all the  
14      creditors without exception, which is what my learned  
15      friend's construction would mean. The PLC construction  
16      ignores that key inconsistency at its heart and fails  
17      for that reason alone.

18            Second, the payment condition follows from the use  
19      of the word "accordingly" which makes it very clear that  
20      the solvency condition in 3(b) is merely a mechanism or  
21      means for implementing the subordination to the senior  
22      creditors. It's not doing something different, or  
23      introducing a new and further subordination provision.

24            Third, the first six words up to the comma of  
25      condition 3(b), "for the purposes of condition 3(a)

1       above", refer back to condition 3(a). They make it  
2       plain that the solvency condition that follows is  
3       intended to give effect to the subordination provision  
4       in 3(a).

5       Fourth, debts with a small d is undefined. It's not  
6       used elsewhere in the notes, but it can only mean senior  
7       creditors against the backdrop of condition 3(a).

8       Fifth, the words in parentheses "(other than its  
9       liabilities to persons who are not senior creditors)" at  
10      the end of the first sentence of 3(b) make it clear that  
11      3(b) is dealing with liabilities other than to persons  
12      who are not senior creditors.

13      Sixth, this is consistent with the meaning of debts  
14      in 123(e) of the Insolvency Act, which means debts that  
15      are in fact due or due in the near future, which  
16      your Lordship would get from Cheney Finance. That's in  
17      the supplemental authorities bundle at tab 6, if  
18      your Lordship wanted to see it, but the point is that  
19      debts are debts which are in fact due or due in the near  
20      future and there's a very interesting debate about how  
21      near in the future it needs to be.

22      Going back to 3(b), seventh, this construction  
23      renders 3(b)(i), ie the cashflow, and condition  
24      3(b)(ii), ie the balance sheet test, consistent so that  
25      neither takes into account liabilities or debts that are

1 not senior creditors, so that "able to pay its debts as  
2 it falls due", so you see which of the senior creditors  
3 debts are able to be paid and also you have a balance  
4 sheet test.

5 Otherwise, the two aspects of the solvency condition  
6 will be inconsistent. LBHI2 would need to show that it  
7 could pay all of its debts on the cashflow basis,  
8 including all senior and non-senior liabilities to be  
9 solvent under 3(b)(i), but it would only need to show  
10 that on the balance sheet test the issuer assets  
11 exceeded the non-senior liabilities to be solvent for  
12 3(b)(ii). So you could satisfy 3(b)(ii), but then if  
13 you failed on 3(b)(i) in relation to debts that were not  
14 the senior liabilities, you wouldn't meet the test. So  
15 one has to have a unitary construction of this clause.

16 Eighth and by no means least, if "debts" includes  
17 both senior and non-senior liabilities then the solvency  
18 condition would be unworkable, not least because even if  
19 a debt was expressed to rank junior to the LBHI2  
20 subnotes, it would need to be paid before the LBHI2  
21 subnotes became available. That's extraordinary. On  
22 my learned friend's construction you could have  
23 something that is expressed to be junior in this  
24 agreement and yet it would have to be paid before the  
25 LBHI2 subnotes become payable and so it would alter the

1 identity of the debts to which the subnotes are  
2 functionally subordinated and we say that is a very  
3 powerful indicator that PLC's is the wrong construction  
4 and it makes the subordination scheme taken as a whole  
5 inconsistent and unworkable.

6 So stepping back and just reminding ourselves, PLC's  
7 construction amounts to an argument that the condition  
8 subordinates the subnotes to all debts, or all  
9 liabilities and the subnotes are not payable because  
10 this is a contingency until all debts are paid and PLC's  
11 premise of starting from the solvency condition and then  
12 working backwards to condition 3(a) to identify the  
13 senior creditors, which is effectively what they are  
14 doing, puts the cart before the horse. You start with  
15 3(a) because the key question is the identity of the  
16 creditors the subordinated creditor is entitled to prove  
17 after, and then the solvency condition implements the  
18 subordination of the debt to the senior creditors.

19 And, my Lord, just stepping back again, subordinated  
20 debt only works if the debtor has agreed to subordinate  
21 itself to other debts. On this basis anyone could pile  
22 in and they would become senior to the subordinated  
23 creditor and so what this amounts to is an agreement  
24 that you will be subordinated to absolutely everyone and  
25 that's a very surprising result.

1           But then my learned friend's solution, his condition  
2           argument, is wholly dependent upon where he starts. It  
3           just depends where you start. He starts with the  
4           subnotes. But taking the same approach, but starting  
5           with the subdebt, you reach, by parity of reasoning, the  
6           similarly false conclusion that the subnotes are senior  
7           to the subdebt, which is why one has to be especially  
8           careful when construing two agreements alongside each  
9           other that are structured symmetrically because what can  
10          happen is you start going round and round in circles.  
11          And just to show your Lordship, if your Lordship goes to  
12          tab 1, and if we could go on to the subordination  
13          provision in 5, the starting point is that we have the  
14          same operative subordination language:

15                 "The rights of the lender in respect of the  
16                 subordinated liabilities are subordinated to the senior  
17                 liabilities."

18                 You have the same "accordingly" language:

19                 "Accordingly payment of any amount of the  
20                 subordinated liabilities is conditional upon ..."

21                 And, as we have explained, this is the mechanism  
22                 that implements the core subordination provision, it's  
23                 the priority language.

24                 However, Mr Beltrami would jump to 5.1(b):

25                 "The borrower being solvent at the time of and

1 immediately after the payment by the borrower and  
2 accordingly no such amount that would otherwise fall due  
3 for payment shall be payable except to the extent that  
4 the borrower could make such payments and still be  
5 solvent."

6 And you would then look at 5.2 which provides that:

7 "For the purposes of 5.1(b), the borrower shall be  
8 solvent if he is able to pay its liabilities other than  
9 the subordinated liabilities in full, disregarding the  
10 excluded liabilities."

11 And also (a). So the liabilities, which  
12 your Lordship knows, means "liabilities payable or owing  
13 by the borrower", so on the face of the language it  
14 would include the liabilities under the subnotes, so the  
15 question then becomes whether or not the subnotes are  
16 carved out of the solvency test and that would happen,  
17 we are told, if either 1, the subnotes are subordinated  
18 liabilities, but on Mr Beltrami's case this is limited  
19 by the definition to the subdebt arising under this  
20 agreement so they cannot be subnotes; or they are not  
21 payable or capable of being established in the solvency  
22 of the borrowing -- I don't understand Mr Beltrami to be  
23 arguing subnotes fall within this exclusion -- which  
24 leaves the subnotes are excluded liabilities.

25 So we turn to the definition that requires the

1 subnotes to be expressed to be and do rank junior to the  
2 subdebt, to fall within that carve-out. So it requires  
3 an expression in the subnotes that they rank junior to  
4 the subdebt and there's no such expression and the  
5 reference to "debt" in the solvency condition is not an  
6 expression of juniority -- there is one impression of  
7 what they are junior to, which is the senior  
8 liabilities -- which means that the LBHI2 subnotes are  
9 not carved out of the solvency test in the LBHI2  
10 subdebts and accordingly, following Mr Beltrami's  
11 reasoning, the LBHI2 subdebts rank after the LBHI2  
12 subnotes because unless and until the LBHI2 subnotes are  
13 paid in full, no sums are due and payable under the  
14 LBHI2 subdebts.

15 The argument is as bad when the starting point is  
16 the solvency condition in the subdebt as it is when the  
17 starting point is the solvency condition in the  
18 subnotes.

19 It also confirms that the payment condition can only  
20 apply to the senior liabilities or the senior creditors,  
21 or the entire structure falls down.

22 These are the same circularity issues that prevail  
23 at every level of the analysis. For every assumption or  
24 inference there is a counter assumption or counter  
25 inference and it makes no sense to rely on one solvency



1 condition to the exclusion of the other, to make one  
2 instrument senior to the other. If anything, this is  
3 proof and reemphasises the default position described by  
4 Mr Miller and it is certainly not a clear indication of  
5 a contrary intention to deeply subordinate one set of  
6 lower tier 2/tier 3 debt, in other words the LBHI2  
7 subnotes, to another, the LBHI2 subdebt, which is why  
8 they are pari passu.

9 My Lord, moving on to the linguistic argument, once  
10 the solvency condition is gone, PLC has to go back to  
11 the words and it appears to be reluctant to do so  
12 because the linguistic argument is simple. For the  
13 purposes of the LBHI2 subnotes, the LBHI2 subdebt are  
14 subordinated creditors and fall within the broad  
15 carve-out language of "other than those with claims  
16 expressed to rank and those with claims that rank  
17 pari passu". They rank pari passu.

18 For the purposes of the subdebt the LBHI2 subnotes  
19 fall within the extended definition of subordinated  
20 liabilities that we have discussed, the LBHI2 subdebt,  
21 which is extended by way of the implied term that we  
22 discussed.

23 Now, Mr Beltrami said in opening that SLP3 had not  
24 advanced a case in relation to this point of language.  
25 However, in PLC's position paper at 39, PLC had already

1 acknowledged that this was our case, when they said:

2 "Its case would seem to be that at the LBHI2  
3 subnotes constitute subordinated liabilities within the  
4 definition of the LBHI2 subdebt agreements."

5 And SLP3 acknowledged in its reply paper,  
6 footnote 6, that to the extent it is necessary to imply  
7 a term, it would be the inclusion of the words "and all  
8 other liabilities of the issuer ranked or expressed to  
9 rank".

10 So the linguistic argument is really  
11 straightforward. It flows from the symmetry argument.  
12 One has got the symmetry argument, one's got the  
13 linguistic argument and given that the subordinated  
14 categories in the instrument are symmetrical, the  
15 reasonable reader would consider that they rank  
16 pari passu, ie the notes are subordinated liabilities  
17 under the debts, the debts fall into the other than  
18 category under the notes; there's nothing more to it.

19 Now, we address PLC's linguistic arguments in 339 to  
20 344 of our skeleton. These are the different wording  
21 argument and the timing argument and we explain in our  
22 skeleton, 341-342, the different wording argument as put  
23 against us in the PLC position paper relied on two  
24 points: 1, the assertion that the LBHI2 subdebt could  
25 not rank pari passu with anything; and 2, the assertion

1           that the LBHI2 subdebt does not provide for subordinated  
2           senior debt. As we understand it, neither of those  
3           points can or are being pursued any more, which leaves  
4           PLC's suggestion that the words "subordinated other  
5           than" must, by reasonable inference, or natural  
6           inference, refer to the LBHI2 subdebt and they make that  
7           point in 81.3 and 81.4 of their skeleton.

8           Your Lordship will have picked up that this is,  
9           according to PLC's skeleton, the principal determinant  
10          which resolves the priority issue and the answer turns  
11          on the difference of wording between the two  
12          instruments. You see that in 73 and you see it in 81.  
13          It is oversimplistic and we submit it is wrong.

14          The reference to "subordinated other than" is not of  
15          necessity a reference to all existing subordinated debt.  
16          A couple of points. 1, the carve-out is broad, it is if  
17          anything the dominant limb of the provision and catches  
18          many other varieties of subordinated debt. 2, it is  
19          accepted that the subdebt also permits subordinated  
20          senior debt. 3, we have seen from other Lehman  
21          precedents, for example the one Mr Katz's team used for  
22          the draft term sheets of the PLC subnotes, that when the  
23          Lehman Group wished to refer to subordination to  
24          existing subordinated debt, that is the exact word that  
25          they used and your Lordship will recall the rights of

1 holders in respect of the subordinated notes are  
2 subordinated to the senior liabilities and the existing  
3 tier 2 and tier 3 subordinated debt of the issuer. That  
4 was F1/247. It was one of the term sheets I put to  
5 Mr Katz.

6 So we have seen that when the Lehman Group wanted to  
7 impose juniority on a subordinated instrument, it would  
8 use express wording of juniority and we see that in the  
9 PLC guarantee, "junior to all liabilities of the  
10 guarantor, including subordinated liabilities", is the  
11 language they use. That's in E10/176 which I'm going to  
12 come back to and the point is it says "junior"  
13 expressly.

14 So to use PLC's own words, PLC's linguistic analysis  
15 assumes the conclusion it seeks to prove.

16 My Lord, I can see it is 2 minutes to. I was about  
17 to move on to future proofing.

18 MR JUSTICE MARCUS SMITH: Well, that I think would be  
19 a convenient moment.

20 MR PHILLIPS: Yes, it would, my Lord.

21 MR JUSTICE MARCUS SMITH: We will resume at 2 o'clock,

22 Mr Phillips.

23 MR PHILLIPS: Thank you very much.

24 (1.00 pm)

25 (The luncheon adjournment)

1 (2.00 pm)

2 MR JUSTICE MARCUS SMITH: Mr Phillips, before you begin, the  
3 gentleman to my right is Mr Robin Vos who has recently  
4 been appointed as one of our section 9.4 judges. He is  
5 sitting in to see how you do.

6 MR PHILLIPS: Well, I hope I get marks for technical merit  
7 and artistic impression.

8 Right, may I move on then to deal with what I might  
9 call evolving capital structures. It is clearly  
10 a feature of all of the instruments in this case that  
11 they set out potential categories and layers of  
12 subordinated debt which may be created in the future,  
13 even if they were not in existence at the time of the  
14 relevant instrument's creation. There would be multiple  
15 layers, some would be full, some would be empty because  
16 the relevant category was not activated at that moment  
17 in time, but of course it could be filled at a later  
18 time and your Lordship will remember that Mr Grant told  
19 your Lordship that there were potential categories that  
20 might have been filled in the future and that was  
21 Day 2/137.

22 Mr Grant's evidence referred to the inclusion of  
23 particular language and to be faithful, to quote, "Where  
24 these securities ranked on a capital structure of a bank  
25 as it may have evolved potentially in the future". That

1 was Day2/131:23-25.

2 The important point is that these instruments were  
3 drafted with a view to catering for a bank or firm's  
4 capital structure evolving over a potentially lengthy  
5 period of time, in the face of a changing commercial  
6 environment, as well as of course developing regulatory  
7 requirements, and we thought it would be helpful just to  
8 offer some examples to try and explain what sorts of  
9 debts this potential category might have been catering  
10 for.

11 First, there's what we would call non-regulatory  
12 subordinated debt and we saw an example of that in the  
13 Maxwell decision. That was not regulatory, but it was  
14 subordinated debt and so you might have subordinated  
15 debt that is not part of an institution's regulatory  
16 capital.

17 Second, we referred in our skeleton to the  
18 possibility of other forms of regulatory subordinated  
19 debt which might qualify and one such example was  
20 a non-preferred senior debt that now must rank ahead of  
21 regulatory capital, if I can call it that, and in  
22 paragraph 108 and following, which we call post-GENPRU  
23 and belong(?), we refer to the total loss-absorbing  
24 capital or TLAC, and I'm not going to take your Lordship  
25 to it now, but in J2 we've got the TLAC regulations and

1           we've got, in authorities bundle 7 at 172 we've got the  
2           Banks and Building Societies (Priorities On Insolvency)  
3           Order. The point is that there was another layer that  
4           could come in and that might be -- J2/19.

5       MR JUSTICE MARCUS SMITH: Should I turn that up, or is that  
6           just for my note?

7       MR PHILLIPS: No, no, that was just for your Lordship's  
8           note, I'm sorry.

9           All of that is consistent with Mr Miller's witness  
10          statement and he said that there was no regulatory  
11          requirement for subordinated debt that would rank ahead  
12          of lower tier 2 debt such as the LBHI2 subnotes.  
13          Instead the references to subordinated senior debt in  
14          the definition of senior creditors in the LBHI2 subnotes  
15          reflected what he described as a general preference  
16          within the Lehman regulatory team for flexibility. And  
17          against that backdrop, PLC also accepts in its position  
18          paper at 47.2 that the "subordinated creditors other  
19          than" wording might be directed towards the future.

20          The question then is why on PLC's case the senior  
21          subordinated category under the note must have been --  
22          must have been directed to and engaged the unrefinanced  
23          LBHI2 subdebt, in other words the subdebt that existed  
24          that was not refinanced, when it was issued. And the  
25          question becomes even more difficult to answer bearing

1           in mind that at one point in time of course PLC held  
2           both of them, there was a scintilla in time when PLC  
3           held both the unrefinanced debt and the subnotes as the  
4           initial noteholder and we say that the reasonable reader  
5           would find it a curious thing that two dated regulated  
6           subordinated debts held by the same borrower, albeit for  
7           a scintilla temporis, should at that time have ranked  
8           differently. That's quite an odd result.

9           Your Lordship heard that PLC was the initial holder  
10          from Ms Dolby on Day3/83:19-21 and it is plain from the  
11          face of the offering circular itself at E4/67.

12          Can I then move on to forms and precedents.  
13          Your Lordship saw the FSA Standard Form 10 and the FSA  
14          standard form 5 in opening and we explained to  
15          your Lordship that these two forms were intended to and  
16          indeed had to achieve the same subordination outcome and  
17          they were required to do that of course because of the  
18          EU directives.

19          Now, my learned friend Mr Beltrami was dismissive of  
20          the forms in opening, describing them as a parade, each  
21          of which said different things and we were inviting  
22          your Lordship to construe all sorts of different forms  
23          in the same way, but with respect, we're not asking  
24          your Lordship to do that, we're quite happy to accept  
25          that standard form 5 was not the exact precedent that



1 Mr Miller used for the definition of senior creditors in  
2 the LBHI2 subnotes and we have never said otherwise and  
3 it's not what he said in his witness statement.

4 We point to the standard forms to respond to what  
5 was until recently understood to be Mr Beltrami's main  
6 point on part 1, which was that the separation of  
7 unsubordinated creditors and subordinated creditors  
8 other than was the principal determinant of priority and  
9 we showed your Lordship Standard Form 10 and Standard  
10 Form 5 in opening because taken side by side they  
11 illustrate that the "senior creditors" wording and the  
12 "subordinated creditors other than" wording is not  
13 dispositive of the ranking question in the manner that  
14 we understood was being suggested, which may or may not  
15 be a part of why that particular argument has gone down  
16 the pecking order.

17 The standard forms cast doubt on this argument and  
18 in our submission a definition in standard forms, out in  
19 the market for some 20 years is unlikely to have the  
20 sort of determinative support that PLC seeks to give it  
21 and it doesn't serve as a general indication of  
22 juniority, which is how my learned friend put his case.

23 The bifurcated definition of senior creditors,  
24 familiar as it was in the market from a dated regulatory  
25 context, would not convey to the reasonable reader that

1 notes were an excluded liability. It's quite the  
2 opposite.

3 Mr Miller was asked about this in his evidence and  
4 we just want to note the following. First, his evidence  
5 was the drafting of the note's subordination provision  
6 was not a one-off and that there were several  
7 contemporaneous transactions which used this formula for  
8 a dated lower tier 2 issuance. Your Lordship will  
9 remember he said that, that was Day2/158:6-15. He  
10 agreed that Standard Form 5 was not the precedent he  
11 used. He actually said that. He said:

12 "Answer: I am sure I would have recollected if we  
13 had looked at an actual regulatory form, although it is  
14 perfectly possible that the model had some shared  
15 provenance with those forms."

16 He said that Day3/6:1-4 and that's plainly correct,  
17 plainly possible.

18 The definition of senior creditors in the LBHI2  
19 subnotes is very similar to that in FSA Standard Form 5  
20 and specifically has an express acknowledgment of  
21 subordinated creditors subject to the "other than"  
22 carve-out for pari passu and junior creditors.

23 Mr Miller also spoke of how market norms and  
24 expectations were established in the mid-1980s only to  
25 be carried over to the present day. That was on

1 Day3/20:1-9 and these are the IMRO forms, which for  
2 your Lordship's note -- I'm not going to ask you to turn  
3 up more forms but for your Lordship's note it is  
4 J2/16/905. They were in force from 1996 to 2001 and are  
5 the direct precursor of chapter 5 of IPRU and the  
6 definition of senior creditors was the same formulation  
7 as we find in IPRU chapter 5 and again that's page 907.

8 So against the backdrop of these forms we say it is  
9 clear that the only linguistic feature that PLC can  
10 point to as expressing juniority in 2007 is  
11 a definitional characteristic that had been in the  
12 market, the standard form regulatory debts, since the  
13 mid-1990s and that only serves to underscore that  
14 there's nothing to suggest a departure from the default  
15 position that you heard Mr Miller describe.

16 There are other examples and they are in the  
17 K bundle, which we did refer to briefly. K2 at page --  
18 and I do just want to show your Lordship this. K2 is an  
19 Anglo Irish Asset Finance fixed variable rate  
20 subordinated note and I just wanted to show  
21 your Lordship page 4 over to page 5. Your Lordship sees  
22 page 4 is "Status and subordination" and over to page 5,  
23 I just want to pick up "For the purposes of this  
24 condition ...", does your Lordship see that after the  
25 break there?

1 MR JUSTICE MARCUS SMITH: Yes, I've got it.

2 MR PHILLIPS: "For the purposes of this condition

3 ...(Reading to the words)... to the claims of the  
4 holders of the notes."

5 So there is an example. I have made it crystal  
6 clear that we're not saying that was the example  
7 Mr Miller used, we simply do not know, but your Lordship  
8 sees the language, and for your Lordship's note you get  
9 the same in relation to Standard Bank Plc subordinated  
10 notes 2008 but there there was a trust provision,  
11 but for present purposes if I can just show you K3, at  
12 page 18, I just want to show your Lordship the  
13 definition of senior creditors:

14 "Senior creditors means all creditors of the issuer  
15 ...(Reading to the words)... or junior to the claims of  
16 the noteholders."

17 It was suggested by my learned friend, Mr Beltrami,  
18 that those bore no semblance to the senior creditors in  
19 the LBHI2 subnotes. That is not the case. They were  
20 using a concept established in the marketplace that  
21 defines senior creditors both by reference to  
22 unsubordinated creditors as well as subordinated  
23 creditors and the key point is that your Lordship can  
24 see that structure that we find in the definitions, that  
25 we see in the subnotes, was as Mr Miller indicated. It

1           was something that was relatively common in the  
2           marketplace, it's consistent with form 5 and  
3           your Lordship can see that you've got those various  
4           examples and for that to be the basis for an argument  
5           that it makes the notes junior is really putting far too  
6           much weight into a linguistic difference that is not  
7           that significant.

8           Finally purpose. We say this is a case in which  
9           the court can step back and having looked at the aims  
10          and genesis of the transaction determine that there was  
11          no intention to alter the subdebt, the level of the  
12          subdebt that was being refinanced when prior to the  
13          LBHI2 subnotes the subdebt had ranked pari passu with  
14          the unrefinanced LBHI2 subdebt. So it was subdebt, it  
15          was all subdebt and everyone is agreed that all ranked  
16          pari passu. Some of it was being, as it were, hived out  
17          into the subnotes and we're being told that that then  
18          made the subnotes junior. Well, there's no evidence of  
19          any purpose or intention behind that. It was a straight  
20          refinancing of the substantial part of the LBHI2 subdebt  
21          and the core commercial purpose was tax driven, did not  
22          address subordination at all.

23          Ms Dolby's evidence was very clear. She agreed that  
24          the entire purpose of the LBHI2 subnotes was to create  
25          a tax efficient funding structure, Day3/65:1-7. It was

1 to create a tax benefit, Day3/71:18-19. This was very  
2 clear from the correspondence also with the FSA and HMRC  
3 in March 2005. We are thinking in particular of the  
4 clearance application which your Lordship saw with  
5 Ms Dolby. We put it to Ms Dolby -- F4/1897 -- and there  
6 was no intention to subordinate the subnotes to the  
7 subdebt.

8 Ms Dolby also agreed that the subnotes would be made  
9 on the same terms and conditions, and she said that  
10 Day3/78:19-24, the same amount, the same coupon as the  
11 subdebt.

12 So drawing all of the threads together -- at the  
13 moment we're dealing with the pre-amendment position --  
14 our position is the correct answer at the LBHI2 ranking  
15 part 1 is the pari passu construction. We say this is  
16 clear when one looks at the substance of the  
17 subordination provisions in question. PLC's approach  
18 priorities form over substance, pointing to the odd  
19 linguistic difference; there's no real difference in  
20 substance in the definition of senior creditors. That  
21 explains the heavy reliance now on clause 3(b) and  
22 Lord Justice Lewison's contingent debt analysis and the  
23 solvency condition which for reasons we have explained  
24 is untenable.

25 Finally, as a final point, if GP1 is right on its

1 bottom-of-the-pile construction thesis and the LBHI2  
2 subdebt cannot rank pari passu with anything else  
3 because we're in an inescapable rush to the bottom, then  
4 your Lordship would have to conclude that the LBHI2  
5 subdebt ranks junior to the LBHI2 subnotes. That would  
6 follow.

7 May I then move on to part 2, post amendment.

8 MR JUSTICE MARCUS SMITH: Yes.

9 MR PHILLIPS: On a proper construction of the 2008

10 amendments, the reasonable reader would not conclude  
11 that condition 3(a) as amended altered the existing  
12 pari passu ranking of the LBHI2 subnotes and the  
13 subdebt.

14 When one considers the mechanism, it becomes clear  
15 as a matter of ordinary language that the amended LBHI2  
16 subnotes ranked below the same senior creditors. They  
17 ranked above another class of creditors, the so-called  
18 notional holders, and they were not intended to rank  
19 pari passu with the actual preference shares in LBHI2 at  
20 the so-called preference share level, as my learned  
21 friend Mr Beltrami puts it.

22 When construing the amendment you are entitled to  
23 have regard to the following: 1, the very limited  
24 deferral of interest purposes that is set out on the  
25 face of both the LBHI2 board minutes and the Delaware

1 consent; 2, the Allen & Overy confirmatory letter that  
2 confirmed the continuing LT2 status, which is entirely  
3 consistent with the confirmatory note at the end of  
4 condition 3(a) itself ...

5 MR JUSTICE MARCUS SMITH: Mr Phillips, apparently an alarm,  
6 silent alarm has gone off and I am asked whether we can  
7 rise for five minutes to deal with that. I apologise  
8 for interrupting your flow.

9 MR PHILLIPS: Of course, my Lord.

10 MR JUSTICE MARCUS SMITH: We will rise for five minutes, I'm  
11 sorry about that.

12 (2.20 pm)

13 (Short Break)

14 (2.22 pm)

15 MR PHILLIPS: My Lord, may I go back to -- I was just saying  
16 when construing the amendment your Lordship is entitled  
17 to have regard to a number of things and I had mentioned  
18 the very limited deferral of interest purposes that is  
19 set out on the face of both the board minutes and the  
20 Delaware consent, the Allen & Overy confirmatory letter  
21 which is entirely consistent with the confirmatory note  
22 at the end of 3(a) and then the crucial differences  
23 between the payability mechanism in this case, which was  
24 obviously bespoke, and what was a well-established  
25 drafting technique ordinarily applied in relation to



1 more subordinated debts forming part of lower tiers of  
2 capital.

3 Can we go to condition 3(a) as amended, which is in  
4 bundle E, divider 5. My Lord, it is just helpful to  
5 look at this now, having seen some documents and heard  
6 the evidence, to then go back and see what we really  
7 have.

8 The first point is that the main subordination  
9 provision, which PLC from time to time call the  
10 referential part, is completely unchanged and what  
11 I mean by that is the language "the rights of the  
12 noteholders against the issuer in respect of the notes  
13 are subordinated in right of payment to the senior  
14 creditors", that is unchanged and that, we submit, is  
15 the subordination provision. And in answering the key  
16 question "After whom is the noteholder entitled to  
17 prove?", we say that answer is the same pre and post  
18 amendment.

19 So the part of the condition that we say is the  
20 dominant part which defines the ranking behind the  
21 senior creditors as defined below is completely  
22 untouched. Crucially, the definition of senior  
23 creditors also remains entirely untouched. The  
24 amendments to the mechanism below do not convey  
25 an intention for the notes to rank behind different

1       senior creditors and if you want to alter who you rank  
2       behind, you simply amend the definition of senior  
3       creditors, so that's important.

4             The changes then relate solely to the mechanisms  
5       which we say flow from the subordination language and  
6       a further mechanism is interested but the substantive  
7       subordination must be the same.

8             Pausing there, if PLC is right that one should  
9       start, as my learned friend says, from the solvency  
10      condition in part 1 that we have looked at, then a real  
11      curiosity arises in part 2 if we are correct at part 1.  
12      If we are correct that the effect of the unamended 3(a)  
13      and the solvency condition was for the debts notes and  
14      debts to rank pari passu, then post amendment PLC must  
15      presumably accept that outside of a winding up they  
16      continue to rank pari passu. So PLC are saying that  
17      this mechanism which applied only in a winding up -- and  
18      I'm not distinguishing winding up and administration for  
19      the purposes of this part of the argument -- which is of  
20      course in insolvency where subordination really matters,  
21      there has been an alteration to ranking and we pointed  
22      out that oddity in 49 of our reply position paper,  
23      A10/200.

24             So that's another point that a reasonable reader  
25      would have in mind: why would there be a ranking

1 difference within a winding up and outside of a winding  
2 up and the more reasonable inference of course is that  
3 the two mechanisms, the solvency condition and the  
4 payability condition, are just two means of ensuring the  
5 same priority outcome, which is you are subordinated  
6 behind the senior creditors.

7 My Lord, then if we can turn to what we call the  
8 payability condition. Your Lordship knows that the  
9 amendments start with "The conditionality referred to  
10 above shall not apply" and it there identifies the  
11 resolutions and the winding up, but the payability  
12 condition one picks up with the words "If at any time".

13 MR JUSTICE MARCUS SMITH: Yes.

14 MR PHILLIPS: So:

15 "If at any time an order is made by a competent  
16 court or resolution passed for the winding up or  
17 dissolution of the issuer ..."

18 Then there are the brackets which take out  
19 reconstruction, amalgamation, reorganisation, merger,  
20 consolidation and so on:

21 "... there shall be payable, by the issuer, in  
22 respect of each note ..."

23 So that is why we call it a payability condition, it  
24 says "There shall be payable in respect of each note"  
25 and then in brackets "(in lieu of any other payment to

1 the issuer)", so that takes that out:

2 "... such amount, if any, as would have been payable  
3 to the noteholder if on the day prior to the  
4 commencement of the winding up and thereafter such  
5 noteholder were the holder of one of a class of  
6 preference shares in the capital of the issuer having  
7 a preferential right to a return of assets in the  
8 winding up of the issuer over ..."

9 Now, there are a few points on the language. First  
10 of all, as I have indicated, it is a payability  
11 condition, it identifies what the noteholder is going to  
12 be paid. It is not saying the noteholder becomes  
13 a preference shareholder, it is defining the amount that  
14 is payable by a number of reference points.

15 Second, we are dealing with a hypothetical  
16 preference share construct, so they have called it  
17 a preference share and they construct what is payable by  
18 reference to that hypothetical and that's plain from the  
19 language used.

20 So the notes were dated debt pre-amendment and they  
21 remained dated debt post amendment, indeed they remained  
22 LT2 debt at all times. So the hypothetical nature of  
23 the concept is made clear by the use of the subjunctive  
24 mood, so "if the noteholder were", so it is "as if the  
25 noteholder were" and that's the first hint that we are

1 not dealing with what I would describe as real or actual  
2 preference shares.

3 Third, the preference share has a right to a return  
4 of assets over specified categories. It is what the  
5 hypothetical share has rights over -- and we will see  
6 it's debt -- that confirms the use of the hypothetical  
7 share as a fictional construct, because shares can't  
8 have returns over debt.

9 The right to return is over -- and we see it here --  
10 the holders of all other classes of issued shares in the  
11 case for the time being, being in the capital of the  
12 issuer. So the first thing that they are to be paid  
13 over is all shares, that's the first thing, and the  
14 second is the notional holders. So it's another  
15 construct. And I'm going to come back to --  
16 your Lordship sees the "on assumption" language there;  
17 I'm going to skip over that and I will come back to it.

18 It then says:

19 "For the purposes of the above provisions, the  
20 notional holder is any creditor ..."

21 Obviously very important:

22 "... any creditor of the issuer whose claims against  
23 the issuer on a winding up are quantified as though they  
24 held a notional share."

25 So we get another notional, hypothetical construct,

1 but it is a creditor and the notes rank above a certain  
2 type of creditor and that is the notional holder and the  
3 notional holder holds a notional share and the notional  
4 share means:

5 "... any notional unissued shares in the capital of  
6 the issuer which have a preferential right to a return  
7 of assets in the winding up of the issuer over the  
8 holders of all other classes of issued shares for the  
9 time being in the capital of the issuer but not further  
10 or otherwise."

11 So the linguistic points on the wording that are the  
12 rights to return are stated to be above the issued share  
13 capital of LBHI2. That necessarily excludes the  
14 preference shares.

15 In addition, the noteholder has rights over  
16 a notional holder and the notional holder is any  
17 creditor whose claim is quantified as though they held  
18 a notional share and a notional share is any notional  
19 unissued shares which have a preferential right to return  
20 over -- which means in priority to -- the holders of all  
21 other classes of issued shares.

22 Now, what one has got is one has got all of the  
23 shares and above that one has got the notional shares  
24 and they are described as a notional share but it is  
25 a form of debt because it is a creditor who is holding

1       a notional share, so it is the layer of debt above all  
2       of the shares and the noteholders have a right of  
3       payment in the layer above that layer of debt that is  
4       immediately above the shares.

5             One of the things to always bear in mind when one is  
6       talking about -- everyone calls these case the waterfall  
7       cases -- is that is precisely what the courts have been  
8       grappling with right the way through this process and  
9       you can go from the secured creditors and you have the  
10      unsecured creditors and so on, all the way down, and  
11      what we have here, because we're now in the subordinated  
12      creditors, is we've got the LT2 creditors, if I can  
13      label them that, and then you've got creditors who are  
14      above the shareholders, which is the notional holders,  
15      that's the UT2, then underneath that you have the shares  
16      and of course between the different categories of  
17      shareholder there will be different layering and we  
18      know. So the amended subnotes have a right to return  
19      over the notional holders, who in turn have a right of  
20      return above the rights of the preference shares.

21            On no view would an actual preference share ever  
22      have a right of return over a creditor in a winding up.  
23      I won't take your Lordship to it, but there are  
24      statutory provisions in section 107, section 143 of the  
25      Insolvency Act and paragraph 65.2 of schedule B1 and for

1 the postponement of a members' debt there is  
2 section 74.2(f), but this is an absolute break, if you  
3 like, that shareholders cannot rank above creditors.

4 So going back to the language I skipped over, "on  
5 the assumption", so:

6 "On the assumption that a preference share was  
7 entitled to receive on the return of assets on such  
8 winding up an amount equal to the principal amount of  
9 such note together with arrears of interest if any and  
10 any accrued interest."

11 What that is dealing with is making sure that the  
12 amount payable is the principal and accrued interest.  
13 That's what that assumption is dealing with and that is  
14 the language that deals with the tax concern. It  
15 addresses the concern that payment should not appear to  
16 be results dependent. Your Lordship may remember that  
17 from Day2/106:11-14. Because the tax concern was that  
18 if the payments were results dependent then they would  
19 be treated as equity and not debt and that was  
20 a problem, or thought to be a problem.

21 So what we have is we've got a double fiction.  
22 There is a double fiction introduced by this  
23 hypothetical preference share. First, when considering  
24 what is payable on the preference share you have to  
25 consider that its rights are above those of the notional



1 holders who, as I have indicated to your Lordship, are  
2 creditors and this implements the subordination aspect  
3 of the construct from the bottom-up perspective. I'm  
4 going to come back to that. And second, you operate on  
5 the further assumption that the preference share is  
6 actually entitled to receive 100% of principal and  
7 interest.

8 Now, we're not aware of any preference share that  
9 both ranks above creditors and which is automatically  
10 assumed to receive 100%. So all of this would put  
11 beyond doubt to the reasonable reader that this is not  
12 looking to put the notes at the so-called preference  
13 share level. Whatever the mechanism is doing, it is not  
14 putting these notes in at what one might describe as  
15 a preference share level. As we have described, or as  
16 your Lordship knows, they are clearly at a creditor  
17 level.

18 And then we get to the confirmatory note and when  
19 your Lordship comes to consider intention behind these  
20 amendments, this note was part of the draft that of  
21 course is attached to the resolution and it says:

22 "The notes are intended to have a right to a return  
23 of assets ...(Reading to the words)... respective  
24 meanings given to that term in GENPRU."

25 And what that is telling you is that what is

1 intended is that it ranks above the tier 1 and the upper  
2 tier 2 and that is a very strong indicator of the  
3 objective purpose of the amendments to condition 3(a).

4 MR JUSTICE MARCUS SMITH: What am I to make of this note?

5 MR PHILLIPS: Sorry, my Lord?

6 MR JUSTICE MARCUS SMITH: What am I to make of this  
7 confirmatory note? I mean what exactly is its status?  
8 It is obviously a part of the terms and conditions of  
9 the notes, but it's not actually a term and condition.

10 MR PHILLIPS: It's a statement of what is intended by the  
11 language which is used in the notes and to that extent  
12 it is unusual because when your Lordship is asking  
13 yourself: what can I ascertain to have been the  
14 intention of these amendments as regards subordination,  
15 you know, assuming that you think that there is and we  
16 would say it is an objective statement of the purpose,  
17 insofar as it relates to -- it's an objective statement  
18 of the purpose and you get the two parts out of it that  
19 it makes the notes payable in full and it does not alter  
20 the ranking -- I'm going to come on to this because this  
21 is looking at it bottom-up and we have still got the  
22 top-down.

23 MR JUSTICE MARCUS SMITH: Yes.

24 MR PHILLIPS: So I would respectfully submit that is an  
25 objective statement of what was intended and because it

1 is part of the draft amendment -- it's part of the  
2 amendment and it goes with all the resolutions and it is  
3 completely consistent with everything you have heard  
4 from the evidence -- and I'm going to come on to the  
5 role of Ms Dolby and the role of Mr Rush and what they  
6 were all intending and all the rest of it, we will come  
7 on to all of that. You've got there a statement of the  
8 objective purpose of the notes.

9 Critically, what you do not see in that statement of  
10 what was intended by these amendments is "The notes are  
11 intended to be subordinated to the subdebt", or indeed  
12 any other debt. It doesn't actually say what it is  
13 subordinated to, it says what it is senior to.

14 So, my Lord, in summary, three points: the LBHI2  
15 subnotes are stated as being intended to have a right of  
16 return in the assets in priority, the rights of holders  
17 of any securities which qualify as upper tier 2 and  
18 tier 1; it confirms that the amended LBHI2 subnotes rank  
19 above upper tier 2 subordinated creditors, as well as  
20 the equity, the actual preference shareholders, the  
21 actual ordinary shareholders, and this is consistent  
22 with the confirmatory opinion which confirms LT2 status  
23 and the drafting of the notional holder concept.

24 That's how the condition works. It is not the most  
25 straightforward mechanism. Mr Grant's evidence was it

1 was a bespoke solution. He took concepts from  
2 elsewhere. It's not something he had drafted before, he  
3 has not seen it drafted in relation to LT2 security, nor  
4 was it something he had drafted since and he said that  
5 in his evidence, Grant 1/49 at C5/13 and he confirmed it  
6 in cross-examination.

7 The use of the label "preference share" on one view  
8 wasn't necessary, or the use of perhaps some of the  
9 language wasn't necessary, but it does work, it does  
10 work and it does what it says in the confirmatory  
11 opinion that it was intended to do.

12 Now, before we tie all this together I want to deal  
13 with my learned friend Mr Beltrami's reliance on the PLC  
14 guarantee. He referred to it in opening and put it to  
15 various witnesses without actually ever showing them the  
16 terms of the subordination under it. We assume, on  
17 my learned friend's case, it is admissible for the  
18 construction of the LBHI2 subnotes, though it is not  
19 quite clear how that stacks up with his factual matrix  
20 case.

21 Two points. The first is that if the Lehman Group  
22 wanted something to be ultra subordinated, it would  
23 leave the reader in no doubt about this. Second, the  
24 comparison between the 2008 amendments and the ECAPS  
25 really just serves to highlight how different the

1           subordination provisions really are.

2           Now, on the first point, my Lord, could you just  
3           turn to divider 10, which is one of the ECAPS  
4           prospectuses and if we could go to 154, "The  
5           subordinated guarantee", your Lordship sees:

6           "The guarantor will provide a subordinated guarantee  
7           to be executed by the guarantor and the subordinated  
8           guarantee will rank pari passu with the non-cumulative  
9           perpetual preferred securities or preference shares of  
10          the guarantor."

11          So that leaves the reader in no doubt that the  
12          guarantee will rank pari passu with the non-cumulative  
13          perpetual preferred securities, or preference shares of  
14          the guarantor.

15          There are also the ratings agency presentations and  
16          I just give your Lordship the reference -- F6/182 at  
17          195 -- which says that the ultimate objective as stated  
18          was to confer rights on the ECAPS holders in PLC that  
19          were functionally equivalent of those of a perpetual  
20          non-cumulative preference share issued directly by LBHI  
21          which was actually tier 1 shares in the parent, a point  
22          that I made to your Lordship before.

23          The second point is how different the drafting  
24          technique in the PLC guarantee and the 2008 amendments  
25          are and my learned friend took you to the summary but he

1           didn't take you to the clause, so can we go to 174 --  
2           actually I should start at 176. So on 174 you have got  
3           the terms of the subordinated guarantee.

4       MR JUSTICE MARCUS SMITH: Yes.

5       MR PHILLIPS: And on 176 I want to show you clause 2.9 and  
6           clause 2.9 says:

7           "The guarantor agrees that its obligations here  
8           under constitute unsecured obligations of the guarantor  
9           subordinated in right of payment to senior creditors and  
10          will at all times rank ..."

11          And then it sets out its ranking:

12          "... (a) junior to all liabilities of the guarantor,  
13          including subordinated liabilities (in each case other  
14          than any liability of the guarantor) which constitutes  
15          or would, but for any limitation, constitute tier 1  
16          capital, or which is referred to in (b) or (c) below and  
17          any other liability expressed to rank pari passu with or  
18          junior to this subordinated guarantee."

19          Well, that's the guarantee -- that's the terms of  
20          the guarantee on the subordinated creditors and:

21          "... (b) is pari passu with parity securities."

22          And they are defined at 160 as preference shares:

23          "... and senior to the junior share capital of the  
24          guarantor."

25          And just so that your Lordship can see, on 174 the

1 parity securities are there defined.

2 So your Lordship sees 2.9 and your Lordship can see  
3 how the subordination is being done and what the  
4 dominant wording is. The condition tells us the PLC  
5 agrees that its obligations are subordinated in right to  
6 payment to the senior creditors, which it defines below,  
7 so it's the usual structure, and your Lordship will note  
8 there is no solvency condition at all and no payability  
9 provision, so it's very similar to the sort of  
10 subordination provision one saw in Maxwell.

11 What is doing the work are the definitions, the  
12 referential part. So we look at who the senior  
13 creditors are and we see that they are all liabilities  
14 except the tier 1. So it says:

15 "All liabilities ... other than any liability which  
16 constitutes tier 1 capital or referred to in (b) and  
17 (c)."

18 And then we are told that it ranks *pari passu* with  
19 parity securities, which your Lordship has seen. So  
20 this isn't a condition to payment at all, it is defining  
21 who your senior creditors are and who is not a senior  
22 creditor, and, as I have said to your Lordship, so you  
23 rank *pari passu* with non-cumulative preference shares  
24 and of course whether issued then or in the future.

25 Now, my learned friend Mr Beltrami doubtless will

1 seek to say that the amended notes use a preferential  
2 share mechanism drawn from the guarantee, but that is  
3 not what we see at all. We see a very careful and  
4 deliberate definition of which creditors with PLC  
5 guarantee liabilities are subordinated to and which  
6 creditors rank pari passu with it and who ranks below it  
7 and, as Mr Miller confirmed in his cross-examination,  
8 this sort of mechanism was used at innovative tier 1  
9 level. It is what he called ultra subordination and  
10 that was Day2/144:23-24 for your Lordship's note.

11 So the suggestion that something is being done in  
12 the ECAPS guarantee that is analogous to the 2008  
13 amendments is misconceived, my Lord, that does not work.  
14 The mechanism used in the ECAPS guarantee which refers  
15 to ranking pari passu with actual preference shares,  
16 innovative tier 1 as described, is different to that  
17 used in the 2008 amendments which refer to having  
18 a right of return over a notional preference share and  
19 of course your Lordship will appreciate that is two  
20 levels higher than the level of the PLC guarantee.

21 What my learned friend's case really boils down to  
22 is to say that the word "preference share" is used in  
23 the guarantee and the word "preference share" is also  
24 used in the 2008 amendments, but there is no comparable  
25 drafting technique. The 2008 amendments alter



1 a mechanism implementing the subordination, they do not  
2 alter to whom you are subordinated.

3 So moving on to some submissions arising out of  
4 that. The first point is that the dominant  
5 subordination wording in 3(a) is unchanged and, my Lord,  
6 that is a very significant point. Your Lordship heard  
7 Mr Grant refer to it as well, but I don't need him to  
8 show your Lordship that 3(a) does not alter that  
9 dominant subordination wording.

10 SLP3's rights to payment are still subordinated  
11 behind the same senior creditors, which do not include  
12 PLC as borrower on the LBHI2 subdebt.

13 The conditionalities both just flow from 3(a) and  
14 3(a) is the same in that critical respect, and  
15 my learned friend's change of tack to focus on the  
16 solvency condition in part 1 and the payability  
17 condition in part 2, ignores that those conditions.  
18 Both of them are simply implementing the subordination  
19 to the senior creditors.

20 Next, my Lord, if the intention had been to  
21 subordinate the debt to the preference share level, that  
22 would have involved an amendment to the referential  
23 language in 3(a) and the relevant subordination  
24 definition. That's the technique used in the PLC  
25 guarantee, it is not what we see in the notes.

1           My learned friend made two points in response to  
2           this. First, he said in opening that condition 3(a) was  
3           not the key bit but that really the focus is on the  
4           solvency condition as per Lord Justice Lewison. He said  
5           that at Day1/134 to 139 and for the reasons I have given  
6           to your Lordship that's misplaced.

7           Second, he says these are two separate regimes and  
8           the senior creditors' bit has nothing to do with the new  
9           payability mechanism. That of course raises an obvious  
10          problem. Is my learned friend saying that in a winding  
11          up the noteholders' rights are not subordinated to the  
12          senior creditors? It appears to be what he was saying,  
13          he said they're separate and that's just not right. The  
14          condition only ever implements the subordination  
15          provision. I think your Lordship has that point.

16          The second major point is that the preference share  
17          by which the amount payable is referable is  
18          a hypothetical share. It's not an actual share. You  
19          get that from the language. You would get it from the  
20          category of a class of preference shares, not an actual  
21          issued preference share, supported by the "If such  
22          a noteholder were the holder", never holds an actual  
23          preference share, and there's an assumption that this  
24          odd class of preference share is entitled to receive in  
25          a winding up 100% of principal and accrued interest and

1           again, as I have said to your Lordship, we know of no  
2           such preference share.

3           So the reasonable reader would be left in no doubt  
4           that something else is going on here by the reference to  
5           the hypothetical preference share and all of these  
6           oddities would overwhelmingly point away from the  
7           conclusion that the noteholders' claims were being put  
8           at a preference share level and if you wanted to put it  
9           at a preference share level, that's easy enough. You  
10          just modify the referential part of the clause and say  
11          you rank with actual preference shares as they did in  
12          the guarantee.

13          The third point is the hypothetical preference share  
14          ranks above other creditors. No actual preference share  
15          does so. It's another very strong indication of the  
16          legal fiction. It's not intending the noteholder to  
17          rank alongside an actual preference share. First, the  
18          noteholders are expressly described as ranking above  
19          creditors. Your Lordship has the point. Those  
20          creditors are the notional holders; the fact that they  
21          are expressly described as creditors is crucial to the  
22          analysis and not a point PLC has offered any cogent  
23          response to.

24          Mr Grant explained in his evidence that he was  
25          expressly referring to another layer as he counted up

1 from the bottom. Your Lordship will remember that. He  
2 described how he was counting up from the bottom and he  
3 described the notional holders as the layer that he put  
4 in. That upper tier 2 layer sat above the preference  
5 shares and in turn of course the notes were recognised  
6 as falling within an existing layer which is the lower  
7 tier 2 level which is above the upper tier 2 level and  
8 that was consistent both with the confirmatory note and  
9 Allen & Overy's confirmatory opinion regarding the  
10 note's continuing LT2 status.

11 In short, the LBHI2 noteholders rank above the  
12 notional holders, while the upper tier 2 creditors rank  
13 above all the issued share capital, which includes  
14 actual preferenced shares.

15 The refrain we heard from my learned friend  
16 Mr Beltrami's opening was "the wording places the  
17 subnotes at a level of preference shares" and he said  
18 that on Day1/132:20-22. He also said that the effect of  
19 condition 3(a) was "they ranked as preference shares",  
20 that was Day1/136:25 to 137:1.

21 We say it cannot possibly do that because it  
22 expressly envisages ranking above other creditors and  
23 creditors always rank above equity.

24 Fourth, the confirmatory note or opinion.  
25 Unusually, the draftsman has left a note in italics

1       clarifying the intention behind the amendments at the  
2       bottom of the page which your Lordship has seen and that  
3       is a very strong indicator of the objective purpose of  
4       the amendments to 3(a).

5             In summary, the LBHI2 subnotes are stated as being  
6       intended to have a right of return of assets in  
7       a winding up in priority to the rights of the holders of  
8       any securities of the issuer which qualify as upper  
9       tier 2 capital or tier 1 capital within the meaning of  
10      GENPRU and that confirms that the amended LBHI2 subnotes  
11      rank above upper tier 2 subordinated creditors as well  
12      as the equity. This means the ranking is described from  
13      the bottom-up. The LBHI2 subnotes rank above the upper  
14      tier 2 and the tier 1 and they continue to rank below  
15      the senior creditors. So you've got it from the bottom  
16      and the top and, my Lord, it won't have been lost on  
17      your Lordship when you heard Mr Grant, he described it,  
18      using his fingers, as reaching the same point.

19            Fifth, this is important, our reading permits  
20      a unitary reading of the contract. The payability  
21      mechanism implements the condition 3(a) wording inside  
22      a winding up, just as the solvency condition does  
23      outside of a winding up, but the payability addressed  
24      Mr Dehal's tax concern relating to the way the  
25      subordination was expressed in a winding up and one can

1       construe it consistently, and the approach makes sense  
2       against the backdrop of different tiers of regulatory  
3       capital which a firm like Lehman of course had and which  
4       we addressed in our skeleton argument at 382 for  
5       your Lordship's note, and Mr Grant provided a detailed  
6       explanation of this in re-examination which was  
7       Day2/138:5 to 25, and just to remind your Lordship, at  
8       the very bottom you have the ordinary shares, then there  
9       are the preference shares, then you might have  
10      innovative tier 1 which is at the level of the most  
11      senior preference share, above that you have the upper  
12      tier 2 securities, either in existence or in the future.  
13      The upper tier 2 securities would normally be expressed  
14      to float -- he described them as floating above all  
15      issued preference shares, so that they would always rank  
16      above the preference shares whenever issued. And then  
17      above that you would have the lower tier 2 securities.

18             The amended LBHI2 subnotes were expressed to have  
19      rights of return above the upper tier 2 whenever issued.  
20      It ensured that they remained at lower tier 2 level.  
21      The result -- and this really is the point. The result  
22      of the bottom-up mechanism is the same as the result of  
23      the top-down mechanism.

24             Can I just look at the counter-arguments. There are  
25      two key weaknesses. First, the mistaken assertion that

1 through the amendments to condition 3(a) the amended  
2 LBHI2 subnotes rank alongside the actual preference  
3 shares. Second, the continuing failure to address the  
4 fact that as drafted the LBHI2 subnotes are expressly  
5 described as ranking above creditors and therefore  
6 cannot rank below creditors.

7 My Lord, if I can just turn to my learned friend's  
8 skeleton, which is in B2/30, B2, page 30. My Lord,  
9 I want to just look at 85 and you can see the seeds of  
10 the problems, because he misdescribes the actual wording  
11 of the 2008 amendments. So if your Lordship looks at  
12 85.2(b), where he says:

13 "In that event the payable amount is deemed to be  
14 the amount ...(Reading to the words)... other creditors  
15 with rights equivalent."

16 And then in 85.3(b):

17 "It is a deeming provision to the effect that claims  
18 of the noteholders are to be treated not at the priority  
19 level of debt claims but at the priority level of claims  
20 by preference shareholders satisfying the definition  
21 given."

22 So your Lordship sees there the difficulty, because  
23 that's not right. Then in (c):

24 "Of necessity this provision affects priorities  
25 because creditors and shareholders stand in a different

1 place in the applicable waterfall."

2 Well, that's true, but not in the way that they're  
3 describing.

4 "By deeming the noteholder claims to be equivalent  
5 to those of preference shareholders and making payable  
6 only such amount as would have been payable if they had  
7 been a preference share within the definition the  
8 amendment ..."

9 Of course they don't tell us about the definition:

10 "... the amendment relegates noteholder claims  
11 ...(Reading to the words)... accordingly expresses the  
12 desired ranking of the subnote."

13 And then in (e):

14 "The fact that the ranking at preference share level  
15 involves a demotion below other debt is plain and indeed  
16 was a technique utilised in other related Lehman  
17 documents."

18 And they then go on to look at the subordinated  
19 guarantee. You see, my Lord, what they have done is  
20 they have described the notes as if they were preference  
21 shares and they are not. Their analysis rests entirely  
22 on the submission that the amended LBHI2 subnotes are at  
23 the same level of the preference shares and are  
24 therefore necessarily inferior to all other debt and  
25 that's what they get to in 88 and for all the reasons we



1       have given, we say this is overly simplistic, it's not  
2       borne out of the language and it is also conceptually  
3       wrong.

4             The way my learned friend put it in opening was to  
5       say "By defining it at a preference share level you are  
6       automatically putting a ceiling on it". That was the  
7       language he used and that was Day1/138:15-18. His  
8       argument is that once you define it by reference to  
9       a preference share, you put a ceiling on it and  
10      presumably the ceiling is the ceiling of recovery that  
11      a preference share can make.

12            First, your Lordship has seen the payability  
13      condition does not without more define the level at  
14      which you sit. That is done by 3(a), which is the  
15      referential part. So the argument assumes its  
16      conclusion.

17            Secondly, what is the ceiling posited by this  
18      hypothetical preference share? Because it is  
19      a hypothetical preference share that assumes 100% of the  
20      principal and interest are payable on a winding up, so  
21      that's not a ceiling at all, and it is also a share that  
22      ranks above other creditors, which we say that's not  
23      a ceiling. As we said in opening, you cannot confuse  
24      the rights associated with a preference share if --  
25      my learned friend describes this as a very odd

1 preference share. You cannot confuse the rights which  
2 do not resemble equity rights at all and the rights  
3 which flow from the status of an actual preference  
4 share.

5 In other words the right way of analysing how this  
6 works is not to say "This is a preference share, this is  
7 what as a matter of law a preference share would get,  
8 therefore I can look to the contract and I can construe  
9 what is put in the contract by reference to those  
10 rights", that doesn't work. It is the rights, it is not  
11 the status that matters. And it is one of the reasons  
12 why the use of the words "preference share" in some ways  
13 is slightly misleading, because you immediately think  
14 "Ah, what is the status of a preference share?" and then  
15 you go off looking at status, but in fact what one has  
16 to do is one has to analyse the rights given and the  
17 rights given are entirely descriptive by reference to  
18 the different layers, just from the bottom-up and in our  
19 submission it doesn't put a ceiling on it, it puts  
20 a floor under it. That's what he has done. The only  
21 ceiling is in condition 3(a) which is that the  
22 noteholder cannot obtain payment ahead of senior  
23 creditors, whose definition is unpaid.

24 There are two further points that PLC runs in  
25 footnotes and I'm not sure how much weight can

1           realistically be put on them but I'm going to do this  
2           quickly. Paragraph 31, it is footnote 71, where they  
3           describe the notional holders as a special type of  
4           creditor being one that is also pegged by deeming  
5           provision to the level of preference shares. Well,  
6           that's just wrong. And it also says that:

7                 "As PLC is aware, LBHI2 has no creditors which fit  
8           the description."

9                 First of all, it ranks the notional holders at the  
10          same -- it's not a deeming provision that ranks notional  
11          holders at the same level of actual preference shares  
12          and your Lordship has seen that, and secondly, the  
13          notional holders are not deemed to be at the level of  
14          preference shares at all, they sit above them.  
15          Your Lordship has seen that.

16                The second footnote, 72, I took your Lordship to  
17          this earlier, which supports the submission that upper  
18          tier 2 capital in the confirmatory note is a reference  
19          to shareholders only. This is footnote 72, which is  
20          B2/32, I think your Lordship has got.

21       MR JUSTICE MARCUS SMITH: Yes, I've got it.

22       MR PHILLIPS: Thank you.

23                A preliminary point: it is not even clear that the  
24          relevant defined term is securities. A more natural  
25          reading of the words in brackets in the confirmatory

1 note is that the defined term is "upper tier 2 capital",  
2 but if your Lordship has the handbook -- and I think we  
3 looked at it briefly during the openings, it is J2/12.  
4 My Lord, we showed this to your Lordship, which is the  
5 GENPRU definition of security and your Lordship sees  
6 a share, a debenture, government public security,  
7 warrant, certificate and so on and, you know, a very  
8 significant example is a debenture and what is clear is  
9 a security as defined can plainly include a debt because  
10 a debenture is a debt, it is a debt secured on the  
11 assets of the company. That is a debenture.

12 So these points are really at the core of PLC's  
13 analysis and once they are addressed, there is not  
14 a great deal left.

15 Final point is that at paragraph 90 my learned  
16 friend argues that the purpose of the amendments was to  
17 affect priority and the evidence of a more general  
18 commercial purpose from the factual matrix may be  
19 admissible. He says that in paragraph 90. That's  
20 helpful but it begs the question where is the factual  
21 matrix that shows any commercial reason for a ranking  
22 alteration? And there is none. Once one starts looking  
23 at factual matrix, once one starts looking at the  
24 background to the amendments, there is nothing that  
25 shows any commercial reason for the ranking alteration,

1           or indeed any intention, but we're going to come on to  
2           that when we come to rectification.

3       MR JUSTICE MARCUS SMITH:   Yes.

4       MR PHILLIPS:   And the dividend stopper we have already said  
5           cannot possibly assist.  I mean it doesn't assist in the  
6           earlier context, but it plainly doesn't assist in this  
7           context.  If the notes of the debt were pari passu to  
8           begin with.  And PLC does not seem to rely on it.

9           When considering both the ordinary language used,  
10          the relevant matrix materials, it is quite obvious that  
11          the objective meaning of the amended LBHI2 subnotes  
12          manifest no change in ranking and that the reasonable  
13          reader would conclude that they continued to rank  
14          pari passu with the LBHI2 subdebt and of course back to  
15          your Lordship's conclusion, the topic I'm about to move  
16          on to, doesn't come too heavily into play.

17          I'm about to move on to rectification, so if that  
18          was a convenient moment for a break for the shorthand  
19          writers --

20       MR JUSTICE MARCUS SMITH:  Yes indeed.  We will rise for five  
21          minutes.  Thank you, Mr Phillips.

22       (3.10 pm)

23                               (Short Break)

24       (3.18 pm)

25       MR PHILLIPS:  My Lord, your Lordship has got our written --

1 I'm onto rectification.

2 MR JUSTICE MARCUS SMITH: Yes.

3 MR PHILLIPS: And your Lordship has got our written opening  
4 submissions at 406 to 472 and I would like to hand up  
5 a document -- and there are copies for everybody, I'm  
6 not going to personally deal with that -- which is  
7 a chronology, we call it the rectification chronology,  
8 in which we have put the evidence and the documents in  
9 a more granular, walk-through sense. (Handed).

10 I'm not going to take your Lordship through it, but  
11 I hope that that's going to be of some assistance.

12 I'm reminded I might refer to it a bit depending on  
13 how we go time-wise.

14 MR JUSTICE MARCUS SMITH: Well, I will keep it handy.

15 MR PHILLIPS: But anyway, it is important to be clear at the  
16 outset on how the rectification case arises. It assumes  
17 that your Lordship finds in our favour on the true  
18 construction of the LBHI2 subnotes, the LBHI2 subnotes  
19 ranked *pari passu* with the subdebt in May 2007, that's  
20 the first proposition, but on a true construction  
21 your Lordship concludes that the 2008 amendments had the  
22 effect of subordinating the notes to the debt and that  
23 the amendments to condition 3 are indeed engaged in  
24 a distributing administration. The third point we will  
25 come back to.

1 MR JUSTICE MARCUS SMITH: Yes.

2 MR PHILLIPS: There are six key elements of SLP3's  
3 rectification claim.

4 1, the common intention of SLP3 and LBHI2 was no  
5 more and no less than to permit the deferral of interest  
6 in the context of an existing contract.

7 2, that was the sole focus of the relevant  
8 individuals. That was what they asked Allen & Overy to  
9 provide a corporate benefit memorandum in relation to,  
10 that was what they instructed Allen & Overy to do and  
11 that was the sole purpose of all the board level  
12 approvals referred to.

13 3, given that it was intended only to achieve that  
14 one sole and specific end, it follows that it was not  
15 intended to relegate or demote SLP3's rights against  
16 LBHI2 under the LBHI2 subnotes below those of PLC under  
17 the LBHI2 subdebt. In other words, to effect what we  
18 call the ranking alteration and we say that is clear.

19 4, the common intention was shared and communicated  
20 to the necessary extent. It did not remain an  
21 uncommunicated, subjective intention.

22 5, if, contrary to our primary case, the legal  
23 effect of the 2008 amendments was to give rise to the  
24 ranking alteration, then that was a mistake and the 2008  
25 amendments should be rectified.

1           6, the criteria for rectification have been made out  
2           and the court should exercise its discretion in favour  
3           of SLP3.

4           What PLC's case requires your Lordship to conclude.  
5           Now, we will address each of the criticisms Mr Beltrami  
6           made of our rectification case in his opening, but given  
7           how the issue arises, it's important to stress three  
8           points that are made against us that my learned friend's  
9           case necessarily involves your Lordship accepting.

10          They are, first, that the legal effect of the 2008  
11          amendments was to cause a fundamental legal change to  
12          subordination in a winding up, subordinating SLP3's  
13          \$6.13 billion claim under the notes to the claims of PLC  
14          under the LBHI2 subdebt in a winding up. That's the  
15          first thing that your Lordship would have to accept.

16          Second, that the 2008 amendments had this effect in  
17          circumstances where the Lehman Group never discussed  
18          subordinating the notes to the debt in 2008, they never  
19          sought advice on the ramifications or consequences of  
20          the ranking alteration, they did not instruct  
21          Allen & Overy to subordinate the note to the debts,  
22          Allen & Overy's own evidence before your Lordship that  
23          they didn't intend the changes they made to condition 3  
24          to subordinate the notes to the debt.

25          Third, that this ranking alteration occurred without



1 any identified or identifiable commercial reason.

2 Now, taken cumulatively, these factors would require  
3 your Lordship to accept that a fundamental change  
4 occurred with no one intending that it should, with  
5 no one having discussed it, with no commercial or other  
6 driver to explain it, where the only intention was to  
7 put in a relatively minor amendment. We say this can  
8 only point to the conclusion that the parties' intention  
9 was to do no more, no less than to enable the deferral  
10 of interest. That is our case.

11 To the extent that the amendments did result in the  
12 ranking alteration, that was because the parties  
13 intended to do X to their existing arrangements but  
14 legal change Y took place by mistake and that's why we  
15 say this makes it a classic case of rectification.

16 MR JUSTICE MARCUS SMITH: Well, that's where I have a little  
17 difficulty. I mean taking two of your six points, your  
18 second point is that the sole focus of the relevant  
19 individuals was to arrange for the permission to defer  
20 interest.

21 MR PHILLIPS: Yes.

22 MR JUSTICE MARCUS SMITH: But my recollection of the  
23 evidence is that it was accepted that there was  
24 a watching brief to ensure that potential problems in  
25 the unamended wording were dealt with and that's why one

1       restructured the ranking provisions in order to avoid  
2       a difficulty that I think Mr Dehal had identified, so  
3       there was a secondary purpose: that if there is  
4       a problem with the instrument, it will be corrected as  
5       part of a solicitor's watching brief to make sure that  
6       its client's interests are protected and that's what  
7       appears to have occurred, which leads me to the second  
8       point. Your fifth point was that if a ranking change  
9       occurred, this was a mistake.

10       Now, let us accept all of your assumptions regarding  
11       the construction of the unamended words, that they rank  
12       where you say they rank, and that certainly there was no  
13       intention on the part of anyone to alter that, but in  
14       addressing the problems identified by Mr Dehal, new  
15       wording, substantial new wording was introduced. Now,  
16       if by a mistake that affected a change in the ranking,  
17       how is that rectification given that rectification  
18       focuses not on mistakes in the abstract, but a mistake  
19       in recording the anterior common intention of the  
20       parties?

21       MR PHILLIPS: Well, my Lord, that -- it's not very different  
22       to Four Seasons, because in Four Seasons the intention  
23       of the parties and the job, as it were, of Allen & Overy  
24       was to try and get to the point where the hole in the  
25       security documents was fulfilled and Allen & Overy were

1 the ones who were tasked with coming up with how to deal  
2 with the problems that had emerged in the documents that  
3 they were presented with and they came up with  
4 a solution and the solution involved taking on a lot of  
5 additional obligations and that all came from  
6 Allen & Overy. It fell outwith what the actual parties  
7 intended and this is very similar.

8 So of course in every case where a solicitor gets  
9 involved in drafting amendments to a document, not every  
10 consequence of what they're doing is necessarily  
11 something that they're going to be saying "And while  
12 you're at it can you do this, and while you're at it can  
13 you do that", which I think is the point that  
14 your Lordship was making.

15 MR JUSTICE MARCUS SMITH: Well, indeed, but -- sorry, do go  
16 on.

17 MR PHILLIPS: If what they do goes outwith the overall  
18 intention of what they were being asked to do then that  
19 is no the intention, that is a misrecording of what it  
20 was that the contracting parties invited them to do.  
21 And we mustn't lose sight of the fact that this is an  
22 amendment case. It is an amendment case and amendment  
23 cases work differently.

24 MR JUSTICE MARCUS SMITH: I have that well in mind. I think  
25 the difficulty I have, and it may be that this is the

1           distinction between this case and Four Seasons, is that  
2           the change to the way in which ranking was defined, not,  
3           I accept for the sake of argument, the intention of  
4           where these instruments should rank, but the change in  
5           the mechanism, was intended. Now, if by some mistake  
6           the consequence of changing the mechanism was to change  
7           the ranking, why is it that an anterior intention  
8           expressed in the unamended document saves you? All one  
9           has is a mistake, but not a mistake in the expression of  
10          the intention, a mistake simply in the compiling of the  
11          revisions.

12       MR PHILLIPS: Well, when you are dealing with an amendment,  
13       what you start with is you start with a record of the  
14       parties' intentions generally and that is why when  
15       you're looking at an amendment you really ought to look  
16       to see what is it that they are trying to amend. It's  
17       not like the normal case where there might be a myriad  
18       of different provisions and your solicitor is going to  
19       come up with all sorts of different clauses that deal  
20       with different things and there's going to be to-ing and  
21       fro-ing and the parties are going to compromise on  
22       certain things and so on and so forth. When you're  
23       dealing with an amendment to an existing suite of rights  
24       you have to start by looking at the rights. So it's not  
25       a question of that saving you; that is what you

1 intended, unless you intended to change it.

2 So on the subnotes you've got a whole suite of  
3 rights and obligations contained in the unamended  
4 subnotes and that's your starting point and then you  
5 have a situation in which the parties decide that they  
6 want to make a change and you have to look at the change  
7 and you say "Well, the change the parties intended to  
8 effect was X", and the solicitors in giving effect to  
9 change X have actually changed Y and that falls outside  
10 of general instructions to make sure the thing works.  
11 They weren't asked to do a general review of the  
12 subnotes to see whether or not there should be any other  
13 changes, they were just asked to make one change and  
14 that's the change that the party intended. Now,  
15 anything else is a misrecording of that intention.

16 MR JUSTICE MARCUS SMITH: So -- all right. The trouble is  
17 the changes -- and I'm talking about the changes to the  
18 ranking -- were on one level, the rewriting, absolutely  
19 intended.

20 MR PHILLIPS: Yes, and Lordship saw the "alternatively" --  
21 sorry, it's the language which makes it clear that it is  
22 100% payable.

23 My junior rightly points out, yes, the words were  
24 intended, I mean Mr Grant didn't write them down  
25 accidentally, but the consequences of those words were

1 not --

2 MR JUSTICE MARCUS SMITH: The words that were intended were  
3 given a great deal of thought. The problem is that --

4 MR PHILLIPS: Yes, but this consequence was not intended.

5 MR JUSTICE MARCUS SMITH: The consequence was not intended,  
6 indeed. But that I suppose brings me back to this point  
7 about rectification being actually a very superficially  
8 straightforward correcter of simply where the instrument  
9 fails to reflect the anterior intention and my point is  
10 that the instrument on one view reflects precisely the  
11 intention, it's just that it didn't do quite what the  
12 parties wanted it to do.

13 MR PHILLIPS: If the consequence is not intended then we do  
14 come within the test. So I mean we're going to have to  
15 obviously look at -- there are a few cases that I do  
16 want to look at on this because it's very important.

17 MR JUSTICE MARCUS SMITH: No, of course.

18 MR PHILLIPS: And I think, my Lord, that you will see that  
19 the consequences test we hit and the other thing that  
20 I will obviously do, having regard to what your Lordship  
21 has said, is I'm going to go back to Grant's evidence --  
22 not now, but I will go back to Grant's evidence and then  
23 we will see exactly what it is that Mr Grant said he was  
24 doing and what's of course interesting is that  
25 your Lordship against anything that he may have said,

1       you've got everything that's in the rectification  
2       chronology, you've got the evidence of everyone else  
3       involved and you've got every other document. So, yes,  
4       I'm going to come on to that.

5             Before I get on to the law, I just want to cover  
6       my learned friend's criticisms and our answers, if  
7       I may, and there are six of these.

8             The first one is that my learned friend takes issue  
9       with the formulation of the test, the "no more, no less"  
10      test, and he questioned whether that intention can found  
11      a claim for rectification and we submit that it plainly  
12      does, especially -- and this is an important point that  
13      I did just allude to -- when one is dealing with  
14      amendments to a pre-existing arrangement, because you  
15      can have an intention, no more or less, to make an  
16      amendment and that is very different if you're dealing  
17      with an existing arrangement to a new arrangement.

18            The second point is that it is said that Ms Dolby's  
19      intention was to agree to whatever drafting was prepared  
20      by Allen & Overy and she contradicted that in evidence.  
21      I put it to her she did not say that she was just there  
22      to agree to whatever Allen & Overy came up with and that  
23      may be a point that your Lordship should have in mind  
24      when considering how general Allen & Overy's  
25      instructions were on this. The suggestion that she had

1 no intention at all in relation to the amendments save  
2 blindly to sign off on any document is not what she said  
3 in the witness box.

4 Third, my learned friend suggests that our case does  
5 not involve Allen & Overy having made a mistake. Well,  
6 that is correct on our primary case, we do not think  
7 that on a true construction the amendments did alter the  
8 ranking. Indeed, your Lordship will recall that in his  
9 re-examination Mr Grant explained to your Lordship how  
10 it worked, but if your Lordship does construe the  
11 amendments to condition 3 as giving rise to the ranking  
12 alteration, you have heard clear and unequivocal  
13 evidence from Mr Grant that's not what he intended and  
14 it must follow that -- and your Lordship will see and  
15 has seen the evidence about no more no less. If  
16 your Lordship was for whatever reason to find in PLC's  
17 favour on construction, then a mistake was made  
18 insofar as the legal effect of the changes was to cause  
19 the ranking alteration which Mr Grant told you he didn't  
20 intend and your Lordship has had all the evidence from  
21 Lehman's that shows that they didn't intend it.

22 Fourth, it is said that there was no outward  
23 expression of accord and we say that there very  
24 obviously was one here. This is not a case where the  
25 subjective intention only to do X was uncommunicated;



1       it's everywhere. Wherever one looks in all the  
2       contemporaneous material, it's on the board minutes,  
3       it's in the approval of Allen & Overy's first draft,  
4       it's in the internal emails and in any event in an  
5       intra-group context, when one is dealing with an  
6       amendment which only had to be consented to by the  
7       noteholder, SLP3, and where we say the relevant  
8       intention is that of Ms Dolby, this additional  
9       requirement has no application. It's what the pensions  
10      cases deal with and we will look at those.

11             Fifth, PLC take a point on the attribution of  
12      Ms Dolby's state of mind. Mr Beltrami said it is only  
13      in very narrow exceptions that one did not look to the  
14      authorised decision-makers. He said that on Day1/148:17  
15      and we disagree that the law of attribution is so  
16      restrictive. But in any event, Ms Dolby gave clear and  
17      unequivocal evidence that she shared her intention with  
18      the authorised decision-makers. In particular  
19      your Lordship will remember her evidence about Mr Rush  
20      being in the next office and so on, Mr Triolo in the  
21      United States; all of them shared the same intention.

22             It also emerged in evidence that the amendments may  
23      have been implemented prior to the board meeting in  
24      late August and there are documents that your Lordship  
25      has seen that show the interest deferrals implemented

1 in June 2008, all of which points to a fait accompli and  
2 to Ms Dolby being the actual decision-maker, or at least  
3 that her intention was adopted and shared by the  
4 formally authorised decision-makers.

5 Sixth, a point was taken about the scale and  
6 ambition of the claim. Your Lordship will see that the  
7 rectification sought only simply puts condition 3 in the  
8 same form as the first draft that was approved by  
9 Ms Dolby and others and that would have had the intended  
10 legal effect of deferring interest, no more no less.

11 So no more no less than to permit the deferral of  
12 interest is a central point. We say "no more no less"  
13 is the correct legal test on the facts and made out on  
14 the evidence.

15 The principal legal difference between the parties  
16 really boils down to this. We say that where you are  
17 amending an existing contract or scheme and intend to do  
18 no more no less than X, it follows that you are not  
19 intending to make change Y. The amending parties do not  
20 have to apply their minds actively to Y and say to  
21 themselves "This Y is not what I intend to do with my  
22 amendment". As your Lordship will appreciate, the more  
23 absurd or obscure Y and its legal effect is, the more  
24 onerous and unrealistic that exercise will be and I will  
25 take your Lordship to some cases, including a case

1 my learned friend relies on, to make good that  
2 proposition.

3 Second, my learned friend on the other hand says  
4 that the parties need actually to positively address  
5 their minds at the time of the approval to the  
6 particular legal consequence which they did not intend  
7 in order for the subjective intent requirement to be  
8 made out and one gets that from Day1/148:3-5,  
9 Day1/154:22-24 and Day1/148:3-6, in which my learned  
10 friend said:

11 "So what we are looking for, what the court is  
12 looking for is a positive intention in this circumstance  
13 not to make these changes."

14 And it is important that he used the word "changes".  
15 In none of the cases is such a formulation -- the need  
16 for such an intention used.

17 PLC's case on the law is set out in two  
18 subparagraphs of its skeleton at 175.5 and 177.2 and if  
19 I can just quickly look at those. They are in bundle B,  
20 tab 2, 74 to 75. 175.5:

21 "In such circumstances ...(Reading to the words)...  
22 cannot be a basis for rectification."

23 So first, my learned friend describes the "no more  
24 no less" as a bald assertion that is ambiguous and  
25 irrelevant, but that is exactly the subjective intention

1 found in Four Seasons, it's exactly it. In that case  
2 there was an accession to pre-existing rights and  
3 obligations.

4 PLC then says, the second thing it says is:

5 "It is ambiguous because it may well be the case  
6 that the deferral of interest was the only change that  
7 Ms Dolby consciously desired, but that does not mean she  
8 intended that the amendments should do nothing but defer  
9 interest."

10 And that is a non sequitur. Just because she only  
11 consciously intended X doesn't mean that she did not  
12 intend that Y shouldn't occur.

13 Second, PLC says:

14 "She was prepared to accept all of the changes  
15 ...(Reading to the words)... inspiration for this  
16 approach appears to be Lansing Linde."

17 And obviously I will take your Lordship to that  
18 because it would be helpful in the context of  
19 your Lordship's question as well, because that shows the  
20 sort of extreme facts that are needed before such an  
21 approach can be taken, so we will look at that.

22 Then 177.2, they deal with:

23 "It is not the common intention of the parties that  
24 the amendment should have the legal effect of changing  
25 the priority."

1           And they say it is misconceived because:

2           "... while rectification may be available  
3           ...(Reading to the words)... could have had an actual  
4           formed intention ..."

5           So it is the same point: because they intended X  
6           they cannot have had a formed intention not to do Y and  
7           we say that in the amendments context, there is no legal  
8           requirement for the relevant person to have an actual  
9           formed intention as to the particular legal  
10          consequence Y, in the sense of having positively turned  
11          their mind to it to say "I actively do not want this to  
12          happen". In the amendments context, that is not the  
13          law.

14          So before we go to a couple of the cases, the  
15          critical distinction to have in mind is on the one hand  
16          newly entered into bilateral context and on the other  
17          hand, an amendment case. So, I think, my Lord, I have  
18          done this slightly already, but the obvious distinction  
19          is where you've got a new contract there will be a raft  
20          of rights and obligations and it might not be possible  
21          to simply say that the parties subjectively intended  
22          only to achieve X. And it becomes an impossible or  
23          difficult exercise to show the parties gave specific  
24          thought to the inclusion of every clause in a major  
25          contract, but of course that's not the case here. Both

1       Lehman entities must have had a subsisting intention in  
2       relation to the ranking. That is the case because they  
3       had already entered into the subnotes, so the ranking of  
4       the subnotes was the subject matter of an existing  
5       intention at Lehman.

6       Then because it's an amendment case, you then have  
7       to ask what were they intending to do by way of the  
8       amendments and your Lordship heard from Ms Dolby she had  
9       no issue with condition 3 in its original form in the  
10      original LBHI subnotes and for your Lordship's note  
11      I put it to her -- that was Day3/66:8-11 -- and for the  
12      rectification claim to arise, condition 3 before meant  
13      that the subnotes ranked *pari passu* with the subdebt.  
14      That's the starting point. That's what they intended.  
15      She had no problem. And Ms Dolby's evidence, all the  
16      surrounding materials show that the only intention and  
17      purpose after that was deferral of interest, and we will  
18      come back to it in due course, but your Lordship has to  
19      think about, well, how far in that sort of context can  
20      a solicitor's views on what may or may not be improved  
21      alter the situation where you've got a client that says  
22      "This is what I want to be done" and perhaps something  
23      different is done.

24      So can I take you to four cases, my Lord.

25      MR JUSTICE MARCUS SMITH: Yes.

1 MR PHILLIPS: First of all, Four Seasons which is in  
2 bundle A6 at tab 137. So this is Four Seasons at first  
3 instance and I just wanted to show your Lordship  
4 Mr Justice Henry Carr's judgment to start and I wanted  
5 to start with paragraph 3 because it gives you the  
6 framework of the facts:

7 "The terms of a private equity financing transaction  
8 completed in 2012 ...(Reading to the words)... as the  
9 parent put it, to fill the gap."

10 And then paragraph 18, he said:

11 "As indicated in the passage cited above from  
12 Pitt v Holt, there is a distinction between mistake as  
13 to the legal effect and a mistake merely as to the  
14 consequences of the document. This may not be an easy  
15 distinction to draw."

16 And he then refers to Mr Justice Lawrence Collins as  
17 he then was in A v P. He says this:

18 "Rectification may be available if the document  
19 contains the very wording that it was intended to  
20 contain, but it has in it law or as a matter of true  
21 construction an effect or meaning different from that  
22 which was intended."

23 So your Lordship can see the obvious point.

24 MR JUSTICE MARCUS SMITH: Yes.

25 MR PHILLIPS: The language may well have been the language

1       that Mr Grant intended, but if it has in law or as  
2       a matter of true construction an effect or meaning  
3       different from that which was intended -- and of course  
4       your Lordship knows Mr Grant didn't intend this,  
5       your Lordship knows that no one at Lehmans intended  
6       this:

7                "It is sometimes said that equitable relief against  
8       mistake is not available if the mistake relates only to  
9       the consequences of the transaction or the advantages to  
10      be gained by entering into it. If anything it is simply  
11      a formula designed to ensure the policy involved in  
12      equitable relief is effectuated to keep it within  
13      reasonable bounds and to ensure that it is not used  
14      simply when parties are mistaken about the commercial  
15      effects of their transactions, or have second thoughts  
16      about them. The cases certainly establish that relief  
17      may be available if there is a mistake as to law, or the  
18      legal consequences of an agreement, or settlement, and  
19      in the present case Mr Simmons ultimately accepted that  
20      if there was a mistake it was a mistake as to legal  
21      effect and not only merely as to consequences."

22               And it is not about commercial consequences, it is  
23      about legal effect.

24               So if I can then move on to 44, if we can pick it up  
25      at 44 he here deals with absence of discussion as



1 evidence of intention and he says:

2 "It was contended by Mr Wolfson on behalf of the  
3 parent that an objective common intention can be  
4 discerned even where that matter is not discussed  
5 between the parties. In certain circumstances the very  
6 absence of any discussion can itself be evidence that  
7 the parties did not intend it."

8 And he then referred to *Saga Group v Paul*,  
9 *Industrial Acoustics v Crowhurst* and *Konica Minolta v*  
10 *Applegate*.

11 Picking up at 45:

12 "Mr Wolfson submitted that the more unexpected  
13 result X is, the more likely the court will be to find  
14 a common accord that it was not intended, even where it  
15 is not expressly discarded."

16 So your Lordship sees the point about unexpected:  
17 more unexpected, less likely.

18 Then in paragraph 46 he goes on to deal with  
19 Mr Howard's submissions:

20 "Mr Howard sought to distinguish those cases on the  
21 basis that they were concerned with amendments to  
22 pension schemes which raised particular issues as they  
23 are neither bilateral contracts, nor voluntary  
24 settlements. He submitted that in determining whether  
25 a change was intended to be made to a pension scheme the

1           circumstances may justify starting with an assumption  
2           that the parties intended that the existing version of  
3           the scheme would be preserved, save insofar as they had  
4           made a positive decision to change some provision of it.  
5           In those circumstances, if it can be seen from the  
6           evidence that the change in question was never discussed  
7           at all, the absence of discussion may itself support the  
8           conclusion that the parties did not intend to make the  
9           change on the footing that the court can assume that if  
10          they had intended it they would surely have discussed  
11          it."

12                 And of course, my Lord, the crucial point here is  
13           the assumption of continuity, if we can describe it as  
14           that, which is that you start from the assumption that  
15           the existing scheme is going to continue and so the  
16           absence of discussion of change is strong evidence that  
17           the existing scheme will not be changed.

18       MR JUSTICE MARCUS SMITH:   Yes.   Mr Phillips, I understand  
19           you say this is an amendment case and that amendment  
20           cases are different.   Looking at paragraph 46 we see  
21           that Mr Howard is suggesting that the test for  
22           rectification is to an extent instrument dependent in  
23           that one has got, for instance, rebuttal and no one has  
24           a unilateral instrument.

25       MR PHILLIPS:   Yes.   Can we go to the next paragraph, because

1           of course Mr Howard lost --

2       MR JUSTICE MARCUS SMITH: Well, yes, this is what I was  
3       reading ahead on, in that Mr Justice Henry Carr seems to  
4       be importing the pensions cases as being not  
5       particularly distinguishable from cases of mutual  
6       mistake.

7       MR PHILLIPS: Absolutely.

8       MR JUSTICE MARCUS SMITH: Whereas I must say my  
9       understanding was that one had got two streams: on one  
10      side the contract where the intention is a mutual one  
11      and on the other stream re Butlin where one has in that  
12      case unilateral settlement where actually it is far  
13      easier to rectify than in the case of a contract. And  
14      pensions cases exist somewhere in the middle, correct me  
15      if I am wrong, where you have unilateral set of changes  
16      to an instrument, in other words the power in the  
17      trustee to change the instrument, subject only to the  
18      consent of a counterparty, but the consent is to the  
19      changes, not a sharing of the intention that creates the  
20      change.

21      MR PHILLIPS: And of course here we have amendments to the  
22      notes which --

23      MR JUSTICE MARCUS SMITH: Which were consented to, yes.

24      That's all I'm --

25      MR PHILLIPS: Well ... we will show you condition 12,

1           because it required consent --

2       MR JUSTICE MARCUS SMITH: Well, indeed.

3       MR PHILLIPS: -- which in one sense is similar. But one of  
4           the things that's going to be interesting and perhaps  
5           when we get to the end of the cases we can think about  
6           it --

7       MR JUSTICE MARCUS SMITH: No, I was just putting down  
8           a marker that I'm not clear at the moment whether your  
9           case is that this is a pure mutual mistake case,  
10          ie rectification of contract, albeit an amendment to  
11          a contract, or whether it is moving away, not quite  
12          towards re Butlin but some way down towards re Butlin,  
13          whether that makes a difference to the test I must  
14          apply.

15      MR PHILLIPS: Yes, well, if one is looking at it on graded  
16          scales we do think we are somewhere in the middle,  
17          because of the unusual nature of the notes and the fact  
18          that this is all internal. But let's have a look and  
19          see where we end up on the principles when we have  
20          looked at the cases, because in 47 Mr Justice Henry Carr  
21          then says:

22                "I accept that amendments to pension schemes raise  
23                the particular issues identified by Mr Howard. I do not  
24                accept that the principle is confined to pension cases."

25                And that's quite important because whilst

1       your Lordship is absolutely right that the pension cases  
2       are of course a body of sui generis cases in that sense,  
3       but what Mr Justice Henry Carr says and I respectfully  
4       suggest that this survives through the Court of Appeal,  
5       is that it is not confined to the pension cases and what  
6       he says is:

7                "In my judgment, the authorities illustrate the  
8       proposition that where an important change is made to  
9       an existing arrangement between the parties, the absence  
10      of any discussion of change may itself be evidence the  
11      parties did not intend it. Whether that is true in any  
12      case depends on the circumstances."

13              So what he is saying is, yes this applies in the  
14      pension cases, it may apply in other cases, it depends  
15      on the circumstances. And similarly to the pension  
16      cases here, where one has an amendment of this type for  
17      this sort of instrument, I respectfully submit I don't  
18      know where on a scale one is going to find oneself, but,  
19      you know, the pension cases are material in our  
20      submission certainly.

21              So your Lordship has seen that Mr Justice Henry Carr  
22      accepts the broad proposition and then if I can go  
23      forward to 158, and this comes under common intention  
24      objectively assessed, above paragraph 155, however you  
25      will see that this is a case where what the learned

1 judge did is he assessed the intention on both  
2 an objective and a subjective basis, so he looked at  
3 both, covering on all his bases and in 158 one sees:

4 "In my judgment it is very significant that the  
5 entire focus of the parties was on filling the gap and  
6 that there is nothing in any of the communications  
7 between them to suggest that the parties intended in  
8 executing the 2016 accession deeds for the parent to go  
9 further than required under the 2012 accession funding  
10 and security structure. The additional obligations  
11 resulted in a fundamental change to that structure. The  
12 absence of any discussion about such a fundamental  
13 change is in my view convincing proof of an intention  
14 not to incur the additional obligations. Had there been  
15 such an intention it would have been the subject of  
16 substantial discussion between the parties."

17 And then if you look above 160 you see he moves on  
18 to subjective intention and what the judge says:

19 "Certain of the issues I consider ...(Reading to the  
20 words)... these issues are relevant to subjective  
21 intention."

22 So there is a crossover between the two and then if  
23 I can move forward to 170, just looking at the  
24 conclusions of fact:

25 "The evidence of the parent's witnesses, which

1 I accept, is that their subjective intention was to do  
2 no more than to provide third party security which had  
3 been identified by Allen & Overy as missing and it  
4 believed that this was the effect of the 2016 accession  
5 deeds. Prior to entering into the 2016 accession deeds  
6 there is no evidence as to any internal discussion by  
7 any of the relevant individuals concerning the  
8 additional obligations. Had any of these individuals  
9 been aware of them, given their significance the effect  
10 of the additional obligations would have required very  
11 careful consideration. In my judgment a mistake was  
12 made by the parent as to the legal effect of acceding to  
13 the IRSAs and it was unaware of the additional  
14 obligations."

15 So he is saying that had they been aware of the  
16 additional obligations, given their significance, the  
17 effect of those additional obligations would have  
18 required very careful consideration.

19 Then over the page, "Intention of Barclays", which  
20 is just above 174, these are the conclusions of fact for  
21 Barclays' intention and the key factual witness for  
22 Barclays sought to say he didn't have a particular  
23 intention when entering into the accession deeds and his  
24 evidence was that he didn't think about what he was  
25 doing, he just relied on his advisors. So just looking

1 at that:

2 "Mr Braithwaite explained in his witness statements  
3 that he did not read in detail the documents that Allen  
4 & Overy emailed to him and he did not review the draft  
5 accession deeds. He relied on Lathams for advice on  
6 whether to sign them on behalf of Barclays as security  
7 agent. He was concerned to ensure Barclays had  
8 sufficient authority to enter into the accession deed,  
9 specifically whether it needed to obtain consent from  
10 the lender group. He was also concerned that Barclays  
11 was not undertaking onerous or non-standard obligations  
12 in relation to whatever security the parent was  
13 offering."

14 And he explained that he presumed that entering into  
15 the 2016 accession deeds was in response to some  
16 obligation of the parent. And he then picks it up in  
17 176:

18 "Based on that evidence, Barclays submitted that  
19 even if the parent did not have an intention to enter  
20 into the additional obligations and made a mistake in  
21 so doing, that intention was not shared by Barclays, nor  
22 did it make a mistake. As security agent it intended to  
23 enter into the 2016 deeds submitted by Allen & Overy."

24 And that's what I mean when I say that the question  
25 your Lordship put to me is very close to precisely this,



1           because the submission that was being made was that what  
2           Barclays intended to do was it intended to execute the  
3           deeds, enter into the deeds submitted by its solicitors,  
4           Allen & Overy. And then in 177:

5           "This evidence was clarified during the  
6           cross-examination of Mr Braithwaite where he explained  
7           that he understood from his communications with  
8           Mr Barker that the parent was doing no more no less than  
9           putting in place a document to fill the gap in the  
10          missing security and that that was the only purpose for  
11          executing the 2016 accession deeds. In particular  
12          Mr Braithwaite was referred to Mr Barker's account of  
13          their telephone call and his evidence was as follows:

14          "'And would you understand Mr Barker to mean,  
15          wouldn't you, that he was going to put a document to  
16          fill in the gap of the missing security, wouldn't you?

17          "'Yes.

18          "'And that was the only purpose in executing the  
19          proposed document, wasn't it, to fill the gap?

20          "'Yes.

21          "'Just to replicate what should have happened?

22          "'Yes'."

23          What he clarified was that he understood from his  
24          communications that the parent was doing no more no less  
25          than putting in place a document to fill the gap and

1           that was the only purpose and again it's nothing about  
2           subjectively having to actively apply their mind to the  
3           additional obligations. His subjective evidence was  
4           that was the only purpose.

5           Then 182, which are his findings on subjective  
6           intention, where he says:

7           "Since I have concluded there was a common intention  
8           ...(Reading to the words)... there would be no basis for  
9           rectification."

10          At 183 your Lordship sees the conclusions and  
11          nowhere in those conclusions, if your Lordship is minded  
12          just to cast your eye over those conclusions, nowhere  
13          does the judge make an express finding of fact that  
14          Barclays actively thought to itself "We do not want to  
15          accede to the additional obligations" and that is  
16          because the law does not require that state of mind in  
17          the amendments or quasi amendments context where it can  
18          be said that the only intention was to do X. And that's  
19          really significant. The evidence as to subjective  
20          intention, as Mr Justice Henry Carr accepted, was that  
21          the decision-maker only intended to fill the gap and it  
22          was not necessary to prove a positive intention not to  
23          accede to the additional obligations.

24          So if your Lordship will permit me, may I go to the  
25          Court of Appeal?

1 MR JUSTICE MARCUS SMITH: Yes of course.

2 MR PHILLIPS: That is in file 7 at divider 154. My Lord,  
3 this is a decision of Lord Justice Leggatt, as he then  
4 was. It seems that everybody involved in all of these  
5 cases one can say "as they then were". But  
6 Lord Justice Leggatt, with whom Lady Justice Rose and  
7 Lord Justice Flaux joined, they agreed, and I will start  
8 with paragraph 4, if I may.

9 "The trial judge Mr Justice Henry Carr found as  
10 a fact that when the deeds were executed both the  
11 parent's representatives and those acting for Barclays  
12 understood and intended the deeds to do no more than  
13 provide the missing security. However, the mechanism  
14 chosen to achieve this was for the parent, by entering  
15 into the deeds, to accede to pre-existing security  
16 agreements."

17 And, my Lord, of course your Lordship will be aware  
18 that was a mechanism selected by Allen & Overy. The  
19 fact it is Allen & Overy is neither here nor there,  
20 I should say: the solicitors.

21 "The effect of acceding to these arrangements was  
22 not only to provide the missing security over the  
23 shareholder loan but to undertake additional onerous  
24 obligations. The judge found that no one involved in  
25 the transaction realised before or at the time of

1 execution of the deeds that this was their effect. The  
2 judge also concluded that it was both objectively and  
3 subjectively the common intention of the parties to  
4 execute a document which satisfied the parent's  
5 obligation to grant security over the shareholder loan  
6 and which did no more than this. In these circumstances  
7 the judge granted rectification of the deeds so as to  
8 exclude from their scope the additional obligations."

9 So that summarises the findings of fact.

10 Paragraph 8, they then look at Chartbrook and they  
11 look at Lord Hoffmann's obiter dictum which  
12 your Lordship will be familiar with and paragraph 42:

13 "The judge found as a fact in relation to each of  
14 the parent's witnesses that their subjective intention  
15 was to do no more than provide the third party security  
16 which had been identified by Allen & Overy, the  
17 solicitors, as missing and that they believed mistakenly  
18 that this was the effect of the accession deeds."

19 And your Lordship will note, because this is key,  
20 that the finding did not involve a positive intention  
21 not to accede to the additional obligations, which of  
22 course is the very onerous test that my learned friend  
23 asks your Lordship to apply, he just identifies that  
24 they had a subjective intention which was to do no more  
25 than provide third party security.

1           Then at paragraph 44:

2           "On this basis the judge concluded that the parties  
3           subjectively had a common intention at the time of  
4           execution of the accession deeds to execute a document  
5           which satisfied the parent's obligation to grant  
6           security over the shareholder loan and which did no more  
7           than this. The judge also held that an objective  
8           observer would have concluded from the background facts  
9           and communications between the parties that they had  
10          such common intentions."

11          So an objective observer would also have concluded  
12          that was the common intention.

13          Then moving on to 51, your Lordship sees there is  
14          a heading and I'm not going to go through all of this,  
15          this deals with the traditional approach of the courts  
16          of equity and they describe the equitable nature of  
17          rectification and then moving on through to 78, we get  
18          to the pensions cases and if I can just look at 78 and  
19          79:

20          "The nature of the requirement to show an outward  
21          expression of a court can be further brought out by  
22          contrasting [interesting] a line of cases involving the  
23          rectification of amendments made to the rules of  
24          employee pension schemes where the trustees of the  
25          scheme have the power to alter the rules provided they

1           obtain the consent of the employer."

2           And he then looks at A v P and he says:

3           "In this situation no agreement between the trustees  
4           and the employer is needed in order to effect a change.  
5           In such a case it is sufficient to justify rectification  
6           of the intentions of the trustees and the employer  
7           coincide in that they both independently have the same  
8           intention regarding the effect of the amendment. It is  
9           not necessary to show that the trustees and the employer  
10          had a common intention as a result of communication with  
11          each other because the validity of an amendment does not  
12          depend on the parties having mutually agreed it only on  
13          one having approved what the other has done."

14          And then the analysis is followed in Gallagher v  
15          Gallagher and IBM and this is important. So there is no  
16          requirement for an outward expression in the usual  
17          sense. I will just show your Lordship he then goes on  
18          to deal with tacit agreement and he moves on and reaches  
19          his conclusion on the law in 176, where he says:

20          "For all these reasons ... unable to accept that the  
21          objective test ...(Reading to the words)... to share  
22          that intention."

23          And moving on to just 182, he deals with the present  
24          case and then he went on to deal with the conclusions,  
25          the findings of objective common intention and he looks

1 at the factors which your Lordship will see in 186, 190  
2 and 191 and then I will just pick up 192:

3 "It is true that the solicitors did not say in so  
4 many words that the parent did not intend to do any more  
5 than satisfy its obligation to provide the missing  
6 security in respect of the shareholder loan, but as  
7 Mr Wolfson pointed out the very nature of the mistake  
8 made in overlooking the fact that the deeds did more  
9 than this explains why no such express statement was  
10 made. Parties entering into contracts do not spell out  
11 the fact they lack intentions which no reasonable  
12 counterparty or observer would imagine them to have.  
13 Rather it was the complete absence of any reference to  
14 the additional obligations in any of the relevant  
15 communications which in this particular context spoke  
16 louder than words."

17 So in our submission the critical finding in  
18 Four Seasons was the no more no less finding, in other  
19 words that the subjective intention was to do no more  
20 and no less than provide the missing security and that  
21 was found to be both Barclays' and the parent's  
22 subjective intention; that was upheld by the  
23 Court of Appeal and we say that's the test that  
24 your Lordship will need to apply.

25 Will your Lordship give me one moment?

1 MR JUSTICE MARCUS SMITH: Yes of course.

2 MR PHILLIPS: My Lord, if your Lordship will indulge me, can

3 I just do the two pensions cases? It is entirely

4 a matter for your Lordship. It is now 20 past 4.

5 I can't do it in ten minutes.

6 MR JUSTICE MARCUS SMITH: Right. Well, I'm quite happy to

7 go on until half past 4, but that may not --

8 MR PHILLIPS: Let's see how we get on.

9 The two pensions cases are significant. The analogy

10 between the present case and the pensions cases we

11 submit is very strong and your Lordship will have noted

12 that my learned friend Mr Arden has said this case has

13 much in common with them. They do not have an

14 additional requirement of outward expression of accord,

15 converging intention suffices and they show an

16 application of the no more no less approach to

17 intention. That's how we would fit it in.

18 Before I do that, I would like just to take up E4 at

19 page 60. So this is meetings of the noteholder

20 modifications and waiver and that deals with the

21 requirements and:

22 "The procedures memorandum contains provisions for

23 convening meetings of noteholders to consider matters

24 relating to the notes, including the modification by

25 extraordinary resolution of any provision of these



1 conditions."

2 And then further down:

3 "In addition, a resolution in writing signed by or  
4 made on behalf of all noteholders who for the time being  
5 are entitled to receive notice of a meeting of  
6 noteholders under the procedures memorandum will take  
7 effect as if it were an extraordinary resolution."

8 Then on page 70, which is in divider 5, which is in  
9 the written resolution, and if your Lordship looks at  
10 the background:

11 "The issuer has resolved to amend the terms and  
12 conditions of the notes and Lehman Brothers SLP3 intends  
13 herein by way of written resolution to assent to the  
14 modification of the conditions."

15 So your Lordship sees there's a requirement for  
16 a modification of the notes to be assented to and SLP3  
17 by this resolution is assenting to the modification of  
18 the conditions and I just draw that to your Lordship's  
19 attention --

20 MR JUSTICE MARCUS SMITH: Yes thank you.

21 MR PHILLIPS: -- because of course that is similar to the  
22 sort of situation one sees in the presentation cases.

23 So if I could look at Lansing which is at A2,  
24 tab 54. It is in the nattily named "Pension Law  
25 Reports" and if your Lordship turns to the decision --

1 and there are bullets, they're not numbered, but it is  
2 the bottom two, what I think are 4 and 5, of the  
3 decision:

4 "There is and was no outward expression of accord  
5 ... (Reading to the words) ... must anyway fail."

6 And the fifth one:

7 "On the construction question ... (Reading to the  
8 words) ... approach to construction ..."

9 I'm just trying to pick up the relevant point --

10 MR JUSTICE MARCUS SMITH: It is fair to note this is in fact  
11 a summary of the decision, isn't it?

12 MR PHILLIPS: Yes, I was going to -- because there's limited  
13 time, let's go straight -- so paragraph 2, if  
14 your Lordship casts your eye over that. It's not  
15 a simple amendment case. The rules governing the scheme  
16 were replaced in whole.

17 Paragraph 75, and, my Lord, would your Lordship cast  
18 your eye over 75 rather than me read it out and  
19 your Lordship will see that it is an egregious case in  
20 the sense that there were prizes for the signatories,  
21 individual and collective irresponsibility and so on.

22 (Pause).

23 So against that background could I ask you to turn  
24 to paragraph 136 where we can see what Mr Atherton's, as  
25 he then was, submissions were. So at 136:

1           "Mr Atherton submits that the fact that the question  
2 of concern ...(Reading to the words)... reliable record  
3 of precisely that."

4           So your Lordship sees that when one was trying to  
5 identify "no more no less" what it is that the trustees  
6 actually intended to do, they didn't have the evidence  
7 to actually answer the question.

8           Then two more paragraphs, 148 and 149. In 148:

9           "It is a document running to 160 pages involving  
10 a consideration ...(Reading to the words)... sought an  
11 explanation about it."

12          Then 149:

13          "In the circumstances I regard it as unattractive  
14 ...(Reading to the words)... even as regards its  
15 position in relation to the deferreds."

16          Now, your Lordship might recognise this as  
17 my learned friend Mr Beltrami's second criticism --

18 MR JUSTICE MARCUS SMITH: Yes.

19 MR PHILLIPS: -- of our case, namely that Ms Dolby signed  
20 whatever was put in front of her and we are simply not  
21 in that sort of territory. It's not what she said in  
22 evidence, it's not what -- she is not someone who did  
23 things wholly blindly and, as your Lordship has seen,  
24 Mr Justice Rimer was at pains to point out the slightly  
25 unusual circumstances in the Lang case and, my Lord,

1           that of course is relied upon heavily by my learned  
2           friend.

3           I promised to stop at this point. My Lord, can  
4           I just very very quickly tell your Lordship where we  
5           are.

6       MR JUSTICE MARCUS SMITH: Yes of course.

7       MR PHILLIPS: We will finish at or around lunch tomorrow,  
8           hopefully before. I've got to do release, I've got to  
9           consider how to deal with partial release and I've got  
10          to deal with discounting and I'm in discussion with my  
11          juniors about the most efficient way of doing that, but  
12          your Lordship will appreciate we have covered a huge  
13          amount of ground today. I would be hugely grateful if  
14          we could start at 10 o'clock again tomorrow, my Lord.

15      MR JUSTICE MARCUS SMITH: Any --

16      MR BELTRAMI: My Lord, no objection to 10 o'clock. I do  
17          hope we can finish at lunchtime because obviously  
18          I would quite like to come out the following side and  
19          that is the timetable.

20      MR PHILLIPS: I know. I'm completely alive to that and that  
21          is my intention, absolute intention.

22      MR BELTRAMI: I was sure it was, but I just wanted to ...

23      MR JUSTICE MARCUS SMITH: Well, we will say 10 o'clock  
24          tomorrow morning, but I think you should take lunchtime  
25          as a fairly firm time for --

1 MR PHILLIPS: I will do that, my Lord.

2 MR JUSTICE MARCUS SMITH: I have in mind that whilst you  
3 have a great deal to cover, that is also true for others  
4 I'm afraid.

5 MR PHILLIPS: Absolutely, my Lord.

6 MR JUSTICE MARCUS SMITH: Thank you very much. 10 o'clock  
7 tomorrow morning.

8 (4.30 pm)

9 (The hearing adjourned until 10.00 am on Wednesday,

10 20 November 2019)

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