

Thursday, 21 November 2019

(10.00 am)

Closing submissions by MR BELTRAMI (continued)

MR JUSTICE MARCUS SMITH: Mr Beltrami, good morning.

MR BELTRAMI: Good morning, my Lord. Can I hand up our
promised document.

MR JUSTICE MARCUS SMITH: Yes please.

(Handed).

MR BELTRAMI: Which is a record I hope of what I said
yesterday and intend to say today and is intended also
to be of assistance by recording the references and the
various passages that we referred to. It is not
verbatim but I hope the two coincide sufficiently
closely to be of help to the court.

MS HILLIARD: Thank you very much, that's helpful.

MR BELTRAMI: My Lord, just to show where we are, if you go
to page 36 that gets to the beginning of the 2008
amendments argument which is where we now are and whilst
the document does run to 79 pages, which is in itself
I accept a little bit daunting, the good news is we are
almost exactly halfway through, so there will be no
difficulty in finishing, as I see it, by lunchtime.

MR JUSTICE MARCUS SMITH: Thank you.

MR BELTRAMI: My Lord, so that takes us to issue 10 which is
concerned with the ranking following the 2008 amendments

1 and specifically by reference to the different wording
2 in clause 3(a) of the notes.

3 We submit that what was achieved by the amendments
4 can be properly understood when the subordination
5 mechanisms which we discussed yesterday are understood.
6 This was a commonly used tool to rank debt at preference
7 share level. It's not necessary to have Mr Grant's
8 explanation for it. Relevant for rectification perhaps
9 but that's what it is. But that explanation is
10 consistent with what plainly happened, we say,
11 objectively on its terms, which is to rank debt at that
12 level.

13 Prior to the amendments, subordination was effected
14 by the solvency condition. Post amendments and in
15 an insolvency process, which is what we are concerned
16 with, the amount payable is set at the preference share
17 level, which we say must come below the debt level and
18 in particular the level of the subdebts in terms of
19 ranking and therefore the amounts payable at the
20 preference share level come after amounts payable at the
21 debt level. Your Lordship has that point.

22 It is very clear, we say, that as a general
23 proposition at least -- and I use the term preference
24 share level which I will come back to in a minute -- the
25 preference share level falls below the debt level in the

1 waterfall and that as a general proposition appears to
2 be common ground. Can I just show you my learned
3 friend's opening submission bundle B/256. So it is
4 page 86. 256, (iv). This is in connection with the
5 ECAPS guarantees but the point for the present purposes,
6 the way it was described by my learned friend, this is
7 discussing the ranking of the ECAPS holders:

8 "... nonsensical for the ECAPS holders' rights
9 ...(Reading to the words)... with the non-cumulative
10 preference shares."

11 So that's a recognition -- and I use the word
12 "levels" that when you are at the preference share level
13 you are, to quote, "so deeply subordinated in the
14 insolvency". So it appears to be common ground in any
15 event from that that the share level will, other things
16 being equal, fall below the debt level.

17 That has always been the way in which the
18 administrations have been operated.

19 If you go please to bundle F10 -- you can put away
20 bundle B -- 5462. This is one of the LBIE progress
21 reports as regards the distribution of that estate and
22 you will see in 5462 under the heading of "Summary" the
23 way in which the payments out from the estate are being
24 made consistently with the waterfall description we know
25 from the cases, starting with interest, going down the

1 waterfall, non-proveable claims number 2;
2 3, ~subordinated debt, post administration interest; 4,
3 preferred equity and equity. So there is no doubt that
4 in terms of the overall distribution, other things being
5 equal, the preferred equity and the equity comes at the
6 bottom of the chain below subordinated debt.

7 My learned friend's case is in effect we submit to
8 ignore the preference share wording from the amendments
9 in order to reach the conclusion that the notes should
10 be ranked at a debt level equivalent to the other
11 subordinated debts and we submit that is simply an
12 impossible approach as a matter of construction.

13 A number of points are taken which I shall now
14 I hope run through. Some of them, indeed I think most
15 of them, we would characterise as straw men because
16 really there is no sensible argument on this point, but
17 I will deal with them anyway as far as I followed them.

18 The first point -- in no particular order -- it was
19 said many times in closing by my learned friend and has
20 been said before that the wording does not turn the debt
21 into preference shares and that this is what he called
22 the hypothetical construct. To be clear, if it were not
23 otherwise, we do not say that it turns the debt into
24 preference shares so that which he says it doesn't is
25 something with which we agree. We say it is a deeming

1 provision which seems, as far as I can make out, the
2 same as what my learned friend calls a hypothetical
3 provision; it deems the level at preference share level.
4 And we say it is an unremarkable drafting technique
5 which produces that outcome. And that is an outcome
6 also which is contemplated expressly in the notional
7 holder concept, as your Lordship may recollect.

8 If you go back to bundle E tab 5, page 73. And
9 there is of course a lot of talk about the notional
10 holder concept and I will come on to that in a minute.
11 But what is envisaged expressly on the face of clause
12 3(a) -- I know the category didn't exist in fact but
13 what is envisaged is the principle, is that there is
14 such a thing as a notional holder which is a creditor
15 but whose rights are themselves ranked at preference
16 share level. Because the notional holder under the
17 definition is:

18 "Any creditor of the issuer whose claims are
19 quantified as though they held a notional share."

20 And a notional share is:

21 "Any notional unissued shares which have
22 a preferential right to the winding up over other
23 classes of shares."

24 So, leaving aside what it says about the notes,
25 expressly within clause 3(a) there is an acceptance of

1 a drafting technique which relegates a creditor who is
2 called a notional holder to preference share level,
3 because that's what that envisages. That is the concept
4 buried within that definition, ie a movement from debt
5 to preference share level for the purposes of ranking.

6 So it is not just in relation to the notes that
7 there is this deeming provision, the notes assume or at
8 least provide for a similar deeming provision in respect
9 of a notional holder. So it's the same drafting
10 technique for both.

11 That's the first what we say is a straw man. The
12 second straw man is -- and to be clear my learned friend
13 said several times the notes are not at the same level
14 as preference shares and again if they were unclear, we
15 do not say they are the same level as ordinary
16 preference shares. Clearly it is above the level of
17 ordinary preference shares because that's what the
18 amendments say, but just as you can have layers at debt
19 level, no doubt about that, you can have -- it's not
20 a single slab of debt, you can have layers at preference
21 share level and that again is the very thing that's
22 contemplated for notional holders. On the face of the
23 notional holders definition there are already two layers
24 at preference share level. There's an ordinary
25 preference share and there's a notional holder who is

1 put in at the preference share level above the ordinary
2 preference share level. So on the face of it it
3 contemplates two layers, we say the amendments create
4 three layers; all at preference share level, at
5 different preference share level, but fundamentally at
6 that level. It is just a subdivision within the same
7 level in the same way as you can have it as debt.

8 So again my learned friend is right to say the notes
9 are not at the same level of preference shares if he
10 means at the same precise level of ordinary preference
11 shares, but that does not answer the point we make which
12 is that they are within the preference share level.

13 The third point -- and this was repeated a number of
14 times -- is that it is what was called a payability term
15 and that's because within the second paragraph the
16 technique describes the amount as would have been
17 payable and I think that the use of that word is being
18 adopted to make it seem as if it is not a term about
19 ranking and that there's some distinction between
20 payability -- I think this is where the argument goes --
21 and ranking.

22 Your Lordship will note in 3(a) that payability
23 technique is exactly the same technique that was used in
24 the original form of notes, amount to be payable on
25 a winding up, and we say that the use of the word

1 "payable", or "payability" does not detract from the
2 obvious conclusion that this is a ranking amendment, or
3 a ranking term. The significance of "payability" is
4 that it defines what can be paid to the creditor
5 concerned in the same way as the original condition said
6 that you cannot be paid until the solvency condition is
7 being met, therefore you are paid after other creditors
8 who are not subject to that condition. By saying
9 "payable" at the preference share -- in a hypothetical
10 preference share level, you are saying you will not be
11 paid until people within that level are entitled to be
12 paid. That is we say the only possible meaning of the
13 words.

14 This is undoubtedly a -- not a ranking term but it
15 is a term which is addressed to ranking. If you go to
16 paragraph 2, after the "payability" words:

17 "One of the class of preference shares ...(Reading
18 to the words)... in the winding up of the issuer
19 over ..."

20 On the express wording of the clause it is concerned
21 with ranking. The word "over" can only mean within the
22 waterfall above. Therefore the fact that the word
23 "payability" or "payable" is used does not detract from
24 the obvious interpretation of this as a clause which
25 addresses ranking. There is no other way of looking at

1 a clause which expressly says these are rights over
2 rights of other parties.

3 And this technique is something which is in fact
4 relied upon by SLP3 in support of their analysis. If
5 you go please to bundle I, Day 6, page 111, line 14:

6 "When one considers the mechanism, it becomes clear
7 as a matter of ordinary language that the amended LBHI2
8 subnotes ranked below the same senior creditors. They
9 ranked above another class of creditors, the so-called
10 notional holders, and they were not intended to rank
11 pari passu with the actual preference shares ..."

12 Well, that's the preference share point. But as
13 part of his analysis he acknowledges that the effect of
14 this clause was at the very least to rank the
15 noteholders above the notional holders. It's obviously
16 right. But given his acceptance that that is the effect
17 of the clause it becomes meaningless to say it wasn't
18 a ranking clause because it has to be a ranking clause
19 if it does at least that. So the fact that it is
20 through a "payability" word doesn't change the content
21 of the clause, which is to effect ranking.

22 That is why we say there is a parallel to the extent
23 your Lordship thinks it relevant with the ECAPS
24 guarantees. Yes, there were more words in the ECAPS
25 guarantees to describe the circumstances and I think the

1 level was actually at ordinary preference shares, but
2 the technique was exactly the same. It was the same
3 technique to rank at preference share level. So the
4 "payability" term point we say doesn't affect the
5 content of the clause.

6 Fourth, it is said that the notional holders are
7 themselves creditors, your Lordship will recollect.
8 They are holders of debt and in the definition that's
9 clearly right. But it was then said that because
10 preference share holders can never be above debt
11 therefore these can't be preference shares, I think that
12 was the way it was put.

13 Two answers to that. First we don't say they are
14 preference shares. But second -- all this is a bit of
15 a nonsense -- the fact that the notional holders are
16 debt is irrelevant to the analysis because what is
17 expressly posited in the clause is that that debt is
18 itself ranked at a preference share level. So on the
19 face of the clause the notional holders have been or
20 will be pushed down to preference share level. There's
21 nothing to stop an agreement to that effect, no one
22 suggests that is illegal or wouldn't be given effect to.

23 So whilst they started off as debt -- indeed they
24 still are debt -- in terms of ranking they are expressly
25 pushed down to preference share level. So to turn

1 around and say "Well, ah-ha, they are debt therefore
2 these things can't be preference shares because they are
3 above them" is kind of irrelevant, because while we are
4 debt they are at a different level expressly in terms of
5 the clause.

6 So that argument is true in terms of the fact that
7 they are debt but uninteresting in terms of the analysis
8 because they are ranked at a different level.

9 So the notional holders point I think, the first of
10 two points, doesn't really count.

11 The second point, I think which is my fifth response
12 to my learned friend and still by reference to notional
13 holders, it was said -- and this may be the same point
14 but I think it is slightly different -- that notional
15 holders are creditors -- true so far -- and noteholders
16 are above notional holders -- true so far -- therefore
17 it is said noteholders must be pari passu with other
18 subordinated debt and that's the jump which we say can't
19 possible follow.

20 As submitted, the fact that the notional holders are
21 debt is uninteresting because they are pushed to
22 a different level. But whatever the position of the
23 notional holders, there is no explanation for the
24 conclusion which is reached that just because the
25 noteholders are above notional holders, therefore they

1 are pari passu with subordinated debt. It's not what
2 the agreement says, it says nothing of that sort. It is
3 inconsistent with the concept of ranking at preference
4 share level and what it means in fact is that there's
5 a layer of preference share level.

6 Can I show you -- if you go to my document at
7 paragraph 83 what we have set out there is what we
8 understand the waterfall would look like when properly
9 analysed by reference to these provisions. And I don't
10 think there is anything especially sophisticated here,
11 but you start off with the unsubordinated creditors, you
12 then start off with the subordinated creditors for these
13 purposes the subdebt, the only ones we know exist, and
14 you then have various preference share levels: you have
15 the LBHI2 subnotes, the notional holders and ordinary
16 preference shares and you then have ordinary shares.

17 So looking at that diagram, the subnotes are above
18 the notional holders puts them at the top layer the
19 preference shares, it does not bounce them into the debt
20 level and there's no explanation as to why that should
21 be so.

22 If you go back to the transcripts, Day 6, page 121,
23 line 13 I think it starts, this is my learned friend:

24 "Whatever the mechanism is doing, it is not putting
25 these notes in at what one might describe as

1 a preference share level."

2 Just stopping at that point; why on earth not? Next
3 sentence:

4 "As we have described, or as your Lordship knows,
5 they are clearly at a creditor level."

6 Well, I mean I think we know some of the arguments
7 that get to that conclusion but one can see immediately
8 there that the inconsistency with what is being
9 suggested with the actual terms of the agreement. The
10 actual terms of the agreement do put this at
11 a preference share level and don't put it at a creditor
12 level; it's just the wrong way round.

13 In fact I'm reminded if you go back to bundle E5,
14 page 73, the other thing that the amendment the
15 contemplates in express terms is that very point about
16 different layering of preference shares because second
17 paragraph, the three lines on the bottom:

18 "The hypothetical or the deeming provision
19 ... (Reading to the words) ... return over different
20 classes."

21 As it turned out. So the agreement itself
22 contemplates classes of preference shares, which is
23 consistent, we say, with the layering analysis.

24 MR JUSTICE MARCUS SMITH: Yes.

25 MR BELTRAMI: Now, I had a discussion with your Lordship in

1 opening about whether the positioning of the noteholders
2 above the notional holders was or should be viewed as
3 them being pushed down or pushed up, because we had that
4 discussion about the difference. Nothing has been said
5 about that difference any more and I don't think it
6 matters any more and I think at that stage -- I think
7 I was tempted to think they were being pushed up above
8 the notional holders and therefore the question of
9 consent but it obviously doesn't arise.

10 Having thought it through again we think -- if it
11 matters, which it doesn't -- that the probability is
12 they are actually being pushed down because at all
13 that's happened is that the notional holders have
14 already been pushed down, so they have been pushed down
15 to preference share level and what's happening is this
16 is debt which is being pushed down but not as far as the
17 notional holders. So it's not being pushed up at all
18 because it is debt to start with. It is being pushed
19 down but not being pushed down as much. So interesting
20 no doubt to get into that if it mattered, but I think
21 just to correct our discussion earlier on, the proper
22 analysis is they're not being pushed up at all they're
23 just being pushed down a bit rather than a bit more for
24 the notional holders.

25 MR JUSTICE MARCUS SMITH: Yes, I don't think the distinction

1 was intended to suggest that someone was being
2 prioritised rather than subordinated, it was more trying
3 to get some insight into the draftsman's thinking, in
4 that what you can do is you can determine a layer by
5 reference to something sitting below something else, or
6 you can determine a layer by reference to something
7 sitting above something that is lower down and that's
8 I think what I meant by the sort of bottom-up or
9 top-down reasoning. It was not to differentiate between
10 the objective, the objective is always to push down, but
11 to articulate the way in which the draftsman was
12 thinking and it seemed to me -- whether it makes any
13 difference I really don't know, but it seems to me that
14 the draftsman here was looking at something at the
15 bottom of the pile and using that established ranking to
16 position this particular debt.

17 MR BELTRAMI: Well, yes. I mean I will come on to that
18 bottom-up bit -- I'm going to come back to that
19 bottom-up point I think because yes, that was in a sense
20 something that was being used but it wasn't just putting
21 it above that debt, he was putting it at preference
22 share level above that debt.

23 MR JUSTICE MARCUS SMITH: Yes, I can --

24 MR BELTRAMI: He didn't say "By the way this debt is above
25 notional holders" instead of the preference share level.

1 So I will come on to that, but the bottom-up point --

2 MR JUSTICE MARCUS SMITH: It may be that there is a further
3 tool in the draftsman's tool box which is not to do it
4 bottom-up or top-down but to analogise it to
5 a particular strata of instrument that has
6 a characteristic which places it at X position in the
7 waterfall.

8 MR BELTRAMI: My Lord, yes, that's what we say.

9 MR JUSTICE MARCUS SMITH: So it may be a combination --

10 I suppose you could use a combination of all three, but
11 it may be a combination of those two.

12 MR BELTRAMI: It is probably likely to be a combination of
13 certainly those two because certainly we say the
14 position within the strata is the right way of looking
15 at it because the concept of the preference share has
16 a floor, it is above ordinary shares, and a ceiling, it
17 is below debt. So inherently within that it has floor
18 and ceiling into it but nevertheless because the
19 contemplation is different classes of preference share,
20 he was positioning it within that class.

21 MR JUSTICE MARCUS SMITH: Yes, I see.

22 MR BELTRAMI: So just going back to where I was, that's the
23 fifth point in relation to the notional holders.

24 Now, the sixth point from my learned friend I think
25 is in broad terms -- and this mirrors to some extent

1 something said on the pre-amendment stuff -- is that the
2 amendments can be ignored in terms of drafting or
3 ranking because the definition of senior creditors stays
4 the same and this goes back to the point they are the
5 key provisions. But this in a sense -- I think we dealt
6 with this yesterday and it is the same point as above,
7 that the clause has to be read as a whole. The
8 reference share ranking clause fills the space
9 previously occupied by the solvency condition clause and
10 it is unsurprising that the words "senior creditor" are
11 unchanged. That doesn't mean that the composition of
12 the class is unchanged because as I said yesterday, the
13 words don't themselves define the class, the words
14 simply take you to the definition of the class and
15 therefore the fact that the words haven't changed
16 doesn't get you very far because you then still have to
17 do the work to see what the definition means and we say
18 that the definition is the same definition but it may
19 produce a different class. We say in fact of course it
20 produces the same class, that's a different question,
21 but it may produce a different class because now the
22 right is as a preference shareholder equivalent as
23 opposed to a debt equivalent.

24 So the fact that the words "by reference to senior
25 creditors" remain unchanged does not answer the question

1 of who the senior creditors are.

2 Now, it may be in fact -- we don't know, I don't
3 want to take this too far but it may be that even on the
4 face of the documents the class has changed undoubtedly,
5 but even on the face of the document the class may have
6 changed in any event because of course this clause has
7 this whole business about notional holders and there was
8 nothing in the original drafting about notional holders.

9 What the ranking position would have been had there
10 been a notional holder is not known, we have never
11 looked into that, but on the face of it this clause
12 introduces a new concept which is intended to affect
13 ranking. Whether that does or doesn't, it doesn't
14 really matter in a sense, but it illustrates why the
15 fact that the words "senior creditor" have not changed
16 does not mean that the composition of senior creditors
17 have not changed, because even on the face of it
18 something here is said about notional holders which
19 wasn't said before.

20 I don't know how far that goes because I haven't
21 considered whether that would or wouldn't have made
22 a difference on the wording previously, but the point
23 still remains the same for both of it, one has to do the
24 exercise of working through the terms of this clause in
25 order to define the category of senior creditors and it

1 means nothing to say the term "senior creditors" has not
2 changed.

3 The seventh point from my learned friend is the
4 similar point that we just discussed with your Lordship
5 that this was a bottom-up exercise. Just a sort of
6 starting point that even calling it a bottom-up exercise
7 carries with it the acknowledgment that it is a ranking
8 exercise. So he can't get out of that I'm afraid. But
9 then it is just a characterisation of what sort of
10 ranking exercise and we say that's just a sort of
11 self-fulfilling conclusion because, as I said earlier,
12 the preference share concept is a benchmark which
13 carries a floor and a ceiling and therefore there are
14 two things going on subject to your Lordship's question
15 before which is putting it within the slab of preference
16 share claims but also putting it above lower ranking
17 preference share hypothetical claims and that is the
18 drafting technique of using this ranking provision akin
19 to preference share rights.

20 And if that weren't the case it would be hopeless as
21 a subordination provision. If it were simply bottom-up
22 it wouldn't give you a definition as to where the
23 ranking actually sat because you wouldn't know what the
24 ceiling was. It wouldn't actually define the ranking at
25 all, it would simply define one piece of the ranking.

1 So whilst it might be a tool for a bottom-up exercise,
2 it won't be a useful tool for a ranking exercise because
3 it won't actually give you the answer of what the
4 ranking was. The only way the preference share tool can
5 work is if it is both floor and ceiling. It slots it
6 into the appropriate place.

7 So bottom-up is just the subject of self-fulfilling
8 conclusion which is inconsistent with what's being done.

9 The eighth point is the relevance on what was called
10 the confirmatory note which is the bit in italics at the
11 bottom of page 73 which your Lordship did discuss with
12 Mr Phillips before.

13 MR JUSTICE MARCUS SMITH: Yes.

14 MR BELTRAMI: We submit it is very difficult to see how this
15 could assist your Lordship's task. At best it seems a
16 sort of descriptive term rather than an operative term
17 and it doesn't, or it doesn't purport to qualify the
18 operative terms. So one has the answer we submit before
19 one gets to that and that can't change what the answer
20 is.

21 It may be something equivalent to a recital, it is
22 difficult really to know, but whatever it is, it is not
23 a term which we say affects the interpretation which
24 arises from the preference share right clause.

25 As to what it actually means or as to what was meant

1 by Mr Grant when he drafted it, we must say it is not
2 entirely clear because the wording uses concepts which
3 aren't then replicated in the operative parts so he
4 talks about the rights of the holders of any securities.
5 Now, quite what that means -- I mean there is -- I think
6 Mr Phillips took you to something in one of the rule
7 books about what that might mean or might not mean. It
8 is not a concept used before, so it is a little bit
9 peculiar. And he then talks about upper tier 2 capital
10 or tier 1 capital which again isn't a concept used
11 before. So it is quite difficult to match what's
12 actually being said here with what his operative terms
13 are and it looks to me there is a mismatch. So giving
14 that any real credibility is quite hard when the
15 terminology doesn't actually match what the operative
16 terms say.

17 Now, what we it might have been intended to say --
18 and this is just, if you like, one of those doing the
19 best we can positions, is that it may have been intended
20 in Mr Grant's mind to confirm that these subnotes ranked
21 above the notional holders. He sets out in terms that's
22 what they are supposed to do and it may be that this --
23 it may have been boiler plate wording, it doesn't quite
24 fit, but it may well be he was really saying: by the
25 way, don't forget above notional holders. That would

1 possibly fit with the entire notional holders might be
2 upper tier 2 capital.

3 That's the best we can make of what was being put
4 down there, but if that's what it means, in a sense so
5 what? The operative terms tell you that. So the
6 recital tells you something the operative terms say, it
7 doesn't take you any further. You still don't get over
8 the point that it is at a preference share level.

9 So we say you can't -- really you can't get anything
10 out of the confirmatory note. If you can get anything
11 it simply confirms a part of the previous paragraph but
12 doesn't tell you what it actually means.

13 MR JUSTICE MARCUS SMITH: I mean there are two questions
14 regarding the confirmatory note. The easy one, if you
15 like, is what does it mean and if, as you submit, it
16 doesn't add anything to the text above it, then I don't
17 have to worry about what I think is the slightly harder
18 question of what exactly the point of this note is and
19 one probably is better off testing its contractual
20 significance by assuming it is an absolutely clear cut
21 articulation of Mr Phillips' case and then asking
22 oneself what difference does it make, if it were
23 notionally so clear, to the wording and what I'm getting
24 at is on that hypothesis can I permissibly use
25 a confirmatory note, or whatever we call it, to adjust

1 what is let us assume the clear contrary wording in
2 clause 3?

3 MR BELTRAMI: Well, yes. Well, we would say -- you are
4 assuming in Mr Phillips' favour for the wording, in my
5 favour for the otherwise interpretation of --

6 MR JUSTICE MARCUS SMITH: Exactly. So one has a clear cut
7 tension and then one asks oneself what exactly does one
8 do in those circumstances.

9 MR BELTRAMI: Yes. What I would say I think to that is
10 first of all you can't because if the premise is the
11 wording is clear as to what is actually the right answer
12 then in the operative terms then it would be wrong
13 essentially to conclude that's a mistake which I think
14 we would have to get to because of something in
15 a non-operative term. So as a matter of structure it's
16 the wrong way round. It's giving pre-eminence to
17 something that's of less significance.

18 MR JUSTICE MARCUS SMITH: Yes.

19 MR BELTRAMI: But in any event, even the content of this
20 wouldn't take you there because on Mr Phillips' best
21 case all it does is indicate -- if this is what it does
22 indicate -- that these instruments rank above the
23 notional holders. It does not indicate: and that's all
24 this is ever going to do. It doesn't say there's no
25 other changes intended to this document other than this

1 one change, it simply confirms part of clause 3. And we
2 accept part of clause 3 does put these notes above the
3 notional holders, but it does so through the preference
4 share technique.

5 What this confirmatory note doesn't say is "and by
6 the way even though we used the words 'preference
7 rights' we actually mean debt" or something like that.

8 So as a matter of structure it wouldn't work, just
9 it is the wrong way round, but as a matter of content it
10 doesn't work because it is only giving you on its face
11 at best half the story and there is no therefore
12 inconsistency so as to justify a different
13 interpretation.

14 The last point I think that's put against me is
15 a suggestion that no one intended to change the ranking
16 by these amendments. But that sort of point is where we
17 would stray into inadmissible subjective intention
18 evidence which wouldn't be relevant on construction even
19 if it were correct.

20 But also -- and this will then become particularly
21 relevant when we go into rectification. It also, we
22 submit -- or putting it as was put several times,
23 changing the ranks et cetera, is itself quite
24 a conflation of concepts here.

25 Just viewing the matter objectively for the moment,

1 what we say is, number one, objectively this clause
2 intends to address the ranking of this debt. So that's
3 its object on the face of the documents: to address the
4 ranking of debt. Objectively it does so in a different
5 way to the way it was ranked before. Nothing about
6 subjective intent; simply on the face of the document.

7 Now, if the objective answer is that that amounts to
8 a change then objectively this document does signal
9 a change of ranking. It doesn't matter what you
10 intended subjectively. If that's the effect of the
11 wording, that is the objective consequence. So talking
12 about did you intend to change et cetera is we would say
13 not really to the point when considering what this was
14 doing. It is not surprising, if it did change the
15 ranking, that it did in fact do so because it sets out
16 an entirely different scheme. The old scheme was the
17 solvency condition, the new scheme is by reference to
18 preference shares.

19 So it certainly changes the scheme. Whether it
20 changes the effect is a matter of fact in some sense but
21 we would say objectively that's what is apparent on the
22 face of this document: the addressing ranking, changing
23 the scheme. And that's all that is actually relevant.

24 So that's all we wish to say about what this
25 actually means because we do say the answer is genuinely

1 clear.

2 That takes us to topic 11 which I can hopefully deal
3 with briefly, which is about the meaning of winding up
4 or dissolution as applied in that clause.

5 Now, if you go to the transcripts, tab 7, page 30,
6 from line 14 down and you probably remember this from
7 yesterday. Mr Phillips -- he referred to his skeleton,
8 he didn't make any further or any submissions on this
9 point but did indicate that whatever conclusion you
10 reach you should be careful not to extend it to
11 a general administration as opposed to a distributing
12 administration.

13 Now, having -- I thought but having read the
14 transcript I don't think the point is abandoned but
15 I think it is rather soft-pedalled. So I'm not going to
16 spend a lot of time going through the ins and outs of
17 that point. To be very clear, our case is confined --
18 or it only needs to be confined to the fact that this is
19 a distributing administration and we say therefore the
20 terms apply and I'm not asking the court to make any
21 broader pronouncement about what might happen on
22 a different sort of administration in a rescue scenario.
23 That's not anything to do with my case.

24 MR JUSTICE MARCUS SMITH: Yes, I see.

25 MR BELTRAMI: So the only context is a distributing

1 administration. It is all in our written document and
2 because of where we are I don't want to take a lot of
3 time on it.

4 The only thing we do mention, just to have it there
5 anyway, in our note are the three additional bits from
6 the evidence about that, although I have to say probably
7 all inadmissible in fact, but they are noted anyway,
8 which is Mr Grant's evidence that clause 4(f), which is
9 where the winding up wording actually first comes --
10 paragraph 90 of our note. So where the wording actually
11 first comes from was intended to deal with the situation
12 where, your Lordship remembers, arrears of interest
13 could be accrued but wouldn't be lost if the principal
14 became due and the principal might become due on
15 redemption or winding up or whatever, so that purpose is
16 exactly the same for distributing administration so
17 that's not a problem.

18 The second piece of evidence, he transposed the
19 wording from 8(b). We're not actually sure about that.
20 The wording is not the same from 8(b) but there we are,
21 it doesn't really matter, but it shows there was no
22 conscious distinction between the concepts.

23 Third, your Lordship will recollect the evidence
24 from Mr Miller about the regulatory opinion and
25 therefore his understanding of the breadth of GENPRU

1 which feeds into a rather technical point about the
2 narrowness of the term "winding up" in GENPRU which
3 certainly was not his understanding.

4 As I say, I'm struggling to see how any of that
5 would be admissible on that question, but there it is,
6 it was traversed. But I don't think really -- I think
7 your Lordship has enough difficult questions to
8 consider, you don't have to worry about that one. But
9 it is at all there in writing if your Lordship needs it.

10 MR JUSTICE MARCUS SMITH: Thank you.

11 MR BELTRAMI: So we can then move on to rectification, which
12 is page 44 of our note.

13 Now, we say by way of introduction, my Lord --
14 because there are overlapping points, if you like -- we
15 have an abundance, but there we are. It fails on three
16 bases which we have tried to identify, or principal
17 bases.

18 The first is that there is no or no sufficient
19 evidence of the actual intentions or the mistake of the
20 decision-makers. And in a sense before we get into
21 anything else this is a road block which can't be
22 circumvented. The actual decision-makers, we say -- and
23 I will have to come on to this in a minute -- were the
24 authorised decision-makers who were Mr Rush and
25 Mr Jameson on behalf of LBHI2 and Mr Triolo and it seems

1 Ms Upton on behalf of SLP3.

2 Can I just show -- I'm not sure you have been taken
3 to that -- F6/3325. These are the board minutes
4 pursuant to which the amendment was approved on behalf
5 of LBHI2 by Mr Rush and Mr Jameson. They are signed by
6 Mr Rush as the chairman but the decision was taken, on
7 the face of the document, by both of the directors.

8 Just to complete the set, your Lordship, 3327 is the
9 resolution which is signed by Mr Rush and that is the
10 one signed by Ms Upton on behalf of SLP3.

11 I'm jumping ahead of myself. If you go back to
12 3325, a point which I will advert to in a minute, in
13 addition to approving the amendments through the board
14 minutes your Lordship will also see, if you go to
15 paragraph 4, that the authorisation to countersign as
16 subject to amendments was given to the directors or to
17 Ms McMorrow, the company secretary --

18 MR JUSTICE MARCUS SMITH: Where do I see that?

19 MR BELTRAMI: Sorry, it is 4(c).

20 The authorisation to sign subject to amendments to
21 approve was to the directors or Ms McMorrow, company
22 secretary, and equally at (e) those parties were
23 authorised to countersign the documents.

24 And (f) to do anything necessary to approve and sign
25 the materials.

1 So those are the board minutes. 3327, the written
2 resolution, and I think there are various versions of
3 this in the documents but the one I picked up was 3502.
4 Which is the SLP3 side of the approvals which, as
5 your Lordship will recollect, is signed by Mr Triolo.
6 That's why we say the authorised decision-makers in fact
7 were Mr Rush, Mr Jameson, Mr Triolo and it seems
8 Ms Upton because she signed the resolution. None of
9 them have given evidence and -- in a sense there are
10 interesting points floating around in rectification but
11 this is a sort of starting point. We say there is just
12 no evidence therefore for the court and certainly no
13 "convincing proof" that those authorised decision-makers
14 made a mistake.

15 On the contrary -- and we go into a bit of this
16 it -- doing the best one can and if it is appropriate to
17 speculate, we would suggest the documents actually
18 suggest an intention to implement the ranking at the
19 preference share level, because that's what the
20 documents say. But there's so much speculation as to
21 what those parties did or didn't think or didn't know
22 and didn't say to each other, there's just simply an
23 evidential vacuum as to the critical persons on
24 a rectification claim and we say there's no answer to
25 that because of where we are.

1 So that's the first point.

2 The second point is that if, as is suggested, albeit
3 we say wholly unsupported, the actual decision-makers
4 weren't the authorised decision-makers, then the only
5 alternative candidates, at least until yesterday, were
6 Ms Dolby and Ms McMorrow and as I said in opening when
7 I started, it has always been SLP3's case that it was
8 both of them and there is no evidential reason --
9 nothing has changed in the evidence before the court as
10 to why that analysis, if it were right, should have
11 changed.

12 To confirm, if your Lordship goes back to bundle B,
13 tab 5, paragraph 437, so this is the opening statement
14 where they set out their case. 437:

15 "SLP3's intention was that of Ms Dolby and/or
16 Ms McMorrow. They were the relevant decision-makers in
17 reality and their knowledge is to be attributed."

18 Then equally 4838:

19 "LBHI2's intention ... Ms Dolby or Ms McMorrow ..."

20 For apparently the same reasons.

21 So that has always been the case, that it was both
22 of them, or one or other of them I suppose -- well both
23 of them, they were the decision-makers. And of course
24 there's no evidence before the court, because she didn't
25 give evidence, of the intentions of Ms McMorrow or any

1 mistake by Ms McMorrow. So certainly on the case that
2 was being advanced on the documents that's another
3 significant evidential gap before we even start.

4 As far as Ms Dolby's intentions are concerned we
5 submit that the draft achieved at least three positive
6 intentions which she had on the evidence; first of all
7 to defer interest, secondly to preserve lower tier 2
8 status, and third to approve such drafting as
9 Allen & Overy considered necessary and we say she made
10 no mistake.

11 Now, there's a lot of discussion about a specific
12 issue as to whether she knew or intended that ranking
13 would be changed. It is unrealistic we say to -- even
14 if you are looking at Ms Dolby to begin with -- to
15 separate that out from her positive intentions, but even
16 on that separate unrealistic question, the best she can
17 show, the highest the case goes, is the absence of
18 intention about subordination. And that we say would
19 never be enough to support a rectification case even on
20 the hypothesis that that were the right question.

21 MS HILLIARD: Yes. I think Mr Phillips' -- I'm sure you
22 will be coming to this, but Mr Phillips' answer to that
23 absence is to fill the gap by saying that this was an
24 amendment and that there was a positive intention not to
25 change the anterior version save in the specific regard

1 of interest.

2 MR BELTRAMI: Yes. No, I will come on to that point of
3 course.

4 MR JUSTICE MARCUS SMITH: Indeed.

5 MR BELTRAMI: But to be clear, in preface to that point, as
6 we understood the argument being put, it was that
7 there's some special law in relation to an amendment
8 case, which we say is simply wrong. The test will
9 always be is there a positive intention which is
10 a mistake. It may well be in some cases the absence of
11 intention might be evidence towards that and we will
12 look at some of that, but it is not the test and that's
13 the distinction as we will submit.

14 Anyway, this is just by way of introduction.

15 MR JUSTICE MARCUS SMITH: Yes.

16 MR BELTRAMI: I said there were three points, I think there
17 are four points.

18 The third point is that my learned friend's case is
19 that everything after the first draft sent on 5 June
20 should be crossed out. And that has always been, we
21 submit, a wholly unrealistic case which highlights the
22 inadequacy of the reasoning that takes them there.

23 When further amendments were made to the
24 intermediate and then second draft, they were made
25 deliberately after careful thought for specific

1 purposes, were clearly shown in tracked changes, were
2 flagged for Lehman as going specifically to
3 tax-sensitivity issues and were intended objectively
4 we say to subordinate the debt to preference share
5 level. They were agreed and implemented by Lehman on
6 that basis. And none of that we say responds to
7 a rectification case at all. In fact it is really an
8 authorisation case.

9 So the breadth of the case illuminates the unreality
10 of it.

11 The fourth introductory point is there was no
12 outward manifestation of accord. We do submit that's
13 a requirement on this contract and I will explain why.
14 We accept it could be tacit. It could only here be
15 tacit because there is no express statement but the
16 circumstances are so far removed from are, for example,
17 Four Seasons, where what was not said was commercially
18 absurd, that there's no room for the tacit outward
19 expression that we say on the evidence.

20 So those are the introductory points.

21 As far as what we say the change in case are
22 concerned, the amendment rule I will come back to in
23 a minute. But as far as -- go back to Ms McMorrow, her
24 apparent excision from the analysis is not because of
25 a change in the evidence but because of a recognition

1 that they don't have her either, so there's a problem,
2 so it is better not to focus on her involvement. But it
3 does create an obvious, we say, evidential hole.

4 If in fact the actual decision-makers weren't the
5 authorised decision-makers then it would appear that
6 Ms McMorrow was more of a decision-maker than Ms Dolby,
7 at least as far as material, because she was the primary
8 contact with Allen & Overy on the drafting and she was
9 ultimately authorised in respect of their dealings with
10 Allen & Overy.

11 We say that particularly as Ms Dolby wasn't
12 concerned with the issue of subordination, as she
13 accepts, and if you have to look beyond the actual
14 decision-makers, it is quite difficult to look beyond
15 Ms McMorrow. So it is not just something one can
16 ignore.

17 The further point -- again we talked about this
18 briefly yesterday -- is the scope of the remedy and
19 I note the discussion we had about whether or not
20 a smaller version of the amendment could be achieved and
21 not compelling that, as you know, but just to confirm
22 that whatever the other problems in this case, we will
23 submit there is a real difficulty with the scope of the
24 rectification sought, which does much more than just
25 reinstate pari passu ranking because it removes the

1 entire new machinery around solvency and we would be
2 resistant to any change at this stage, particularly when
3 we know that the change is driven by tax concerns. That
4 is what led to the removal of the solvency condition
5 which they now want to change.

6 There is nothing to suggest on the evidence that
7 Mr Dehal wasn't right about his concerns and there is
8 nothing to suggest the solvency condition didn't need to
9 be moved, so the endeavour to change everything now has
10 always been we say -- an overused word but we say
11 genuinely here misconceived because it doesn't respond
12 to the mistake which even they say -- or their best case
13 of mistake. And it isn't just a matter of remedy to be
14 sorted out after the event because a rectification
15 requires both the excision of the offending words and
16 the replacement with alternative wording which reflects
17 the true intention of the parties.

18 So the court can't take it in stages and say "There
19 ought to be rectification and I will work out later what
20 that should be", it is a composite exercise. And the
21 only exercise that your Lordship is being asked to
22 undertake is to cross out all of that and replace it
23 with something -- replace it with nothing. And that's
24 were we say if there were a change -- we have to look at
25 it, but the case in its broad form simply doesn't

1 respond to the evidence at all.

2 It also goes, we say -- the way the case is put goes
3 to the fundamentals of my learned friend's case theory,
4 which we say has never really been based on mistake,
5 because it is not focused on mistake or any particular
6 mistake by reference to the remedy, it is really a case
7 on authority. The case that's really being put carries
8 the theory that Mr Grant had no authority to do anything
9 other than draft for interest deferral and that is
10 why -- or that's as far as we can see the only possible
11 theoretical justification for saying why everything
12 after the first draft should be excised, because the
13 theory is: well, he was told to draft to defer interest,
14 he did that in the first draft, therefore everything
15 else is beyond what he was told to do.

16 Now, that's not made out in the evidence, as we will
17 see, as we know, but it was never, we say, a valid basis
18 for rectification because rectification doesn't respond
19 to authority, it is a different legal concept. So if
20 they were to change the scope of the rectification
21 sought it would require a change in the scope of the
22 case theory, which we would have to look at again.

23 So the point your Lordship raised with my learned
24 friend is not just a theoretical point to be considered
25 at the end it is a rather fundamental point as to what

1 is the basis on which he was being asked to act. But in
2 any event, we are proceeding on the basis that the court
3 is being asked to respond to the case which is the only
4 case which has been put.

5 So that moves on to topic 12 which is the question
6 whose intention is relevant for the purpose of the
7 rectification claim and we submit, as your Lordship
8 knows, the starting point in any properly run corporate
9 organisation -- there is no suggestion this wasn't -- is
10 that the authorised decision-makers will be the persons
11 whose intentions will be attributed to the company.

12 Now, that's the starting point. It may be possible
13 to displace that starting point and to attribute the
14 intention of a negotiator either because that negotiator
15 stands as the actual decision-maker, or through a legal
16 process of adoption, but, as we always said, that
17 appears to be the same concept, but only in narrow
18 circumstances and especially where on the evidence the
19 authorised decision-makers made no actual decision for
20 themselves. And one can best see that distinction on
21 the facts of Murray. So can I ask your Lordship to turn
22 up authorities bundle 6, tab 142.

23 I think my learned friend explained very briefly the
24 background and the background doesn't matter very much
25 but just to explain the overall context, there was

1 an agreement called a framework agreement for a profit
2 share of an interest in the Somerfield supermarket
3 chain. It had been purchased by Isis, which was
4 a Kaupthing vehicle, for £44 million, but it was
5 perceived to be worth 88 million. One of those curious
6 coincidences of numbers. So it was purchased for 44,
7 perceived to be worth 88. Oscatello which was a vehicle
8 for Mr Tchenguiz advanced £44 million to Isis and there
9 was an agreement as to who was going to get the rest
10 when it was sold.

11 On the terms of the agreement it seems to give all
12 the benefits to Oscatello and the question was whether
13 there should be a further payment of 44 million to Isis
14 or whether in effect Oscatello should get the entire
15 benefit of the 88 having paid 44. In short, there was
16 an obvious mistake in the document because the
17 44 million was lost, and it was genuinely a position of
18 commercial absurdity.

19 However, the court, Mr Justice Mann, concluded that
20 as a matter of construction he couldn't get there
21 because as a matter of construction the 44 million went
22 to Oscatello even though it was absurd. But that raised
23 the question of rectification and the judge noted as
24 a starting point, to be fair about this, at 192, that
25 there was no oral evidence from the participants. There

1 was a witness statement from Ms McHarrie who was I think
2 a director of the corporate service provider who dealt
3 with one of the parties which was heavily relied upon,
4 which was a form of evidence:

5 No reason was given ...(Reading to the words)...
6 without calling witnesses."

7 Well, there we are. So we can reverse that. And if
8 you go to 201:

9 "... not helpful to the claimant's ...(Reading to
10 the words)... but the witness statement was in
11 evidence."

12 So that's the evidential background and there were
13 lots of documents.

14 178, there were two negotiators who did the deal,
15 Mr Brown on behalf of Oscanello and Mr Gunnarsson on
16 behalf of Isis, who was on behalf of Kaupthing. They
17 were the negotiators and the judge found as a common
18 intention that they had a contrary common intention. So
19 that was set-up for the sole question of attribution.
20 So the persons dealing with -- so the transaction
21 couldn't be sorted out through construction, but the
22 negotiators themselves agreed at the time, or intended
23 at the time that there should be a different answer.

24 So that went to the issue of attribution and
25 my learned friend has taken to you 198 where

1 Mr Justice Mann summarised the law. If one now goes to
2 the facts -- so there were two sides, there was Isis on
3 behalf of Kaupthing and Oscatello on behalf of
4 Mr Tchenguiz. If you go to 67 -- this is all of course
5 in the context of the objective text. So the documents
6 were formally signed by the corporate parties. So at
7 67:

8 "The directors of Isis ..."

9 That's the one side of the transaction:

10 " ... were provided by a Manx company ...(Reading to
11 the words)... not seen the investment strategy."

12 Then a few lines down:

13 "It is apparent from what she says ...(Reading to
14 the words)... providing some basic administration."

15 So that's, if you like, on that side and if you then
16 go on to 202, this is the evidence on which the judge
17 based his findings by reference to the witness
18 statement, which is Ms McHarrie's witness statement.
19 Certain points are made emerging:

20 "Simcox provide a corporate services to Isis
21 ...(Reading to the words)... standard administration
22 services."

23 We all know what those are.

24 205, having gone through -- or then interpreted that
25 material, 205:

1 "All that evidence points to Mr Gunnarsson being the
2 decision-maker ...(Reading to the words)... wished them
3 to enter into it."

4 So that was the basis on which the court found that
5 the actual decision-maker was Mr Gunnarsson, the
6 negotiator, as opposed to the authorised decision-maker
7 which was the corporate services company.

8 Now, on the other side of the transaction there was
9 Oscanello and Oscanello was a company in a trust.
10 The court then considered whether the same analysis
11 worked for the trust and if you go to paragraph 213,
12 Mr Strong -- sorry, before we go on to that, on the
13 facts the judge found that the director of Oscanello had
14 the relevant intention as well so it wasn't necessary to
15 attribute, if you like, because she actually had it so
16 this is in the alternative case, can it be attributed.

17 213:

18 "I do not consider Mr Strong ...(Reading to the
19 words)... without inquiry or explanation."

20 215:

21 "The documents demonstrate that Ms Peck wanted to
22 understand ...(Reading to the words)... come up with
23 commercial arrangements."

24 We can interpolate Ms Dolby into so much of this:

25 "It is likely that Mr Tchenguiz himself ...(Reading

1 to the words)... even though it was always likely she
2 would."

3 So one can see we submit the difference -- obviously
4 it is a different set of facts and therefore we're not
5 asking you to translate facts from one case to another
6 case, but one can see where the lines should be drawn.

7 That's why we said in opening and repeat, this legal
8 attribution, or this replacement of the authorised
9 decision-maker has a very high threshold because the
10 normal and we would say overwhelming majority of cases
11 it will be the case that the authorised decision-maker
12 is the actual decision-maker. However there is an
13 exception and in that case the exception was when the
14 authorised decision-maker was simply a corporate
15 services vehicle and one knows that they have no actual
16 role in it.

17 Nevertheless and perhaps more significantly, on the
18 other side, even though there was a driving force in the
19 transaction, even though it was likely that whatever was
20 put before the trustee was agreed, that wasn't enough,
21 because the trustee was significantly engaged to be both
22 the authorised and the actual decision-maker.

23 So that's what your Lordship should be looking for
24 when asking who is the actual decision-makers here: is
25 this a case on the evidence where the court can conclude

1 it is an Isis situation, or the court can conclude it is
2 an Oscatello situation, or the court can't make any
3 conclusion at all because there isn't any evidence.

4 Now, just to be clear on one thing, this is the
5 legal answer in that it is possible as a matter of
6 law -- mixed law in fact obviously but as a matter of
7 law to attribute the intentions of a negotiator to the
8 company and these are the circumstances in which
9 the court will do that.

10 It always remains a further question, at least in
11 theory, assuming they don't get over that -- the party
12 doesn't successfully go down to the negotiator and is
13 stuck with the authorised decision-maker, the court
14 still has to determine what the intentions of the
15 authorised decision-maker were and that's a factual
16 question and that's the question which now that we know
17 it is a subjective test the court would expect to hear
18 evidence on.

19 Now, it may be as a matter of evidence that
20 a negotiator discusses things with the authorised
21 decision-maker and to that extent passes on to the
22 authorised decision-maker what the negotiator thinks or
23 doesn't think about any particular point and that may be
24 some evidence of what the authorised decision-maker
25 thinks but it is a pretty low-level of evidence of that,

1 because the negotiator in that scenario is unable to
2 give evidence before the court of what's actually in the
3 authorised decision-maker's head. There could be all
4 shorts of things in his head that haven't been
5 discussed.

6 The limit that the negotiator can give by way of
7 evidence is what he or she told the authorised
8 decision-maker. I'm not saying it is of no evidential
9 value but it is of very limited evidential value for the
10 purposes of answering the question: did the authorised
11 decision-maker make a mistake? That needs, we submit,
12 direct evidence, or a good reason why there isn't direct
13 evidence because otherwise the court is speculating.

14 My Lord, is that a convenient moment for the
15 shorthand writers.

16 MR JUSTICE MARCUS SMITH: Yes. Thank you very much,

17 Mr Beltrami. I will rise for five minutes.

18 (11.18 am)

19 (Short Break)

20 (11.28 am)

21 MR BELTRAMI: My Lord, the next topic is the question -- or
22 we say the submission that the absence of intention is
23 not enough. Now, preface this with the observations
24 that we also say this is all a bit of a red herring,
25 even though it might give rise to an interest legal

1 point, because of what we're going to say about
2 authorised decision-makers and in any event we say there
3 is more than enough evidence of positive intention to
4 the extent required. And we say the instruments did
5 what they were in fact intended to do and there wasn't
6 a mistake. Nevertheless, the importance of it is this
7 is as high, as we understand it, as the SLP3 case goes.
8 It seeks to construct a case on rectification on the
9 suggestion that Ms Dolby was the authorised
10 decision-maker and she had no positive intention as
11 regards ranking.

12 Now, the fact that she had no positive intention to
13 change ranking or indeed about ranking generally may or
14 may not be right; I mean one doesn't exactly know
15 through the passage of time. But importantly we say no
16 case was put to her that she had a positive intention
17 not to change the ranking, as opposed to that she had no
18 intention about ranking and we say this case generally
19 doesn't arise but even on its own terms they have shot
20 at the wrong target and therefore even at its highest
21 the case fails.

22 Now, Mr Phillips said yesterday that the test was --
23 or I paraphrase -- the test was intention to do X and no
24 more. We don't accept that that is a test for
25 rectification. The cases don't say it is. We do accept

1 that such a conclusion on the facts may support a case
2 of rectification, but that depends on what the case
3 actually means. There is a difference between an
4 intention to do X and not to do Y and an intention to do
5 X with no intention Y. Both may be said loosely to fit
6 under the general rubric: intention to do X and no more.
7 But we say only an intention to do X and not to do Y
8 would support a case in rectification subject of course
9 to all the other issues about positive intentions.

10 Now, in my learned friend's written opening he
11 suggested a general proposition that the absence of
12 intention was sufficient for rectification. That was
13 a passage I took your Lordship to by reference to
14 Mr Justice Henry Carr's judgment in Four Seasons. As we
15 understand it that case is not pursued anyway as
16 a general proposition, but it is said there is a special
17 rule, which we take to be a special legal rule, for
18 amendment cases where we think the argument is it is not
19 necessary to show that the offending text and amendment
20 is contrary to a positive mutual understanding, but it
21 is enough that there was an absence of understanding
22 about it.

23 Now, we think that the case has moved, because the
24 law is explicit -- I will show your Lordship some of the
25 cases -- about the need for a positive contrary

1 intention. Rectification we say is clear that it
2 responds to a clear inconsistency between the documented
3 terms of the agreement and the parties' actual mutual
4 intention. It doesn't remedy the agreement merely the
5 recording of the agreement against those actual
6 intentions.

7 What is fundamental however is that it responds to
8 the positive intention not the absence of intention,
9 otherwise that would undermine the sanctity of contract
10 and create a whole new area for rectification where
11 parties didn't address their minds to specific points
12 and therefore the general proposition as put in opening
13 is clearly wrong.

14 But the idea that there's some legal exception in
15 the case of amendments, the way it was put, is without
16 any foundation at all. No case articulates any
17 exception in the case of amendments. If ever there were
18 a case to say there is an exception in the case of
19 amendments it would be Four Seasons, which was a case
20 about amendments -- it wasn't a case about amendments to
21 be fair, it was accession, but anyway it doesn't say --
22 it says in fact the contrary.

23 In any event it is generally heretical we would
24 submit to have a special contractual rule in relation to
25 amendments. As far as we are aware no other area of the

1 law has such a special rule for amendments and it is
2 entirely impractical because of course amendments can
3 take 100 different forms. Amendments can involve the
4 replacement of a single word or the replacement of an
5 entire contract. To characterise them as a class and to
6 say there is a special legal rule is simply impossible.

7 Now, to be clear, there is a difference between the
8 legal rule and what the evidence might show. We accept
9 that in any rectification case the fact that the parties
10 didn't discuss something may have an evidential
11 significance. It may evidence the fact the point was
12 just overlooked, or not thought about, or it may
13 evidence the fact they had a subjective intention not to
14 agree the term. So it has an evidential value and we
15 can see that in the case of amendments, not as a rule of
16 law but as a sort of practical reality of evidence, the
17 fact that the parties didn't discuss a particular
18 amendment might be evidence of a subjective intention
19 not to make the amendment. So it has evidential value
20 and one can see in an amendment context the evidential
21 value may be stronger than in a non-amendment context.
22 I say no more than that just as a general proposition.

23 But the fact that it might have an evidential value
24 doesn't mean that it becomes the test. The test has to
25 be and must remain a contrary actual intention. How you

1 get there is a different question, but that is the set
2 at which any rectification claim must be put. And the
3 problem for my learned friend, amongst other things, is
4 that there is simply no scope for that evidential value
5 here. When Ms Dolby gave evidence, she was never even
6 asked whether she had an actual intention not to make
7 the amendments. She wasn't asked because the answer
8 would have been obvious: "I didn't think about it". But
9 where the witness gives evidence, isn't asked the
10 question, we say it is an impossible position to say as
11 a matter of evidence the court can infer from an absence
12 that she had a presence. Had that case been advanced
13 she should have been asked it.

14 Just to make good some of these points on the law,
15 as you will recollect, at 413 of my learned friend's
16 written opening it was alleged that Mr Justice
17 Henry Carr concluded that the absence of a positive
18 intention suffices for the necessary common intention
19 and we said that isn't what he says, he didn't and in
20 any event the relevant paragraph was in connection with
21 the objective test, so it is difficult to see how it
22 would count.

23 What was actually found in that case we submit was
24 indeed that which needed to be found, namely a positive
25 intention not to assume the additional liabilities. If

1 you go please to the Court of Appeal as summarised at
2 bundle 7, tab 154, paragraph 177, this is where the
3 Court of Appeal summarise the relevant factual finding
4 below and put in these terms:

5 "The parent and Barclays each intended to execute
6 a document which satisfied the parent's obligation to
7 grant security and did no more than this."

8 And we say certainly in the context of the analysis
9 which we are looking at at the moment, that is
10 a recognition that the factual finding was intention to
11 do X and not to do Y. So it was intended to execute the
12 document and did no more than this. It is not in fact
13 a finding about absence at all. And one can see that
14 because of the way the Court of Appeal's judgment is
15 constructed. If you go back please to paragraph 52, the
16 whole thesis of the analysis is the subjective test
17 requires a conflict between the written terms and what
18 a party actually, ie positively, intends. So 52:

19 "There is no doubt that where in these and other
20 cases ...(Reading to the words)... referring to what the
21 parties actually intended."

22 A few lines down:

23 "The court was concerned ...(Reading to the
24 words)... to the execution."

25 The conflict has to be in the mind, not out of the

1 mind.

2 Go on to 73 please. At the bottom of the page the
3 reference to Mr Justice -- middle of that paragraph:

4 "At the same time the judgment in ... (Reading to the
5 words)... effect to be."

6 There is then a reference in 74 to the case of
7 Lloyd v Stanbury which I will show your Lordship in
8 a minute, but important because it reflects we say what
9 the Court of Appeal was clearly saying.

10 "An illustration of how a claim for rectification
11 ... (Reading to the words)... from the land had been
12 established."

13 Yes, that wasn't an amendment case, but the test
14 and, the test that the Court of Appeal is proceeding on,
15 is there must be a positive intention to either include
16 or exclude as opposed to an absence of intention either
17 way.

18 In fact can we now go to -- it is even clearer in
19 Lloyd itself. It is bundle T1, tab 21. The facts of
20 this case very briefly it was a sale of land by
21 reference to ordnance survey plots and the contract
22 included a plot which the vendor claimed he intended to
23 retain and was put in there by mistake. Now, there was
24 a claim for rectification. It was withdrawn but there
25 was an issue as to whether it was a defence so the

1 rectification claim was still live, but if you go to
2 543, just before (f), Mr Justice Brightman:

3 "If the defence of rectification is to succeed
4 ...(Reading to the words)... plot should be excluded."

5 So one can see there the difference which Mr Justice
6 Brightman is drawing which is the difference I sought to
7 draw five minutes ago as between an absence of intention
8 and a positive intention to exclude in that case. And
9 on the facts there, if your Lordship goes over the page,
10 just from the top dealing with the purchaser:

11 "I think it was highly unlikely he was interested in
12 the question ...(Reading to the words)... result of the
13 proposed sale."

14 Just above that:

15 "I find as a fact there was no positive intention
16 ...(Reading to the words)... to be excluded from the
17 sale."

18 And then similarly with the vendor.

19 Then just below that at D:

20 "I find the evidence before the court falls short
21 ...(Reading to the words)... 1428."

22 So in terms of the rectification claim in this case
23 and as cited with approval in FSHC, what the court is
24 looking for is a positive intention either way and
25 translated into an amendment context is a positive

1 intention to include or exclude an amendment which is
2 wrongly included or excluded.

3 Now, the other case if I can just briefly deal with
4 that, still in that bundle, 37. This was a dispute
5 between owners and charterers. There was a dispute
6 about deductions and in addition there was another
7 dispute -- you can see in the second paragraph -- about
8 a \$74,000 balance which was separate from the dispute
9 about deductions. The parties settled the case.

10 I can't remember which party but whichever party it was
11 said "Well what about my \$74,000?" and the first party
12 said "That was always included in the contract" and the
13 other party said "I didn't intend to include that in the
14 contract". And that unsurprisingly failed.

15 Mr Justice Bingham, if you go to page 370 under the
16 heading "Common mistake":

17 "The first task of a party trying to rectify an
18 instrument ...(Reading to the words)... or, more
19 probable, they did ..."

20 So that's an example we say similar to Lloyd. If it
21 is not in the party's mind either way then you are not
22 in the scope of a rectification claim. And these are we
23 say -- we say Four Seasons, Lloyd and Halcoussi are
24 general statements as to what the court is looking for
25 for the purpose of a rectification claim and they are

1 clear, we say, that what is necessary is a positive
2 intention which is inconsistent with the written
3 document. Translated into an amendment context --
4 there's no difference in the law. The test is still the
5 same. The court still has to be satisfied of a positive
6 intention either that an amendment which is wanted is
7 not included, or an amendment which wasn't wanted is
8 included, but either way that is the requirement and
9 that has to be the requirement otherwise rectification
10 becomes a free-for-all.

11 As I say, in an amendment context the evidential
12 balance may differ, but the test does not.

13 Can I also show you a case my learned friend took
14 you to, Lansing Linde, which is bundle B2, tab 54. Now,
15 this -- as I say, there is no difference in the law. As
16 it happens this is a case on amendments but there's no
17 difference in the approach. And the facts are a little
18 bit complicated. I am not sure your Lordship was taken
19 to all of them but I'm not sure your Lordship needs to
20 know all of them. But as far as material, there was
21 an existing pension scheme which gave rise to
22 entitlements at the normal retirement date of 65 for men
23 and 60 for women, but with a provision allowing those
24 employees to retire up to ten years early with consent
25 on an actuarially reduced basis.

1 There were two categories of pensioner. The current
2 pensioners, who were current employees, and what were
3 called deferred pensioners who had already left and had
4 slightly different rights.

5 Now, there was a European Court decision called
6 Barber which required equality in pension schemes. So
7 they had to change the 65/60 rule to make that equal and
8 they passed a resolution, if you go to paragraph 42, and
9 the resolution they passed at 42, the relevant bit is
10 2(c):

11 "The equalisation of normal retirement age at 65
12 ... (Reading to the words) ... no loss of accrued
13 pension."

14 So whereas before it was 65/60 but you could retire
15 with consent, what they agreed was 65 but you can retire
16 five years early and there was no mention of consent.
17 And that was the problem. And that created, as you can
18 imagine, actuarial difficulties.

19 It was said and it may well have been true, that
20 they never intended to do that. If you go to 63, five
21 lines down:

22 "Lansing's case was that everyone involved
23 ... (Reading to the words) ... regarded as a hope."

24 Ie which required still consent.

25 Solicitors were instructed, at 75, I think

1 my learned friend took you to that, and they ended up
2 producing a much larger set of amendments than merely
3 reflected -- sorry, the amendments reflected the terms
4 of that minute but they did a lot more. If you go to
5 76, the instructions were also to consolidate and update
6 the documentation since 1983 and they ended up being
7 a lot more extensive than would have been necessary just
8 to deal with those amendments. And 101:

9 "Mr Allenby ... some fairly simple amendments
10 ...(Reading to the words)... 160 pages."

11 So the actual amendments were considerably broader
12 than the very narrow point about the change in the
13 pension dates.

14 Now, it was of course claimed that there was no
15 intention to remove the consent requirement. 126, you
16 might see a description of the intention and no more
17 point:

18 "The trustees intended result ...(Reading to the
19 words)... change the position of the deferreds."

20 So the intention to change but no intention to
21 change the position and certainly not for the
22 deferreds -- the deferreds had never really come into
23 any of the analysis at all.

24 135, there was no discussion about any of this,
25 either in relation to the actives or the deferreds.

1 Moving on, the court then said "Well, I can't really
2 tell about the actives but the best evidence is the
3 minute". But the focus for this purpose is the
4 deferreds. So if you go to 147 -- Mr Phillips took you
5 to some of this. At the bottom of 147:

6 "I therefore find that Lansing and the trustees
7 ...(Reading to the words)... change the position of the
8 deferreds."

9 So there was no actual intention in that respect.

10 148, I think my learned friend took you to that and
11 made reference to the fact the document went beyond the
12 160 pages. And then 149, four lines down:

13 "The evidence showed that when they executed the
14 deed ...(Reading to the words)... trustees intended."

15 Now, this isn't a case, and to be absolutely clear
16 about this we are not saying, we have never said, that
17 Ms Dolby if she authorised this, authorised it blindly.
18 That's never been our case. The fact that we refer to
19 this case does not mean that we say the facts are
20 exactly the same in our case.

21 So that's not a distinction. But what this case
22 shows -- because in particular it is an amendment case
23 as well so you are still asking the same question.
24 There was no intention in respect of the deferreds.
25 They never came into the arrangement at all but

1 nevertheless that wasn't enough and the reason it wasn't
2 enough we submit is the reason consistent with the other
3 cases: they were unable to show a positive intention
4 either way. So it is consistent we say with our
5 analysis, as would be expected, in the case of an
6 amendment in a situation where there was plainly no
7 intention to change the position for the deferreds, yet
8 there was no rectification.

9 Now, the reason the evidence didn't work in that
10 case was they didn't read anything and therefore
11 the court got rather annoyed with them, but that goes
12 back to the evidential question. Silence might be
13 evidence, it might get you there, but it is an
14 evidential question whether it does or it doesn't. In
15 that case it didn't, for the reasons given by
16 Mr Justice Rimer. In our case we say it doesn't as
17 well. But what is critical at this point of the
18 analysis is the test is the same.

19 Now, with that analysis can we also go back to FSHC,
20 because insofar as it is said -- and I think it is
21 said -- "Well we're the same as FSHC because they got
22 rectification and we would like rectification too", the
23 reality is that there were very significant factual
24 differences in which the absence of a discussion did
25 have evidential relevance and did enable the court to

1 come to the conclusion which I say it did come to of
2 a positive decision not to include the amendments. So
3 it is an indication of a case where it does work, that
4 the evidential chain can stack up, but by way of
5 illustration the facts were so different that we say the
6 evidential chain does not stack up in our case.

7 Just to run through the numerous differences or
8 relevant differences between that case and this.

9 First, that was a case where all the relevant
10 individuals gave evidence. If you go to Mr Justice
11 Henry Carr's judgment, which is at volume 6, 117 I think
12 of the note. Mr Justice Henry Carr, 82 --

13 MR JUSTICE MARCUS SMITH: Which tab are we in?

14 MR BELTRAMI: Sorry, tab 137. So the evidence before
15 Mr Justice Henry Carr which enabled him to come
16 subjectively and objectively to the same answer was that
17 he had those eight witnesses on behalf of the parent,
18 starting with Mr Stokes who had signed the deeds,
19 various representatives of the solicitor and various
20 other parties involved who gave evidence, so eight of
21 those plus, if you go to 133, evidence of two witness
22 from Barclays.

23 Bundle 6, authorities 6, 137.

24 MR JUSTICE MARCUS SMITH: I'm there now. Yes, thank you.

25 MR BELTRAMI: Paragraph 82. You have the list of the eight

1 witnesses on behalf the parent who gave evidence and 133
2 are the two witnesses on behalf of Barclays who gave
3 evidence and that enabled the judge as was referred to
4 by Lord Justice Leggatt in the Court of Appeal, to have
5 the matter -- I can't remember the exact words -- fully
6 thrashed out or words to that effect. I think it is
7 paragraph 38. Was fully thrashed out at trial.

8 Here, in contrast, we have none of the authorise the
9 decision-makers. So the evidential platform is very
10 different.

11 Second, the additional obligations in FSHC were
12 a fundamental change to the existing arrangements. That
13 is at paragraph 158 of Mr Justice Henry Carr, halfway
14 through:

15 "The additional obligations resulted in
16 a fundamental change to that structure."

17 And the change of course was to assume massive new
18 liabilities which had never been contemplated before.

19 Here, in contrast, we're talking about the layering
20 of subordinated debt, which was so irrelevant to these
21 parties that it was never discussed by anybody. We know
22 in the evidence that the prospect of the Lehman collapse
23 was considered to be unthinkable and even then no one
24 thought that the subdebt would ever come to be relevant
25 in that unlikely event. We know it was irrelevant from

1 a tax point of view. It was irrelevant from a
2 regulatory point of view. There had been other
3 instances, as your Lordship may recollect, where what
4 was subordinated debt was changed into preference shares
5 with a consequential change of ranking that would have
6 happened as a matter of course in the waterfall.
7 Your Lordship will remember in November 2006 \$2 billion
8 of subordinated debt owed to LBIE was changed to
9 preference shares and in May 2007 the remaining
10 \$5 billion of LBIE's subordinated debt was changed to
11 preference shares.

12 There is no evidence in the files that anyone gave
13 the matter a second thought, not even discussed. I mean
14 plainly it did change the ranking because it is an
15 actual preference share ranking not even a notional one,
16 but no one discussed it, no one thought about it, no one
17 told the regulator about it, it just happened because it
18 was so irrelevant it wasn't worth thinking about. It
19 may have assumed a significance now, but as regards the
20 parties' intentions then, there's no significance.

21 So that's the second significant difference.

22 The third was that the mistaken transaction in
23 Four Seasons was of a very different nature to what is
24 said to be the mistaken transaction here. Your Lordship
25 will recollect from the facts the parties were seeking

1 to fill a gap in security which had already been
2 committed. They ended up assuming hugely more onerous
3 obligations in circumstances where it would on the
4 judge's findings have been commercially absurd to do so
5 and where the parent would never have acceded to them
6 had it known.

7 So if you go to 166, it is recorded:

8 "Had the parent or Allen & Overy known of the
9 additional obligations it would never have executed the
10 accession deeds."

11 And if you go to 172:

12 "It would have been commercially absurd for the
13 parent in the absence of an agreed restructuring to do
14 so."

15 So the mistaken transaction was very different and
16 again no real contrast with this case because the
17 layering didn't matter. So it is neither absurd or not
18 absurd for this piece of irrelevant debt to be
19 subordinated over another.

20 Equally, on that question we just looked at, 166,
21 whether the parent would ever have acceded to the
22 obligations had it known about it, the most that
23 Ms Dolby was willing to say is that it is difficult to
24 know what she would have done. She would likely have
25 discussed it, that's what she says in her witness

1 statement, 68, and no doubt that's right. Her evidence
2 on that is very different to the evidence in
3 Four Seasons.

4 The fourth difference is that the possibility of
5 using the Santander assets in Four Seasons had already
6 been considered as a bargaining chip. If you still have
7 paragraph 172 you can see at (i):

8 "At the time of the accession deeds ...(Reading to
9 the words)... secured parties."

10 So there was at the time a consciousness that those
11 further assets were part of an overall discussion as
12 a bargaining chip and therefore that in itself is good
13 evidence -- it is all an evidential point -- to explain
14 why if you don't talk about them, there's a positive
15 intention not to include them. When it is consciously
16 aware of them as a bargaining chip and you don't mention
17 them then evidentially that's quite persuasive evidence
18 that you don't intend to include them.

19 But again in contrast to this case this was never on
20 anyone's radar.

21 The final difference is that there was in that case
22 both a clear evidence of a mistake by admission and the
23 adoption of that mistake by the parties. So the
24 mistake -- if you go to 114, the witnesses were clear
25 they had had made a serious error, no question there was

1 a mistake and the mistake was, by admission, they didn't
2 read the documents and if you go to 161, on the facts of
3 that case, the last two sentences:

4 "Within Allen & Overy the relevant individuals
5 ... (Reading to the words)... relied on the advice of
6 Allen & Overy."

7 The mistake was adopted on the facts of that case by
8 the parent and as I said in opening and this case has
9 not changed, I think it was confirmed by Mr Phillips,
10 they don't rely on any mistake by Mr Grant. There is no
11 allegation of any adoption of any mistake by him.

12 In contrast to that case, in our situation we know
13 the drafting was the result of a careful process within
14 Allen & Overy, reviewed by several persons within Lehman
15 and no allegation of adoption.

16 So we say -- again, there is always a danger in
17 trying to compare different cases on the facts because
18 the facts are always different, but we say it is
19 unsurprising in Four Seasons that the court was able to
20 find a positive intention not to assume the additional
21 obligations. The witness or the witnesses said, but in
22 any event one can see on the facts of that case why an
23 absence of discussion about the point was good evidence
24 of a presence of intention not to include the points in
25 a situation where it would have been wholly absurd to do

1 so. But that's just an example we submit of how the
2 evidential piece fits into the legal piece. But the
3 facts of that case were so extreme there's no real
4 parallel to that extent.

5 Can I also on a similar point go back to bundle T2,
6 is tab 56, you which is the AMP v Barker case which
7 my learned friend showed to you and just to show on that
8 and whether the reasoning was fully set out in that
9 judgment you will see on the facts -- if you go to 45,
10 as to the question of what would have happened if they
11 known in that case, four lines down:

12 "... Mr Martin's evidence was that he would not have
13 agreed to the Resolution without the fullest provision
14 of actuarial advice as to its implications and with
15 a clear advance indication ..."

16 As to what was intended. And it clearly wasn't.
17 And 47, halfway down, another I think it was a trustee:

18 "He had no recollection of what was actually
19 discussed ...(Reading to the words)... could not have
20 been non-material."

21 And similarly at 55:

22 "The reality of the matter is the trustees did not
23 appreciate ...(Reading to the words)... would meet the
24 cost."

25 So one can see the parallels in that case between

1 the FSHC case as well. It is something done which is
2 absurd which no one would do had they known about it and
3 in those sorts of circumstances silence can take you
4 into presence. But that's what would be required.

5 So ultimately, to try to pull that together, we are
6 still focused we submit on SLP3's best case, ie that
7 Ms Dolby was the relevant person and it was relevant to
8 ask whether she had a relevant intention as regards
9 subordination. We say the way the case has been put is
10 incorrect as a matter of law, it is applying the wrong
11 test and on the evidence there is no basis on which
12 the court could find that Ms Dolby had a positive
13 intention to exclude these amendments.

14 That takes us to the next topic, T14, which is the
15 outward manifestation of accord. And to some extent
16 some of these topics link together because it is kind of
17 related to the question of silence.

18 We accept that the outward manifestation of accord
19 can be tacit and therefore may possibly be derived from
20 something that isn't said. So there's a link to the
21 positive intention bit for the primary test.

22 However, in asking whether a non-statement is an
23 outward manifestation of accord, we say the scope is
24 limited and the barrier is high. It is more stringent
25 even than the test for implied terms, because what

1 the court must be able to be satisfied of is that the
2 matter not discussed was actually agreed so the
3 non-discussion is evidence of actual agreement. I think
4 it also ties in with positive intention. All these
5 things fit together but can I show you -- if we go to
6 the Court of Appeal in Four Seasons which is bundle 7,
7 authorities 7, tab 154. Just to show the context of
8 this, if you start at paragraph 80, the discussion is
9 tacit agreement, ie the question is if you need an
10 outward manifestation of accord, can you get it by
11 reason of the dog that didn't bark.

12 So 86, there's a discussion as to whether you can
13 and if so how you can and there is a reference to
14 Chitty, which is:

15 "Parties in a statement of accord may include
16 understandings ...(Reading to the words)... without
17 being spelled out so many words."

18 So that's the -- and that was approved. So Chitty
19 accepts that you can have a tacit manifestation of
20 accord. And then as Lord Justice Leggatt said in 85,
21 halfway through, he also accepted there can be cases
22 with are depending on the circumstances the fact that an
23 intention or understanding is shared may be apparent
24 from the fact that nothing is said, a form of inference
25 and there is the dog as we didn't know. But he then

1 explains what that means:

2 "Mr Masefield confined his criticism ..."

3 He was trying to resist the rectification:

4 "... to any suggestion that the test for applying
5 ... (Reading to the words) ... actual intentions."

6 And then in 87 the court says, third line:

7 "Provided it is understood that on a claim for
8 rectification ... (Reading to the words) ... is sound."

9 Two points about that, my Lord. First, that's why
10 I said the test for the tacit agreement is a stringent
11 test, more stringent than implied term. It requires
12 the court to be satisfied that failure to talk about
13 something evidences an agreement to do the contrary,
14 which is -- that's why we need the Four Seasons factors
15 to get there.

16 But also this completely dovetails with what I said
17 before about the positive intention. It is completely
18 consistent with the analysis that I indicated. Ie the
19 question of what would you have done if you had thought
20 about it is irrelevant in rectification. So the absence
21 of a thought is irrelevant. What the court is always
22 looking at is the actual intention and how you get
23 there.

24 So it entirely confirms what I earlier said in
25 relation to the need for positive intention.

1 So that's the test. It is a high test. It is
2 likely to be satisfied only when the facts are extreme,
3 as in Four Seasons itself, where -- we're still in the
4 Court of Appeal -- if you go to 35, there is a sort of
5 double set of facts. So 35, the Court of Appeal
6 reiterated that it would have been commercially absurd
7 to undertake the obligations. We saw that from
8 Mr Justice Henry Carr. And if you go to 191 this is in
9 connection then with the objective test, but these
10 concepts fit together:

11 "The absence of any discussion about a fundamental
12 change ..."

13 But if you go to the end of that paragraph halfway
14 through:

15 "It is hard enough to conceive ...(Reading to the
16 words)... negotiate anything in return."

17 That's the negotiation point.

18 "It is if anything still more inconceivable that the
19 parent would have done this without even mentioning to
20 Barclays this was its intention."

21 So there was a double inconceivability here: it is
22 commercially absurd to do so and inconceivable that if
23 you were going to do so, you would do so without
24 mentioning it.

25 So that was the platform in which in that case

1 the court was able to conclude that there was an
2 objective manifestation of accord through the dog that
3 didn't bark.

4 Now, it is suggested, as you are aware, that this
5 requirement for outward manifestation of accord may be
6 unnecessary because this case is more akin to the
7 pensions cases and it is correct that in the pensions
8 cases, if I can call that as a class, it is sufficient
9 for there to be a common intention without an outward
10 manifestation of a shared intention.

11 We say there is no basis for that submission. The
12 distinction, as we know, in rectification context is
13 between the rectification of contracts, multilateral or
14 bilateral contracts -- let me start again. There is
15 a primary distinction between rectification of contracts
16 and rectification of unilateral instruments and of
17 course in unilateral instrument the sole intention of
18 the settlor or trustee is sufficient.

19 Pension deeds are sort of hybrid instruments and the
20 hybrid instruments because they are largely unilateral
21 but there is normally a company who is a party and
22 therefore needs to consent, but the critical point is
23 that the trustee in such documents has a power to amend,
24 just as in unilateral contract. So it is unilateral,
25 unlimited, fiduciary power, subject only to the consent

1 of the company. And of course if all the company can do
2 is consent or not consent, there are going to be terms
3 around that consent and you get SOSOMA(?) duties and all
4 sorts of things attached to that, so it is different
5 from a contractual agreement between parties, it's
6 a different balance because there's a primary power and
7 merely an obligation or right to consent or otherwise.

8 As a result of the special nature of these
9 instruments, there is this different rule when it comes
10 to rectification, and that's explained in the
11 Court of Appeal in Four Seasons at paragraph 78. So 78
12 summarises -- I think -- at least I hope what I just
13 said, that the trustees have a power to alter the rules
14 provided they obtain consent sufficient that the
15 employer gives its consent, therefore you don't need the
16 mutual exchange. And it is also explained further in
17 the passage cited in 79 from Re IB Pensions,
18 Mr Justice Warren:

19 "There needs to be cogent evidence ...(Reading to
20 the words)... relevant in a contractual case."

21 So one can see there the unilateral on the one side,
22 contracts on the other side and this hybrid in the
23 middle which is a different animal from a contract.
24 That explains why in those circumstances you don't
25 need -- well, that is put forward as the explanation as

1 to why in those circumstances you don't need an outward
2 manifestation of accord.

3 Now, that isn't in any way analogous to the present
4 case. These notes are in fact bilateral but potentially
5 multilateral contracts, commercial contracts to be used
6 in the market between the issuer and the noteholders.
7 There is nothing exceptional about that. They are
8 a regular species of commercial contract.

9 The only basis on which there could be an amendment,
10 or at least an amendment such as this, to change the
11 payment of interest is for there to be a mutual
12 agreement between the parties to amend, in the normal
13 way. That is how one amends contracts and that is the
14 only way in which this contract could be amended.
15 Neither party has a power to make amendments and neither
16 party has a right only to consent to the amendments. It
17 is just not in any way analogous to a pension. Indeed
18 it would be, with respect, a very surprising outcome to
19 conclude that a commercial note transaction is more
20 equivalent to a pension than a contract.

21 If you go to clause 12(a), which I think is the
22 clause relied upon, which is bundle E, tab 4. Now, just
23 to preface this, there is no clause that grants a power
24 to amend. What clause 12 does, as per the heading, is
25 deals with certain mechanical issues -- and 12(a) to

1 begin. Because there are potentially, as this is
2 a tradeable instrument, any number of noteholders, there
3 is a practical question, as with all such contracts, as
4 to how you can represent the noteholders in any further
5 amendments or anything to do with the notes, ie do you
6 need all of the noteholders, or can you do it with some
7 of the noteholders and what 12(a) provides for, in
8 a standard and unremarkable way, is that the class of
9 noteholders can be represented by either a majority for
10 some matters or a two-thirds majority for other matters.

11 The other matters is the reserve matters of which
12 this would obviously be one because it is to do with the
13 deferral of interest.

14 So 12(a) says nothing at all about this point.
15 12(a) merely defines how noteholders can be represented
16 if there are going to be further discussions.

17 12(b), on the face of it it might look a bit more
18 promising to begin with because it is at least headed
19 "Modification and waiver" but that gives no power to any
20 party to modify either. All it says is:

21 "The Registrar may agree to any modification ..."

22 Essentially which is of a formal or technical
23 nature. Again this isn't one of those. And then:

24 "No modification, save for ...(Reading to the
25 words)... without the consent of the FSA."

1 And that is it. This is nowhere near a pension
2 case. These are simply mechanics. For any amendments
3 to be made there would have to be, in the normal way,
4 an agreement between the two parties to the contract to
5 make that amendment.

6 Now, the point seems to have arisen which in a sense
7 is in a slightly back to front way, or at least the
8 relied upon, by reason of the drafting of the resolution
9 on page 70. The drafting of the resolution, true it
10 is -- I think -- it is a bit unclear. I think it is
11 a resolution by SLP3 which is assented to by LBHI2, so
12 to that extent it uses the word "assent" -- not in fact
13 "consent" but it uses the word "assent" in the drafting.
14 But in a sense there it is. The nature of the contract
15 can't change because of the piece of paper which was
16 used to effect the amendment. That would be working
17 an extraordinary contractual contortion. This evidences
18 the fact that there was an agreement to make the
19 amendment and it is evidenced through a resolution to
20 which assent is given, but that is simply evidence of
21 an agreement. The contract requires an agreement to be
22 made.

23 When you are therefore asking the question, does any
24 rectification case of this amendment require there to be
25 an outward manifestation of accord, the route to the

1 answer does not involve looking at the written
2 resolution to which it was done, it involves looking at
3 the contract which is sought to be amended and the
4 contract which is sought to be amended is a commercial
5 contract which requires an agreement to amend.

6 So many interesting side roads in this case and that
7 may be one of them, but frankly it goes nowhere because
8 this has to be a contract and it has to have
9 a requirement.

10 Can I move on, my Lord, to my topic 15, which are
11 the relevant decision-makers. As I said a little bit
12 earlier, we say the authorised decision-makers are the
13 relevant decision-makers. It doesn't really matter how
14 divided up. Rush and/or Jameson on behalf of LBHI2 and
15 Triolo and/or Upton on behalf of SLP3. It doesn't,
16 I say, precisely matter which is which because none of
17 them are here. The contrary case from SLP3 has always
18 been until now Ms Dolby and Ms McMorrow, as I showed
19 you, and there is no reason for any change.

20 As I said earlier, if anything Ms McMorrow was more
21 directly involved in the amendments than Ms Dolby.
22 Ms Dolby says -- witness statement paragraph 39 -- that
23 Ms McMorrow was the primary point of contact with
24 Allen & Overy and if you go please to bundle C/21 this
25 is the interview of course adduced by my learned friend

1 in his evidence. 275, Ms Dolby is being asked questions
2 about Ms McMorrow and she says, line 8:

3 "Sarah worked in the legal department ... (Reading to
4 the words)... Sarah was the main point of contact."

5 At this point they were still on the Ms McMorrow was
6 the actual decision-maker case. She was asked by
7 Mr Wilson representing SLP3.

8 "So she was the driver ... (Reading to the words)...
9 kind of set that note up."

10 Now we of course say that neither Ms Dolby nor
11 Ms McMorrow was the actual decision-maker, but it is
12 a strange outcome where one can run a case where
13 Ms McMorrow was the decision-maker, you can specifically
14 ask questions seeking to set up that case and then can
15 simply abandon it at a later date.

16 Anyway, real problems with my learned friend's case
17 on authorised decision-maker, whether it is Ms Dolby or
18 whether Ms McMorrow comes back in for a late showing.
19 First of all, it is actually contrary to the evidence of
20 Ms Dolby. I made this point in opening but I'm not sure
21 your Lordship has seen it as such. Still in C/21 and
22 remembering the question -- or the issue my learned
23 friend is asking the court to determine now is that
24 Ms Dolby solely was the actual decision-maker in this
25 case. C/21, my learned friend's evidence, if you go to

1 287 halfway down at line 20, asked by Mr Taylor:

2 "Did you make the ultimate decision ...(Reading to
3 the words)... did you advise the boards?"

4 Then she talks about Mr Rush.

5 288, her role was limited to tax matters, top of the
6 page:

7 "I wouldn't be saying 'You should be doing this
8 ...(Reading to the words)... director in due course."

9 And 289, asked again -- actually maybe 288 you see
10 the question. Focusing on the euro bonds, that's
11 specifically this transaction:

12 "Did you make a decision for or on behalf of any
13 ...(Reading to the words)... signed off on that."

14 Line 23:

15 "2008 amendments, did you make any
16 decisions ...(Reading to the words)... enter
17 into the amendments?

18 "No."

19 I suppose it might be said "Well it's all a matter
20 of law to some extent" and therefore the court can make
21 some legal finding based on the evidence, if there were
22 any, contrary to that, but it is a strange starting
23 point that my learned friend's primary -- in fact only
24 submission I think now on this point is directly
25 contrary to his own evidence.

1 So that's the first difficulty with that.

2 Secondly, Ms Dolby also explained, again
3 unchallenged, and adduced in the transcript very much,
4 the issue of subordination was not a matter for her
5 anyway because it didn't affect tax. It would have been
6 a matter for other departments. The quote was --
7 I think it is in the transcript -- "it wasn't a thing we
8 were interested in". That also makes it very difficult,
9 putting it at its lowest, to suggest that she was the
10 decision-maker in any relevant sense that we are
11 concerned with, because it then leads to this false
12 contention that the case on rectification is based on
13 the contention that she is the decision-maker and had no
14 intentions about a matter she wasn't interested in, so
15 that doesn't seem to us to work in any logical sense.

16 So Ms Dolby's actual evidence about whether she was
17 or wasn't, Ms Dolby's evidence about what she was
18 interested in, which wasn't this ...

19 Moving on and still on the question "Who was the
20 decision-maker", we've got no evidence, as your Lordship
21 knows, from Messrs Rush, Jameson, Triolo or Ms Upton to
22 explain what their processes were. So to explain if
23 they were or weren't the actual decision-maker, what
24 part they played in this, what they thought about it and
25 what they did, that's the sort of evidence the court

1 would require before a safe conclusion could come that
2 those parties were not in fact the decision-makers in
3 these transactions. No evidence from them, no evidence
4 from Ms McMorrow as to whether she did or didn't discuss
5 it with Mr Jameson. Again that could have been done.
6 No evidence generally on the US side about how Mr Triolo
7 went about his decision-making; we don't know about
8 that. And as far as Mr Rush is concerned the evidence
9 from Ms Dolby that she regularly updated him about the
10 transaction.

11 Now, there's a separate question as to what that
12 means for his intention, but the fact that he was
13 regularly updated on the transaction, that he knew the
14 tax issues and dealt with it on that basis is further
15 evidence inimical to the suggestion that he was not the
16 actual decision-maker.

17 Your Lordship will remember already going back to
18 the Murray case, the test is a high one. Quite apart
19 from that there is no evidence to support the contention
20 they fall on the right side of the line. The evidence
21 of Ms Dolby puts Mr Rush completely different to the
22 corporate services provider in Murray. It puts Mr Rush
23 as an active knowing party in this transaction. So he
24 can't not be the decision-maker based on that evidence
25 and there's no basis on which to suggest that he wasn't

1 the decision-maker.

2 There was a line of cross-examination, as
3 your Lordship will recollect, by reference to -- I think
4 it was an email of 22 July as to whether the transaction
5 had in fact been put in the books before the board
6 minutes were signed and the document I think is F6/3201.
7 Ms Dolby understandably didn't really remember the
8 details of that. And the language may not have been
9 entirely precise in the emails. It is pretty unclear as
10 to what she did or didn't know at the time, no evidence
11 of that, and her evidence in cross-examination was
12 understandably a little confused. But whatever those
13 emails say or don't say, they are certainly inadequate
14 to construct a case that the corporate governance here
15 should be thrown out the window and something different
16 should take its place. That is a very small piece of
17 evidence which is wholly inconclusive.

18 Equally this position isn't bolstered by my learned
19 friend's reference in closing to Mr O'Grady's evidence
20 about when the interest deferral was switched off for
21 bookkeeping purposes, because we simply have no idea as
22 to why that happened, who knew about it, how it fitted
23 into the corporate governance or anything of the sort.
24 Those are with respect the thinnest of straws of
25 evidence to try to establish something which requires

1 material evidence at a high threshold.

2 As I said -- I keep trying to give your Lordship an
3 easy way out -- if they are the decision-makers then one
4 doesn't have to trouble too much about much of the rest
5 of the case.

6 That takes us to my next topic which is that the
7 decision-makers did not make a mistake. So the premise
8 here is the only relevant intention is the intention of
9 the authorised decision-makers, to which as we know none
10 has given any evidence and there is no other evidence
11 from which the court can make any safe conclusions about
12 what they in fact thought and that makes it -- and we do
13 say this unrepentingly -- impossible for the court to
14 reach a finding of rectification. There simply isn't
15 a basis in the evidence. It would require impermissible
16 speculation and there is no course for that.

17 But if one goes down that route of speculation --
18 one has to follow all the different chains -- it is also
19 important to identify the true nature of the supposed
20 mistake in this case because there is an imprecision and
21 a conflation in speaking about a mistake about ranking
22 change.

23 On the face of the documents, as I submitted
24 earlier, the amendments affected ranking and they did so
25 by ranking the notes at preference share level, in

1 a substantial replacement of the previous model. The
2 previous model was solvency condition, the new model was
3 preference share level. Any sophisticated reader of
4 those amendments would see that this was an amendment
5 about ranking and that it was a change because it was
6 different from what preceded it.

7 Now, it may have been a matter of indifference, but
8 that is the objective effect of the words used and on
9 that premise there is no basis to speculate that anyone
10 who hasn't given evidence made a mistake about the
11 ordinary meaning and application of those words.

12 If there was a mistake at all -- and we don't accept
13 there was, but trying to chase down all the different
14 possibilities -- the mistake was probably at
15 Allen & Overy level in not realising that there was
16 another debt which would rank above the preference share
17 level. But that is not a mistake as to legal effect
18 because the legal effect is to rank these instruments at
19 preference share level; it's a mistake as to facts and
20 they didn't know what the facts were. It wouldn't be
21 a relevant mistake and in any event it is not said to be
22 an adopted mistake. But that's the only real area of
23 mistake that's relevant in this case when properly
24 analysed.

25 There is no mistake about the effect of this

1 amendment, which was to make an alteration in the
2 mechanics of ranking and potentially the consequences of
3 ranking.

4 So going on to the directors and, insofar as it is
5 possible, to speculate about what they did and didn't
6 think. On one view it could be said and to some extent
7 has been said that all the amendments we are concerned
8 about flowed from the interest deferral.

9 If you go back to, if you still have bundle C,
10 Mr Grant's witness statement. C, tab 2, Mr Grant's
11 witness statement, paragraph 35. This is where he
12 describes his amendments and he does say there -- albeit
13 he accepts:

14 "The tax deductability ...(Reading to the words)...
15 not relate to the new provisions."

16 He does say:

17 "The proposed interest deferral could potentially
18 have exacerbated the problem if not properly drafted."

19 So to that extent on the face of the evidence these
20 amendments were linked to the interest deferral request
21 and therefore may be said to be -- I don't want to put
22 this case too highly because the evidence is a little
23 bit obscure, but may be said to be part and parcel of
24 the interest deferral purpose. These sort of
25 distinctions shouldn't really matter in terms of

1 rectification but there we are.

2 So even if one narrowly focuses the case to the
3 interest deferral purpose, on the face of that evidence
4 these amendments responded at least in part to that
5 purpose and it is perfectly plausible to assume, in the
6 absence of evidence to the contrary, that the directors
7 knew that.

8 Beyond that, and again speculating about what the
9 directors might and might not have done, it is likely --
10 there is no evidence to the contrary -- they would have
11 read the amendments. It is likely they would have seen
12 they dealt with ranking. It is likely they would have
13 known they were drafted by Allen & Overy. May have
14 known they were to address tax sensitivities as
15 Allen & Overy said. And likely they would have been
16 aware the drafting technique placed the subnotes at
17 preference share level.

18 In those circumstances it is entirely possible that
19 there was an understanding and that was what was being
20 done. One just doesn't know. That's the trouble -- and
21 this speculation exercise is inappropriate, but the
22 reality is one simply doesn't know what these directors
23 thought when they read these documents. But if the
24 premise is, which is the right premise, that these
25 amendments affected the ranking of the notes, there is

1 no basis to conclude that the directors when they read
2 them didn't realise that. And therefore we say at the
3 very minimum there is simply no basis for the court to
4 conclude that the directors, who haven't given evidence,
5 must have made a mistake as to the meaning of these
6 amendments. Simple as that.

7 My learned friend also relies on the board minutes
8 because the board minutes refer to a single purpose of
9 the amendments, but as you will recollect from the
10 evidence Mr Grant accepted that it wasn't even supposed
11 to be an exclusive statement of purpose, and it wasn't
12 an exclusive statement of purpose because they dealt
13 with other things, both at the time the solvency
14 condition and subsequently the FSA amendment change. So
15 there is nothing on the face of the board minutes and we
16 know from Mr Grant there was no intention (inaudible)
17 that the statement of purpose was an exclusive statement
18 of purpose. So one doesn't get round the evidential
19 hurdles by pointing to that document because that
20 document was an incomplete statement of purpose.

21 The only other way the case is being put is through
22 Ms Dolby. So your Lordship will recollect the
23 suggestion that Ms Dolby shared her intentions with
24 Mr Rush. I'm going to argue with my junior about the
25 linguistics here because there's a transitive and an

1 intransitive about "shared". She may well have done
2 that, she may well have discussed -- I'm sure she did
3 discuss -- what she thought with Mr Rush and that is
4 evidence of what she told Mr Rush. That is no evidence
5 of what Mr Rush actually thought, or what he actually
6 intended when he came to authorise the amendments and it
7 doesn't again fill the gaps which your Lordship would
8 have to fill to get to where my learned friend seeks to
9 go. And she didn't say she shared her intentions with
10 anyone else: Mr Jameson, Mr Triolo and Ms Upton. So
11 that doesn't fill the gap either.

12 So if I'm right to say we're only looking at the
13 authorised parties, the absence of evidence from the
14 authorised parties is fatal to this case before anything
15 else arises.

16 Now, next topic, what happens -- moving down
17 a notch -- if it is really Ms Dolby and potentially
18 Ms McMorrow -- still lingering with Ms McMorrow because
19 in a sense if it was Ms Dolby it would have to be
20 Ms McMorrow too because they are indistinguishable in
21 terms of -- if it is not the authorised people who would
22 it be? If anything it is more likely to be Ms McMorrow
23 because she was the one who actually dealt with
24 Allen & Overy, so one can't simply scrub her out and say
25 "We prefer Ms Dolby". If it is not the authorised

1 people, it couldn't be Ms Dolby by herself. It would
2 have to be at least Ms Dolby and Ms McMorrow and maybe
3 only Ms McMorrow because she had the more direct role
4 with the drafters of the document. So again we have the
5 problem that she hasn't given evidence, what does she
6 know? Nobody knows.

7 Just in terms of Ms Dolby herself though, if one is
8 moving down the scale and asking the question what were
9 her intentions if that were a relevant question, we say
10 the amendments achieved exactly what she intended.
11 There were three purposes we have identified. First the
12 purpose to defer interest and note, as I said above, it
13 is entirely possible that the ranking amendments were
14 part of that. But secondly, as she says in her witness
15 statement, to maintain lower tier 2 status because that
16 was critical for the tax purposes. That ties in very
17 closely we know with these amendments and why they were
18 made, because we know the sequence from Mr Grant.
19 Mr Dehal produces the tax issue. The solution to the
20 tax issue is to remove the solvency condition. The
21 problem with removing the solvency condition is that you
22 un subordinate the notes and you lose your status. So
23 the status amendments, the ranking amendments, were
24 a necessary consequence of the need to retain the
25 ranking and therefore the notes were intended not just

1 to defer interest per se but to subordinate the debt and
2 thereby retain the ranking which Ms Dolby intended to
3 retain.

4 It is very possible -- we don't know it, no
5 suggestion has been taken to the contrary -- that the
6 subordination amendments were the only way the ranking
7 could be preserved consistently with Mr Dehal's tax
8 issues. The SLP3 hasn't suggested a different way one
9 could deal with the tax and yet avoid the amendments to
10 ranking. And we know that two associates and two
11 partners in Allen & Overy thought that at least this was
12 the best way to do it. So we don't know if it was the
13 only way to do it but at least we know they thought it
14 was the best way to do it, but either way, it can
15 properly be said that the subordination amendments were
16 required precisely to fit Ms Dolby's purpose of
17 preserving the regulatory status.

18 One doesn't dissect interest deferral and everything
19 else. She had the purpose of regulatory status, these
20 amendments we know were specifically directed to ensure
21 that status was preserved.

22 Her third purpose was to agree such changes as
23 Allen & Overy considered necessary. Her intention, on
24 unchallenged evidence, was to allow Allen & Overy to get
25 on with the drafting, which she wouldn't second-guess.

1 That's her witness statement, paragraph 65. Now, we
2 don't say, to be absolutely clear, that means she didn't
3 read them, or she ignored them or blindly let them do
4 whatever -- or it is a Lansing Linde situation. There
5 is a happy medium between a client who asks a question
6 about every single document and a client who never reads
7 a document. There are many clients, and we submit this
8 is one of them, who read the document, satisfied herself
9 there was nothing in there that caused them a problem
10 and otherwise was content to agree the amendments which
11 her specialist solicitors proposed. That is not
12 an unusual situation. We would say in fact that's the
13 usual situation. And it can be probably be said in
14 those circumstances that her third intention was to
15 agree the amendments proposed by Allen & Overy, with
16 which she had no difficulty.

17 And that would never lead to rectification. It
18 might in a different set of facts if it were said the
19 solicitor made a mistake and the mistake was adopted,
20 because then you get the mistake up the chain. But
21 again that's not this case. We say there was no mistake
22 because these amendments were indeed what Allen & Overy
23 considered necessary and she satisfied herself that they
24 were appropriate.

25 So because she had those three purposes and because

1 the amendments entirely matched those three purposes, we
2 say that even if one gets to the Ms Dolby level, there
3 was no mistake.

4 Now, if one says "That doesn't all matter, what
5 about subordination?", we say there isn't any real
6 purpose in looking into that because of what we know she
7 did intend, but if one does get down to that level then
8 we have the difficulty of the legal test which I no
9 doubt laboured earlier.

10 If the right question is "Well, let's look at
11 Ms Dolby's intention" and the right question is what's
12 her intention about subordination, first of all we don't
13 know because it is a long time ago, but second of all
14 this wasn't a matter for her. She had no intention
15 about subordination and it was not put to the witness
16 that she had an intention not to subordinate.

17 This is not a case, if they were the right question,
18 where it would be appropriate to draw an evidential
19 conclusion from the absence of a discussion that there
20 was a positive intention to do something or not to do
21 something. This would never be a case equivalent to
22 Four Seasons for the reasons I explain earlier.

23 So even if one is in that inquiry, the facts would
24 have to be different to these facts in order to reach
25 a conclusion that Ms Dolby, by not thinking about

1 something, had an intention not to do it, because again
2 that is the test and that's why I spent a long time on
3 that test even though, as your Lordship is aware, on my
4 primary, secondary and probably tertiary cases we never
5 get there.

6 Next topic and we're doing -- my Lord, I can say
7 we're doing well for time but I can also indicate my
8 understanding is neither Ms Tolaney nor Ms Hilliard will
9 be going the distance if you like and so Mr Phillips
10 will get his 45 minutes, no problem about that, so if
11 I run just over lunch it will be just over lunch.

12 MR PHILLIPS: I wonder if my learned friends could just help
13 me a little bit with that because that's just a little
14 bit vague. Is it being suggested that I might have the
15 whole of tomorrow afternoon, or -- what's the thinking?

16 MR BELTRAMI: My Lord, I certainly wasn't encouraging to
17 hear all the same stuff again. I think Mr Phillips has
18 45 minutes. What I was saying is if I run over
19 ten minutes after lunchtime, that 45 minutes is not in
20 jeopardy.

21 MR JUSTICE MARCUS SMITH: What you are saying is that the
22 timetable as stated in the documents is not impaired
23 because if you go long, Ms Tolaney will go a little
24 shorter.

25 MR BELTRAMI: My Lord, yes.

1 MR PHILLIPS: I understand, I was just for a moment
2 wondering if I was about to find myself on my feet again
3 rather sooner than expected, that's why I was asking.

4 MR JUSTICE MARCUS SMITH: I don't think that's --

5 MR BELTRAMI: I can't speak for the other two but I don't
6 imagine and I wouldn't insist Mr Phillips gets on his
7 feet today. I don't think that's even a likely
8 prospect.

9 MR PHILLIPS: I will given the opportunity.

10 MR BELTRAMI: Topic 18, and only really to try and complete
11 the analysis of the significance of Allen & Overy, we
12 say most of that evidence is of no real significance
13 particularly because there would be no suggestion that
14 any mistake they made, if they did make, was adopted, so
15 there's a hard break at the Allen & Overy level and it
16 would be wrong to try to import a mistake when no such
17 mistake is alleged to be relevant.

18 The reason that there is that hard break is rather
19 obvious, in that there probably wasn't a mistake, or at
20 least there certainly wasn't a relevant mistake, this
21 was a deliberate and careful piece of drafting as
22 a collaborative exercise between at least four
23 specialist solicitors where the intention was
24 specifically to put in place a mechanism for
25 subordination to preserve (inaudible), which is exactly

1 what they did. And they must have realised, we say,
2 that the consequence of what they did was that their
3 ranking of the subnotes was at preference share level,
4 because that's what it actually says.

5 There was no suggestion that what they actually did
6 didn't resolve the tax problem, didn't resolve the
7 status, or that there was a better way of doing it. So
8 it is very difficult to suggest that they actually made
9 a mistake and it is very far removed from Four Seasons.

10 As I said earlier, if one is pushed with a gun to
11 say "What was the mistake or was there any
12 misunderstanding or was there a failure to complete the
13 understanding perhaps", it was a failure to understand
14 that by doing that, which worked, there was
15 a consequence in relation to a debt which they didn't
16 know about. But that's a factual difference. There's
17 no difference as to the legal effect of the instrument.
18 The legal effect is to rank at preference share level.
19 There is a factual impact which is that a document at
20 preference share level is below another document at
21 subordinated debt level. They didn't know about that
22 other document.

23 The fact that they didn't know about that other
24 document doesn't in any way support a case in
25 rectification.

1 Of course Lehman did know about it so that's another
2 problem about confusing the two.

3 We have in a footnote to our note a little thought
4 experiment on page 74, which is: what would the analysis
5 be if there had been no subdebt at the time? So they go
6 ahead with the amendments, they amend them as they do,
7 there's no mistake at all because what I said earlier
8 about not knowing it was the other ones wouldn't count
9 because the other ones didn't exist. So they would do
10 exactly what they intended to do, it would have exactly
11 the legal effect which objectively and subjectively we
12 say it had; there would be no question of rectifying
13 that document. It would be a document which completely
14 complied with the intentions of the draftsman and indeed
15 with the client. But if a subsequent debt arose later,
16 could one then say "Well, I will have rectification"?
17 Obviously not. That's a factual difference which
18 doesn't affect the question of rectification. One can't
19 have a non-rectifiable document which becomes
20 rectifiable if a factual event happens later on.

21 But what is the difference then between the
22 existence of a debt which you didn't know about and the
23 potential of a future debt which might not happen? It
24 is again trying to focus on what rectification is about
25 and whether it is actually about a difference as to the

1 legal effect or a difference in relation to some factual
2 consequence and we say that that helps to illustrate why
3 the real problem, if there is a problem, would be that
4 factual level, but not the legal effect level.

5 Ultimately that's why we think, because there's no
6 real mistake anywhere, that what this case -- I know
7 Mr Phillips will stand up and say "This is not my case
8 at all", but what we interpret their case to be is
9 a case about lack of instruction or authorisation. That
10 is in effect what they say in their written opening,
11 paragraph 457. But that is not a basis of
12 rectification. The case that they were instructed to do
13 interest deferral amendments and they did more than that
14 isn't enough.

15 In any event the case -- we should maybe just pull
16 it up. Your Lordship will probably recollect that it is
17 bundle B/457, tab 5. This is the sort of culmination of
18 the case:

19 "Common intention can be given effect by removing
20 the wording ...(Reading to the words)... not shared with
21 the Lehman Group."

22 That's where we get that, it is really instructions,
23 authorisation, not sharing is the supposed source of the
24 claim. However, that claim as it is first of all fails
25 on the facts because these amendments were not outside

1 Mr Grant's instructions. As your Lordship recollects,
2 Mr Grant certainly didn't think so. He said that at
3 Day 2, page 100 to 101. He gave his three areas of
4 instruction and accepted that what he did fell within
5 his areas of instruction as one would expect. So his
6 instructions weren't just narrowly focused on the
7 deferral of interest, at least as he understood it.

8 No one suggested at the time that he was acting
9 beyond his instructions. No one suggested at the time
10 the tax sensitivities he mentioned fell beyond his
11 instructions. Other than in that paragraph, no one has
12 even suggested it even now and nor was it put to any
13 witness that he was acting beyond his instructions. So
14 we say that the premise of all this is just not
15 supported by the evidence and also unrealistic in
16 respect of the contribution that a specialist solicitor
17 can give in a situation such as this.

18 Equally, and going back to 457, it is not the case
19 that his tax concern was not shared with the
20 Lehman Group, because he did tell them of the fact there
21 were tax changes -- your Lordship will recollect the
22 sequence. He did his first amendments which
23 specifically dealt with interest deferral. He said "I'm
24 going to run this past Mr Dehal". The then said I have
25 spoken to Mr Dehal and he has some tax points and I will

1 deal with those in the next draft". He did the next
2 draft and said "By the way there are tax issues which
3 I have dealt with". So he considered in his evidence
4 that he had "flagged" it for Lehman, was the word he
5 used, and we say: well he did. He did all the way
6 through. He made it quite clear that beyond the very
7 narrow question of deferral of interest he was
8 considering and then amending these documents to address
9 tax issues and no one has suggested that he didn't
10 address tax and no one has suggested he didn't flag
11 those tax issues to the client. Again that wasn't put
12 to any witness, Ms Dolby, that she didn't understand
13 that he had addressed tax issues.

14 So, going back to paragraph 457, my Lord, both those
15 elements simply aren't made out in the evidence, that he
16 did something he wasn't instructed to do and he did
17 something that wasn't shared with Lehman Group.
18 Unsupported on the evidence, but in any event
19 unsupported as a matter of principle because that's not
20 a rectification case.

21 It goes back to the nature of the relief sought
22 which we mentioned earlier. None of that responds to
23 mistake. That responds to a different question of lack
24 of authority. And we say that even if a solicitor did
25 go beyond the narrow confines of his instruction, that

1 wouldn't give rise to rectification either. It might
2 give rise to claims about lack of authority, but not
3 rectification.

4 My Lord, I'm glad to say this is my last topic so it
5 may well be -- shall we do it now and then finish?
6 Would that be better?

7 MR JUSTICE MARCUS SMITH: Why not.

8 MR BELTRAMI: The last topic is no outward expression of
9 accord.

10 MR JUSTICE MARCUS SMITH: Yes.

11 MR BELTRAMI: Various documents are relied upon, my learned
12 friend's opening paragraph 446, but essentially they are
13 the board minutes et cetera. There is no document that
14 says there's no intention -- or there's an intention not
15 to change subordination, so this has to be a tacit
16 agreement case, ie look at what they said, they didn't
17 say anything about ranking change, therefore they had an
18 intention not to make a ranking change. That's the way
19 the argument would go in accordance with the correct
20 test. But that is undermined by the evidence. We know
21 the documents weren't intended to be exclusive, that's
22 the board minutes et cetera, it is not suggested to have
23 been commercially absurd as in Four Seasons. The
24 evidence from the witnesses is that the point was
25 irrelevant. And therefore the absence of a discussion

1 and the absence of a mentioning of the point of
2 a ranking change is at least consistent with the fact
3 that no one thought about it. So it doesn't evidence
4 an agreement not to do it. And your Lordship will
5 remember from Lord Justice Leggatt's test, that is what
6 you are looking for. So evidence is what we know about
7 the case, which is an absence, not a presence.

8 The highest it was really put, if you go to opening
9 paragraph 444, where it is said to have been implausible
10 that SLP3 would have agreed to it had they known about
11 it. Now, we know from Lord Justice Leggatt that's not
12 the test, unfortunately for them, but even if it were,
13 it is unsubstantiated because we don't have any evidence
14 from anyone from SLP3. We don't know what they would
15 and wouldn't have done had they known about it and
16 that's another gap in the evidence which simply can't be
17 filled, and we say there is no basis to speculate as to
18 what they would and wouldn't have done. There's no
19 evidence about corporate benefit, there's no expert
20 evidence about corporate benefit and it simply can't be
21 taken as read that there was no corporate benefit to
22 this company to agree these amendments. One would have
23 to consider the amendments as a whole to see what was
24 being achieved and to identify the corporate benefit in
25 that context and there's no expert evidence about that

1 and no direct evidence about that.

2 It always is a major problem that this was a matter
3 that was considered so irrelevant that it is impossible
4 to know what the reaction would have been, if that's the
5 right question.

6 The last reference is to -- your Lordship will
7 recollect my learned friend's closing submissions -- the
8 so-called corporate benefit report that was engaged
9 through Allen & Overy. If you go to bundle F5/2819, the
10 corporate benefit report is attached to this at 2830.
11 In effect -- and as we will see why -- it indicates that
12 the Lehman Group should make their own mind up about
13 corporate benefit. So if you go to 2831:

14 "The question must be asked of the board of
15 directors ...(Reading to the words)... such arrangement
16 are those."

17 So there is no advice about corporate benefit other
18 than "These are the matters to consider and you must
19 consider it".

20 The document itself, if you go on to 2889, potential
21 value, there is an email from Ms Mozel about that
22 report:

23 "I realise this is nonsense ...(Reading to the
24 words)... we need to push back on this."

25 So that's the value of the corporate benefit report.

1 But in any event if you go back to 2692, we see its
2 origin which is a request -- there are a few emails and
3 this is just one of them -- it is requested by Ms Dave,
4 second paragraph:

5 "Confirm from a corporate benefit perspective ..."

6 Just looking at the request:

7 "You have considered whether it is appropriate
8 ...(Reading to the words)... cash payment of interest."

9 That is not what Allen & Overy purported to say,
10 they didn't answer that question at all. But anyway, it
11 was requested by Ms Dave but we have no evidence from
12 Ms Dave. We don't know why she requested it, we don't
13 know what she thought when she read it, we don't know
14 what she would have thought has she known about the
15 subordination issue, we don't know she didn't know about
16 the subordination issue; it is just another loose thread
17 which doesn't give an answer.

18 So insofar as my learned friend is saying "Well, you
19 can infer a manifestation of accord from the fact that
20 it is implausible these parties would have agreed to it,
21 one simply doesn't know again. The that's another
22 evidential void.

23 My Lord, five minutes late, but those are my
24 submissions.

25 MR JUSTICE MARCUS SMITH: Mr Beltrami, I am much obliged.

1 We will resume at 2 o'clock.

2 (1.05 pm)

3 (The short adjournment)

4 (1.55 pm)

5 Closing submissions by MS TOLANEY

6 MR JUSTICE MARCUS SMITH: Ms Tolaney.

7 MS TOLANEY: My Lord, I will start by addressing

8 your Lordship on the PLC application on release. I very

9 gratefully adopt Mr Beltrami's submissions this morning

10 and yesterday and I have in the interests of managing

11 I hope to stick to my time I have prepared a note which

12 I will hand up now. (Handed).

13 MR PHILLIPS: Well, this one is only 39 pages, my Lord.

14 MS TOLANEY: Well, my Lord, some of it responds to the note

15 Mr Phillips himself passed up.

16 My Lord, just to say I intend to speak to this note

17 and have put it down overnight, so with apologies for

18 any wrong references I will pick them up as I go along.

19 The point really is to try and manage to do this this

20 afternoon and it is a lot of material to get through.

21 MR JUSTICE MARCUS SMITH: No, of course there is.

22 MS TOLANEY: Thank you very much.

23 So, my Lord, starting with the summary, you will see

24 from the note and you have already heard, my Lord, that

25 Deutsche's case is essentially that following the

1 assignment to LBHI of the PLC subdebt in April 2017,
2 LBHI's claims constitute causes of action of a debtor
3 against a UK affiliate and on a plain and ordinary
4 reading of the text those causes of action we say
5 unquestionably arise from/are based on, connected with
6 or related to facts and circumstances in existence prior
7 to the settlement agreement.

8 And to be clear -- can I clear this away at the
9 outset -- there is nothing in those words that requires
10 the relevant facts and circumstances to have existed
11 exclusively between any particular parties, no such
12 limitation can be found and I will come on to address
13 your Lordship on the text in a moment.

14 We say that is sufficient, those three elements, for
15 LBHI's claims under the PLC subdebt to fall within the
16 very broad terms of section 802 of the settlement
17 agreement.

18 Just by way of overview I just want to outline our
19 case on the various points and then I want to get
20 straight into the textual analysis of section 802. So
21 the starting point is we say that the textual analysis
22 is absolutely key and that textual analysis that we put
23 forward gives effect to all the language of section 802.
24 It is supported by the provisions of the settlement
25 agreement read as a whole, in particular the recitals,

1 Article 2 and Article 15.

2 It is also, we say, entirely consistent with the
3 objective commercial purpose of the settlement agreement
4 and it is important to discern that objective commercial
5 purpose from the context in which the settlement
6 agreement was made as set out in the recitals themselves
7 and as set out in the express terms of the settlement
8 agreement itself and what is obvious when one goes to
9 those clauses is that the purpose of the settlement
10 agreement was to draw a line under all disputes arising
11 pre-insolvency and, as Judge Smith put it, to achieve
12 total peace, we would say, and it was in order to
13 facilitate the wind-down of the group and the
14 expeditious distribution to creditors.

15 Pausing there, my Lord, I don't believe there's any
16 real dispute about that. I think that was what
17 Mr Geraghty accepted, that was the purpose of the
18 settlement agreement.

19 My Lord, the reason I don't think there is any
20 dispute about it is that it is pretty sensible and the
21 parties chose, we would say for sound commercial
22 reasons, to enter into in that context the broadest of
23 releases, save only for those categories of claims they
24 carefully agreed to exclude and plainly given the
25 commercial purpose it wasn't in the parties' interests

1 for there to be future claims on an ongoing and
2 potentially quite long-term basis, distributing the
3 orderly wind-down. Look at these proceedings.

4 It is also relevant that the broad terms of the
5 release read in the context of the settlement agreement
6 as a whole, as construed by Deutsche Bank, would prevent
7 abuse by either side, because we say fairly obviously it
8 would have undermined the operation of the settlement
9 agreement as a whole if the parties thereto could simply
10 have circumvented the deal so carefully negotiated by
11 buying up claims and litigating against each other,
12 undermining that intention to draw a line.

13 At the outset, my Lord, I would just like to say
14 something about New York law. The key principles of
15 interpretation are largely agreed by the experts and
16 frankly they are similar to the approach under English
17 law and we say and we said at the outset that the
18 relevant New York and US case law applying those
19 principles is going to be of limited assistance to
20 your Lordship, insofar as they simply demonstrate the
21 application of agreed principles in various different
22 factual contexts, in courts of various different
23 compositions.

24 And it is well-established we say that the relevant
25 principles of New York law having been identified, it is

1 for your Lordship to apply those principles to the
2 settlement agreement and to reach your Lordship's own
3 decision.

4 What we do say is that the one case that may provide
5 some assistance -- and I say "may", but may provide some
6 assistance is the appellate decision in the Prosat case
7 and that's relevant for two reasons. First of all, the
8 decision demonstrates that contrary to the assertion
9 made in LBHI's position paper -- and I'm not sure
10 whether your Lordship will have seen this, the reference
11 in is paragraph 62.1(ii) and it is at A, tab 10/208 and
12 I set it out in paragraph 7.1 of the document I have
13 handed to your Lordship.

14 MR JUSTICE MARCUS SMITH: Yes.

15 MS TOLANEY: They assert that there is a principle of
16 New York law that the release of an after-acquired claim
17 would need to be expressly provided for. That was
18 asserted in their position paper. Now, that point is
19 not correct and it wasn't pursued in LBHI's oral closing
20 and it was not supported by the evidence of
21 Judge Gropper, who your Lordship will remember couldn't
22 identify a single authority to support the proposition
23 that the release of an after-acquired claim would need
24 to be expressly spelled out in order to be effective.
25 It was his view that that is what should happen and it

1 was put to Judge Smith that that is what needed to
2 happen, but there was no principle of New York law to
3 that effect and that is demonstrated by the Prosat
4 decision if there needs to be any confirmation of that
5 because your Lordship will remember that it was accepted
6 that there was no relevant difference between
7 Californian law and New York law for those purposes by
8 both experts.

9 The second point to which Prosat could be seen to be
10 relevant is simply that it is a case we say on point
11 that assists to show how New York law approaches
12 a generally worded broad release and in that case, as
13 set out in paragraph 7.2 of the note that I have handed
14 to your Lordship, the clause was:

15 "All claims that are not expressly enumerated in the
16 release ...(Reading to the words)... including unknown
17 future claims of any character, nature and kind."

18 That clause was held to include the after-acquired
19 claim in issue and we say that if anything the clause in
20 this case is broader and it is unsurprising therefore
21 that Judge Smith's opinion was that the holding in the
22 Prosat decision would be applicable to the instant case
23 under New York law. I am going to come on to address
24 your Lordship on the point that was made in more detail
25 but just clearing it away now, the suggestion that

1 Prosat was decided on special facts is simply not
2 sustainable when you look at the appellate decision.
3 The ratio of the appellate decision is clearly based on
4 the language of the release and that was very clear and
5 the suggestion that Judge Smith made any form of
6 concession about that is wrong and that's set out at 7.3
7 of our note.

8 Just while I am on that subject, my Lord, because of
9 the nature of the submissions that were made yesterday
10 we have included -- and I won't go to it now but I will
11 just tell your Lordship it exists -- an appendix in
12 which we correct the statements that were made about
13 Judge Smith's evidence, usually taken out of context or
14 not fairly representative of the evidence he actually
15 gave and we have given your Lordship the transcript
16 references so that your Lordship can see precisely what
17 he said.

18 So on this point Judge Smith was very clear in
19 cross-examination that whatever special facts there may
20 have been in the Prosat decision, whether it was
21 complicated or detailed or so on, he understood the
22 holding of the decision to be based on the language of
23 the release and he endorsed that approach.

24 So we say, my Lord, that is why the Prosat decision
25 has some relevance.

1 We also say that for that reason extrinsic evidence
2 is completely irrelevant to your Lordship in this case
3 and it is an interesting case because both sides, both
4 Deutsche Bank and LBHI, have said to your Lordship in
5 terms that they believe that the release clause is clear
6 on its face and Mr Phillips said it in his opening
7 submissions, he said it yesterday -- and I will give you
8 the references when I come on to that -- and we also say
9 it.

10 Nevertheless both parties have also said "If you're
11 going to look at it, here is lots of evidence that
12 your Lordship should look at", and Mr Phillips was quite
13 keen at all times to weave in the subsequent conduct he
14 relied upon. We submit -- and I will come on to that
15 conduct -- that that conduct is wholly unreliable and
16 your Lordship would be in very dangerous territory
17 taking any comfort from those matters and I will come on
18 to explain why.

19 MR JUSTICE MARCUS SMITH: But the primary position is, as
20 I think I put to the US judges, that they accept that if
21 the wording of the settlement is clear there is no room
22 for extrinsic evidence, as you call it, save for --
23 I think they would accept that one could look at factual
24 matrix as we would understand it in English law.

25 MS TOLANEY: Yes.

1 MR JUSTICE MARCUS SMITH: It is at times not quite clear to
2 discern where they draw the lines between factual
3 matrix, parole evidence rule and evidence regarding
4 previous negotiations and subsequent conduct, but
5 I think I'm right that everything is out if the
6 agreement is clear, apart from the factual matrix.

7 MS TOLANEY: My Lord, that's right and I will come on to
8 address you specifically on those principles but that is
9 an accurate summary and one can see exactly why.

10 MR JUSTICE MARCUS SMITH: Indeed.

11 MS TOLANEY: Given actually the nature of the sort of debate
12 that has been had in this case.

13 What I will say though is that if your Lordship --
14 and I am not encouraging your Lordship to do this, it is
15 not my primary case -- wished to look at any form of
16 subsequent conduct then the only evidence before this
17 court as to what the parties did in terms of turning
18 their minds to the scope of the release in the 2011
19 settlement agreement is evidenced by what came
20 subsequently in the agreements they made and in
21 particular the 2014 agreement to which there were
22 overlapping signatories to both agreements and their
23 conduct and what they did. But I don't need that.
24 I don't perceive it to be relevant. I think the clause
25 is clear on its face and that's where I would start.

1 My Lord, with that introduction what I intend to do
2 in my submissions is to first of all outline very
3 briefly the key principles of New York law, which are
4 broadly as your Lordship has just expressed, but then to
5 go straight on to the construction of the relevant
6 release and when I say "the" construction I'm going to
7 start with our construction, and then I'm going to go
8 through the various constructions that LBHI has advanced
9 at different times to demonstrate why they don't work,
10 and then finally I will address your Lordship briefly on
11 commerciality and extrinsic evidence but it may be at
12 that point if I have run out of time I will refer
13 your Lordship to our note, particularly as I put that
14 very low down the pecking order.

15 My Lord, starting then with the relevant principles
16 of New York law and I set these out at paragraph 11 of
17 my note and these, as I understand it, are common
18 ground. There are three key principles.

19 The first is that New York law will give effect to
20 the intentions of the parties as expressed in the
21 language of the written contract and that is I think
22 fairly common ground between US and English lawyers, and
23 your Lordship will see that in determining the claims
24 covered by a release the court should of course consider
25 the purpose for which the release is executed and the

1 intention of the parties, but in each case looking at
2 the agreement itself for indications.

3 MR JUSTICE MARCUS SMITH: Yes.

4 MS TOLANEY: The second relevant principle is that the
5 language of the contract is not to be construed in
6 a vacuum but, again obviously, in the context in which
7 the contract was agreed. But again there is
8 a distinction to be drawn from what is objectively
9 apparent on the face of the contract and extrinsic
10 evidence of subjective intentions, whether before or
11 after the agreement, and Judge Smith explained that in
12 his cross-examination. Again this is similar to the
13 distinction between factual matrix and inadmissible,
14 subjective intent evidence and perhaps one of the key
15 points that I should rely upon is Judge Gropper's
16 acceptance, following a question from your Lordship,
17 that where a contract is clear, that should be the end
18 of it.

19 The third relevant principle, my Lord, is that the
20 contract must be interpreted as a whole, giving
21 effect -- and this is important -- to each of its
22 provisions where possible and so where the draftsman
23 uses different words, the court should seek to give to
24 each of those words a distinct meaning and again this
25 was Judge Gropper's evidence, Day5/13:13 to 14:2. And

1 again this is a familiar concept to an English lawyer.
2 So that is relevant to the new construction that was
3 advanced yesterday.

4 Now, my Lord, moving, as I said I would, then
5 swiftly to the textual analysis. So if your Lordship
6 has the settlement agreement in bundle E, tab 16, the
7 starting point my Lord -- and this picks up on one of
8 your Lordship's point -- is looking at the factual
9 matrix that is admissible, what we can see and is agreed
10 is that the settlement agreement a written contract made
11 between highly sophisticated parties following extensive
12 negotiations between experienced professionals including
13 three law firms. And indeed it was common ground, as
14 accepted to the extent it is relevant, by Mr Geraghty
15 that the contract recorded the intentions of the
16 parties. The contract for what it is worth also
17 contains an entire agreement clause at Article 15 and
18 that's at page 505 if your Lordship wants to see that.

19 MR JUSTICE MARCUS SMITH: I have looked at that.

20 MS TOLANEY: So looking at the four corners of the
21 settlement agreement, what is clear on the face of the
22 document is that its purpose was to achieve the
23 wholesale settlement of any and all claims of whatever
24 type and whether known about or not, whether foreseen or
25 not, subject only to certain limited and express

1 exceptions and it was made between the debtors on the
2 one hand and the UK affiliates on the other. In other
3 words, as we said, the aim was to draw a line as far as
4 possible under all and any present and future disputes.

5 So starting then with the recitals, and we accept
6 the release clauses are of course to be read in the
7 context of the settlement agreement as a whole and one
8 looks at the recitals to start with, but one has to
9 remember these are the recitals which set out the
10 objective background to the agreement and what one sees
11 is the factual recitation on page 458 of how this
12 agreement has come about, the bankruptcy date and so on.
13 One then sees crucially at recital 5 -- and that's the
14 one that's at the top of page 459 that I have mentioned
15 before -- the definition of proofs of claims, the UK
16 affiliate's proofs of claims, thereby identifying the
17 claims that have in fact been filed, known and
18 identified claims, and similarly recital 6, the debtors
19 have asserted they have claims which are -- they are
20 defined as funding claims, so again known and identified
21 claims, and then one drops down to the last recital
22 relied upon so heavily by LBHI, the desire to resolve
23 all disputes -- just pausing there, one has seen and I'm
24 going to come back to "outstanding", but one has seen
25 a desire to keep on mentioning the word "outstanding",

1 but of course the entirety of the clause is
2 "all disputes and all other outstanding issues" between
3 them "except as expressly excluded herein" and to avoid
4 extensive and expensive litigation. So one sees the
5 purpose; one sees the rather wide term "all disputes and
6 all other outstanding issues" and one sees the approach
7 of "except as expressly excluded".

8 Now, my Lord, the next relevant clauses before one
9 gets to Article 8 is Article 2 and this is a clause
10 which has not been engaged with despite me raising it
11 both in my written opening and in my oral opening
12 submissions and it is important -- I don't suggest
13 your Lordship reads all of it now but as I mentioned in
14 opening submissions, by this clause what one sees
15 essentially in some detail is the treatment and
16 resolution of the known claims between the parties and
17 they were carefully characterised and defined and
18 treated in very specific detail, thereby we say giving
19 effect to the intention to deal with the known and
20 outstanding claims between the parties.

21 The reason why it is so important to cast one's eye
22 through these provisions for that purpose, my Lord, is
23 that it is important because one then approaches
24 Article 8 in the context that another article has gone
25 through all these many types of known claims and dealt

1 with them. And one then comes on in that context to
2 clause 8, and you see the heading is "Releases" and as
3 I have said before and put to the factual and expert
4 witnesses of LBHI, the releases are of course mutual, so
5 each party gave up and benefited from it a reciprocal
6 release of everything other than those specific claims
7 that were expressly carved out and so any argument that
8 a broad reading of the release is uncommercial because
9 it released claims that had not and could not be valued,
10 hasn't really, we say -- and LBHI hasn't really grappled
11 with the mutuality of the clause and the risks and the
12 benefits.

13 One then turns to the text of Article 8 and the
14 first point, my Lord, is that the structure --
15 your Lordship looks at the structure -- the structure is
16 very informative. Because just as one saw in the
17 recital and approach of "all disputes and outstanding
18 issues except anything excluded", that's precisely
19 mirrored then in the structure of clause 8.02. The
20 clause first excludes the specific categories, so the
21 parties absolutely addressed it and had it in mind what
22 this release would not cover, and then the structure of
23 the clause is to then release absolutely everything else
24 whatsoever and so, put another way, the releases in
25 Article 8 were not limited to specific categories of

1 claim. And that's what LBHI would wish your Lordship to
2 read into this clause, but you can't. Even before one
3 gets to the actual language, the structure of it belies
4 that submission, because all causes of action were
5 released subject to enumerated exceptions and this isn't
6 a case, as it was characterised in LBHI's closing, of
7 deemed inclusion. There's no need to deem anything
8 because the structure of the clause is expressly
9 inclusive of unenumerated claims -- it uses the words
10 "all claims".

11 My Lord, backing up that point, it is highly
12 significant that the release was not limited to the
13 defined term funding claims that I showed your Lordship
14 in recital 6, because those were all the claims that the
15 debtors had at that time asserted against the UK
16 affiliates and you can see that definition in recital 6.
17 But instead clause 8.02 makes it clear at (i) that the
18 release, it uses the word "includes" funding claims. So
19 it is a much broader release on the face of the clause.

20 You then, my Lord, have one other very significant
21 point, again a point never engaged with by LBHI, which
22 is that fraud is excluded expressly. Now, that's
23 a really important indicator because one could usually
24 proceed on the basis that fraud would always be excluded
25 and didn't need an express exclusion, but here,

1 absolutely consistent with the structure the parties
2 have taken, they have specifically identified it because
3 they are identifying everything that would not fall
4 within the release, because everything else does.

5 Then, my Lord, what one then has is you then see
6 more positively the intended breadth of the release is
7 absolutely apparent from the language used, because the
8 release is granted by each debtor -- so this is, as
9 your Lordship knows, about six or seven lines in:

10 " ... on behalf of itself, its estates, assessors
11 and assigneds ..."

12 So it is as wide as possible in terms of the party.
13 It is granted in favour of each release party, which
14 itself is defined very widely and that definition is at
15 E16/462. It is all consistent with the intention to
16 grant a broad release and an overall settlement to
17 prevent parties, assigneds and so on trying to take
18 a different line.

19 You then have the words "fully and forever
20 releases", again a further indicator of breadth. And
21 also they suggest the absence of any temporal
22 restriction on the scope of the release.

23 The release then is of all causes of action, so you
24 have got the word "all", which in turn then is on
25 a definition -- and if your Lordship could then just

1 look at that definition again because it does bear
2 looking at in the context of this clause and that's at
3 page 461, and it is hard to have a wider definition. It
4 means:

5 "All manners of action ..."

6 So it doesn't just mean causes of action because
7 then you have cause so actions next to it:

8 "... judgments, executions, debts, liabilities
9 ...(Reading to the words)... and claims of every kind,
10 nature and character whatsoever."

11 Hard to imagine a wider clause and particularly if
12 one puts the word "all" in front of "causes of action"
13 as section 8.02 does.

14 What one can safely say, just pausing there, is that
15 the definition in the context of the broad section can
16 only be read as indicating an intention to preclude any
17 future argument that a claim was not released based on
18 it being a particular type or category of claim and
19 that's why the definition of causes of action can't be
20 read as excluding claims merely because they are
21 after-acquired claims.

22 My Lord, this is all set out, if it would help
23 your Lordship, at paragraph 16 of my note.

24 One of the things I'm going to come on to address
25 your Lordship on is it is not entirely clear what LBHI's

1 case is in this regard, but I think that LBHI accepts
2 that on its face causes of action as defined would
3 include after-acquired claims and the way it now puts
4 its case is that it has to be claims between certain
5 parties and there is a factual nexus, that was
6 yesterday, but it would be very difficult to argue on
7 that definition that there was a particular type of
8 claim that was excluded because it doesn't sit with the
9 language.

10 You then have, my Lord, picking back up from the
11 text, a yet further indication in the text of
12 section 8.02 that the release is not limited to claims
13 of a particular type or character by the words "whether
14 in law or in equity" and so on and so forth, so it is
15 actually making the point as widely as possible. And
16 then one then comes, having had all of that to the words
17 accrued/unaccrued, foreseen/unforeseen and so on.

18 Now, my Lord, if any confirmation was needed that
19 the release given was not limited to known and
20 identified claims held at some specific point in time,
21 these words put the matter beyond any doubt and the
22 words used clearly indicate that the parties wished to
23 avoid any possible basis on which it might be said that
24 a claim was not released. That is the obvious purpose
25 of them. And they are a cumulative and comprehensive

1 essentially designed to ensure that even claims that
2 were not known about, not foreseen, even those that
3 could not be foreseen were released and the
4 juxtaposition of the terms was not restrictive as was
5 suggested yesterday -- and I will come on to that in
6 a moment -- the juxtapositioning is actually quite the
7 opposite because what it shows is an intention to
8 capture absolutely everything. So known and unknown
9 indicates that it matters not whether a claim is known
10 or unknown: either way it is released. And that's the
11 purpose of the juxtaposition.

12 My Lord, as well as making sense of all the words,
13 Deutsche Bank's construction, unlike LBHI's
14 construction, gives effect to all of the words in the
15 clause, so it gives effect to the words unknown and
16 unforeseeable, because just standing back, a claim
17 identified in the negotiations is plainly known about
18 and so much was obvious from Mr Geraghty's evidence. He
19 said that there was a "population of claims", that was
20 a phrase I think used by Mr Phillips yesterday. So
21 those are known claims. They are plainly not unknown
22 claims. Unknown on its ordinary and natural reading
23 encompasses claims that were not known about as at the
24 date of the settlement agreement or at the release date
25 and that in itself we submit is fatal to the contention

1 that the purpose of the release was to address known
2 claims held by the parties at either of those dates.

3 You then have the words foreseeable or
4 unforeseeable, foreseen or unforeseen and they can only
5 we say be understood as a reference to claims that
6 a debtor might acquire after the date of the settlement
7 agreement from another party, because first of all that
8 interpretation gives effect to the ordinary meaning of
9 the words; they are plainly directed, from the words
10 unforeseen, unforeseeable towards future events, but it
11 is also supported, my Lord, by the context in which the
12 settlement agreement was made, because the Lehman Group
13 was in a terminal insolvency process as Mr Geraghty
14 accepted so there would be no ongoing business dealings
15 between the parties that might give rise to
16 unforeseeable future claims. So, my Lord, that can be,
17 we submit, the only interpretation -- not just as
18 a matter of ordinary language and common sense, but also
19 in the particular context of this agreement.

20 By contrast, LBHI's interpretation gives no effect
21 to these words and, my Lord, in that regard that's why
22 I was saying it is important to identify what exactly is
23 the dispute between the parties because it seems to us
24 that LBHI is not contending that the PLC subdebt would
25 not per se constitute a cause of action of a debtor, or

1 that an after-acquired claim would not per se be a cause
2 of action. As we understand their case it is that the
3 release in section 8.02 should be read as being limited
4 to particular claims held by the parties to the
5 settlement agreement at a particular time, or as they
6 put it in closing submissions, to a particular
7 population of claim that was contained in the agreement.
8 That was Day 7/37:9-10. And we say that just isn't
9 sustainable as a construction not least in the light of
10 the words unforeseen and unforeseeable and unknown.

11 We also say that it is unsustainable in light of the
12 further text of clause 8.02, because if one then goes on
13 to look at the further text, the release expressly
14 applies to all causes of action, whether known or
15 unknown in each case, that arise from, are based on,
16 connected with, alleged in, or related to -- and then
17 just pausing there you can see just how wide that clause
18 is: arise from, based on, connected with, alleged in or
19 related to. And then you have "any facts or
20 circumstances", so the word "any", and circumstances as
21 well as facts, "in existence prior to the date hereof".

22 My Lord, the cause of action has only to arise from,
23 be based on, be connected with, alleged in or related to
24 any pre-existing facts or circumstances in existence
25 prior to the date of the settlement agreement, so the

1 temporal qualification relates to the facts and
2 circumstances in existence, not the causes of action
3 being released. And the point is demonstrated because
4 the parties easily could have said, if this was what was
5 meant, that the causes of action released were those in
6 existence prior to the date hereof. It doesn't say
7 that.

8 In contrast the words actually used are incredibly
9 broad such that one simply cannot read in any
10 requirement that the facts or circumstances should arise
11 in any particular context, let alone that they needed to
12 be facts or circumstances existing between the debtors
13 and the UK affiliates. And just pausing there, it is
14 not even clear what that would mean.

15 So the argument about some sort of factual nexus,
16 which I'm going to come on to, just doesn't withstand
17 scrutiny.

18 My Lord, the next stage of the clause is a clause
19 that we say demonstrates that on its own terms
20 after-acquired claims are included in the clause because
21 the clause goes on, having had all of the general
22 description and the words that I have addressed so far,
23 you have then the word "including", so it's not
24 a limitation, it's an including:

25 "... any funding claims ..."

1 Which we have addressed:

2 "... any causes of action to the bankruptcy code
3 ... (Reading to the words) ... guarantee or similar
4 document."

5 Pausing there, your Lordship has the point from my
6 opening submissions in our skeleton argument that as at
7 the date of the settlement agreement LBHI had not made
8 any distributions to its UK affiliates based upon
9 a guarantee and it couldn't do so until its Chapter 11
10 plan was confirmed. So on its face you have the clause
11 excluding within its scope release of claims that LBHI
12 might accrue after the confirmation of the plan as
13 a result of payments under a guarantee and we say that's
14 another indicator.

15 A claim acquired by subrogation is a claim acquired
16 from another party, so if after the date of the
17 settlement agreement LBHI had discharged a secured
18 liability of a UK affiliate, it might have been
19 subrogated and acquired a security interest such as a
20 fixed charge from the creditor and that would have also
21 been an after-acquired claim falling within the scope of
22 the clause.

23 Now, it was advanced yesterday in closing
24 submissions by Mr Phillips that the word "asserted" in
25 section 8.02 assisted his construction. It doesn't.

1 What we submit is the word "asserted" is a further
2 indicator of the breadth of the release and not
3 a limitation because it is intended to make clear that
4 the release covers any secondary claim regardless of how
5 it is asserted to have come into the hands of the
6 releasor. In any case, there is no indication that the
7 assertion itself has to have happened at a particular
8 point in time.

9 My Lord, even if I am wrong on that, the word
10 "asserted" wouldn't support Mr Phillips if it had the
11 construction that he was suggesting, ie that it means
12 a pre-existing claim, because the absence of that word
13 elsewhere in the clause would only be in contrast and
14 undermine his point elsewhere. So it doesn't help him.

15 Nor do the references to the United States
16 bankruptcy code because first of all it's not clear in
17 the context of this clause why the treatment of claims
18 under the US bankruptcy code in relation to subrogation
19 would be relevant because we're concerned here with
20 claims against the UK affiliates who are subject to
21 English insolvency proceedings and therefore it is
22 a question of English law not the US code.

23 Secondly, insofar as LBHI relies on the
24 US bankruptcy code it does so in any case only for the
25 proposition that it is possible to claim in a US

1 bankruptcy in respect of the contingent right and that
2 was the only point on which expert evidence was adduced
3 and that's in paragraph 50 of Judge Gropper's report.
4 But that doesn't detract from the point that
5 Deutsche Bank is making which is that LBHI could not
6 have acquired a claim by subrogation until it made
7 a payment on a guarantee after the effective date and
8 that's what Judge Smith confirmed.

9 Third and finally, LBHI can't in any case rely upon
10 the US bankruptcy code insofar as it is different to
11 New York law because the law applicable to the
12 settlement agreement is not only New York law. The
13 Rome I regulation doesn't permit a contract to have more
14 than one applicable law and we set all of this out in
15 our skeleton argument at paragraph 89, B, tab 3, page 31
16 and the reference, my Lord, is in this document at
17 paragraph 23.3. And that hasn't been in any way
18 challenged.

19 We say by way of ordinary construction it doesn't
20 help, as a matter of the context of the clause it
21 doesn't help. If it did in fact, contrary to those two
22 points, have the meaning that Mr Phillips contended for,
23 it would kill him on the rest of his construction. And
24 in any case the bankruptcy points don't help.

25 MR JUSTICE MARCUS SMITH: Just to be clear though, you say

1 that looking at section 12.02 --

2 MS TOLANEY: 8.02, my Lord, or 12.02?

3 MR JUSTICE MARCUS SMITH: 12.02, on page 504. That although
4 the clause expressly refers to the bankruptcy code, the
5 English conflict law rules preclude me from having
6 regard to it because only New York law applies?

7 MS TOLANEY: That's right I do. And I just want to check
8 one point, my Lord, on this. As my understanding is,
9 Judge Gropper himself says at paragraph 36 of his
10 report:

11 "The bankruptcy courts follow applicable state law
12 in construing contracts."

13 My Lord, then coming on to LBHI's construction of
14 section 8.02 and, my Lord, could your Lordship pick up
15 this in the speaking note at paragraph 24. The reason
16 I say this is that it is useful to see how it has been
17 put on the page so to speak.

18 So the starting point, my Lord, is that the oral
19 opening submissions of LBHI asserted that the language
20 of the release didn't release the claims, and similarly
21 in oral closing submissions as a matter of ordinary
22 language, and it is quite important to have that in mind
23 when we come to the most recent construction. But as we
24 say in this note, having asserted that, LBHI then didn't
25 in fact engage with the language in the clause,

1 including the definition of causes of action, and in
2 fact no textual construction was advanced as to the
3 meaning of unknown, unforeseen, unforeseeable in LBHI's
4 written opening. All that was done was a quotation from
5 Judge Gropper's report in paragraph 31 where
6 Judge Gropper just asserted that those words don't
7 include after-acquired claims and there was no textual
8 analysis.

9 MR JUSTICE MARCUS SMITH: No.

10 MS TOLANEY: So until yesterday LBHI's only textual
11 arguments were those set out at paragraph 27 of the
12 note. First of all that as a matter of New York law the
13 release of an after-acquired claim would have to be
14 expressly provided for and I have addressed you on that
15 and I will do so briefly again, because I'm not sure
16 that's still pursued and I don't see how it could be.

17 Second, that the release in it section 8.02 was
18 limited to claims held by the parties at some particular
19 point and this appears to be a case that's advanced
20 purely on the words "upon the occurrence of the
21 effective date", or on the basis of the recitals
22 referring to outstanding claims. So I will come on to
23 that as well.

24 Third, the third textual analysis it was said was
25 that the release should be read as limited to the

1 specific outstanding or known claims again referred to
2 in the recitals.

3 MR JUSTICE MARCUS SMITH: That's the page 459 point.

4 MS TOLANEY: That's right.

5 MR JUSTICE MARCUS SMITH: There are other clauses that have
6 been perhaps a little elliptically referred to.

7 MS TOLANEY: Yes, there are representations clauses which
8 I'm going to come on to.

9 MR JUSTICE MARCUS SMITH: That's right.

10 MS TOLANEY: I think those are the only other ones.

11 MR JUSTICE MARCUS SMITH: It is section 4.04(b) and section
12 5.04(a).

13 MS TOLANEY: Exactly and I will come on to those.

14 MR JUSTICE MARCUS SMITH: Okay.

15 MS TOLANEY: I'm not sure they fit within those three
16 textual points on section 8. They are relied on in
17 support of, but --

18 MR JUSTICE MARCUS SMITH: Yes, I think they probably fall
19 under your heading 3, that they go towards a reading of
20 clause 8.02 that draws a line at some point temporally
21 between claims that are as it were pre-existing and
22 claims that are after-acquired.

23 MS TOLANEY: That's quite right and I'm coming on to that
24 under the third head.

25 But just taking each argument in turn, the first

1 argument I have already addressed your Lordship on and
2 is addressed at paragraph 29 of that note, that it is
3 not sustainable, there is no evidence of such
4 a proposition.

5 The second argument we say is no better and this is
6 at paragraph 30 of the note. Because, my Lord, if
7 your Lordship just turns up how this has been put, and
8 you will see this in the note I have handed to you,
9 first of all it is said in the reply position paper that
10 it was upon the occurrence of the effective date that
11 the release took effect, therefore it extended only to
12 causes of action held on the effective date. In the
13 written opening it was said that the section 4.04(b)
14 envisages that the claims being released are ones held
15 at the effective date. But Mr Geraghty then said the
16 settlement agreement was intended to release only the
17 intercompany claims held as of the bankruptcy date and
18 in cross-examination it shifted to effective date. And
19 then in oral closing submissions it was said,
20 inconsistently, the release is a release of extant
21 causes of action existing between the parties at the
22 time of the settlement agreement but then later it
23 relates to all of the causes of actions based on the
24 facts or matters existing as at the date of the
25 settlement agreement but they are released as at the

1 effective date.

2 So the case, that's why we have been saying it seems
3 to be rather unclear, but looking at the words of
4 section 8.02, insofar as all of this argument is derived
5 from "upon the occurrence of the effective date", we say
6 it just doesn't bear that sort of meaning. That is
7 obviously saying when the release comes into effect and
8 is akin to a condition precedent to the release because
9 it was to ensure that it was conditional on the plan
10 becoming effective that the release would then take
11 effect. It is nothing to do with the substantive scope
12 of the release.

13 MR JUSTICE MARCUS SMITH: So what you say is it is, as you
14 say, when the release comes into force as opposed to
15 what is released?

16 MS TOLANEY: Exactly. And that's exactly how it reads,
17 because it is "upon the occurrence of". And I think
18 that one sees that in the explanations that are given by
19 LBHI they tend to use the words they are released
20 "as at" the effective date or "on" the effective date,
21 but the words are "upon the occurrence of", which is
22 something rather different.

23 In any case, as I have said to your Lordship in the
24 context of the earlier construction point, if they are
25 right that the release are claims as at the effective

1 date, which is certainly one of the varieties of
2 argument that they have gone for, then that undercuts
3 their whole case about after-acquired claims for the
4 reasons I have already identified.

5 One then has the fatal flaw in any case on that
6 construction that the "upon the occurrence of the
7 effective date" is given a particular meaning by LBHI,
8 but they can't then construe unknown, unforeseen and
9 unforeseeable and that's why, as I said to
10 your Lordship, there was construction of those words.
11 And Judge Gropper was in fact forced to accept in
12 cross-examination that his assertion in paragraph 31 of
13 his report, relied upon in the opening submissions of
14 LBHI, didn't give any meaning to those words, that was
15 at Day5/12:23 to 13:10. And we say that what happened
16 then was, fatally for LBHI's case, he accepted that
17 those words on their ordinary meaning must refer to
18 future claims.

19 He attempted, your Lordship may remember, to salvage
20 the argument by seeking to distinguish unforeseeable
21 future claims from claims that were after-acquired and
22 he used the analogy of a storm and the reference for
23 your Lordship's note is Day5/14:3 to 15:3. That though
24 is a distinction, if your Lordship goes back and reads
25 that passage, without any difference at all, because

1 a claim arising from damage caused by an unforeseeable
2 future storm is still an after-acquired claim.

3 He also in cross-examination abandoned his original
4 position at 27 of his report that the words of a general
5 release, however wide, would always be limited to claims
6 specifically in the contemplation of the parties at the
7 time of the release, because he conceded that it was in
8 fact possible to release unknown claims but only where
9 the court has concluded that unknown claims are within
10 the contemplation of the parties.

11 The cases that he therefore relied upon, as we set
12 out in paragraph 36 of the note, didn't take the matter
13 any further, for the reasons we give there. Even in the
14 personal injury context it was accepted if the language
15 had been clear enough -- and your Lordship may remember
16 it didn't include the words "known or unknown". If the
17 language had been clear enough even in that context,
18 with its own particular policy considerations, the court
19 still said it would have given effect to the words of
20 that clause. And the other cases which we identify as
21 the second category are ones in which the generally
22 worded release was given as part of a resolution of
23 a specific dispute generally between unsophisticated
24 parties and as Judge Smith pointed out, that principle
25 we say has no application to a comprehensive settlement

1 agreement in this context between sophisticated parties.

2 So that then left, prior to yesterday, the
3 outstanding claims point. And the outstanding claims
4 point if one starts with first of all the recitals,
5 my Lord, it just doesn't bear the meaning or the
6 emphasis that LBHI would seek to give it, because it
7 can't be read as limiting the scope of section 8.02, and
8 it doesn't purport to. And that's the killer point.
9 But even beyond that, looking at the language, it's not
10 as narrow as LBHI suggest because it refers to all
11 disputes.

12 But in any case, the purpose of the recital was
13 undoubtedly to record aspects of what was factually
14 happening and indeed nobody is challenging that they
15 were desiring to resolve the outstanding issues between
16 them. They were desiring to resolve all disputes
17 between them. The use of the word "other" doesn't in
18 our submission limit the term "all disputes". And even
19 if the recital could be read as then expressing a desire
20 to resolve -- let's put it in a different way -- the
21 population of claims they knew about, when one then goes
22 to section 8.02, it is not limited to that.

23 So the recitals just simply can't bear the meaning
24 that they have tried to put on it and it is not
25 reflected in clause 8.02 so it can't overwrite the terms

1 of the clause itself.

2 Similarly, if one looks at sections 4.05 and 5.05,
3 my Lord this was addressed in our skeleton argument at
4 paragraph 119 and that's at bundle B, tab 3, page 42.
5 If one looks at both clauses what you can see is that
6 section 4.04(b) is expressly concerned with restrictions
7 on the ability of the UK affiliates to assign claims
8 released under the settlement agreement and similarly
9 5.04(a) is a representation that:

10 "Each debtor owns all claims it may have including
11 all claims released hereunder."

12 Both clauses are not purporting to suggest that
13 claims falling within the release at any future time
14 would not be covered by the relevant representations.
15 And in particular if one looks at 5.04(a) you can see
16 that it owns all claims it may have against a UK
17 affiliate "including all claims released hereunder".
18 Well, the whole construction of the release clause is
19 that upon assignment the release captures the claim
20 that's been assigned whereupon the debtor is making the
21 representation it is making correctly and it is
22 interesting to contrast (ii) of (a) because that
23 actually refers to the execution date.

24 So all these clauses are concerned with is just
25 simply that a need to ensure -- and it actually goes to

1 my commercial purpose argument and I think I put this to
2 Judge Gropper in cross-examination, that they go to
3 needing to ensure that somebody isn't going to come
4 along and say later "Well actually I owned that claim
5 that you purported to release". It is again a way of
6 shoring up the scope of the release to all future claims
7 and all present claims known or unknown so that a line
8 can be drawn and we would say there is nothing
9 inconsistent in this language upon the analysis -- the
10 only reason it would be inconsistent is if one followed
11 the analysis of Mr Phillips that you had to tie the
12 release clause into a particular date and the claim had
13 to exist at a particular date in the hands of LBHI and
14 therefore then it would fall within this clause. His
15 construction goes one way, mine goes the other; these
16 clauses don't take it any further.

17 Can I then come on my Lord to the new construction
18 argument --

19 MR JUSTICE MARCUS SMITH: Well, pausing there, just to ask
20 you a question about either 5.04(b) or 4.04(b), because
21 the same point arises in each, you said in describing
22 the commercial purposes of this settlement that one of
23 the purposes was to stop after-the-event acquisition of
24 claims thereby prolonging that which was intended to be
25 put to bed.

1 MS TOLANEY: I think I said it in the terms of a general
2 buying up of claims.

3 MR JUSTICE MARCUS SMITH: Yes, exactly so.

4 If you look at 5.04(b) there is a fairly clear
5 express prohibition on the assignment of claims that are
6 "released hereunder", and equally in 4.04 one has got
7 a prohibition on assignment, which seems to be directed
8 to the preventing of that sort of later dealing in
9 claims and the question that I've got is do these two
10 provisions suggest that you need to have, to use
11 Mr Phillips' phrase, some kind of jural relationship
12 because without that you don't have anything to transfer
13 or assign and therefore does that inferentially lead you
14 to a restriction on the scope of 8.02?

15 MS TOLANEY: No, my Lord, in the sense that this is dealing
16 with -- it is actually headed "No prior transfer of
17 claims", section 4.04.

18 MR JUSTICE MARCUS SMITH: Yes, 4.04 is; 5.04 isn't.

19 MS TOLANEY: No, but this is trying to take away the
20 mischief of actually dealing with the allowed claims if
21 you look at (b), 4.04(b), so you can't release anything
22 provided that after the effective date you can
23 participate any of the allowed claims.

24 MR JUSTICE MARCUS SMITH: Yes.

25 MS TOLANEY: And similarly 5.04(b) excludes out of its scope

1 the JPM and excluded items. Nothing here would stop
2 somebody going off and I think buying up from a third
3 party to the agreement claims and so it doesn't cover
4 that scope.

5 MR JUSTICE MARCUS SMITH: No, I understand that, it doesn't
6 cover that, but what it is doing is it is fairly
7 carefully delineating an inability to transfer or deal
8 in claims and I suppose my question is if one was
9 seeking to prevent the later acquisition of Lehman
10 claims, why not simply have a further prohibition in
11 section 4.04 or 504 saying "Look, you may not acquire
12 claims by whatever way from these particular parties"?
13 Wouldn't that be a slightly neater way of achieving what
14 you say 8.02 achieves?

15 MS TOLANEY: Well, in a way, my Lord, not really and the
16 reason I say that is because even when your Lordship
17 just said that, you said "from these particular
18 parties", the truth is you may be in a situation where
19 you couldn't identify precisely which claims they might
20 be, or who from. You might not want to get into naming
21 lots and lots of other different parties and in a sense
22 the reason why you don't need to is because what you've
23 got here is such a broad release, you've got it covered,
24 because what's being said is even if the claim as at
25 this date is unforeseen, if it is against PLC for these

1 purposes you have released it, you have drawn a line, so
2 the release covers we would say into the all
3 possibilities and that's why it is worded in the
4 broadest of terms and I don't think you could read it
5 down from the absence of something further expressed
6 that might have been quite difficult to articulate.

7 Just to put it this in context, your Lordship is
8 picking up, I accept perfectly fairly, on a point I made
9 about the commercial purpose being to draw a line and
10 saying it would be inconsistent with that purpose if
11 that someone went out and bought claims up, but that
12 does not mean that that inconsistency with the
13 commercial purpose had to be recorded expressly. It may
14 have been regarded as rather obvious that somebody
15 wouldn't do that.

16 So, my Lord, I would submit to your Lordship that
17 the absence of an express "You can't do the following 20
18 things in the negative and here is everything I could
19 think of" is unnecessary when you have a release saying
20 "You can't bring a claim between each other"
21 essentially.

22 My Lord, can I then move on to the new construction
23 argument and what I would just like to emphasise to
24 your Lordship, and I'm sure your Lordship has picked
25 this up, this is the first time it has ever been

1 articulated. So in oral closing submissions a new
2 argument that was said to be based upon the plain and
3 ordinary and natural reading of the clause was advanced
4 for the first time. I only make that point
5 forensically, because if it was so plain and obvious
6 from the ordinary meaning one might have expected it to
7 come in one of the many written documents and to have
8 been put to the witnesses where all other points were
9 made. The reason it hasn't been advanced before is
10 because it has only just been thought of and the reason
11 it has been thought of is because of the concessions
12 that were made in evidence by Judge Gropper, which left
13 very little room for the previous argument.

14 MR PHILLIPS: My Lord, there is a limit. The reason was
15 that my learned friend raised unforeseeable --

16 MS TOLANEY: My Lord, I can't just be interrupted. It's
17 discourteous.

18 MR PHILLIPS: -- for the very first time in her oral
19 opening.

20 MR JUSTICE MARCUS SMITH: Mr Phillips, it is a jury point,
21 none the worse for that, but I will make the point that
22 sometimes late arguments are sound. I entirely take
23 your point, but ...

24 MS TOLANEY: I only make it -- obviously, my Lord, if it is
25 a good point I have to deal with it, but I make it

1 because it is being said to your Lordship -- and it is
2 relevant. It's not just a jury point, it is relevant
3 that, because it said that this is on the ordinary
4 meaning of the language.

5 Now, my Lord, can we just turn up, because I don't
6 want to do Mr Phillips a disservice otherwise I will be
7 interrupted so many times I will never get to the end of
8 my submissions, so why don't we look at exactly what he
9 said and this is at Day 7 of the transcript, and it
10 starts at -- I think we should pick it up at page 47 of
11 yesterday's transcript. At page 47 Mr Phillips is going
12 through the words of the clause and if one picks up at
13 line 10, he says:

14 "So that is then identifying types of claim, types
15 of claim that are included in the words "all causes of
16 action". And there is a fraud exclusion and we then
17 come to what those types of claim may be ..."

18 Then he reads them out. He then says we have
19 "a series of juxtaposed concepts" and then we get to the
20 assertion in line 3 of page 48:

21 "There are six objective elements. If one looks at
22 these, there are subjective and there are objective."

23 Now, I have to say I had to read this passage --
24 with no disrespect to my learned friend who may be far
25 more astute than me -- several times because I really

1 didn't understand how one would read section 8.02 in
2 this way, because what he seems to be doing is picking
3 out random words and saying one is objective, one is
4 subjective. But he says "the six objective elements"
5 then he lists them out, then at line 10:

6 "There are then two subjective tests."

7 I don't know what he means by the word "tests". As
8 he said, there is a description of the types of claim,
9 but he has just introduced the word "test" --

10 MR JUSTICE MARCUS SMITH: I think the distinction he is
11 drawing is between the description of a claim that is
12 simply the case as a matter of law, so one can
13 for instance say definitively whether a claim is accrued
14 or not. It is simply a question of the consideration of
15 the local law as applicable to that claim and so that,
16 as I understand it, is what he calls objective.
17 Subjective is something which is dependent upon the
18 state of mind of the persons party to this agreement and
19 you can see it I think in the contra-distinction between
20 on the one hand foreseen and unforeseen and foreseeable
21 and unforeseeable, so the latter is objective and the
22 former is subjective. That distinction I get. Quite
23 where it goes I'm less sure.

24 MS TOLANEY: Well I would just take one step back because on
25 the wording here it has been suggested that there are

1 two subjective tests, known or unknown, foreseen or
2 unforeseen, that's the language used, lines 10 and 11.
3 Now, of course known is not a subjective question
4 necessarily. Where something is known -- the way it was
5 used by Mr Geraghty was it was an identified population.
6 That is factual. It could be subjective, but it could
7 also be objective: is it factually listed?

8 MR JUSTICE MARCUS SMITH: The question is always: known by
9 whom, isn't it?

10 MS TOLANEY: Perhaps.

11 MR JUSTICE MARCUS SMITH: That's what I suspect one gets the
12 subjective element.

13 MS TOLANEY: Perhaps. But it could have an objective
14 element too if known is intended to refer to, as
15 Mr Geraghty suggested, an identified population of
16 claims.

17 MR JUSTICE MARCUS SMITH: Yes.

18 MS TOLANEY: And also, just picking up that theme,
19 Mr Phillips himself then said -- I will just skip on but
20 I would like to come back -- at page 49, lines 12 to 19,
21 that unforeseeable was objective. So it was not very
22 clear which he said fell into which category.

23 One then gets to line 12 on page 48: looking at the
24 objective elements, a number of them overlap. That may
25 be right. I think what's true is a number of the

1 different categories overlap because you could have
2 a claim that was unknown and unforeseeable, you might
3 not. But then you get the statement at line 20 on
4 page 48:

5 "Any of the subjective elements can apply to any of
6 the objective elements."

7 And then the statement on 49 that because of all of
8 this, which is Mr Phillips' own take on the clause:

9 "... what you cannot do when construing this part of
10 the release is to parse each constituent word into just
11 that word and say 'Well, what does that separately from
12 all other words refer to?'"

13 So what he then does, entirely unilaterally, and we
14 will come back to look at the words of the clause, is to
15 suggest that, as the reading on an ordinary and natural
16 meaning which is so obvious to any independent reader,
17 you pick out from this list different words and what you
18 do is that you then have to apply a two-stage test, and
19 it is line 8, "so that you should have a claim that is
20 either" one of the types he identifies. And then
21 line 11, "and you then apply the state of mind to it".
22 And then line 14:

23 "But you have to fit it into accrued/unaccrued
24 [et cetera] before you ask was it known or unknown ..."

25 Then line 20:

1 "The fact that something is unknown or unforeseeable
2 or any of the above does not mean you have a claim
3 because you have to fit into those objective parts first
4 and what we submit when you construe this, my Lord, is
5 it is illegitimate to take the subjective elements,
6 foreseen and unforeseen, and that say an after-acquired
7 claim was unforeseen, it may have been unforeseeable and
8 therefore after-acquired claims fall within clause 8.02.
9 The subjective state of mind, without first finding the
10 objective existence of a claim, is not enough."

11 Now, just pausing there, what Mr Phillips is saying
12 is that, somewhat late in the day, one obviously has to
13 read what is plainly simply a comprehensive and
14 comprehensible list of different types of claims,
15 accrued or unaccrued, foreseen or unforeseen, not in the
16 way that the natural reader would read the list of
17 claims but picking out different words on his objective
18 and subjective test, then applying a two-stage test that
19 you have to somehow be both objective and then
20 subjective -- I just simply don't know how you read it
21 that way or how you get to that on the words, but all of
22 it is designed with the ultimate aim of the case to say
23 "Ha-ha, that's why if it is an unforeseeable claim it
24 doesn't work because it has to have been an accrued
25 claim first and therefore unforeseeable."

1 MR JUSTICE MARCUS SMITH: I may be doing Mr Phillips a gross
2 injustice, but I don't think he was saying that.

3 I think what he was saying, he was mounting an attack on
4 the point that both I have made and the US law experts
5 made, that one should read agreements so as to avoid
6 redundancy of expression, in other words one should give
7 each term its distinct meaning and I think what he was
8 saying was that although no doubt that is a general
9 proposition of construction under both US and English
10 law, it didn't apply in this case and that what one had
11 was descriptors of claims which to a greater or lesser
12 extent overlapped in the sense that one could have
13 a given claim that would tick multiple boxes.

14 I don't think he was going so far as to say --

15 MS TOLANEY: Well, my Lord, I think he is, with respect.

16 MR JUSTICE MARCUS SMITH: Is he?

17 MR PHILLIPS: Your Lordship is absolutely right.

18 MR JUSTICE MARCUS SMITH: Ms Tolaney, we may be able to
19 shortcut that. If it Mr Phillips is not saying that
20 then we can take it more quickly.

21 MR PHILLIPS: Your Lordship articulated it absolutely
22 correctly.

23 MS TOLANEY: Right. Well, my Lord, I have to say if
24 your Lordship reads over page 50 and our note as to the
25 passages, the whole point of this argument as

1 I understood it was to say that the clause doesn't apply
2 simply to unforeseeable claims because if you have to
3 find an objective element first you then can apply it as
4 pre-existing.

5 MR JUSTICE MARCUS SMITH: Well, it sounds like an awfully
6 clever argument but it seems to me it is a little bit
7 too clever given the way the clause is read. I don't
8 think one can apply these restrictions conjunctively.
9 I mean the point that you are articulating is one that
10 goes a stage further than simply overlap.

11 MS TOLANEY: Indeed.

12 MR JUSTICE MARCUS SMITH: What you are saying Mr Phillips is
13 saying -- which he isn't, but the argument you are
14 dealing with is to say that you've got to read these
15 criteria or descriptions of claims in some way
16 conjunctively so that you have to tick two boxes before
17 it actually --

18 MS TOLANEY: Yes.

19 MR JUSTICE MARCUS SMITH: That clearly can't be right.

20 MS TOLANEY: I'm grateful, my Lord, because that's the
21 argument I thought I was tackling.

22 Insofar as it is being said you don't need to give
23 each different word a different meaning, first of all,
24 all English lawyers and indeed his own expert try and
25 construe a contract giving a meaning to each clause.

1 Our construction isn't suggesting that the words
2 foreseen and unforeseen would apply distinctly to
3 a particular category of claim and nothing else. That's
4 not what we are saying. Obviously, and I think I put it
5 to one of the witnesses, you could have a claim that was
6 both unknown and unforeseen, but you do have to give
7 a meaning to the words unknown, unforeseen and
8 unforeseeable and that is what Judge Gropper and LBHI
9 didn't do and we submit have still failed to do.

10 MR JUSTICE MARCUS SMITH: Yes, so I think what you are
11 saying is that particularly in a list like this a degree
12 of overlap is to be expected but that -- again one isn't
13 articulating a hard and fast rule, but one would seek to
14 avoid a construction that involved tautology, in other
15 words one is not going to have synonyms. So you will
16 have perhaps an overlap, but they will be each directed
17 at a slightly different point.

18 MS TOLANEY: Exactly. And the reason why you have such
19 a long list and comprehensive list, with the risk of
20 overlap, is because --

21 MR JUSTICE MARCUS SMITH: Is to make it all-embracing.

22 MS TOLANEY: Indeed.

23 My Lord, is that a convenient moment?

24 MR JUSTICE MARCUS SMITH: Yes indeed, Ms Tolaney. Thank you
25 very much. We will rise for five minutes.

1 (3.17 pm)

2 (A short break)

3 (3.26 pm)

4 MS TOLANEY: My Lord, just finally finishing on that point,
5 essentially therefore what we submit is that the
6 construction advanced by LBHI doesn't give effect to the
7 words foreseen, unforeseen, unknown, but simply tries to
8 fix the claims at a particular point in time and tries
9 as well to introduce a second restriction of it being
10 only between the parties to the agreement as at that
11 fixed point in time and the words "factual nexus" were
12 used. In our submission that isn't right on a true
13 reading of, to use your Lordship's words, the
14 all-embracing clause and in order to give a proper
15 meaning to it what one has to stand back and do, as well
16 as looking through the individual clauses, is to stand
17 back and look at broadly what was trying to be achieved
18 here having regard to the language and the other
19 provisions of the settlement agreement and what was
20 trying to be achieved here was a broad and general
21 release save those matters that were expressly carved
22 out, and even, as I say, Judge Gropper had to accept --
23 and I referred to his storm analogy. Even on that
24 analysis, even if it wasn't and I was wrong
25 an after-acquired claim, he was certainly accepting it

1 was an unknown claim and he was unable really to
2 distinguish for the purposes of LBHI's argument how his
3 argument fitted in and gave meaning to those words and
4 that is why he ultimately in my view had to make the
5 concession that future claims were what was being
6 referred to by unknown, unforeseeable and unforeseen and
7 once you have that point in mind, all that LBHI is left
8 with is a reading that we say is impermissible, which is
9 to try and limit the claims to being held at a certain
10 date, because otherwise you can't get any further.

11 So, my Lord, what we say is the construction that
12 they are advancing doesn't work on the words, it doesn't
13 fit with the purpose and it doesn't sustain on any
14 sensible reading of the contract.

15 And in answer to your Lordship's point over the
16 other clauses of 4 and 5, I have already addressed that,
17 but obviously one of the points there is that a party --
18 those were dealing with a releasing party going off and
19 selling its claims. It may just simply not have been
20 envisaged that LBHI as here would take an assignment of
21 a debt years down the line, particularly of a claim,
22 which I'm going to come on to, that appeared to have, or
23 appeared to be given no value and then be in litigation,
24 and in any case even if it was anticipated that there
25 might be such behaviour, a broad release and no doubt

1 lawyers acting would say "Well it is unlikely that would
2 happen but a broad release here would cover that"
3 because they're releasing every future claim.

4 So in a sense what it does is demonstrate why you
5 would have such a broad release.

6 My Lord, may I then move on to -- and I will take it
7 briefly -- the commercial purpose argument. What we say
8 is notwithstanding the submissions that were repeated
9 that it was all about the language one only has to look
10 through the transcript yesterday to see that every
11 opportunity what was referred to was in fact two points:
12 one that it was suggested it was terribly uncommercial
13 for me to give away a big claim; and two, the extrinsic
14 evidence supported that that wouldn't have been done.

15 Just dealing first of all with commercial purpose,
16 what we say is that the commercial purpose of the
17 agreement is apparent from the terms of the agreement
18 itself, as your Lordship knows, and there is no need to
19 go beyond it, and you also have the mutual release of
20 the clauses, so one has to be careful when looking at
21 concepts and arguments about commercial purpose that
22 parties aren't in fact using commercial purpose to
23 circumvent the actual terms and that's what we submit is
24 happening, that the commercial context that's obvious on
25 the face of the agreement we say is sufficient to show

1 the commercial purpose, and just taking the points very
2 briefly because I'm conscious your Lordship will have
3 them.

4 First of all the release we say just draws a line
5 except for identified claims that plainly, as
6 Mr Phillips put it yesterday, were a bit more
7 complicated and had to be held over for another day, but
8 otherwise having had this detailed lengthy negotiation
9 they were trying to move things along to basically cease
10 to exist, to wind themselves up. And what we say is in
11 that context you've got affiliated entities within
12 a complex corporate structure. Each entity presumably
13 knew the other's business pretty well and therefore
14 there was a reason why a line would be drawn in a way of
15 releasing everything, unless it was something that
16 somebody was making a fuss about there and then and
17 needed special treatment.

18 The second point we say is that if you are looking
19 at the text of the agreement -- this is at paragraph 62
20 of the note -- it wouldn't have made any commercial
21 sense for LBHI to release its secondary claims in
22 respect of the PLC subdebt but to retain its ability to
23 acquire the primary claims. And I made this point in
24 opening that at the time of the settlement agreement
25 LBUKH had already asserted a guarantee claim against

1 LBHI in respect of the PLC subdebt and that was an
2 allowed claim under the settlement agreement, so LBHI
3 knew that it might in principle be required to pay
4 substantial amounts in respect of the PLC subdebt to
5 LBUKH, but it released pursuant to clause 8 its
6 secondary rights to pursue PLC for any such sums and in
7 it so doing it must have appreciated the scope of that.

8 The release of the secondary claim makes perfect
9 sense we say because of the desire to draw a line under
10 the disputes between the debtors and the UK affiliates,
11 but if that's why it makes sense then it made no sense
12 for LBHI then to retain the ability to claim the primary
13 debt as against PLC, because it would only undermine the
14 plausible reasons for releasing the secondary claim.

15 So we say on the face of 8 as well the commercial
16 purpose undermines the submissions being made.

17 We also make, in paragraph 63, the abuse point that
18 I have highlighted before.

19 Then finally, my Lord, fourthly on commerciality,
20 can I say something about the mantra that was advanced
21 by many of the witnesses as well as in submissions that
22 there was something terribly unfair because this was
23 a \$2 billion claim.

24 MR JUSTICE MARCUS SMITH: Sorry, just pausing there.

25 Looking at your paragraph 63, isn't the blatant abuse

1 prevented by the clauses we were discussing earlier,
2 clauses 4 and 5, in that you can't effect a transfer by
3 debtor away and then have a retransfer back? You
4 obviously can have a retransfer back, but I'm not sure
5 how you get the transfer away?

6 MS TOLANEY: You do it before the settlement agreement.

7 MR JUSTICE MARCUS SMITH: Right. I see, so what you are
8 postulating is when the release is being negotiated but
9 isn't binding a series of transfers out. Okay, I see.

10 MS TOLANEY: My Lord, the fourth point, it was suggested
11 that there was this terribly unfair proposition, but
12 just standing back, your Lordship knows, and I think
13 your Lordship put this to me, that obviously our
14 construction of the clause would apply to an
15 arm's length construction, because I'm just reading the
16 clause, but just on this particular point lots of things
17 have been said about the particular value or the
18 particular parties and in that context it is obviously
19 relevant to note that this was an intra-group transfer,
20 there was no arm's length transaction and the same
21 person signed on behalf of both sides on the notice of
22 assignment.

23 In fact there's no evidence before your Lordship
24 that LBHI paid anything at all for this. I'm not saying
25 they did or didn't, I'm just simply saying that if it is

1 going to be said "Oh, well, it is terribly unfair, we
2 wouldn't have given this away", first of all, they
3 haven't established that they paid anything at all.
4 Secondly, as your Lordship knows -- and I won't labour
5 the point because it was put to so many witnesses --
6 there is no evidence that at the time of this agreement
7 the claim had any value at all, given the way it was
8 treated in all the literature and accounts.

9 So, my Lord, that is quite a relevant point in
10 answer -- it's only an answer to some of the commercial
11 cris de coeurs that have been made, but irrespective of
12 that -- it was said against me in opening but I make the
13 same point -- if what's happened at the end of the day
14 is that a release clause bites on a claim that after the
15 event, years later, suddenly the releasing party
16 realises had a value, that doesn't change the
17 construction of the clause. If somebody has made a bad
18 bargain, that happens, and that's why in that context,
19 for example, my Lord -- I told you about the context --

20 MR JUSTICE MARCUS SMITH: They haven't really made a bad
21 bargain, what they have done is they have made
22 a mistake.

23 MS TOLANEY: Made a mistake.

24 MR JUSTICE MARCUS SMITH: If your reading of the clause is
25 right then it's not, as it were, uncommercial, it's

1 simply that they have mistaken the ambit of the release
2 that they had signed up to with the result that what
3 would otherwise be a transfer of a valuable or valueless
4 claim, who knows, becomes a released claim. And I'm not
5 sure that the term "commerciality" comes into it. It
6 seems to me it is just the consequence, if you're right,
7 of the agreement.

8 MS TOLANEY: Indeed. But the reason why I'm just
9 highlighting it, and your Lordship has anticipated my
10 next point, unlike in other contexts there's no
11 application for rectification here. There's no
12 suggestion that there was a communicated mistake across
13 the line here. Your Lordship, to take any account of
14 the sort of evidence that was put before your Lordship
15 to undermine the construction, would have to have the
16 clearest of evidence that there was a mistake and
17 something had completely gone wrong and there's nothing,
18 there's absolutely nothing. And if anything Article 17
19 would also shut out quite a lot of that material because
20 it is yet another indicator that this agreement was to
21 be read on its face.

22 MR JUSTICE MARCUS SMITH: That's the entire agreement
23 clause.

24 MS TOLANEY: No, it is the entire agreement clause and also
25 the sophisticated parties being recorded as having

1 negotiated the clause.

2 MR JUSTICE MARCUS SMITH: Fully negotiated, yes I see.

3 MS TOLANEY: My Lord, I have addressed this in a little bit
4 more detail but I don't propose, having engaged your
5 Lordship on the point, to say any more orally. It is
6 covered in slightly more detail from paragraph 64 to 68
7 onwards, but the essential point has been made.

8 Turning then, my Lord, to extrinsic evidence and
9 subjective intentions. I say this -- and I will
10 approach this at a relatively high level because
11 I approach it with a massive health warning that I just
12 don't think we get here, I think it is highly dangerous,
13 but I would like to say something about it given what
14 was said yesterday about some of the evidence of
15 Judge Smith.

16 The starting point, as we say at paragraph 69, is
17 that the court should only have regard to extrinsic
18 evidence if the meaning can't be determined on the basis
19 of the language itself and given that both parties --
20 whichever way your Lordship goes on construction, but
21 both parties are saying the language is entirely clear,
22 it suggests that none of this really comes into play,
23 and we say it doesn't. What we say as well is that
24 Mr Geraghty's evidence just demonstrates how terribly
25 dangerous it could be for a court to look at this type

1 of material, which is why under both New York law and
2 English law this type of evidence is so readily shut
3 out, because Mr Geraghty accepted, as he must, that he
4 can't speak for any of the UK affiliates or explain any
5 of their motivations for post-contractual conduct, nor
6 could he identify any contemporaneous expression of
7 LBHI's alleged subjective intention, let alone anything
8 objective.

9 We say something in this note nevertheless about
10 Mr Geraghty because yesterday LBHI relied upon aspects
11 of his evidence and we would suggest that if
12 your Lordship even goes near this evidence it would have
13 to be treated with extreme caution because for the
14 reasons we articulate, I think perfectly legitimately
15 and I say it not lightly, he was not a satisfactory
16 witness and the reason he was not a satisfactory witness
17 was that he was plainly very entrenched in achieving
18 a particular result for LBHI and there were three
19 examples of that, amongst many, that we identify in the
20 note.

21 The first was the attempt to suggest that the claim
22 was worth 2 billion. Yesterday it was said "Oh, it was
23 never said it was worth 2 billion, it was said it had
24 a face value of 2 billion", that was what was said in
25 oral submissions. That is not right and that's not the

1 expression that was used in either the skeleton argument
2 or in Mr Geraghty's statement, it was suggested that the
3 value of the claim was 2 billion and that was a retreat
4 because clearly it wasn't. As Mr Geraghty accepted, the
5 claim was valued at zero at the date of the settlement
6 agreement.

7 The most egregious example though of his evidence
8 being evidence one would have to treat with caution was
9 what was said in relation to Mr Keen and the 2014 STG
10 settlement agreement, because Mr Geraghty in his oral
11 evidence -- and your Lordship can take from me that we
12 have tried to be very careful in setting this out
13 accurately with the references -- he tried to suggest in
14 his oral evidence that his witness statement recorded
15 his conversation with Mr Keen which essentially was to
16 the effect that Mr Keen had told him that the relevant
17 phrase in no way insinuated that after-acquired claims
18 or assigned claims would otherwise have been released.
19 But when your Lordship comes to look at, if you do,
20 paragraph 77 of his very crafted statement, it is
21 a paragraph that really does bear reading more than
22 once, because it is quite an egregious paragraph. It
23 first of all doesn't say what Mr Geraghty tried to
24 suggest it does.

25 MR PHILLIPS: My Lord, I think your Lordship should read the

1 paragraph. I think my learned friend is suggesting that
2 Mr Geraghty was telepathic and that Mr Keen didn't speak
3 to him but he was -- I think you need to see the
4 paragraph, my Lord.

5 MS TOLANEY: I almost got half an hour without an
6 interruption, my Lord. I'm getting better.

7 My Lord, it is at tab 7 of bundle C and it is at
8 page 105. So what is asserted is that John Keen was
9 involved in negotiating the statement and has reviewed
10 it in draft:

11 "Mr Keen does not recall any of the parties
12 ...(Reading to the words)... following their transfer."

13 Now, that paragraph doesn't say -- it says he has
14 reviewed in draft, it doesn't say "I, Mr Geraghty, have
15 spoken to Mr Keen ..."

16 My Lord, I'm terribly sorry, Mr Phillips just has to
17 stop shouting out. I know he is getting very agitated
18 but --

19 MR PHILLIPS: No, but, my Lord, this is very serious and
20 there is a question of professional propriety involved
21 here.

22 MS TOLANEY: Well, standing up and interrupting is true.

23 MR PHILLIPS: Excuse me --

24 MS TOLANEY: Don't say excuse me when you are interrupting
25 my submissions.

1 MR PHILLIPS: No, I'm sorry. Very serious things are being
2 said about Mr Geraghty, who is sitting in court and as
3 your Lordship knows is a very senior member of the
4 Chapter 11 team at Lehman. My learned friend is making
5 some suggestions about his evidence that frankly should
6 not be made but nevertheless she is making them and if
7 she wants to comment on his witness statement she should
8 read it, and the suggestion that his witness statement
9 does not record what he was told by Mr Keen, which is
10 what he said in his evidence, is a matter that she
11 should think very carefully about before pursuing.

12 MS TOLANEY: Well, my Lord, first of all I'm getting to the
13 point of wanting to make a complaint about the
14 interruption and disruption to my submissions.

15 Secondly, I object to being referred to repeatedly
16 as "she". Mr Phillips should be courteous.

17 Number 3, I'm entitled to make submissions as I see
18 fit. If your Lordship thinks they are inappropriate
19 I will stop, but your Lordship should have in mind that
20 I put this to Mr Geraghty and if one wants to turn up
21 the cross-examination, this was put fairly and squarely.

22 MR JUSTICE MARCUS SMITH: What exactly are you saying,
23 Ms Tolaney?

24 MS TOLANEY: What I'm saying is that the witness statement
25 doesn't record -- and it is a surprising paragraph --

1 that Mr Keen had a specific discussion with Mr Geraghty
2 in which he said, as Mr Geraghty tried to suggest, that
3 the relevant phrase in no way insinuated that
4 after-acquired claims or assigned claims would somehow
5 otherwise have been released and Mr Geraghty when I put
6 it to him accepted that, because Mr Geraghty was trying
7 to suggest that Mr Keen was endorsing his evidence and
8 in his cross-examination -- and the reference is
9 Day4/102:7 to 103:17 -- that it was his subjective
10 speculation that it was belt and braces.

11 The reason this is important is because this is the
12 evidence that has been relied upon by LBHI. It is quite
13 a surprising submission for them to suggest that the
14 other side can't challenge the quality of the evidence,
15 which is what I'm properly doing, by reference to
16 questions I properly and fully put in cross-examination
17 and the submissions I'm making are as a result of the
18 contrast between what was suggested in cross-examination
19 and this paragraph, which is an odd paragraph.
20 Your Lordship needs to treat the evidence with caution.

21 But the second point, which I also put fairly and
22 squarely, was that one would have expected this
23 paragraph to have engaged with the fact, candidly, that
24 Mr Keen and Mr Ehrmann who led Mr Geraghty's team both
25 signed both the 2011 and 2014 agreements; it doesn't.

1 And what we say is that it is legitimate for us to
2 invite your Lordship to draw an inference that Mr Keen
3 certainly, who has been spoken to, and/or Mr Ehrmann,
4 were not prepared to come to court to say that they
5 agreed with the construction of the 2011 agreement,
6 having negotiated and concluded the waiver in the 2014
7 agreement.

8 Now, my fallback point is even that submission
9 demonstrates that your Lordship can't really engage with
10 what was or wasn't in the minds of these people and
11 that's what Mr Geraghty's statement is trying to
12 encourage you to do but from a very, we would say, not
13 frank perspective or full perspective at the very least
14 and that that is precisely why this evidence is so
15 dangerous.

16 The third example, which we also refer to in the
17 note, was the claims schedule. Now, Mr Phillips can't
18 really criticise me for responding on that given that he
19 put a note in himself suggesting that we had got it all
20 wrong in our cross-examination, so I don't know whether
21 we will get objections to that, but perhaps
22 your Lordship will look at the note.

23 The fact that that four points were put to
24 Mr Geraghty in cross-examination about his claims
25 schedule and this is at paragraph 82. Now, he relied on

1 this claims schedule, as we say at paragraph 80, as
2 demonstrating that there had never been any assertion by
3 the parties listed that any of the claims were released.
4 We put a number of points to him and you can see that
5 first of all we put to him that insofar as we relied on
6 the fact that the UK affiliates were creditors of LBIE
7 who did not object to LBIE paying distributions on
8 after-acquired claims, that may well have been because
9 they were paid in full and did not care and he accepted
10 that all the parties to the settlement agreement would
11 have been paid in full by LBIE.

12 The second point was that claims 18 and 19 in his
13 schedule were irrelevant because the only creditor of
14 LBUKH RE Holdings at the time of the assignment was LBHI
15 and it made no economic difference to whether the claims
16 were or were not released and again there was
17 a concession by Mr Geraghty which we record.

18 The third point is that the release of claims 38 to
19 40 was waived by LBIE under the STC settlement
20 agreement, so the fact that distributions were paid on
21 those was in no way inconsistent with Deutsche's case on
22 the settlement agreement and again Mr Geraghty had to
23 accept that.

24 Now, it is said that they are included in the
25 schedule for a particular reason, but the point is that

1 he never said that in his statement. He presented them
2 in a different way.

3 Then fourthly, and these were the ones that I was
4 criticised for, a material number of claims that form
5 part of the security package for the LBHI2 Financing Ltd
6 loan were not released and were instead expressly carved
7 out. Now, he clarified in re-examination that these
8 claims weren't part of his claims schedule, but in
9 a sense that misses the point. I fully accept that, but
10 Mr Geraghty relied in his witness statement on these
11 claims as indicating that the UK affiliates ascribe
12 value to claims that would have been released and we say
13 that's just not correct.

14 So, my Lord, the reason I have gone through the
15 evidence of Mr Geraghty notwithstanding the criticisms
16 of that is that what I would say to you is that we
17 didn't regard his evidence as satisfactory for a number
18 of different reasons. I fairly put paragraph 77 to him
19 and I invite your Lordship to look back at the
20 transcript, and we say that insofar as your Lordship --
21 and it is only in this regard -- would otherwise be
22 persuaded because it was said yesterday that Mr Geraghty
23 was the only person who was there giving evidence and
24 therefore he could tell your Lordship precisely what was
25 intended and your Lordship should have regard to it, it

1 was also suggested that the claims schedule was reliable
2 and the evidence of monies being paid completely
3 undercut Deutsche Bank's arguments, those were the two
4 points and they were made five or six times.

5 MR JUSTICE MARCUS SMITH: The point about the schedule was
6 that, if I understood it correctly, a number of parties
7 had made the same mistake as regards the width of the
8 release. That I think is what it goes to.

9 MS TOLANEY: That's what would be being said and our answer
10 to it was, even on the information that we have as
11 a third party, we were able to demonstrate that there
12 was no mistake in relation to a number of the claims,
13 either because they didn't come into the scope of the
14 release, as in the STG claims, or because there were
15 good commercial reasons potentially why the deal would
16 have been done and that was just a snapshot. Obviously
17 we can't get into the minds of every person, and the two
18 points we were making was that 1, therefore the claims
19 schedule wasn't actually reliable evidence on its face
20 of a mistake on the part of all these people; but
21 secondly, what we said was it was presented in such
22 a way as if it was when it was obviously able to be
23 attacked in a number of respects, and that was even just
24 on a cursory bit of knowledge. One would have to invite
25 evidence from every party to every transaction to rely

1 on that claims schedule and to understand whether it
2 really did demonstrate the point that it was relied upon
3 for and that material is not available and so that's why
4 I started by saying it would be dangerous to rely on
5 evidence of this nature, because one could never be sure
6 as to where it went.

7 MR JUSTICE MARCUS SMITH: Yes. Well, inevitably anything
8 that I say now is subject to further consideration, but
9 I think I should put on the record that I am certainly
10 at the moment in agreement with both of you that this
11 matter is going to turn on matters of construction of
12 black letter points rather than these matters.

13 MS TOLANEY: Indeed.

14 MR JUSTICE MARCUS SMITH: I think though, given the
15 criticism that you have made of paragraph 77, I think
16 I should make it clear that I am fully sensible of the
17 probative value, or rather absence of probative value,
18 of subjective assertions as to what an agreement means.
19 I don't think it is necessary to go further in relation
20 to paragraph 77 than that. It seems to me that what one
21 has got is an attempt by Mr Geraghty to articulate what
22 he thinks other people thought about the agreement.

23 MS TOLANEY: Exactly.

24 MR JUSTICE MARCUS SMITH: And I am not going to criticise
25 him for doing that. What I'm trying to do is put down

1 a fairly clear indicator that I'm not sure that
2 paragraph 77 is worth the time you are spending on it,
3 but I understand why you are doing it.

4 MS TOLANEY: Indeed, my Lord, and I don't invite
5 your Lordship -- I should make absolutely plain --

6 MR JUSTICE MARCUS SMITH: No, you made it clear right at the
7 beginning.

8 MS TOLANEY: -- I am not inviting your Lordship to engage
9 with any of this and therefore to make any criticism at
10 all. I'm simply saying that because the point was taken
11 against me, and if you see the transcript, so many
12 times, I had to deal with it.

13 MR JUSTICE MARCUS SMITH: No, of course you did, but I'm
14 conscious that you were going quite far in terms of
15 criticising the quality of Mr Geraghty's evidence and
16 I'm not sure that that point is one that I would agree
17 with. On the other hand, to the extent that you are
18 criticising the quality of the points that he is making,
19 I see the force in what you say.

20 MS TOLANEY: Indeed, my Lord.

21 The only other point that I need -- if
22 your Lordship -- just to put this in context, obviously
23 a part of a speaking note was handed up yesterday that
24 heavily relied on the evidence of Mr Geraghty -- I don't
25 know if your Lordship has that?

1 MR JUSTICE MARCUS SMITH: I have it here.

2 MS TOLANEY: It was described as compelling evidence, which
3 is one of the reasons I have taken your Lordship to it.

4 MR JUSTICE MARCUS SMITH: No, I understand where you are
5 going but it seems to me, both to save your time and
6 indeed Mr Phillips' in reply, that an indicator along
7 the lines that I have given might assist.

8 MS TOLANEY: The one thing I should address is that it was
9 suggested that the letter from Dechert was somehow
10 probative, that's at paragraph 16.3, to which the answer
11 is your Lordship should look at that letter. We say
12 again it is quite carefully drafted and one doesn't know
13 what the thinking was, whether they got it right, what
14 the motivations were, so the same point applies. But
15 I think other than that everything else has been covered
16 in what I have said.

17 My Lord, then that then takes me finally on this
18 topic to the appendix which we put in on the evidence of
19 Judge Smith.

20 MR JUSTICE MARCUS SMITH: Yes.

21 MS TOLANEY: Again I don't think I need to take court time
22 up on this unless your Lordship would like to be taken
23 through it. There were some heavy criticisms made
24 yesterday of Judge Smith, or certain statements were
25 made in submissions about what his evidence was, in

1 terms of it being suggested that there were concessions.
2 We don't accept that and we have tried to identify
3 examples -- obviously we have had to go for the examples
4 in the time available -- of where perhaps if one read
5 the full transcript or the full evidence of Judge Smith
6 the submission made by LBHI is not a fair presentation
7 and ultimately what we would say is to the extent that
8 it becomes relevant and, again rather similarly to the
9 points we have been discussing, I'm not sure it will do,
10 we say that Judge Smith's evidence was both compelling
11 and of a very high quality and to the extent of any
12 disagreements is plainly to be preferred. But, again,
13 I'm not sure that your Lordship needs to engage with
14 that exercise.

15 MR JUSTICE MARCUS SMITH: No.

16 MS TOLANEY: My Lord, may I then come on to say something
17 briefly about partial release.

18 MR JUSTICE MARCUS SMITH: Yes indeed. Just before you do,
19 if you could pull up bundle E/16 page 506 up. When you
20 were taking me to the article dealing with the
21 construction, I noticed that there was another entirely
22 to be expected provision in Article 16 regarding no oral
23 modifications and it just seemed to me that this could
24 be said to buttress the rule that I think both judges at
25 the end accepted, that extrinsic evidence could only go

1 in where there was ambiguity and if one reads
2 Article 16, it makes it clear that you can't modify or
3 amend the agreement orally and if I were to reach the
4 view that the agreement means X then even if there were
5 compelling extrinsic evidence suggesting that the
6 agreement meant Y, I'm not sure I would be allowed to
7 look at it on the basis of this provision because
8 I would be modifying the written agreement. So it is
9 only in the case where I reach the view that it is
10 unclear, ambiguous between X and Y that I can do so.

11 MS TOLANEY: Exactly.

12 MR JUSTICE MARCUS SMITH: And that's not simply because of
13 what the experts have said, but also because --

14 MS TOLANEY: That's what the parties agreed.

15 MR JUSTICE MARCUS SMITH: -- the agreement is compelling me
16 to that route.

17 MS TOLANEY: Indeed. I'm very grateful, my Lord, that's
18 absolutely right.

19 MR JUSTICE MARCUS SMITH: Yes, partial release.

20 MS TOLANEY: My Lord, I'm raising this now -- I appreciate
21 we only have ten minutes. We have set out our case in
22 our skeleton argument and we understand it to be clear
23 and the point that is made very clearly in our skeleton
24 argument is that in the absence of a success on the
25 primary case that there would be a partial release,

1 following the principles applicable to guarantees in
2 circumstances where the surety has released any
3 indemnity claim and what we say is that the case that we
4 rely upon of Milverton v Warner World, which is
5 a binding decision of the Court of Appeal and has
6 statements of principle by both Lord Justice Glidewell
7 and Lord Justice Hoffmann as he then was, is the end of
8 the point.

9 We accept my learned friend's points on insolvency,
10 namely that if you were in that scenario where you had
11 a debtor and a surety competing that you would then in
12 the rules of insolvency be able to each prove to ensure
13 that one got paid. What we say is though we're not in
14 that territory because there isn't a competing party and
15 there is only one claimant and therefore you are into
16 just the territory so well-known under guarantees.

17 And all of that is entirely set out in our skeleton.
18 It was suggested yesterday that our position was unclear
19 and that essentially that it was not known what we would
20 say. I'm not sure that's right because the opening
21 submissions of LBHI at paragraph 554 appear to suggest
22 that points had been understood. It was secondly said
23 that what was said in our position paper wasn't the
24 same. Well, I accept that things may have moved on, but
25 the essential point remains that payments by a surety

1 reduce the principal debt and the surety claim has now
2 been released. And then thirdly it was suggested
3 I think that the Milverton decision was a decision
4 concerning a lessor, but we don't purport to rely on the
5 facts of that case, nor do we see that there is
6 a distinction to be drawn on the facts. It is a binding
7 point of authority that we rely upon, the statement of
8 principle.

9 So my Lord, I'm not sure where that leaves us. If
10 it is being said, and it hasn't yet been said, that
11 Milverton is a rogue case, or that it doesn't apply for
12 some reason, then I would need to hear the reasons.
13 I can tell your Lordship that there are a number of
14 other authorities citing the same principle but we
15 haven't cited them. Having got a case with frankly
16 Lord Justice Hoffmann and Lord Justice Glidewell stating
17 the principle very clearly it didn't seem to us to have
18 any benefit to then produce a round of authorities on
19 it, but I certainly can do. I'm reluctant to do that at
20 that stage unless I hear what my learned friend has to
21 say, but of course it is a bit rum that it would be in
22 reply.

23 MR JUSTICE MARCUS SMITH: Well, I heard what Mr Phillips
24 said about your written submissions. It seems to me
25 that what he said was that when he read them he realised

1 how wrong you were and therefore he wasn't going to
2 engage until you had rectified the glaring errors in
3 your argument. So you of course are saying that it's
4 lucid and right and it seems to me that given that you
5 have nothing to add to your written submissions, I will
6 take them, I will obviously re-read them, I'm not
7 inviting you to add to them and I will make up my own
8 mind as to whether you or Mr Phillips are right, but
9 I don't think there is any need for Mr Phillips to
10 explain in reply why you are your wrong because he
11 should have done that I think --

12 MS TOLANEY: Exactly. I think that's my point really.

13 MR JUSTICE MARCUS SMITH: -- in his opening closing
14 submissions. So there we are. So unless you have
15 something new as it were to bring to the party, I'm --

16 MS TOLANEY: I don't at this stage.

17 MR JUSTICE MARCUS SMITH: -- more than happy.

18 MS TOLANEY: I was just anxious not to be bounced into a new
19 point and then have given up any ability to deal with
20 it.

21 MR JUSTICE MARCUS SMITH: No, I won't allow a new attack to
22 be made on your written submissions when you don't know
23 what it is.

24 MS TOLANEY: Indeed, my Lord.

25 May I raise then finally just points of housekeeping

1 and timing.

2 MR PHILLIPS: I'm sorry, if my learned friend would allow me
3 just to ...

4 MR JUSTICE MARCUS SMITH: No, no.

5 MR PHILLIPS: The position in relation to this point of
6 principle that my learned friend has just articulated is
7 not dealt with in our written submissions at all because
8 it wasn't part of their position paper, so we dealt in
9 our skeleton with the position paper and there then
10 appeared to be this new authority for this new principle
11 which was in her skeleton, but quite how they are
12 putting it, I don't know. And my learned friend now
13 says there are other authorities, which is of some
14 surprise but anyway, if she doesn't want to put those in
15 I'm not going to invite her to, but the point is that
16 I have nowhere addressed this supposed new point of
17 principle. If my learned friend is telling
18 your Lordship that how she has put it in it her skeleton
19 is where she wants to leave it, that's fine, we will
20 respond to that.

21 But there is a supposed point of principle and
22 there's a supposed new case. I haven't put anything in
23 this in writing about it. I can tell your Lordship
24 that -- I was waiting to see how this was going to be
25 developed so that I could understand the point.

1 MR JUSTICE MARCUS SMITH: Well, I think you will have to be
2 aware, Mr Phillips, that you are skating on quite thin
3 ice, because the fact is your response to the opening
4 submissions of Deutsche Bank needed to be made I think
5 when you were opening your closing so that Ms Tolaney
6 had a chance to deal with any points in response. I'm
7 not going to close you out from saying something,
8 because that also would not be entirely fair, but
9 I think you will have to confine yourself to exploring
10 why on the face of it Ms Tolaney's argument in her
11 written submissions is wrong, so I will not be
12 particularly impressed if for instance you start
13 wheeling out further authorities or new arguments.

14 MR PHILLIPS: No I absolutely won't do that my Lord.

15 MR JUSTICE MARCUS SMITH: If on the other hand you just want
16 to show me that the dots that Ms Tolaney has joined are
17 wrongly drawn then I'm sure I will be assisted by that.

18 But, Ms Tolaney --

19 MR PHILLIPS: My Lord, that's exactly what I'm going to do
20 and I will do it efficiently.

21 MS TOLANEY: My Lord, the only concern I have about that is
22 that Mr Phillips had the opportunity to do it and that
23 is then leaving me without actually any opportunity to
24 respond.

25 MR JUSTICE MARCUS SMITH: Well, as I say, I'm not going to

1 permit you not to have the last word on these points.

2 MS TOLANEY: I'm grateful.

3 MR JUSTICE MARCUS SMITH: I have made clear my expectations

4 of Mr Phillips. If it is necessary, but I hope it won't

5 be, if it is necessary that you need to put in a further

6 round of written submissions confined to this point then

7 I will certainly be open to that, but my expectation,

8 given that you have pinned your colours to your written

9 opening submissions and Mr Phillips' line is that they

10 are just plain wrong, is that he can, without being

11 unfair to you, explain their wrongness to me in reply,

12 but I will keep a very careful eye on what points he

13 makes.

14 MS TOLANEY: I'm grateful, my Lord.

15 Housekeeping

16 MS TOLANEY: May I then though just raise a question of

17 timing. I can say this, that I have again stuck to my

18 time so far today. Mr Phillips has obviously had

19 an extra hour going along --

20 MR JUSTICE MARCUS SMITH: Yes.

21 MS TOLANEY: -- and is allocated 45 minutes for his reply

22 tomorrow. I don't know whether you are going to be

23 asked for more time but I think it would place some

24 people in difficulties to sit late tomorrow, but also

25 there does come a question of balance and fairness over

1 quite the amount of time being taken. But I leave that
2 with your Lordship. I don't know about just whether we
3 can at least agree an end time, if ...

4 MR JUSTICE MARCUS SMITH: Well, first of all, I have
5 extended the offer to Mr Phillips, to Mr Beltrami and
6 I must therefore extend it to you, so if you want
7 10 o'clock tomorrow --

8 MS TOLANEY: I don't, my Lord.

9 MR JUSTICE MARCUS SMITH: -- you may have it.

10 MS TOLANEY: I don't.

11 MR JUSTICE MARCUS SMITH: I entirely agree that it is a good
12 thing to have a guillotine in terms of when we rise.
13 I think I shall be clear that we will finish this case
14 at 4.15. That said, within those limits, if you have
15 had your say within your time or at your time and the
16 same is true for Ms Hilliard, then I have no problem in
17 Mr Phillips having more than 45 minutes --

18 MS TOLANEY: Neither do I, my Lord, that's absolutely fine.

19 MR JUSTICE MARCUS SMITH: -- if he wants it. What I don't
20 want is for people to feel they are cut out for no good
21 reason from having their say.

22 MS TOLANEY: Indeed.

23 MR JUSTICE MARCUS SMITH: So we will proceed on that basis.

24 Mr Phillips, you may I suppose say that you would
25 like to have a 10 o'clock start.

1 MR PHILLIPS: I would indeed, my Lord.

2 MR JUSTICE MARCUS SMITH: Just because you want the time
3 rather than Ms Tolaney.

4 MR PHILLIPS: My Lord, as a matter of functional reality,
5 the only person who has in fact been guillotined at all
6 is me and if we start -- as a matter of functional
7 reality -- and I know I have had more time than we
8 originally debated, I think I had about eight hours,
9 my learned friends will have had something like 11.
10 I would respectfully invite your Lordship to start at 10
11 if we could. If we find that we have gone along very
12 well and that there is spare time towards the end of the
13 day, that will be a good thing, but what I would
14 respectfully want to avoid is finding myself rising to
15 my feet at 3.30 and then under considerable pressure
16 when a little leeway might alleviate that.

17 MR JUSTICE MARCUS SMITH: Well, Mr Phillips, I think
18 everyone has been subject to a guillotine, it is just
19 some people have managed to get their neck out of the
20 way in time.

21 MR PHILLIPS: Well, I'm obviously in the basket.

22 MR JUSTICE MARCUS SMITH: In the basket. I'm very happy
23 that we start at 10 for your convenience not
24 Ms Tolaney's, but that will give you an extra half hour,
25 possibly more, but I'm afraid the default is that you've

1 got a guaranteed three-quarters of an hour and if
2 circumstances permit there may be more, but that's in
3 the hands of --

4 MR PHILLIPS: My Lord, I understand and I'm sure
5 your Lordship and my learned friends will also
6 understand that at this point standing here, I couldn't
7 tell your Lordship whether I will be five minutes or 45.
8 That is something that I hope to know tomorrow.

9 MR JUSTICE MARCUS SMITH: I understand.

10 We will start at 10 and --

11 MS TOLANEY: My Lord, I should just say that Ms Hilliard
12 will be starting at 10.

13 MR JUSTICE MARCUS SMITH: Oh, I see.

14 MS TOLANEY: Because we thought logically -- first of all
15 you have not heard from Ms Hilliard and I'm sure you
16 would you would like to hear from her.

17 MR JUSTICE MARCUS SMITH: Indeed.

18 MS TOLANEY: And logically her argument is prior.

19 MR JUSTICE MARCUS SMITH: Is narrower, yes, I see. So
20 effectually she will interpose on the --

21 MS TOLANEY: Indeed. Ms Hilliard will go first and I will
22 then continue on the PLC ranking and discounting
23 aspects.

24 MR JUSTICE MARCUS SMITH: I understand.

25 MR PHILLIPS: My Lord, actually may I just raise one other

1 thing because my learned friend said when she handed in
2 her very helpful note at the beginning of her
3 submissions that it was in response to the note I handed
4 in and I appreciate I handed a very short note in
5 relation to the release issue, but this only deals with
6 release. If there is a note that deals with the
7 discounting point, if I could possibly have it it would
8 help me enormously, because otherwise I'm going to have
9 to respond to that, which is quite technical,
10 tomorrow --

11 MS TOLANEY: There isn't at the moment.

12 MR JUSTICE MARCUS SMITH: There may be tomorrow morning
13 I understand.

14 MR PHILLIPS: I don't know if I could extend the same
15 invitation to my learned friend Ms Hilliard. It would
16 just be enormously helpful if there is a note --

17 MS HILLIARD: There will be tomorrow.

18 MR PHILLIPS: But I can't have anything tonight?

19 MS HILLIARD: No.

20 MR JUSTICE MARCUS SMITH: Well that's, if I may say so,
21 entirely understandable. If something is available
22 before you attend court tomorrow then I would certainly
23 not see it as a discourtesy to me if Mr Phillips got
24 prior notice.

25 MS TOLANEY: Of course.

1 MR JUSTICE MARCUS SMITH: But I do understand the pressures
2 that everyone is working under and I suspect it won't be
3 very much before 10 o'clock, Mr Phillips. Good.

4 There is one point that I think I should put on the
5 record in terms of the issues that I am having to
6 address, because I have seen obviously and heard a great
7 deal of reference to the prior position papers in
8 bundle A. For the purposes of my ruling I am going to
9 focus on the points that are taken in the submissions
10 that have been made before me for purposes of this
11 hearing.

12 MS TOLANEY: Indeed my Lord.

13 MR JUSTICE MARCUS SMITH: I will be looking at the position
14 papers but have no intention of chasing each hare that
15 has been run in the position papers.

16 MS TOLANEY: Well, my Lord, the very purpose, as
17 I understood it, of position papers is to narrow the
18 issues before trial such that the skeletons can then
19 focus, so by definition in a sense they are redundant.
20 I think both sides have used them at times forensically,
21 but at the end of the day, as your Lordship said to me
22 even on -- to the extent there had been a new point
23 taken at trial, one has to deal with what's taken at
24 trial.

25 MR JUSTICE MARCUS SMITH: Good. I was confident that would

1 be the parties' position but I felt it appropriate to
2 make that absolutely clear now rather than later on.

3 MR PHILLIPS: My Lord, they are not pleadings.

4 MR JUSTICE MARCUS SMITH: No, they are not pleadings, they
5 are position papers, I entirely understand that. But in
6 a sense that has cut both ways, it has allowed parties
7 both to drop points which you had in the pleadings, but
8 also to make new points which you can't if they were
9 pleadings. But what I want to be clear is I don't mind
10 new points being taken, I just don't want the list to be
11 expanded by reference to these extraneous documents.

12 10 o'clock tomorrow. Thank you all very much.

13 (4.20 pm)

14 (The hearing adjourned until 10.00 am on Friday,

15 22 November 2019)

16

17

18

19

20

21

22

23

24

25

INDEX

Closing submissions by MR BELTRAMI1

(continued)

Closing submissions by MS TOLANEY103

Housekeeping179

1

2

3