
Consulting career opportunities



*The opportunity
of a lifetime*

Your career is just that; yours. You choose it. You live it. You make it happen. To get the best from it, you need the best opportunities. That's why opportunities are at the heart of a career with us. Opportunities for you to grow as an individual, to build lasting relationships and make an impact in a place where people, quality and value mean everything.



Students voted us the number one Graduate Employer in *The Times Top 100 Graduate Employers* survey for the last 13 years.



We're the UK's Graduate Employer of Choice for Consulting according to *The Times*.



We've been named as one of *The Times Top 50 Employers for Women* for the last six years.

We like to give our people lots of visibility and exposure to the best opportunities. That's why everyone you see in this brochure works with us.

Smart, courageous people who forge strong relationships make us the best at what we do: measuring, protecting and enhancing what matters most to our clients. And although the work we do will vary, the way we work will not. We're passionate about making a difference for our clients and each other, constantly creating and adding value. It's an inspiring backdrop for your career, whether you're making a difference to a public or a private company, a government organisation or charity. Be part of something special and find out how your drive and initiative could open up new opportunities for you and our clients.

Take the opportunity of a lifetime

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A closer look at our Consulting practice

Getting results

Deliver practical, insightful advice that gets straight to the heart of big business issues. Whichever part of Consulting you join, you'll help organisations of all shapes and sizes from strategy through execution. And whatever issues you're tackling on their behalf, you'll work with inspiring leaders to deliver results they can measure and a standard of client service that's truly second to none.

Thinking big

We have ambitions for the future. Since our inception we've recruited over 800 graduates into our industry-recognised programme. This year alone we've provided ambitious people with over 60 internships, and made over 300 promotions across our business. Our efforts have been rewarded, having been recognised as the number one graduate employer for Consulting in the UK for the third year running.

And we've seen similar levels of growth across our global network. These are exciting times for us – and you could soon be part of them.

Thanks to our unparalleled knowledge base and client list, you could work globally as well as in the UK. Last year, for example, our Consulting graduates worked in many different countries across four continents. With a buoyant economy behind us, there are now plenty of opportunities to help clients reshape their organisations and adopt more effective ways of working – giving you the opportunity to take on a wider variety of challenges and more responsibility.

Spanning industries

Integrated into many different parts of our network, our Consultants are organised into specialist teams. Each team works with household names in a diverse range of industries – from big-name broadcasters and high street banks to multinational telecoms operators, energy companies and government services. They're incredibly bright, experienced people and you'll learn a lot from them. And no matter which part of Consulting you join, you'll quickly develop outstanding business awareness, as well as your communication, project management, coaching and core consulting skills.



Jer

Choose when to specialise

We offer two distinct graduate routes into Consulting. You can choose to start in ***Management Consulting***, building core skills on a two-year, market-leading, structured programme where you'll experience the full range of what we do, across all industries. This will give you a taste of helping clients drive innovation and growth, manage costs and operate

effectively. The experience will help you decide where you want to specialise within Consulting.

If you'd like to specialise straight away, you could join ***Economics Consulting, Technology Consulting*** or ***Sustainability and Climate Change Consulting***.

You could also join Strategy& and work in ***Strategy Consulting***.

Find out more at [pwc.com/uk/work-in-consulting](https://www.pwc.com/uk/work-in-consulting)

Management Consulting

Boosting effectiveness

Management Consulting helps the world's most significant organisations – public and private – quickly become more effective. We improve the way they operate; accelerate their growth; reduce their costs; manage their risks; develop their talent; and change the way they do business. In doing so, we focus on their agendas and the big issues they need to deal with, both today and in the future.

The way we're organised allows you to develop your core skills. Over time you'll align to a specific consulting area, developing real insight and building relationships. This is important because our clients demand both an understanding of what they do, as well as insights into what they should change, and how.





You'll gain 21 months of training and development on the Management Consulting training programme

Always changing

What we do for our clients is always focused on key business levers that make a difference. These include:

- driving innovation and growth
- managing cost
- organising and operating effectively
- managing risk and regulation
- maximising talent.

We're constantly evolving, bringing new ideas to our clients and adopting new approaches driven by industry trends and management focus.

Combining our deep technical skills in ways that respond to the rapidly changing needs of our clients is core to being a successful management consultancy.

Never stop learning

You'll start with a comprehensive induction that involves spending four weeks on our residential specialist training programme. You'll hone your core consulting skills, learn about consulting tools and develop your network. After that you'll join over 2,500 colleagues working with our clients, on a graduate programme that builds your understanding of PwC.

Breadth and depth

You can experience a wide variety of projects on our Management Consulting programme, but if you think you know what you want to specialise in early on, we'll help you build expertise in that area through client projects and mentoring. Once you complete the programme, you'll be taken through our promotion process which will assess your eligibility to move on to the next grade. If successful, you'll join one of our specialist areas.

Closing date for London Graduate applications – 6 November 2016

***Closing date for London Summer Internship applications
– 8 January 2017***

Find out more at pwc.com/uk/work-in-mc

As your career unfolds, industry experience and knowledge become more important because our clients demand we have a full understanding of what they do, as well as an insight into how they should change.

Specialist knowledge

You'll experience several different areas of Consulting:

- Delivering Deal Value
- Finance
- Operations
- People and Organisation
- Portfolio and Programme Management
- Risk
- Strategy
- Sustainability and Climate Change
- Technology.

Our ability to quickly combine the right competencies and industry insight – uniquely for each client issue – sets us apart. Industry insight and experience become more important as your career progresses. We're organised into industry units to focus on specialist sectors:

- capital markets
- devolved regional and local government
- health industries
- industrial products

- insurance and investment management
- national government services
- oil and gas
- retail and commercial banking
- retail and consumer products
- telecoms, media and technology
- utilities and nuclear.

Your job description

You'll typically find yourself working as part of a team of anything from 5 to 30 people. You'll spend a lot of time with clients dealing with issues as they arise, and gaining valuable exposure to different types of projects and diverse industries. You'll carry out detailed analysis and help make recommendations that change their businesses. This experience, combined with deep technical training, an emphasis on continual learning through the cycles and the opportunity to work on internal support roles to gain specialist knowledge from within the network, will equip you with the skills to really make a difference.



***4 wins at the Management
Consultancies Association awards***



Stephanie

Meet our people

I wanted a career that would have plenty of variety, challenge and development opportunities, which is exactly what Management Consulting gives me. Through the graduate programme, I was able to explore the different consulting areas, developing a strong and broad skillset. I've now specialised in a specific area, but the work remains diverse. My roles have ranged from advising a Local Authority on their organisational structures, to managing communications about new global processes for a pharmaceutical company.

I've had the opportunity to spend time working internally with our student recruitment team as well as on an international project involving travel to the US and Switzerland. One of the things I appreciate most about my job is the amount of responsibility I'm given in these roles and the support I've had to develop and progress. I'm continually learning from the work I'm doing and from the people I work with. I'm currently working my way towards my next promotion to manager and am very much looking forward to my future at PwC.

Ellie
Joined 2012

*BSc International Business,
Finance and Economics with
Spanish at University of
Manchester*

Management Consulting

“
*I'm continually learning
from the work I'm doing
and from the people
I work with*
”



Having studied Mechanical Engineering and spent a short time working in Cameroon, I joined the graduate programme, keen to gain a range of consulting experience. 18 months into the scheme, I've had the opportunity to work one-to-one with senior clients, gain a deep understanding of the health industry and work across the banking and retail sectors. I've even contributed to policy change that made it into national news! Equally I've made some great friends and met a diverse range of inspirational people.

I think I expected the culture to be more 'corporate' but have found that, although people are very professional and deliver fantastic work, they're really flexible and interested in your well-being. An example of this is the PwC Games, a kind of business-wide sports day, where I was part of the team triathlon. I've even managed to find time to work with some of my friends from the programme to help a charity in Ethiopia.

**George
Joined 2015**

*MEng Mechanical Engineering
with Management at University
of Manchester*

Management Consulting

“
*I've been amazed by how
closely I've been working
with senior clients*”



Strategy Consulting

Strategy& is a global team of practical strategists, working with leading institutions to help them win in the market. As part of the PwC network, we offer unrivalled access to industry and functional expertise.

We give our clients an edge through our distinctive set of capabilities:

Proven track record – a proud legacy of working with iconic clients around the world, ranging from multinational corporates to region-focused private equity houses, to help them solve their toughest problems and capture the most exciting opportunities

Foremost in foresight – incisive thought leadership of incredible depth, breadth, and quality

Functional depth – access to an exceptional array of specialist skills across the PwC network including digital, technology, data analytics, customer insights, complex modelling, financial analysis, economics, regulation, and policy

Industry breadth – tackling key issues and problems across a wide range of exciting industries with deep reserves of expert talent and resources

Global reach – benefitting from massive scale in all major and emerging economies, seamlessly serving thousands of global clients.

Joining us means challenging yourself with work that's difficult and complex, but also rewarding and fun. You'll join as a Graduate Associate and be the cornerstone of the team. You'll work with great people and learn fast.

What we look for

We'll expect you to have an entrepreneurial mind, challenge conventional assumptions and spark thoughtful debate. This is one of the best ways we know to come up with fresher, smarter answers to our clients' toughest problems.

We also look for people who bring something more to our work than their academic credentials. Like the self-discipline and team-working skills that stem from a sporting background; or leadership qualities gained through work experience.

Your job description

We organise ourselves in two market-winning teams – Corporate Strategy and M&A Strategy. We work together to bring the best to our clients, and we offer a unique, powerful, and distinctive combination of capabilities that allows us to develop and deliver world-class strategies.



We offer a unique, powerful, and distinctive combination of capabilities that allows us to develop and deliver world-class strategies

The two teams share many of the same attributes – fast progression (aim to reach Manager within three years), working in small teams, international opportunities, the opportunity to do MBAs, and flexible start dates – in September and April. Pay is exactly the same for graduates. The work mix does however vary between the two teams.

As a graduate you'll be aligned to one of our two teams, and after a few years you could experience working in both, as we often resource projects together, and provide the opportunity to transfer between teams.

Corporate Strategy separates business success from failure. As part of our team of problem solvers and creative thinkers you will put your analytical skills to the test, creating strategic solutions to address the complex challenges faced by business leaders. We work across all industry sectors, where no two problems are the

same; variation is at the core of what we do. Our pragmatic, strategic solutions focus on execution to help clients build capabilities to give them the advantage they need, helping to take them from strategy through to execution.

M&A Strategy is a fundamental part of how companies seek to win in their markets and we help clients make the right M&A decisions. With us, you'll get to know a company from the inside out, and combine razor-sharp analysis with creative problem-solving. Strategy and M&A go hand-in-hand, so while we are often assessing companies and markets in the context of a transaction, many of our projects go beyond M&A, helping clients develop innovative strategies to deliver revenue and profit growth.

strategy&

Part of the PwC network

Closing date for Graduate applications – 30 October 2016

Closing date for Summer Internships – 8 January 2017

Closing date for Women in Business – 8 January 2017

Closing date for Work Placements – 8 January 2017

Find out more and apply to Strategy& at
pwc.com/uk/careers/strategyand

Meet our people

My first experience here was in my Summer Internship in 2013, which gave me a great opportunity to understand what the job involves on a day-to-day basis, experience a range of projects and meet the people in our team. I found that the work was both thought-provoking and challenging. The people were welcoming and friendly, so much so that when they decided to offer me a job it was the obvious choice to take it! Between finishing my finals and re-joining Strategy&, I travelled for a year around South and Central America.

I've really enjoyed working on a wide range of industries such as telecommunications, security and insurance. I recently worked on a sale of a telecommunications business, which gave me a lot of exposure to management in client meetings, offering me the opportunity to explain the analysis we had done directly.

Beyond work, I still find time to keep travelling, as well as some sailing and unsuccessful kite surfing. I've also had a great time with the people from my intake, building new friendships and going on social trips to Nice, Henley and the South Coast.

Helena
Joined 2014

*BSc Economics at
University of Cambridge*

M&A Strategy

“
*I have really enjoyed
working on a wide
range of industries*”



I didn't study a business or economics degree at university, so I was a bit nervous when I first started my career in consulting. With coaching sessions, on-the-job training and advice from my colleagues I've progressed quickly along a steep learning curve. I now feel able to add real value to any team I work with.

One of the main reasons I enjoy consulting is the level of exposure you get working directly with partners and senior client staff. It's a great way to build your network both cross-industry and cross-geography – I've been lucky enough to work in a

range of sectors in locations as diverse as New York, Russia and Norway. This can be a bit hectic at times, but is great fun and means you're never bored!

Finally, despite the busy schedule I always try to join Friday drinks in the office as well as some of the many other extracurricular activities going on. For example, this year I'm captain of the London contingent travelling to the Strategy& Soccer Cup in Amsterdam. We had so much interest that we're having to enter four teams – hopefully one of them can bring the Cup home!



Jack
Joined 2015

MBioChem Molecular and Cellular Biochemistry at University of Oxford

Corporate Strategy

“
I now feel able to add real value to any team I work with”

Economics Consulting

Economics is the science of business and every day it shapes the world we live in, cutting across the most pressing issues facing businesses, investors, regulators and governments. Our clients span the most senior levels of top private and public sector organisations. They rely on us to help them solve their most difficult problems.

We pride ourselves on being a diverse, meritocratic, intellectual and supportive team. We all help shape our practice, and we foster a sense of entrepreneurship – everybody has a role in identifying and capitalising on new business development opportunities.

We're one of the UK's leading economics consultancies and are part of a wider economics presence through the PwC global network. We come from a diverse range of backgrounds with a team currently comprised of people from 18 different countries, speaking 15 languages.

Our clients trust and value us as advisers. A high-performing culture is critical to our success, and our position as a trusted graduate employer reflects our commitment to career development and your life balance.

As a graduate economist, you'll be able to work across all four of our key areas:

1. Competition and disputes

We work alongside high-profile clients and law firms to develop sophisticated economic analysis to support them during competition investigations and commercial disputes. We help clients build their cases with economic arguments and empirical (i.e. econometric) evidence and present them in front of competition authorities, regulators and courts in a clear and compelling way.

Our expertise includes:

- Market studies and investigations
- State aid support – rescue and restructuring plans and implementation of Market Economy Investor Principle (MEIP)
- Preparing and providing expert testimony before competition authorities, regulators and courts
- Merger analysis
- Antitrust litigation – such as abuse of dominance or cartel cases.

2. Market structure and regulation

We combine cutting-edge economic analysis and in-depth sector knowledge to help governments and regulators understand the incentives and the mechanisms that will help shape efficient and competitive markets.



We believe the best teams are diverse – our team currently comprises of people from 18 different countries, speaking 15 languages

Our expertise includes:

- Market liberalisation, regulatory frameworks and access charges to telecommunications, utilities and transport networks
- Assisting financial services clients to conduct stress testing and to comply in the most efficient manner to regulatory capital requirements
- Healthcare market reform.

3. Big decisions and investments

Our cutting-edge economic and econometric analysis helps companies, governments and their agencies to frame, make and deliver some of their biggest decisions and investments.

Our expertise includes:

- Assessing the total impact across economic, social, environmental and tax dimensions of growth opportunities using our Total Impact Measurement and Management (TIMM) framework
- Developing business cases for investment decisions and providing support with delivery and evaluation of projects

- Advising on deal origination and regulatory due diligence.

4. Foresight

We develop evidence-based insights into the biggest issues affecting our clients. We conduct financial and econometric analysis on behalf of our clients to demonstrate the impact of change to key decision makers.

Our thought leadership includes:

- Leaving the EU: Implications for the UK economy
- Impact of Bank Structural Reforms in Europe
- Macroeconomic thought leadership (Global Economy Watch, UK/NI Economic Outlooks, Good Growth for Cities).

PwC Megatrends – for some of our recent insights see:

pwc.com/uk/issues/megatrends

Your job description

Early involvement in a project team means you'll contribute ideas and analysis to high-profile projects, and before long you'll be meeting clients face-to-face, tackling their issues first-hand. You'll develop a balanced and highly sought-after array of skills.

Closing date for Graduate applications – 6 November 2016

Closing date for Summer Internships – 8 January 2017

Find out more at pwc.com/uk/work-in-economics

Meet our people

I joined PwC three years ago as a graduate into the Economics and Policy team. Since then I've worked across a variety of sectors and areas of economics. One of the most interesting projects I've worked on was for a mining company in Southern Africa. We were asked to measure the direct, indirect and induced impact of the company on a country where mining is a major contributor to Gross Domestic Product. We measured the impact on Gross Value Added and employment using input-output methodology. I was able to work in

Africa, supporting the client's engagement with senior stakeholders on the findings of our analysis.

Aside from impact assessments, my main focus has been on competition economics and, more recently, healthcare. One of the most enjoyable parts of working in the team is the breadth of opportunity and diversity of projects that you're able to be involved in. From supporting a global airline as part of a state aid case, to understanding devolution in Greater Manchester, I've felt constantly challenged.

Laura
Joined 2013

*BSc Econometrics
and Mathematical
Economics at LSE*

Economics Consulting

“
The most enjoyable
part is the breadth of
opportunity and
diversity of projects”



Joining the Economics Consulting team at PwC has given me the opportunity to put into practice the theory and techniques that I learnt as part of my degree. Being able to work on a wide range of high-profile client projects from the outset has enabled me to further develop these skills and gain many new ones.

So far I've worked on behalf of a large international airline in a competition

dispute; assisted with the development of a transformation fund for a region's Health and Social Care services; and helped to assess the social impact of community pharmacies across England. Before joining, and throughout my first year, I've been given great support. This made integrating into the team easy, and it's given me a great platform to progress with the organisation.



George
Joined 2015

*BSc Economics at
University of Warwick*

Economics Consulting

“
*Before joining, and
throughout my first
year, I've been given
great support*”

Sustainability and Climate Change Consulting

No time to waste

Sustainability and climate change are at the top of the agenda for public and private sector organisations. But different organisations are at different stages in understanding how they should respond.

We help them balance competing economic, social and environmental goals. Our advice goes right to the heart of policy and strategy, addressing everything from the international development policies of major donors to changing regulations and consumer preferences, to the security of supply chains, climate risk and the challenges of urbanisation.

Tackling all the issues

Around 700 specialists – including over 100 in the UK – use a blend of skills, experience and tools, as well as scale and reach, to analyse the issues, shape strategy and deliver practical solutions. We also work with ***Economics Consulting*** to provide economic analysis and policy advice for public and private sector clients across the world, including government and inter-governmental organisations, Think Tanks, the private sector and Non-Government Organisations (NGOs).

Our policy and economic advice ranges from green growth to climate change and climate smart agriculture, and is particularly focused on how the public and private sectors can work together to deliver more sustainable development.

In ***Programme Delivery***, we work on international development supporting governments, donor organisations, and NGOs tackling issues from policy development through to fund management and programme implementation. Our expertise includes poverty alleviation and economic development, forestry, ecosystems and climate change.

In ***Assurance and Reporting***, we help companies explain, develop and communicate their position and performance in tackling sustainability issues. We provide advice on processes, systems, controls and internal and external reporting, as well as providing independent assurance around key sustainability-related data and information.



***We have 700 Sustainability
and Climate Change specialists –
with over 100 in the UK alone***

In ***Strategy Support***, whether it's anticipating changes in markets or in competition, understanding and managing the risks climate change brings or embracing the opportunities offered by renewable energy, we help clients address the issues that will have the greatest impact on their organisations.

In ***Governance, Risk and Compliance (GRC) and Operations***, we're working with our clients to assess their responses to sustainability-related risks and opportunities to embed consideration of these into their core strategy and business processes.

Your job description

After a thorough induction you'll get straight down to work, learning constantly on-the-job from supportive and inspirational colleagues. Your role will be incredibly varied, spanning across all of our specialisms. Projects can last from a couple of days to a few months but you'll tend to work on several different things in any one week. You might be producing a complete picture of an organisation's sustainability impact or helping a business to realise commercial opportunities that also contribute to sustainable development. You could be valuing the environmental and social impact of an organisation's operations or reviewing the way a client sources raw materials. Or you could find yourself helping a retail giant minimise emissions from its global supply chain or advising an investment manager on sustainable finance.

Closing date for Summer Internships – 8 January 2017*

**Please refer to our website as the application requirements and process for Summer Internships for this area will differ from our other areas of Consulting*

Find out more at pwc.com/uk/work-in-sandcc

Meet our people

After completing my undergraduate degree in Economics, I spent just over two years working in financial services at an investment bank. However, I'd always been interested in the relationship amongst finance, economics and sustainability, so I returned to university to pursue a Master's degree in Environmental Economics and Climate Change. While completing this degree, I joined the Sustainability and Climate Change internship programme and was offered a full-time position which I started at the end of 2015.

One of the best parts of being on the Sustainability and Climate Change team is the variety of projects and subject areas. This has allowed me to gain experience in areas I'm interested in, while exploring areas that I'd never considered before. I've been able to take a remarkable amount of ownership over the direction of my career in a relatively short space of time.

Marisa
Joined 2015

*Economics at Barnard College,
Columbia University, MSc in
Environmental Economics and
Climate Change at LSE*

**Sustainability and Climate
Change Consulting**

“
*We have a lot of talented,
committed people who
are really inspiring to
work with*”



I joined the Sustainability and Climate Change Consulting team through the internship programme in 2015. I really enjoyed the internship, both for the exciting range of experiences it offered and because of the amount I learnt in such a brief period.

Since joining the team permanently, I've continued to appreciate the breadth of my work. It's varied from environmental impact valuation, allowing me to develop my technical, academic expertise, to designing

community engagement programmes, increasing my understanding of sustainable development. Throughout all my projects, my favourite thing has been the people I've worked with. The Sustainability and Climate Change team is full of motivated and enthusiastic people, who are keen to share and spread their knowledge. I'm looking forward to continuing to learn and benefit from being part of such an engaging environment.



Edward
Joined 2016

*MSci in Natural Sciences at
University of Cambridge*

**Sustainability and Climate
Change Consulting**

“
*I've had support from
experts which has made the
learning process enjoyable
and interesting*
”

Technology Consulting

What we do

We work with a wide range of clients to help them effectively use technology to solve a range of business challenges. This can include improving the way that they operate, accelerating their growth, reducing their costs, managing their risks, developing their talent and fundamentally changing the way they do business. Technology is at the heart of any business and is often a key driver and enabler of change.

We combine our business and technical skills in response to our clients' rapidly changing business needs. We're constantly evolving, exploring new ideas and adopting new approaches that add value to our clients.

There are four different areas that you can join us in:

- **Digital and Emerging Technologies** helps our clients create winning business strategies for the digital age, using digital technologies (including Google for Work) to drive business performance.
- **Enterprise Applications** brings together extensive business and technology backgrounds to help solve complex business problems. It uses innovative technologies such as Oracle, SAP, Microsoft and Salesforce to deliver success.
- **Data Analytics and Technologies** helps organisations to harness their data in order to generate actionable insights, improve operations and achieve compliance against various regulations.
- **CIO (Chief Information Officer) Advisory** helps our clients understand and evolve the way they align IT with their business strategy. The team advises technology leaders on how to source, organise and manage IT to deliver the modern day demands of the business.



Technology is at the heart of any business and is often a key driver and enabler of change

Your job description

Your structured development programme gives you the ideal platform to experience the different types of work we do and exposure to the clients we work with. It might involve helping clients address business-wide change, potentially brought about by regulation or changing business demands, or setting transformation strategy and the underpinning technology.

You might get to conduct a detailed appraisal of a client's processes and systems, assessing their strengths and weaknesses. Whatever it involves – this is one programme where you won't stop learning.

Training and development

We'll make sure you get off to the best start to your career in ***Technology Consulting***. It includes a mix of formal and informal training that will help you build on your technical capabilities whilst expanding your network. A buddy initiative, face-to-face networking events, training sessions – with both a business and technical perspective – are all part of a comprehensive programme.



Toby

You can apply for this vacancy all year round, but to avoid disappointment, we'd advise you to apply as early as you can.

Find out more at pwc.com/uk/work-in-technology

Meet our people

I joined Technology Consulting at PwC because I wanted to be part of a large transformation change. Technology change underpins so many areas of consulting, spanning across industries and company functions which allows technology consultants to gain a huge breadth of experience. The most exciting part of the job is that everything is always changing; the technology, businesses, markets and economies.

We always have to be looking ahead of the trend to advise companies as to how to make the technology and the principles underpinning their business as future proof as possible.

So far, my projects have all differed massively – from one of the UK's largest banks to an edgy fashion retailer – requiring me to be adaptable and constantly ready to absorb new knowledge.

Sian

Joined 2014

*BSc Economics and
French at Queen's
University Belfast*

Technology Consulting

“

*The most exciting
part of the job is that
everything is always
changing*

”



By joining the Oracle team I had the opportunity to work with a variety of clients across numerous sectors. I've worked with international retailers, a government finance company, an international postal company, a global financial services firm and a mining company. Despite the differences between all of these clients, the problems they all faced were similar and the utilisation of digital solutions helped them simplify processes, reduce costs and increase revenue. Working for such a variety of clients has allowed me to learn so much about business processes from

the back office through to the consumer facing functions.

Working for PwC Consulting has given me the opportunity to work across the UK and the world, meet hundreds of people and work in exciting, dynamic teams. It gave me high levels of responsibility very early on in my career and I've learnt so much and developed myself every day since I started. Every day is different and the ever-changing challenges keep me on my toes. After just two years in Consulting, I can't imagine myself working in any other business.

Joseph
Joined 2014

*BSc Biology at University
of Nottingham*

Technology Consulting

“
*Every day is different
and the ever-changing
challenges keep me on
my toes*
”



What we look for

Assess your strengths

Our people make us stand out, so we choose the best and invest heavily in them. For **Economics Consulting**, you'll need a 2:1 in an economics-related undergraduate degree and a 340 UCAS tariff, or 240 but achieved/on track for a 1st class degree.

For **Management Consulting** you'll need a 2:1 in any degree subject.

For **Strategy Consulting**, you'll need a 2:1 in any degree subject and at least a 340 UCAS tariff.

For **Sustainability and Climate Change Consulting** you must have a sustainability-related Master's e.g. Environmental Science/Economics or Development Studies.

For **Technology Consulting**, you'll need a 2:1 in any degree subject.

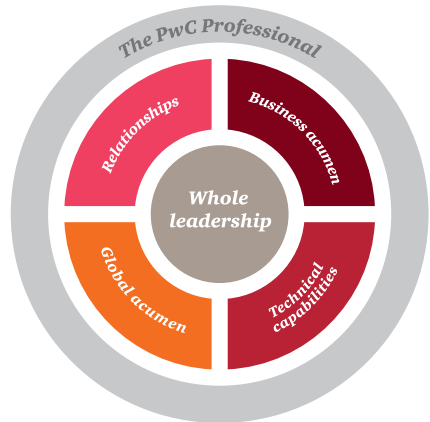
Bringing out the best in you

We'll help you make the most of your talents with a structured, comprehensive, ongoing development programme. It includes everything from a formal induction to intensive interpersonal skills courses and technical training. Ultimately though, our best training takes place in our close team environment, on-the-job and in front of our clients.

The PwC Professional

All our people need to demonstrate the skills and behaviours that help us deliver our business strategy. This is important to the work we do for our business, and our clients. These skills and behaviours make up our global leadership framework, 'The PwC Professional'.

The PwC Professional focuses on five core attributes: **whole leadership**, **business acumen**, **technical capabilities**, **global acumen** and **relationships**. We use this framework to recruit, develop and assess our people at all grades and in all areas of our business, because we expect all of our people to be leaders.



Think about your skills

We'll be looking for you to show you can:



Develop yourself and others

Have you ever changed the way you did something after getting feedback?

Share and innovate

Have you applied something you've learned, in a part-time job or in class, to achieve a goal?

Be a strong communicator

Have you presented to your class, club or society?

Be a team player

Have you ever supported a teammate or classmate to help them achieve success?

Build your networks

Are you a strong contributor at your local club or society?

Be open and honest

Can you think of a time when you've had to keep something confidential?

Be organised

Have you juggled different priorities, such as degree studies, to meet an important deadline?

Prepare for the unexpected

Have you tried new things that are outside your comfort zone?

Keep developing your knowledge

Are you interested in business and current affairs?

Be passionate about what you do

Do you work hard to make things better, such as being part of a revision group or having a part-time job?

To start preparing for the world of work, try our e-learns at pwc.com/uk/careers/elearn

For more information on what we look for and The PwC Professional, go to pwc.com/uk/careers/pwcprofessional

How to apply

1 Research

During your interview, you'll need to explain why you've chosen a specific area of Consulting and what you can bring to it. So visit [pwc.com/uk/careers](https://www.pwc.com/uk/careers) and start exploring.



2 Get online

Decide on your area of Consulting and the skills you can bring, and apply online. We'll then ask you to take some online tests and you'll get the results within 48 hours. You'll find out if you have a first stage interview once the deadline has passed.



5 Final stage interview

For Management, Economics, and Sustainability and Climate Change Consulting, your second and final stage interview will be with a senior member of the team. Like your first interview, this will be competency-based so be ready to talk about your skills and how you gained them. For Economics, this will also include a technical case study.



6 Offer

We'll tell you whether we'd like to make you an offer shortly after your final stage interview. We'll provide you with this outcome as soon as possible!



The recruitment process may vary slightly across business areas so check specific details on our website. If you're looking to apply for Strategy&, visit [pwc.com/uk/careers/strategyand](https://www.pwc.com/uk/careers/strategyand)

3 *First stage interview*

This could be over the phone or face-to-face. It will be competency-based, so think how your experiences demonstrate the behaviours and skills we're looking for. Find out more at pwc.com/uk/careers/pwcprofessional and try our e-learning tools at pwc.com/uk/careers/elearn



4 *Assessment day*

We'll invite you to this if you have a successful first stage interview. There'll be numerical tests; logical reasoning tests; a group or individual exercise; and a written exercise. For Economics, this will include a technical economics case study exercise.



7 *Pre-employment screening*

Accept our offer and we'll check your grades and job history, so please make sure everything's correct before you send us your application. We're known for accuracy, so carrying out checks like this protects our reputation.



8 *Before you join*

The support starts as soon as you say 'yes', so you feel part of PwC well before your first day. We'll invite you onto our onboarding website and Facebook app where you can keep in touch with news, advice and information. And you can also network with other students about to join us.



Meet Consulting

Visit our website to find all our Consulting events:
pwc.com/uk/careers/events

If you'd like to speak to someone who is currently on one of our Consulting graduate schemes, about life at PwC and working in Consulting, please email: **consultingnewjoiners@uk.pwc.com**

pwc.com/uk/work-in-consulting

Create value through diversity. Be yourself, be different.



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Please see pwc.com/structure for further details.